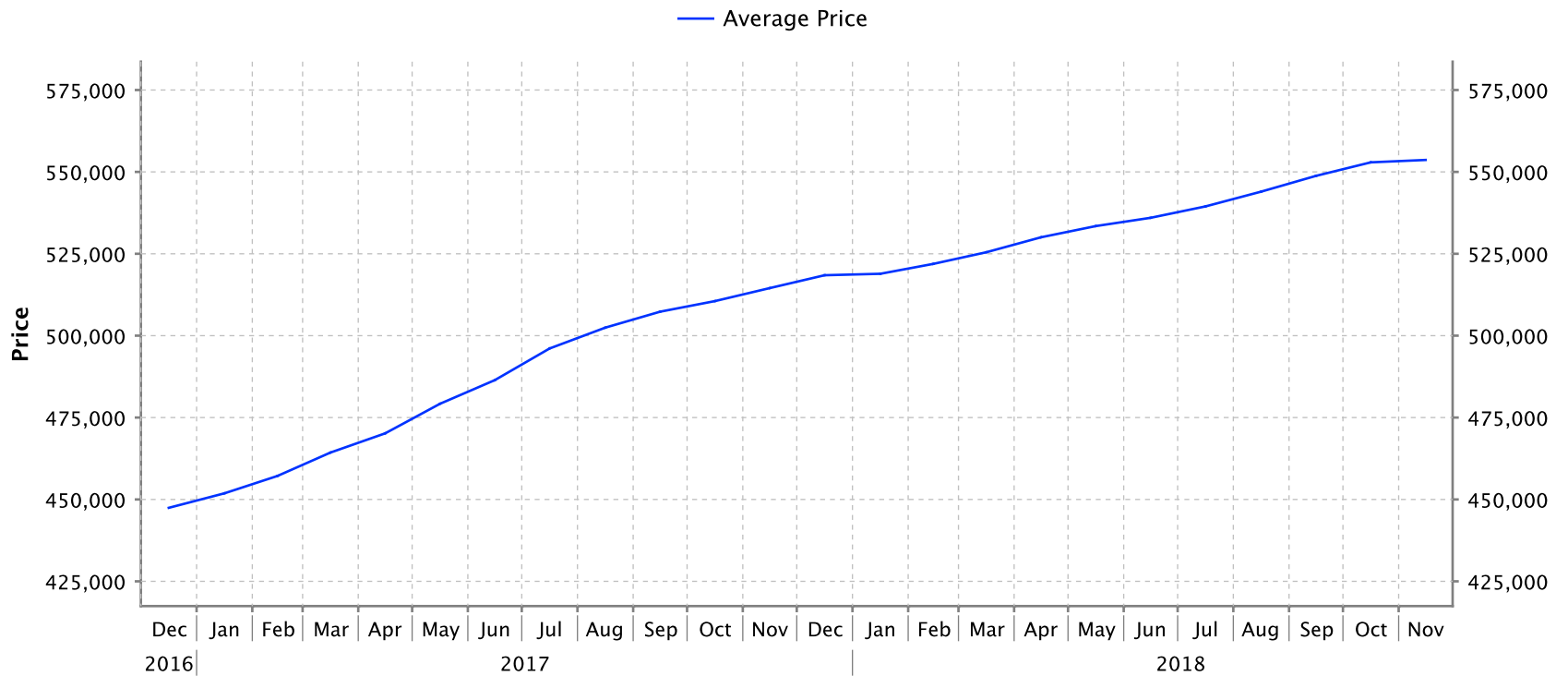


Nanaimo

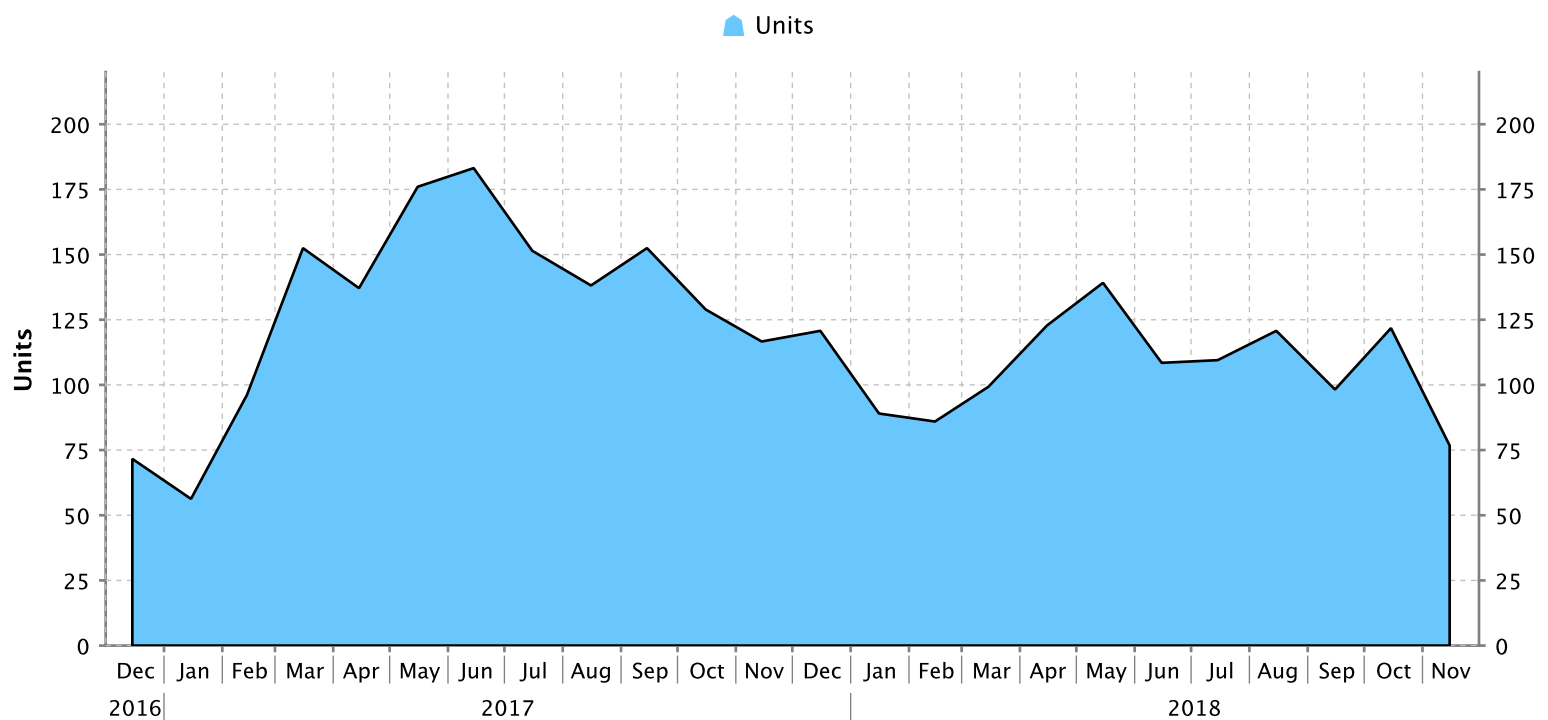
as at November 30, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	13	11	18%	193	180	7%
Units Reported Sold	10	4	150%	63	123	-49%
Sell/List Ratio	77%	36%		33%	68%	
Reported Sales Dollars	\$3,591,496	\$1,100,400	226%	\$17,850,382	\$27,748,100	-36%
Average Sell Price / Unit	\$359,150	\$275,100	31%	\$283,339	\$225,594	26%
Median Sell Price	\$346,047			\$270,000		
Sell Price / List Price	85%	98%		95%	103%	
Days to Sell	186	12	1,391%	82	77	6%
Active Listings	74	51				
Single Family						
Units Listed	124	135	-8%	2,157	2,243	-4%
Units Reported Sold	76	116	-34%	1,286	1,556	-17%
Sell/List Ratio	61%	86%		60%	69%	
Reported Sales Dollars	\$40,454,750	\$61,631,633	-34%	\$711,989,198	\$800,597,497	-11%
Average Sell Price / Unit	\$532,299	\$531,307	0%	\$553,646	\$514,523	8%
Median Sell Price	\$495,000			\$529,900		
Sell Price / List Price	98%	99%		99%	99%	
Days to Sell	27	31	-13%	26	23	10%
Active Listings	313	265				
Condos (Apt)						
Units Listed	34	27	26%	588	463	27%
Units Reported Sold	19	24	-21%	408	367	11%
Sell/List Ratio	56%	89%		69%	79%	
Reported Sales Dollars	\$5,589,223	\$6,659,500	-16%	\$123,859,150	\$96,419,337	28%
Average Sell Price / Unit	\$294,170	\$277,479	6%	\$303,576	\$262,723	16%
Median Sell Price	\$247,000			\$282,000		
Sell Price / List Price	96%	98%		100%	99%	
Days to Sell	75	26	183%	22	21	6%
Active Listings	117	48				
Condos (Patio)						
Units Listed	4	5	-20%	94	81	16%
Units Reported Sold	4	2	100%	90	55	64%
Sell/List Ratio	100%	40%		96%	68%	
Reported Sales Dollars	\$1,821,000	\$747,800	144%	\$40,204,328	\$22,103,600	82%
Average Sell Price / Unit	\$455,250	\$373,900	22%	\$446,715	\$401,884	11%
Median Sell Price	\$552,000			\$472,500		
Sell Price / List Price	100%	102%		101%	101%	
Days to Sell	11	4	181%	32	25	26%
Active Listings	10	20				
Condos (Twnhse)						
Units Listed	28	18	56%	389	308	26%
Units Reported Sold	12	18	-33%	219	262	-16%
Sell/List Ratio	43%	100%		56%	85%	
Reported Sales Dollars	\$4,674,695	\$5,705,350	-18%	\$74,752,392	\$82,048,911	-9%
Average Sell Price / Unit	\$389,558	\$316,964	23%	\$341,335	\$313,164	9%
Median Sell Price	\$346,500			\$337,500		
Sell Price / List Price	98%	97%		99%	100%	
Days to Sell	26	30	-15%	22	26	-13%
Active Listings	71	32				

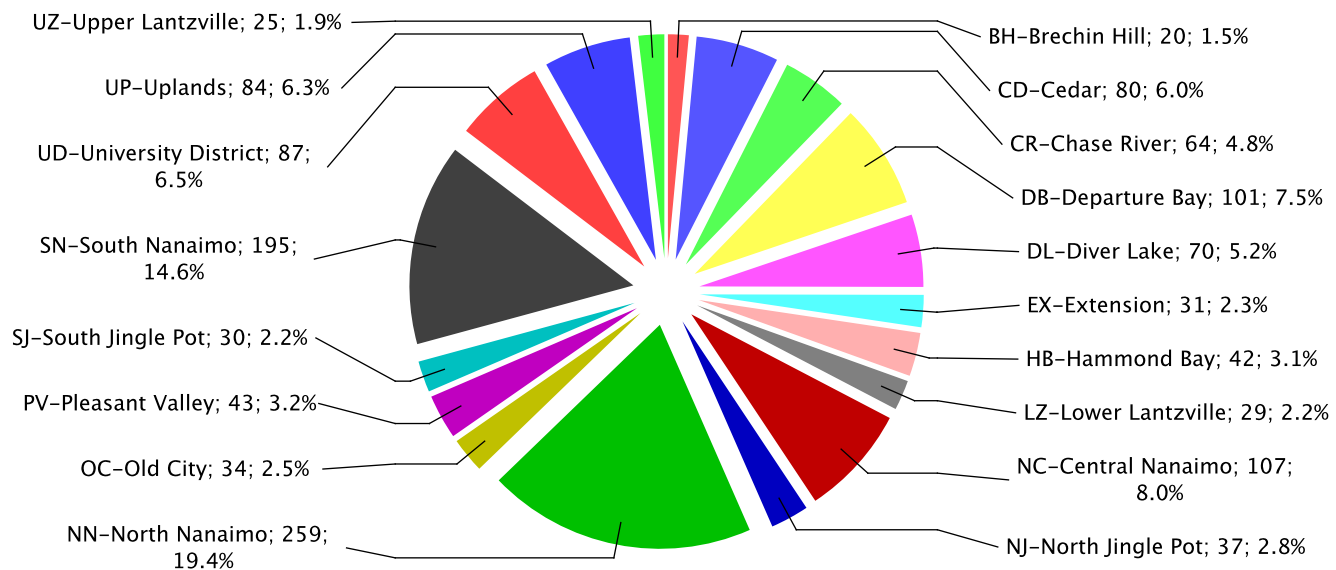
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Nov 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	0	5	3	4	6	0	0	0	0	1	20
CD-Cedar	0	0	2	1	4	5	12	9	12	16	5	5	3	6	80
CR-Chase River	0	0	0	0	0	4	5	14	25	15	0	1	0	0	64
DB-Departure Bay	0	0	0	0	0	0	4	27	29	20	13	5	1	2	101
DL-Diver Lake	0	0	0	1	2	5	7	21	23	6	4	0	0	1	70
EX-Extension	0	0	0	1	8	3	5	4	5	1	1	3	0	0	31
HB-Hammond Bay	0	0	0	0	0	1	0	3	14	11	2	3	6	2	42
LZ-Lower Lantzville	0	0	0	0	0	2	2	3	6	4	3	4	0	5	29
NC-Central Nanaimo	0	0	0	0	12	21	23	28	21	1	1	0	0	0	107
NJ-North Jingle Pot	0	0	0	0	0	0	0	1	4	6	8	6	5	7	37
NN-North Nanaimo	0	0	0	1	6	2	4	14	60	77	49	23	9	14	259
OC-Old City	0	0	1	0	5	6	7	8	4	1	1	1	0	0	34
PV-Pleasant Valley	0	0	0	0	0	0	2	3	23	10	3	0	1	1	43
SJ-South Jingle Pot	0	1	0	0	1	1	1	3	15	5	3	0	0	0	30
SN-South Nanaimo	0	0	7	15	22	24	31	43	31	19	2	1	0	0	195
UD-University District	0	0	3	0	4	10	15	14	24	11	5	1	0	0	87
UP-Uplands	0	0	1	0	1	7	16	18	23	10	2	1	2	3	84
UZ-Upper Lantzville	0	0	0	1	0	0	3	3	11	3	3	0	1	0	25
Zone 4 TOTALS	0	1	14	21	65	96	140	220	336	216	105	54	28	42	1,338

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to November 30, 2018 = 1,338

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	1	3	-67%	36	42	-14%
Units Reported Sold	0	2	-100%	36	33	9%
Sell/List Ratio	0%	67%		100%	79%	
Reported Sales Dollars	\$0	\$181,500	-100%	\$4,245,150	\$3,368,700	26%
Average Sell Price / Unit		\$90,750		\$117,921	\$102,082	16%
Median Sell Price				\$108,000		
Sell Price / List Price		94%		95%	94%	
Days to Sell		130		100	95	6%
Active Listings	6	12				
Single Family						
Units Listed	2	3	-33%	86	75	15%
Units Reported Sold	7	4	75%	71	70	1%
Sell/List Ratio	350%	133%		83%	93%	
Reported Sales Dollars	\$2,802,400	\$1,878,200	49%	\$26,649,956	\$28,048,786	-5%
Average Sell Price / Unit	\$400,343	\$469,550	-15%	\$375,351	\$400,697	-6%
Median Sell Price	\$405,000			\$382,356		
Sell Price / List Price	98%	99%		99%	97%	
Days to Sell	34	15	125%	33	51	-36%
Active Listings	4	7				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

