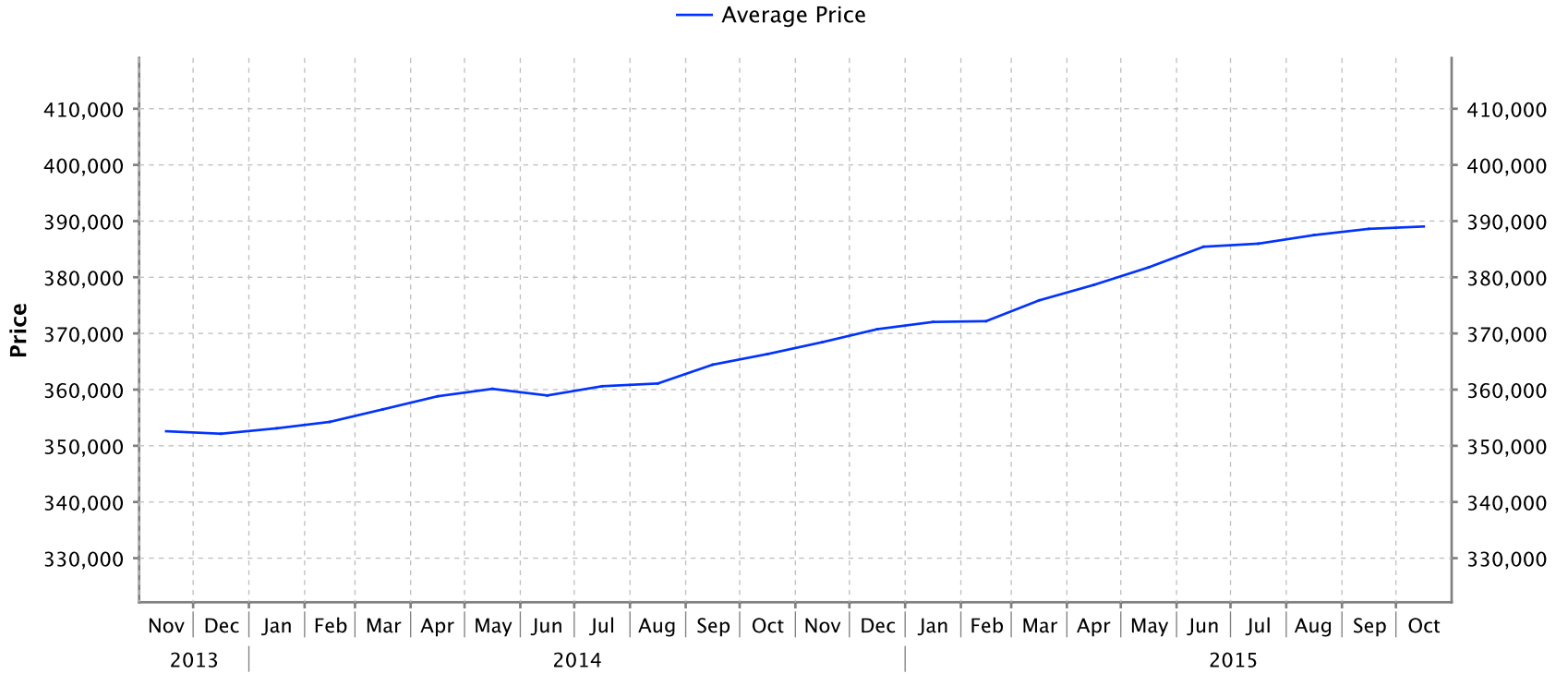


Nanaimo

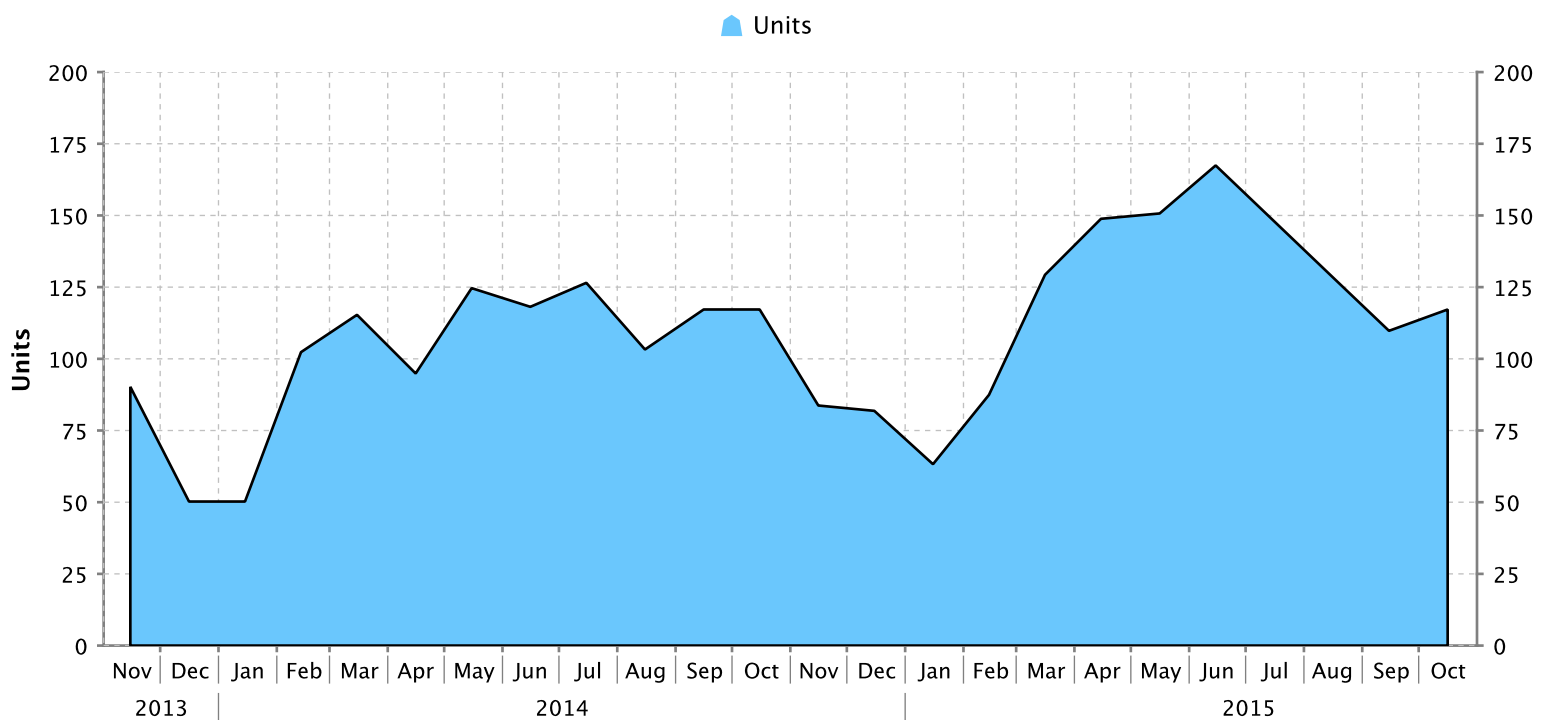
as at October 31, 2015

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	9	13	-31%	184	335	-45%
Units Reported Sold	12	19	-37%	126	126	0%
Sell/List Ratio	133%	146%		68%	38%	
Reported Sales Dollars	\$1,779,100	\$3,371,100	-47%	\$19,920,922	\$21,347,800	-7%
Average Sell Price / Unit	\$148,258	\$177,426	-16%	\$158,103	\$169,427	-7%
Median Sell Price	\$119,900			\$153,900		
Sell Price / List Price	97%	98%		94%	96%	
Days to Sell	199	155	29%	199	135	48%
Active Listings	116	156				
Single Family						
Units Listed	142	155	-8%	2,155	2,048	5%
Units Reported Sold	117	117	0%	1,409	1,206	17%
Sell/List Ratio	82%	75%		65%	59%	
Reported Sales Dollars	\$45,056,540	\$44,466,354	1%	\$548,152,412	\$441,793,202	24%
Average Sell Price / Unit	\$385,099	\$380,054	1%	\$389,036	\$366,329	6%
Median Sell Price	\$364,000			\$366,100		
Sell Price / List Price	95%	101%		97%	97%	
Days to Sell	46	57	-18%	41	50	-17%
Active Listings	380	443				
Condos (Apt)						
Units Listed	26	33	-21%	492	447	10%
Units Reported Sold	25	28	-11%	267	229	17%
Sell/List Ratio	96%	85%		54%	51%	
Reported Sales Dollars	\$5,839,849	\$5,360,433	9%	\$59,944,236	\$49,246,403	22%
Average Sell Price / Unit	\$233,594	\$191,444	22%	\$224,510	\$215,050	4%
Median Sell Price	\$237,257			\$219,900		
Sell Price / List Price	2,545%	94%		325%	95%	
Days to Sell	108	75	43%	92	88	6%
Active Listings	138	134				
Condos (Patio)						
Units Listed	2	4	-50%	74	66	12%
Units Reported Sold	2	3	-33%	61	53	15%
Sell/List Ratio	100%	75%		82%	80%	
Reported Sales Dollars	\$382,500	\$940,400	-59%	\$17,061,380	\$14,988,700	14%
Average Sell Price / Unit	\$191,250	\$313,467	-39%	\$279,695	\$282,806	-1%
Median Sell Price	\$225,500			\$286,000		
Sell Price / List Price	95%	97%		97%	97%	
Days to Sell	13	45	-71%	43	77	-44%
Active Listings	8	17				
Condos (Twnhse)						
Units Listed	25	28	-11%	287	337	-15%
Units Reported Sold	17	14	21%	202	162	25%
Sell/List Ratio	68%	50%		70%	48%	
Reported Sales Dollars	\$3,749,300	\$4,292,750	-13%	\$52,623,970	\$42,006,774	25%
Average Sell Price / Unit	\$220,547	\$306,625	-28%	\$260,515	\$259,301	0%
Median Sell Price	\$229,900			\$244,000		
Sell Price / List Price	95%	97%		96%	96%	
Days to Sell	43	100	-57%	68	84	-19%
Active Listings	63	90				

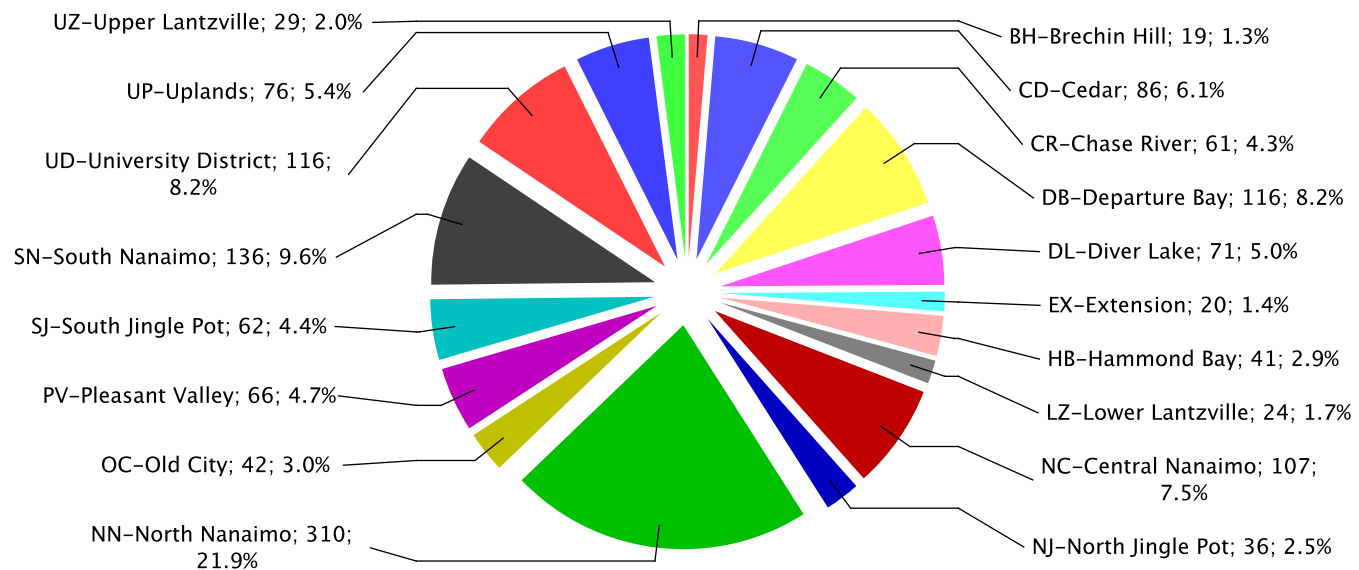
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Oct 31, 2015

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	2	3	7	4	0	1	1	0	1	0	0	0	19
CD-Cedar	2	2	5	10	18	13	10	7	10	4	2	3	0	0	86
CR-Chase River	0	2	4	7	10	18	13	6	1	0	0	0	0	0	61
DB-Departure Bay	0	1	0	8	30	30	18	9	15	5	0	0	0	0	116
DL-Diver Lake	0	1	3	14	21	15	3	10	4	0	0	0	0	0	71
EX-Extension	2	1	2	3	3	1	1	3	3	0	1	0	0	0	20
HB-Hammond Bay	0	1	0	0	4	8	8	5	4	4	3	2	1	1	41
LZ-Lower Lantzville	0	0	1	0	1	4	3	5	3	1	1	3	1	1	24
NC-Central Nanaimo	0	6	20	34	32	9	4	2	0	0	0	0	0	0	107
NJ-North Jingle Pot	0	0	0	2	0	4	4	1	7	7	5	3	2	1	36
NN-North Nanaimo	0	2	4	7	23	60	47	39	64	35	9	9	4	7	310
OC-Old City	2	6	9	7	7	5	1	2	3	0	0	0	0	0	42
PV-Pleasant Valley	0	2	2	7	16	16	13	4	4	1	0	1	0	0	66
SJ-South Jingle Pot	1	0	2	0	18	14	8	8	8	2	1	0	0	0	62
SN-South Nanaimo	4	12	28	30	40	11	9	2	0	0	0	0	0	0	136
UD-University District	1	5	17	23	18	8	21	12	9	0	2	0	0	0	116
UP-Uplands	0	0	2	10	28	22	5	1	4	0	1	0	0	3	76
UZ-Upper Lantzville	0	0	0	2	1	3	8	3	6	5	1	0	0	0	29
Zone 4 TOTALS	12	41	101	167	277	245	176	120	146	64	27	21	8	13	1,418

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to October 31, 2015 = 1,418

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	0	2	-100%	30	36	-17%
Units Reported Sold	0	0		12	12	0%
Sell/List Ratio		0%		40%	33%	
Reported Sales Dollars	\$0	\$0		\$1,004,900	\$1,055,500	-5%
Average Sell Price / Unit				\$83,742	\$87,958	-5%
Median Sell Price				\$75,000		
Sell Price / List Price				84%	81%	
Days to Sell				191	158	21%
Active Listings	18	28				
Single Family						
Units Listed	5	6	-17%	81	85	-5%
Units Reported Sold	5	3	67%	52	41	27%
Sell/List Ratio	100%	50%		64%	48%	
Reported Sales Dollars	\$1,219,900	\$652,000	87%	\$13,510,950	\$10,868,075	24%
Average Sell Price / Unit	\$243,980	\$217,333	12%	\$259,826	\$265,075	-2%
Median Sell Price	\$225,000			\$260,000		
Sell Price / List Price	90%	84%		94%	91%	
Days to Sell	238	245	-3%	113	116	-3%
Active Listings	30	31				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

— Average Price

