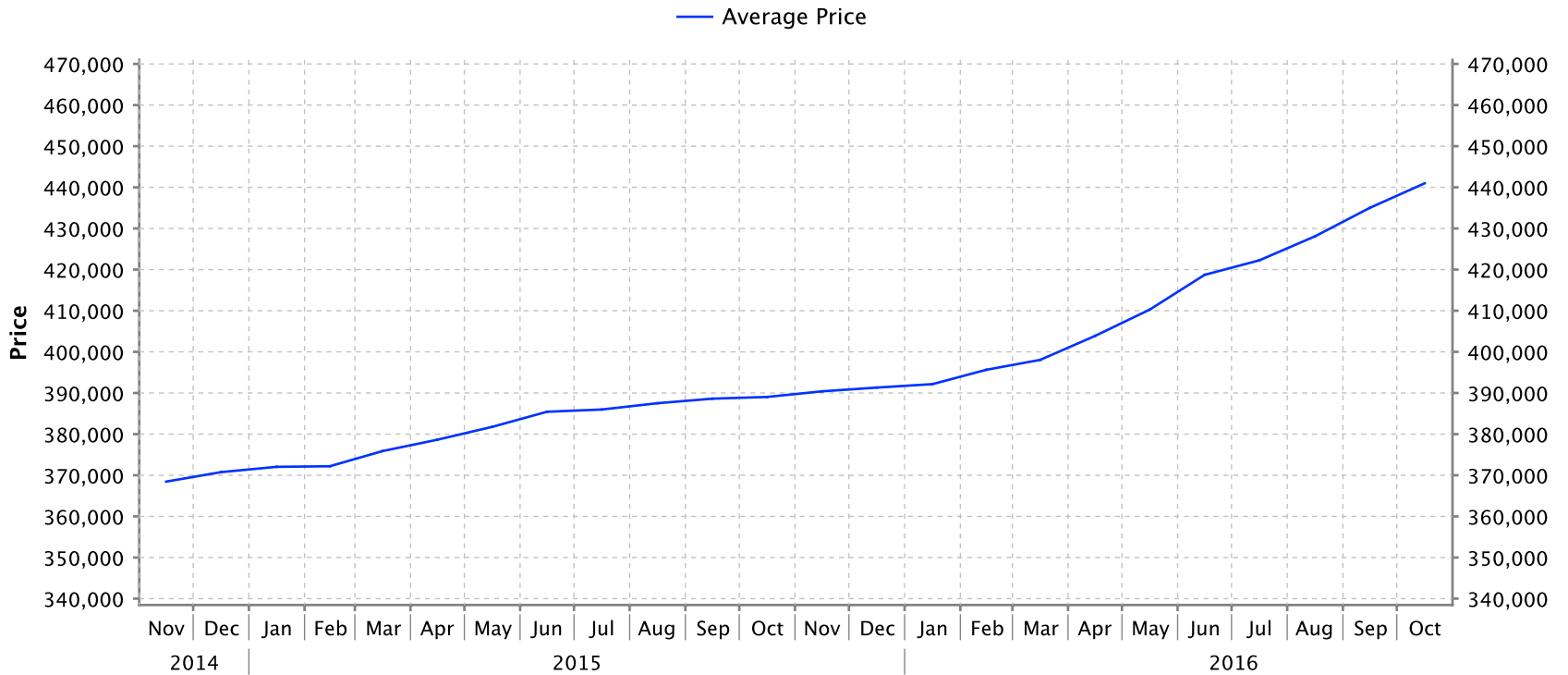


# Nanaimo

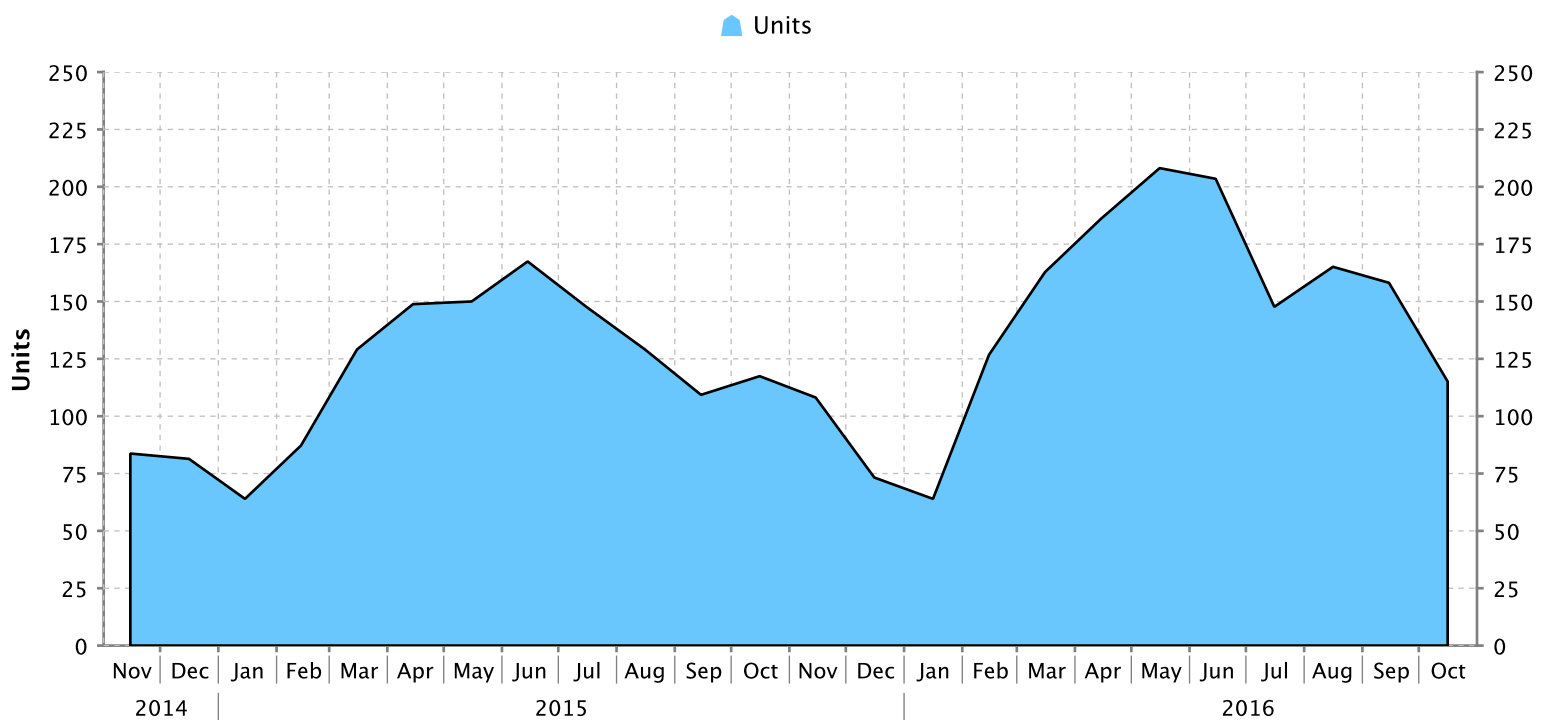
## as at October 31, 2016

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	7	9	-22%	180	184	-2%
Units Reported Sold	8	11	-27%	150	125	20%
Sell/List Ratio	114%	122%		83%	68%	
Reported Sales Dollars	\$1,290,595	\$1,659,200	-22%	\$26,546,646	\$19,801,022	34%
Average Sell Price / Unit	\$161,324	\$150,836	7%	\$176,978	\$158,408	12%
Median Sell Price	\$171,000			\$159,900		
Sell Price / List Price	106%	97%		99%	94%	
Days to Sell	169	184	-8%	183	198	-7%
Active Listings	57	116				
<b>Single Family</b>						
Units Listed	149	141	6%	2,119	2,154	-2%
Units Reported Sold	114	117	-3%	1,710	1,409	21%
Sell/List Ratio	77%	83%		81%	65%	
Reported Sales Dollars	\$53,945,161	\$45,056,540	20%	\$754,072,737	\$548,152,412	38%
Average Sell Price / Unit	\$473,203	\$385,099	23%	\$440,978	\$389,036	13%
Median Sell Price	\$450,000			\$408,000		
Sell Price / List Price	99%	95%		98%	97%	
Days to Sell	20	46	-56%	31	41	-25%
Active Listings	233	379				
<b>Condos (Apt)</b>						
Units Listed	20	26	-23%	470	492	-4%
Units Reported Sold	33	25	32%	408	267	53%
Sell/List Ratio	165%	96%		87%	54%	
Reported Sales Dollars	\$7,656,950	\$5,839,849	31%	\$95,693,709	\$59,944,236	60%
Average Sell Price / Unit	\$232,029	\$233,594	-1%	\$234,543	\$224,510	4%
Median Sell Price	\$215,000			\$215,000		
Sell Price / List Price	98%	97%		98%	96%	
Days to Sell	33	108	-69%	82	92	-12%
Active Listings	46	138				
<b>Condos (Patio)</b>						
Units Listed	2	2	0%	84	74	14%
Units Reported Sold	6	2	200%	76	61	25%
Sell/List Ratio	300%	100%		90%	82%	
Reported Sales Dollars	\$2,523,300	\$382,500	560%	\$23,228,057	\$17,061,380	36%
Average Sell Price / Unit	\$420,550	\$191,250	120%	\$305,632	\$279,695	9%
Median Sell Price	\$424,500			\$315,000		
Sell Price / List Price	101%	95%		99%	97%	
Days to Sell	49	13	274%	27	43	-38%
Active Listings	5	8				
<b>Condos (Twnhse)</b>						
Units Listed	17	25	-32%	344	287	20%
Units Reported Sold	29	17	71%	288	202	43%
Sell/List Ratio	171%	68%		84%	70%	
Reported Sales Dollars	\$7,798,400	\$3,749,300	108%	\$79,142,996	\$52,623,970	50%
Average Sell Price / Unit	\$268,910	\$220,547	22%	\$274,802	\$260,515	5%
Median Sell Price	\$250,000			\$262,000		
Sell Price / List Price	98%	95%		99%	96%	
Days to Sell	31	43	-29%	36	68	-48%
Active Listings	41	63				

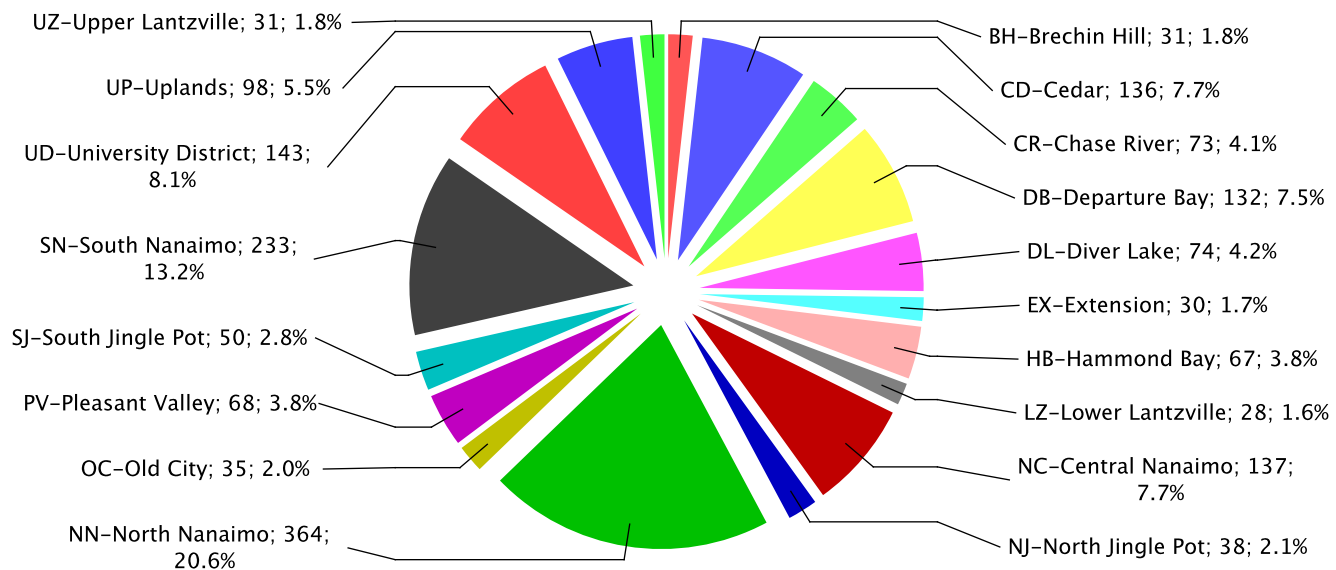
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Oct 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	5	6	12	2	1	4	0	1	0	0	0	31
CD-Cedar	3	7	7	11	15	17	14	10	24	13	3	1	3	8	136
CR-Chase River	0	0	0	1	17	11	16	11	13	4	0	0	0	0	73
DB-Departure Bay	0	0	0	5	12	32	21	22	17	12	3	5	1	2	132
DL-Diver Lake	0	1	4	6	13	26	6	9	6	3	0	0	0	0	74
EX-Extension	1	1	1	4	8	2	7	2	2	1	1	0	0	0	30
HB-Hammond Bay	0	0	1	0	3	3	9	4	16	8	12	3	3	5	67
LZ-Lower Lantzville	0	0	0	0	1	4	3	5	4	3	4	2	1	1	28
NC-Central Nanaimo	0	0	7	42	41	25	16	6	0	0	0	0	0	0	137
NJ-North Jingle Pot	0	0	0	0	0	3	1	3	11	9	3	1	1	6	38
NN-North Nanaimo	0	0	1	8	9	29	44	41	84	64	40	21	6	17	364
OC-Old City	1	2	6	6	5	8	3	2	1	0	1	0	0	0	35
PV-Pleasant Valley	0	0	3	3	12	8	13	10	14	2	2	0	0	1	68
SJ-South Jingle Pot	0	1	2	0	7	10	10	4	5	8	2	0	0	1	50
SN-South Nanaimo	0	7	19	45	60	43	35	16	4	2	2	0	0	0	233
UD-University District	0	4	8	30	28	17	14	10	19	12	0	1	0	0	143
UP-Uplands	0	0	2	12	21	21	17	13	4	3	2	0	1	2	98
UZ-Upper Lantzville	0	0	2	1	3	5	1	4	5	5	2	1	1	1	31
<b>Zone 4 TOTALS</b>	<b>5</b>	<b>23</b>	<b>63</b>	<b>179</b>	<b>261</b>	<b>276</b>	<b>232</b>	<b>173</b>	<b>233</b>	<b>149</b>	<b>78</b>	<b>35</b>	<b>17</b>	<b>44</b>	<b>1,768</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to October 31, 2016 = 1,768

# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	3	0		37	30	23%
Units Reported Sold	3	0		31	12	158%
Sell/List Ratio	100%			84%	40%	
Reported Sales Dollars	\$267,400	\$0		\$2,528,400	\$1,004,900	152%
Average Sell Price / Unit	\$89,133			\$81,561	\$83,742	-3%
Median Sell Price	\$75,500			\$74,900		
Sell Price / List Price	93%			92%	84%	
Days to Sell	123			130	191	-32%
Active Listings	13	18				
<b>Single Family</b>						
Units Listed	4	5	-20%	92	81	14%
Units Reported Sold	8	5	60%	86	52	65%
Sell/List Ratio	200%	100%		93%	64%	
Reported Sales Dollars	\$2,523,100	\$1,219,900	107%	\$26,465,630	\$13,510,950	96%
Average Sell Price / Unit	\$315,388	\$243,980	29%	\$307,740	\$259,826	18%
Median Sell Price	\$323,800			\$323,800		
Sell Price / List Price	102%	90%		97%	94%	
Days to Sell	25	238	-89%	70	113	-38%
Active Listings	16	30				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

### Cumulative Residential Average Single Family Sale Price

