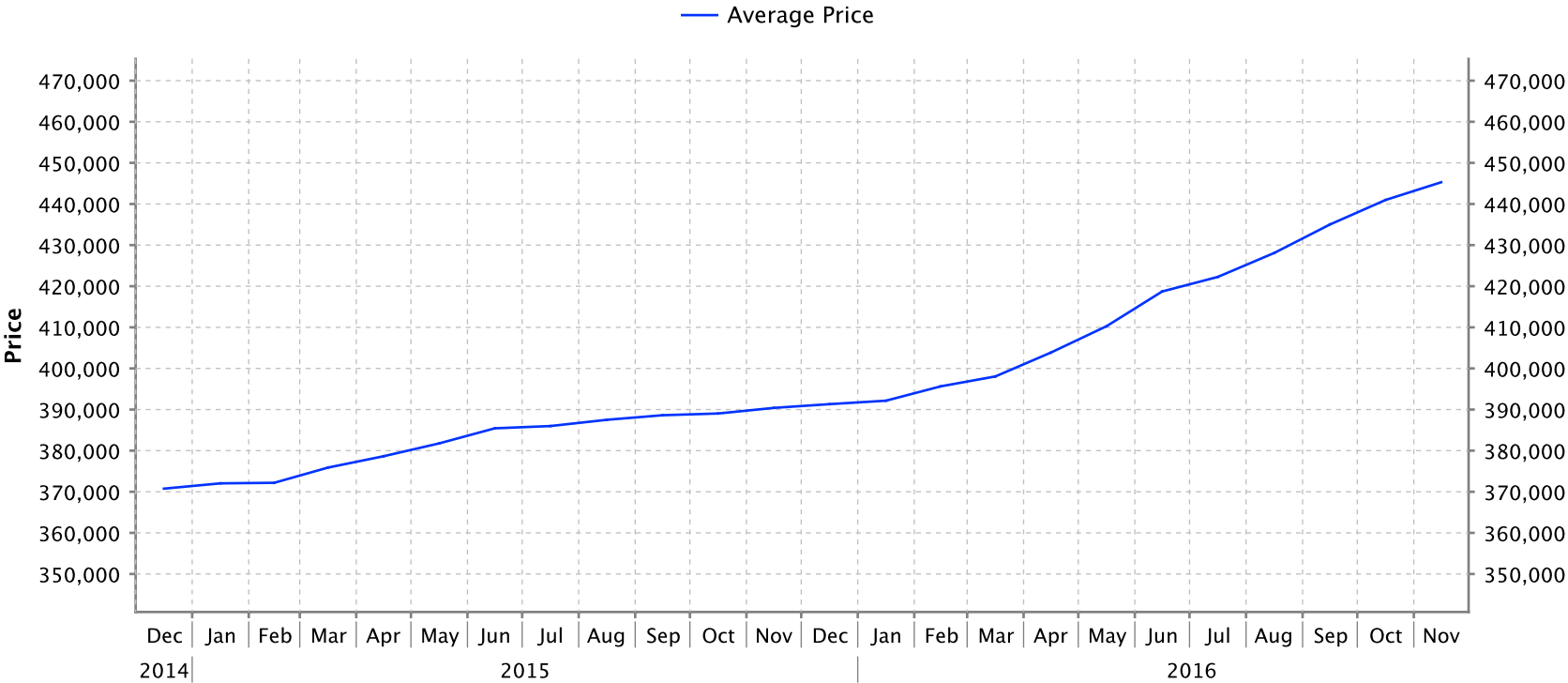


# Nanaimo

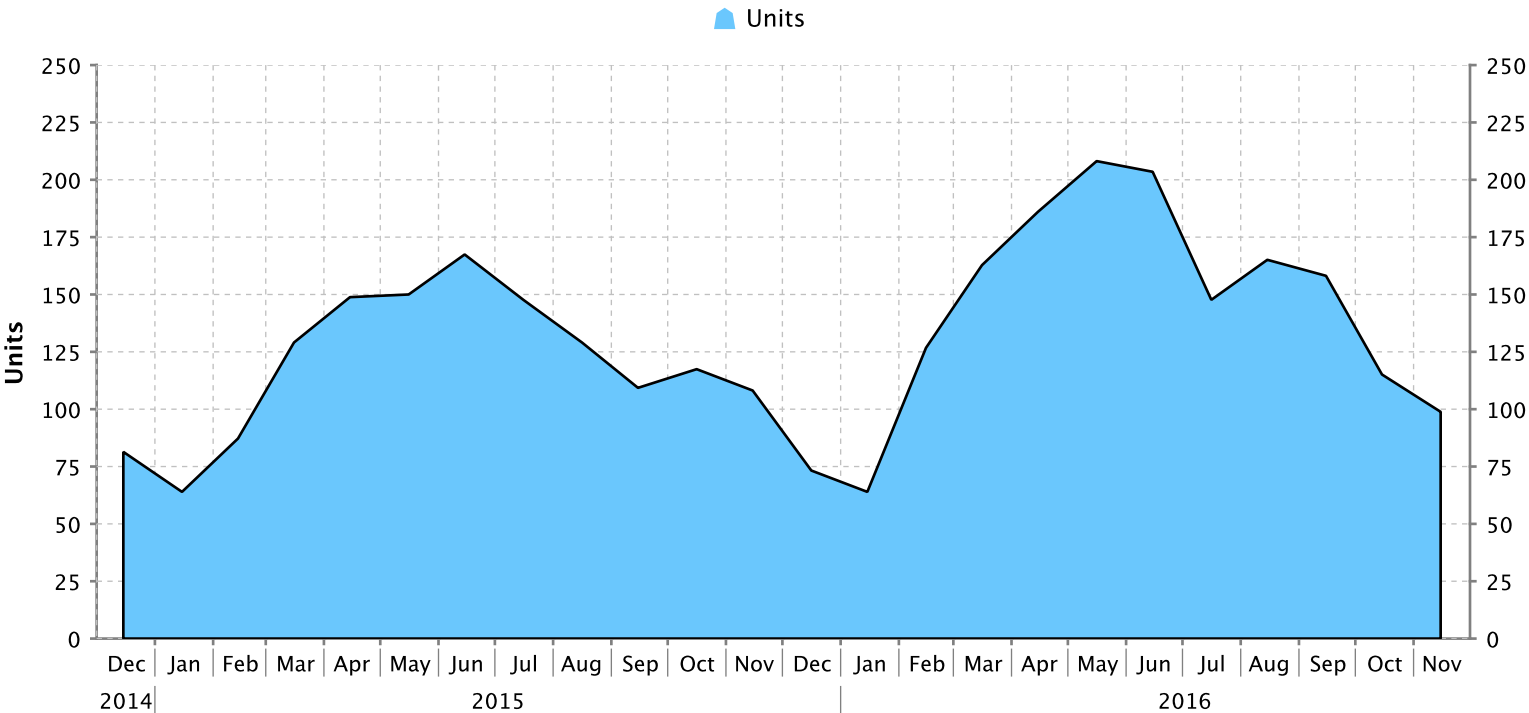
## as at November 30, 2016

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	13	25	-48%	168	196	-14%
Units Reported Sold	7	6	17%	151	120	26%
Sell/List Ratio	54%	24%		90%	61%	
Reported Sales Dollars	\$1,406,300	\$828,900	70%	\$27,124,046	\$19,311,022	40%
Average Sell Price / Unit	\$200,900	\$138,150	45%	\$179,629	\$160,925	12%
Median Sell Price	\$168,200			\$163,000		
Sell Price / List Price	102%	92%		100%	95%	
Days to Sell	325	375	-13%	182	212	-14%
Active Listings	59	118				
<b>Single Family</b>						
Units Listed	128	103	24%	2,145	2,152	-0%
Units Reported Sold	98	107	-8%	1,701	1,433	19%
Sell/List Ratio	77%	104%		79%	67%	
Reported Sales Dollars	\$46,269,418	\$42,904,540	8%	\$757,437,615	\$559,446,430	35%
Average Sell Price / Unit	\$472,137	\$400,977	18%	\$445,290	\$390,402	14%
Median Sell Price	\$445,000			\$414,900		
Sell Price / List Price	99%	96%		99%	97%	
Days to Sell	26	50	-48%	29	42	-29%
Active Listings	229	311				
<b>Condos (Apt)</b>						
Units Listed	29	30	-3%	469	433	8%
Units Reported Sold	26	17	53%	417	275	52%
Sell/List Ratio	90%	57%		89%	64%	
Reported Sales Dollars	\$6,330,800	\$3,412,577	86%	\$98,611,932	\$61,252,738	61%
Average Sell Price / Unit	\$243,492	\$200,740	21%	\$236,479	\$222,737	6%
Median Sell Price	\$215,000			\$219,900		
Sell Price / List Price	97%	97%		98%	96%	
Days to Sell	43	71	-40%	80	92	-13%
Active Listings	44	131				
<b>Condos (Patio)</b>						
Units Listed	5	5	0%	84	75	12%
Units Reported Sold	3	3	0%	76	59	29%
Sell/List Ratio	60%	60%		90%	79%	
Reported Sales Dollars	\$956,900	\$810,900	18%	\$23,374,057	\$16,200,800	44%
Average Sell Price / Unit	\$318,967	\$270,300	18%	\$307,553	\$274,590	12%
Median Sell Price	\$312,000			\$315,000		
Sell Price / List Price	100%	98%		99%	97%	
Days to Sell	2	24	-92%	26	42	-39%
Active Listings	6	7				
<b>Condos (Twnhse)</b>						
Units Listed	11	20	-45%	337	297	13%
Units Reported Sold	17	19	-11%	286	207	38%
Sell/List Ratio	155%	95%		85%	70%	
Reported Sales Dollars	\$4,473,339	\$4,163,951	7%	\$79,452,384	\$53,339,477	49%
Average Sell Price / Unit	\$263,138	\$219,155	20%	\$277,806	\$257,679	8%
Median Sell Price	\$289,900			\$265,500		
Sell Price / List Price	98%	97%		99%	97%	
Days to Sell	59	47	26%	36	65	-44%
Active Listings	35	53				

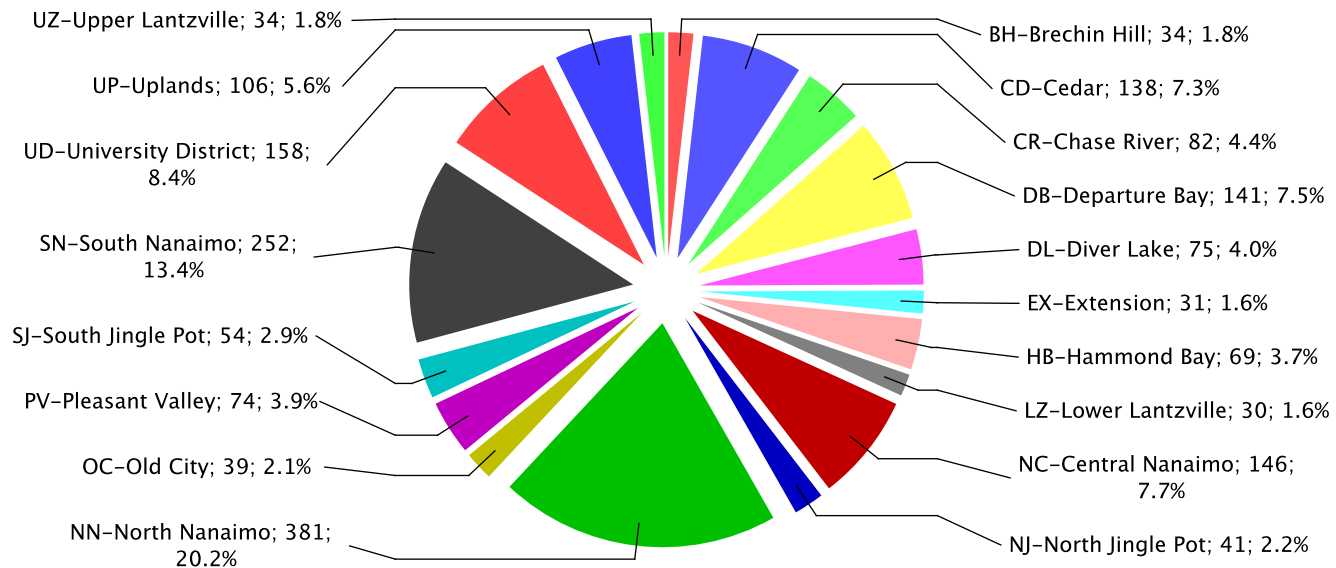
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Nov 30, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	6	6	12	4	1	4	0	1	0	0	0	34
CD-Cedar	3	7	7	11	15	17	15	10	25	13	3	1	3	8	138
CR-Chase River	0	0	0	1	18	13	17	12	17	4	0	0	0	0	82
DB-Departure Bay	0	0	0	6	14	34	21	23	17	13	4	5	1	3	141
DL-Diver Lake	0	1	4	6	13	26	7	9	6	3	0	0	0	0	75
EX-Extension	1	1	1	4	8	2	8	2	2	1	1	0	0	0	31
HB-Hammond Bay	0	0	1	0	3	3	9	4	18	8	12	3	3	5	69
LZ-Lower Lantzville	0	0	0	0	1	4	4	5	4	4	4	2	1	1	30
NC-Central Nanaimo	0	0	7	44	45	27	17	6	0	0	0	0	0	0	146
NJ-North Jingle Pot	0	0	0	0	0	3	1	3	12	10	3	1	1	7	41
NN-North Nanaimo	0	0	1	8	9	29	44	43	92	69	40	21	6	19	381
OC-Old City	1	2	6	8	6	8	3	3	1	0	1	0	0	0	39
PV-Pleasant Valley	0	0	3	3	13	9	14	10	17	2	2	0	0	1	74
SJ-South Jingle Pot	0	1	2	0	7	11	11	5	5	9	2	0	0	1	54
SN-South Nanaimo	0	7	21	46	64	45	37	19	8	3	2	0	0	0	252
UD-University District	0	4	9	31	30	18	21	10	21	13	0	1	0	0	158
UP-Uplands	0	0	2	13	23	22	18	14	4	4	3	0	1	2	106
UZ-Upper Lantzville	0	0	2	1	3	5	2	4	6	6	2	1	1	1	34
<b>Zone 4 TOTALS</b>	<b>5</b>	<b>23</b>	<b>66</b>	<b>188</b>	<b>278</b>	<b>288</b>	<b>253</b>	<b>183</b>	<b>259</b>	<b>162</b>	<b>80</b>	<b>35</b>	<b>17</b>	<b>48</b>	<b>1,885</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to November 30, 2016 = 1,885

# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	0	0		37	30	23%
Units Reported Sold	1	2	-50%	30	14	114%
Sell/List Ratio				81%	47%	
Reported Sales Dollars	\$90,000	\$96,000	-6%	\$2,522,400	\$1,100,900	129%
Average Sell Price / Unit	\$90,000	\$48,000	88%	\$84,080	\$78,636	7%
Median Sell Price	\$90,000			\$80,000		
Sell Price / List Price	95%	94%		92%	85%	
Days to Sell	7	228	-97%	119	196	-39%
Active Listings	12	16				
<b>Single Family</b>						
Units Listed	2	4	-50%	90	83	8%
Units Reported Sold	3	6	-50%	83	55	51%
Sell/List Ratio	150%	150%		92%	66%	
Reported Sales Dollars	\$951,500	\$1,829,900	-48%	\$25,587,230	\$14,601,850	75%
Average Sell Price / Unit	\$317,167	\$304,983	4%	\$308,280	\$265,488	16%
Median Sell Price	\$335,000			\$323,800		
Sell Price / List Price	99%	92%		98%	94%	
Days to Sell	19	68	-72%	68	108	-37%
Active Listings	12	24				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

### Cumulative Residential Average Single Family Sale Price

