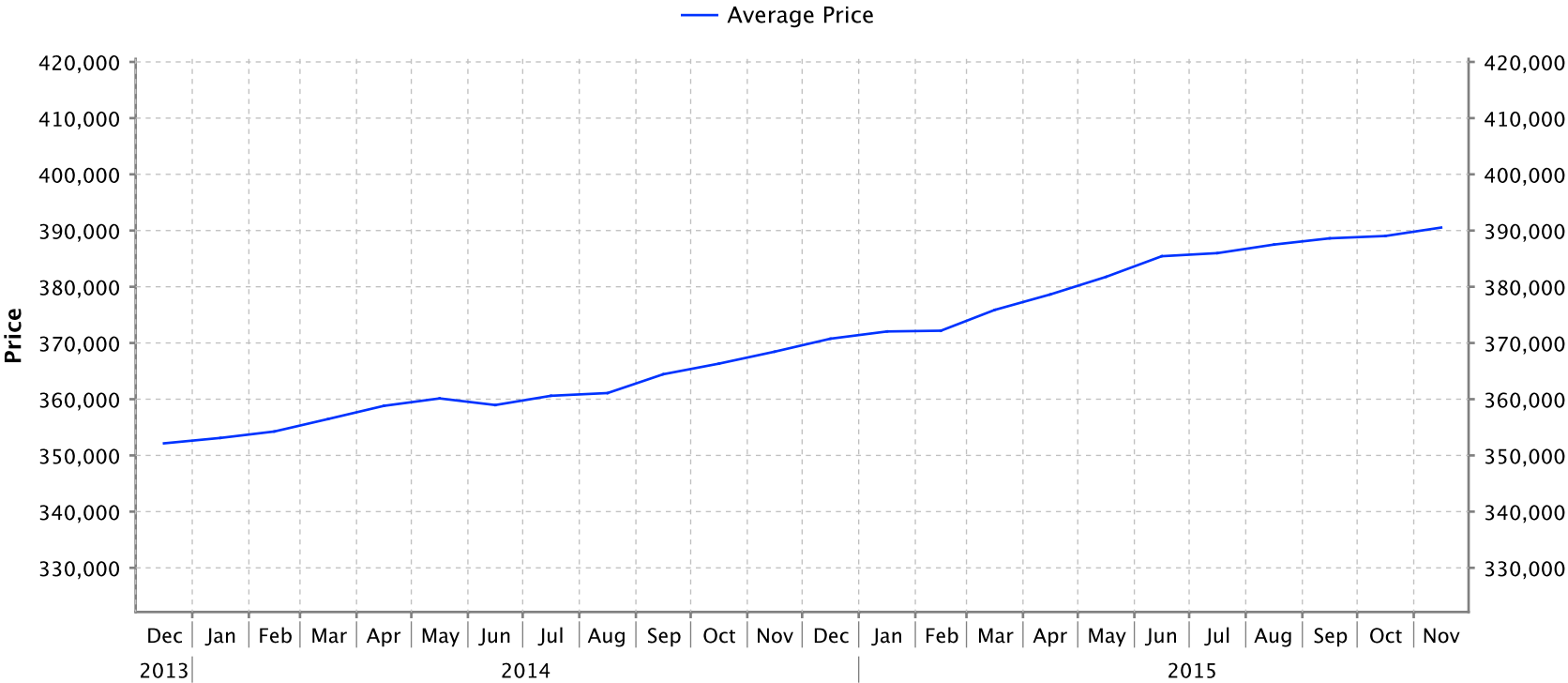


Nanaimo

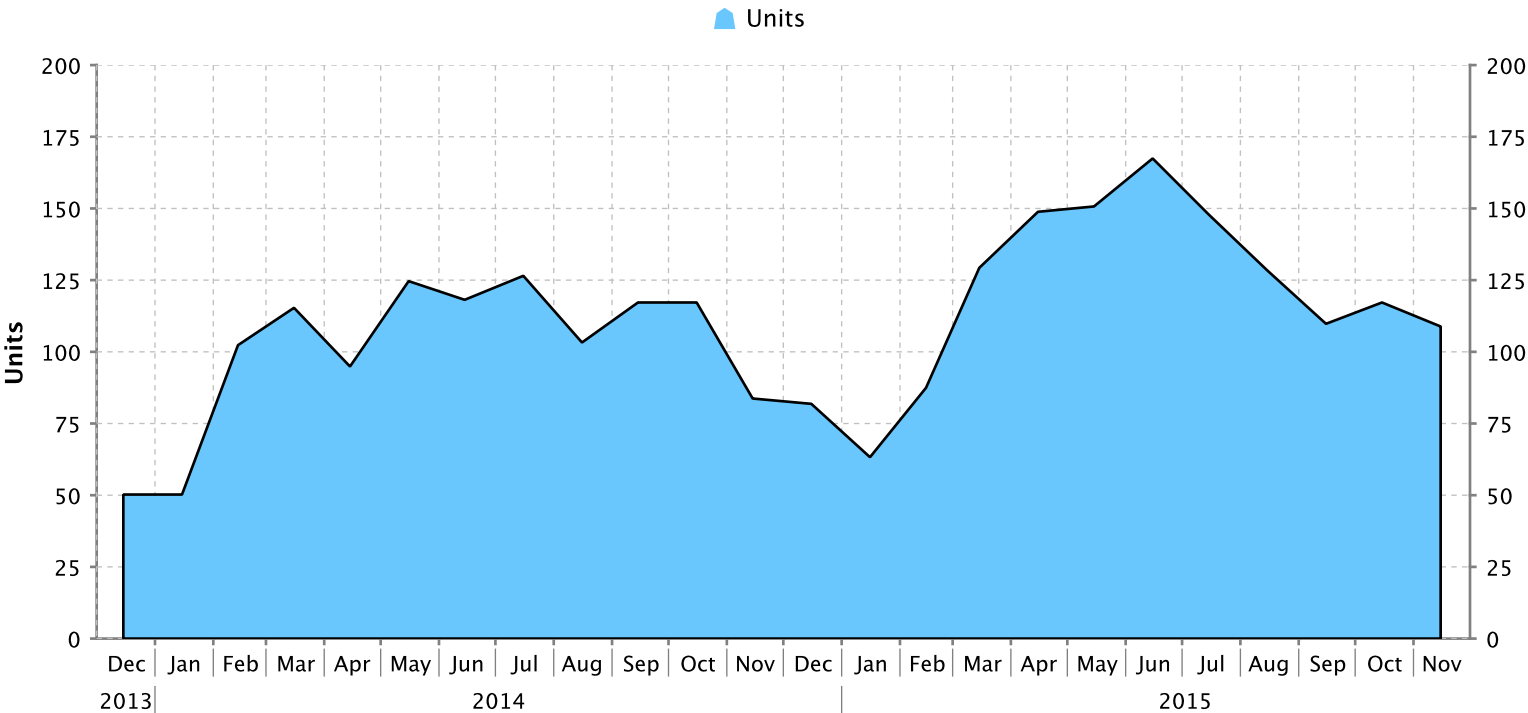
as at November 30, 2015

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	25	13	92%	196	327	-40%
Units Reported Sold	6	11	-45%	121	133	-9%
Sell/List Ratio	24%	85%		62%	41%	
Reported Sales Dollars	\$828,900	\$1,318,900	-37%	\$19,430,922	\$21,995,700	-12%
Average Sell Price / Unit	\$138,150	\$119,900	15%	\$160,586	\$165,381	-3%
Median Sell Price	\$140,000			\$155,000		
Sell Price / List Price	92%	87%		95%	95%	
Days to Sell	375	144	161%	213	138	54%
Active Listings	118	154				
Single Family						
Units Listed	103	105	-2%	2,153	2,031	6%
Units Reported Sold	108	83	30%	1,434	1,199	20%
Sell/List Ratio	105%	79%		67%	59%	
Reported Sales Dollars	\$43,482,540	\$31,610,522	38%	\$560,024,430	\$441,776,772	27%
Average Sell Price / Unit	\$402,616	\$380,850	6%	\$390,533	\$368,454	6%
Median Sell Price	\$360,000			\$367,511		
Sell Price / List Price	96%	96%		97%	97%	
Days to Sell	51	44	15%	42	48	-13%
Active Listings	312	384				
Condos (Apt)						
Units Listed	30	89	-66%	433	505	-14%
Units Reported Sold	17	9	89%	275	222	24%
Sell/List Ratio	57%	10%		64%	44%	
Reported Sales Dollars	\$3,412,577	\$2,104,075	62%	\$61,252,738	\$47,190,678	30%
Average Sell Price / Unit	\$200,740	\$233,786	-14%	\$222,737	\$212,571	5%
Median Sell Price	\$174,000			\$212,000		
Sell Price / List Price	97%	97%		319%	95%	
Days to Sell	71	79	-9%	92	86	6%
Active Listings	131	190				
Condos (Patio)						
Units Listed	5	4	25%	75	68	10%
Units Reported Sold	3	5	-40%	59	55	7%
Sell/List Ratio	60%	125%		79%	81%	
Reported Sales Dollars	\$810,900	\$1,671,480	-51%	\$16,200,800	\$15,837,280	2%
Average Sell Price / Unit	\$270,300	\$334,296	-19%	\$274,590	\$287,951	-5%
Median Sell Price	\$309,900			\$283,000		
Sell Price / List Price	98%	100%		97%	97%	
Days to Sell	24	47	-48%	42	72	-42%
Active Listings	7	13				
Condos (Twnhse)						
Units Listed	20	10	100%	297	325	-9%
Units Reported Sold	19	14	36%	207	167	24%
Sell/List Ratio	95%	140%		70%	51%	
Reported Sales Dollars	\$4,163,951	\$3,448,444	21%	\$53,339,477	\$43,293,966	23%
Average Sell Price / Unit	\$219,155	\$246,317	-11%	\$257,679	\$259,245	-1%
Median Sell Price	\$215,000			\$244,000		
Sell Price / List Price	97%	96%		97%	96%	
Days to Sell	47	92	-49%	65	86	-25%
Active Listings	53	80				

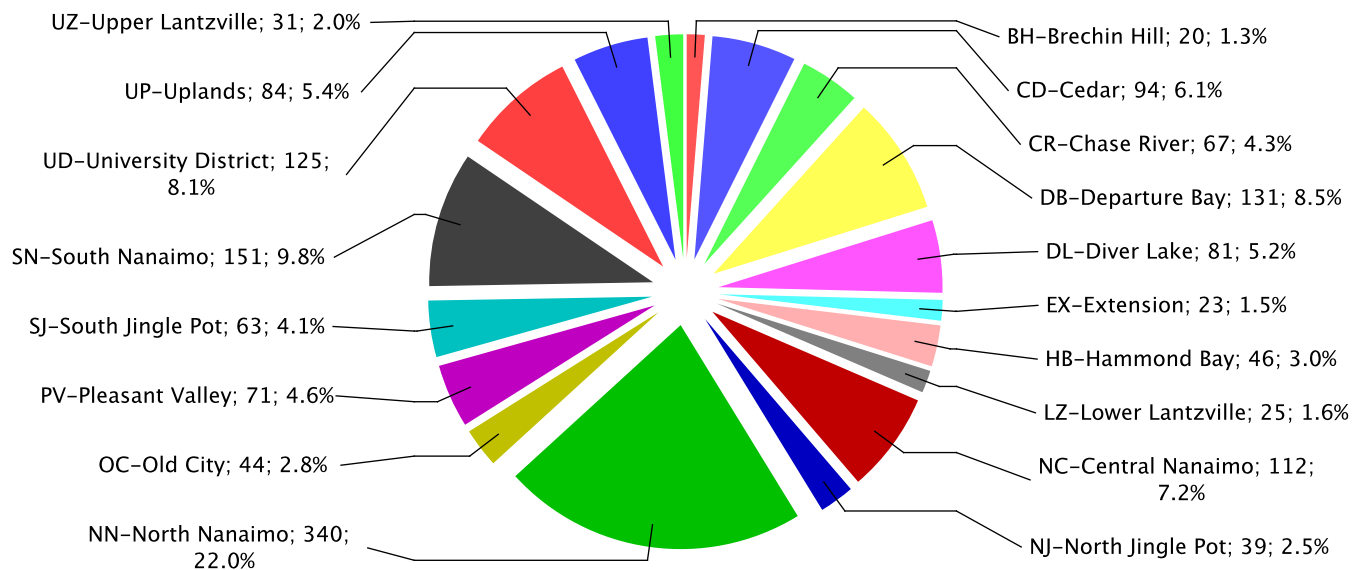
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Nov 30, 2015

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	3	3	7	4	0	1	1	0	1	0	0	0	20
CD-Cedar	2	2	6	11	19	15	11	7	10	6	2	3	0	0	94
CR-Chase River	0	2	4	7	14	20	13	6	1	0	0	0	0	0	67
DB-Departure Bay	0	1	1	11	37	31	18	11	16	5	0	0	0	0	131
DL-Diver Lake	0	1	4	15	25	15	3	13	5	0	0	0	0	0	81
EX-Extension	2	1	2	4	3	2	2	3	3	0	1	0	0	0	23
HB-Hammond Bay	0	1	1	0	5	8	8	6	5	5	3	2	1	1	46
LZ-Lower Lantzville	0	0	1	0	1	4	3	6	3	1	1	3	1	1	25
NC-Central Nanaimo	0	6	21	34	35	10	4	2	0	0	0	0	0	0	112
NJ-North Jingle Pot	0	0	0	2	1	4	5	1	8	7	5	3	2	1	39
NN-North Nanaimo	0	2	4	8	25	69	50	43	67	40	11	9	5	7	340
OC-Old City	2	7	9	8	7	5	1	2	3	0	0	0	0	0	44
PV-Pleasant Valley	0	2	2	7	16	17	15	4	6	1	0	1	0	0	71
SJ-South Jingle Pot	1	0	2	0	19	14	8	8	8	2	1	0	0	0	63
SN-South Nanaimo	5	12	29	35	43	14	11	2	0	0	0	0	0	0	151
UD-University District	1	5	17	26	18	10	23	12	11	0	2	0	0	0	125
UP-Uplands	0	0	2	12	32	23	5	1	4	0	1	1	0	3	84
UZ-Upper Lantzville	0	0	0	2	1	3	8	3	7	5	2	0	0	0	31
Zone 4 TOTALS	13	42	108	185	308	268	188	131	158	72	30	22	9	13	1,547

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to November 30, 2015 = 1,547

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	0	0		30	36	-17%
Units Reported Sold	2	0		14	12	17%
Sell/List Ratio				47%	33%	
Reported Sales Dollars	\$96,000	\$0		\$1,100,900	\$1,055,500	4%
Average Sell Price / Unit	\$48,000			\$78,636	\$87,958	-11%
Median Sell Price	\$54,000			\$74,000		
Sell Price / List Price	94%			85%	81%	
Days to Sell	228			196	158	25%
Active Listings	16	26				
Single Family						
Units Listed	4	2	100%	83	83	0%
Units Reported Sold	7	3	133%	56	41	37%
Sell/List Ratio	175%	150%		67%	49%	
Reported Sales Dollars	\$2,129,900	\$739,000	188%	\$14,901,850	\$10,777,075	38%
Average Sell Price / Unit	\$304,271	\$246,333	24%	\$266,104	\$262,855	1%
Median Sell Price	\$300,000			\$272,000		
Sell Price / List Price	13,513%	94%		1,772%	91%	
Days to Sell	97	114	-15%	111	117	-5%
Active Listings	24	26				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

