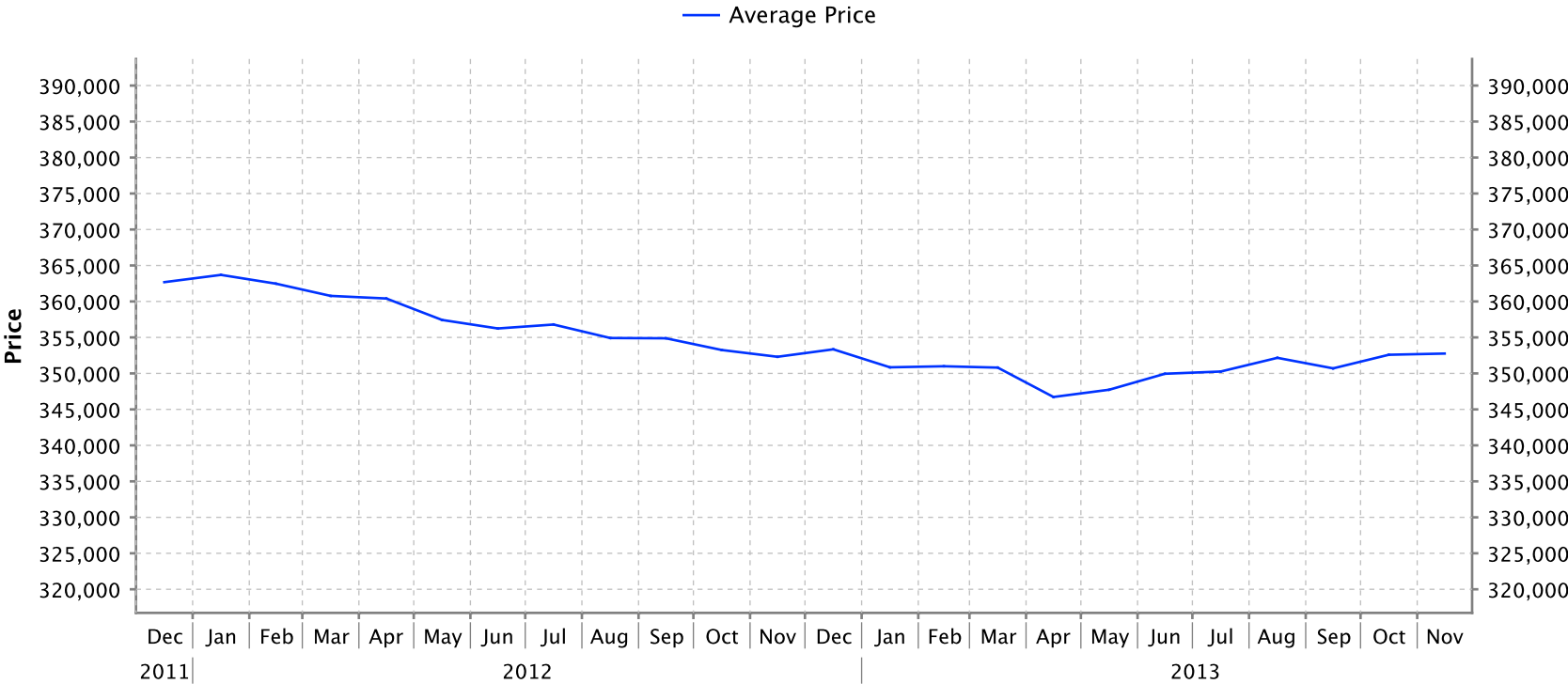


Nanaimo

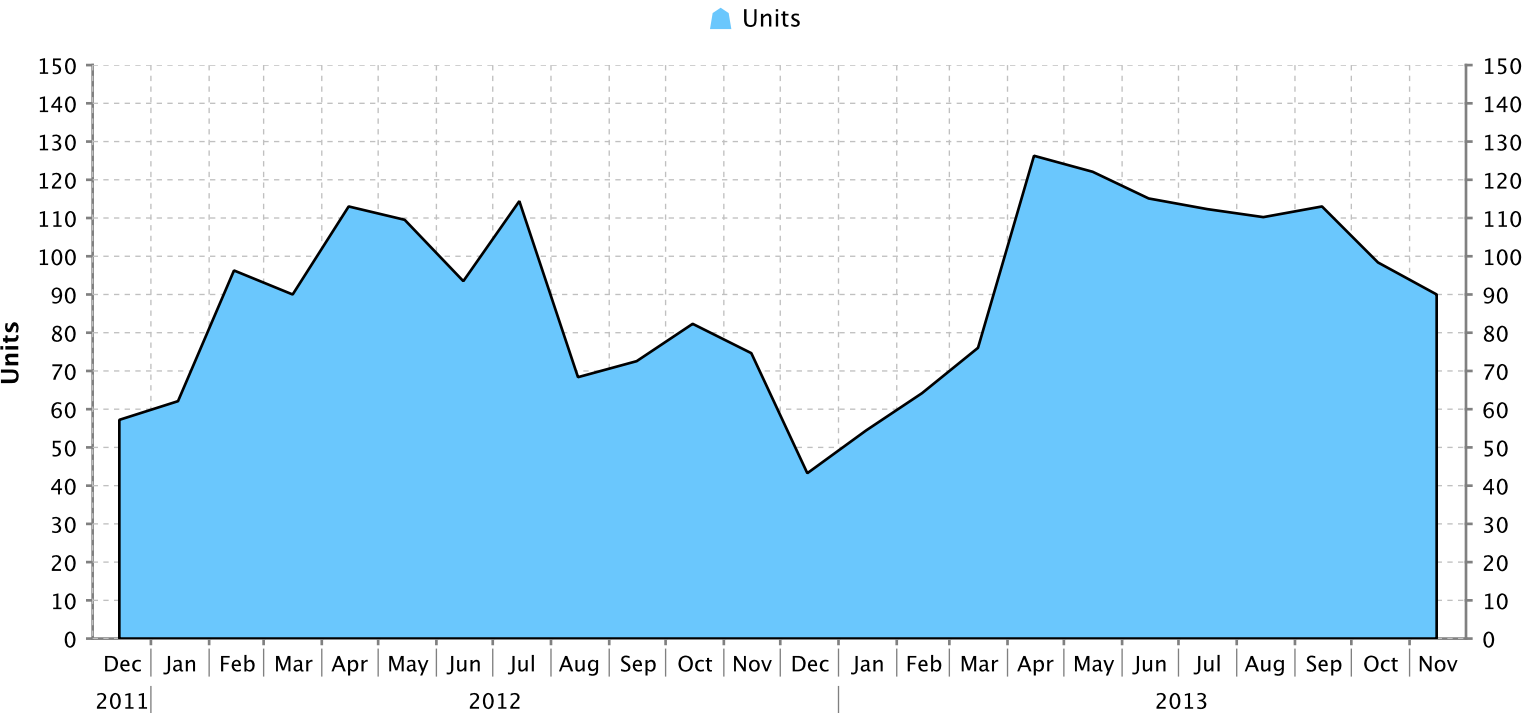
as at November 30, 2013

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	21	25	-16%	293	231	27%
Units Reported Sold	4	5	-20%	56	68	-18%
Sell/List Ratio	19%	20%		19%	29%	
Reported Sales Dollars	\$671,000	\$728,500	-8%	\$8,604,298	\$10,545,538	-18%
Average Sell Price / Unit	\$167,750	\$145,700	15%	\$153,648	\$155,081	-1%
Median Sell Price	\$162,000			\$162,000		
Sell Price / List Price	102%	86%		95%	93%	
Days to Sell	44	100	-56%	106	104	2%
Active Listings	172	127				
Single Family						
Units Listed	123	120	2%	2,010	2,223	-10%
Units Reported Sold	90	74	22%	1,123	1,030	9%
Sell/List Ratio	73%	62%		56%	46%	
Reported Sales Dollars	\$31,626,952	\$25,798,151	23%	\$396,146,440	\$362,878,246	9%
Average Sell Price / Unit	\$351,411	\$348,624	1%	\$352,757	\$352,309	0%
Median Sell Price	\$346,000			\$338,500		
Sell Price / List Price	95%	94%		95%	95%	
Days to Sell	66	63	5%	56	53	7%
Active Listings	410	495				
Condos (Apt)						
Units Listed	31	34	-9%	454	625	-27%
Units Reported Sold	16	14	14%	169	197	-14%
Sell/List Ratio	52%	41%		37%	32%	
Reported Sales Dollars	\$4,159,800	\$2,363,900	76%	\$37,285,980	\$40,308,518	-7%
Average Sell Price / Unit	\$259,988	\$168,850	54%	\$220,627	\$204,612	8%
Median Sell Price	\$289,000			\$205,000		
Sell Price / List Price	93%	91%		94%	93%	
Days to Sell	98	58	70%	84	83	0%
Active Listings	178	201				
Condos (Patio)						
Units Listed	2	9	-78%	86	116	-26%
Units Reported Sold	3	2	50%	64	57	12%
Sell/List Ratio	150%	22%		74%	49%	
Reported Sales Dollars	\$822,900	\$505,900	63%	\$17,760,396	\$14,638,971	21%
Average Sell Price / Unit	\$274,300	\$252,950	8%	\$277,506	\$256,824	8%
Median Sell Price	\$280,000			\$280,000		
Sell Price / List Price	93%	95%		97%	96%	
Days to Sell	109	34	226%	73	61	20%
Active Listings	16	34				
Condos (Twnhse)						
Units Listed	22	22	0%	379	420	-10%
Units Reported Sold	9	12	-25%	180	133	35%
Sell/List Ratio	41%	55%		47%	32%	
Reported Sales Dollars	\$2,161,252	\$2,418,191	-11%	\$45,494,010	\$32,746,491	39%
Average Sell Price / Unit	\$240,139	\$201,516	19%	\$252,744	\$246,214	3%
Median Sell Price	\$228,000			\$228,000		
Sell Price / List Price	98%	94%		101%	96%	
Days to Sell	51	56	-9%	61	63	-4%
Active Listings	95	114				

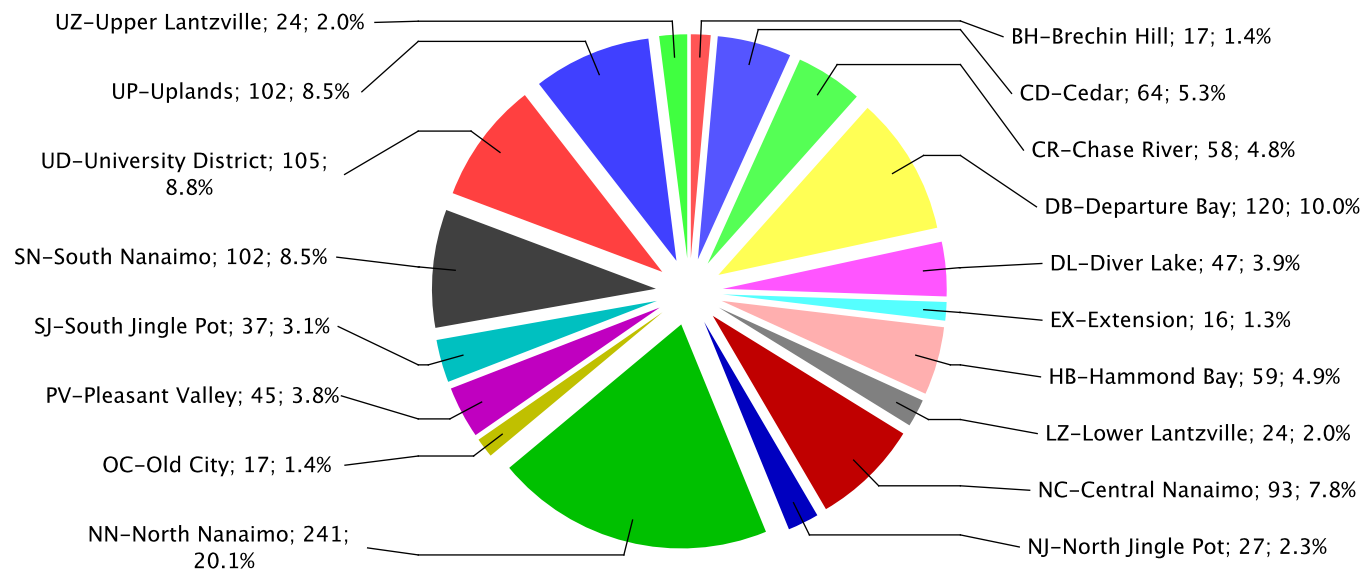
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Nov 30, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	9	4	1	1	1	0	1	0	0	0	0	0	17
CD-Cedar	0	4	5	6	6	13	10	6	9	3	2	0	0	0	64
CR-Chase River	0	1	3	11	13	19	6	3	2	0	0	0	0	0	58
DB-Departure Bay	0	0	3	27	35	20	22	9	2	1	0	1	0	0	120
DL-Diver Lake	0	2	6	13	15	10	0	1	0	0	0	0	0	0	47
EX-Extension	0	1	0	4	2	5	0	0	0	3	1	0	0	0	16
HB-Hammond Bay	0	2	1	2	7	10	8	9	10	1	3	2	1	3	59
LZ-Lower Lantzville	0	0	0	3	7	4	3	0	5	1	0	0	0	1	24
NC-Central Nanaimo	2	11	27	36	12	4	1	0	0	0	0	0	0	0	93
NJ-North Jingle Pot	0	0	0	0	7	5	3	0	4	4	1	3	0	0	27
NN-North Nanaimo	0	1	6	19	32	56	37	24	43	12	7	1	1	2	241
OC-Old City	1	3	2	3	4	0	3	0	1	0	0	0	0	0	17
PV-Pleasant Valley	0	0	2	7	18	11	4	1	0	2	0	0	0	0	45
SJ-South Jingle Pot	2	1	1	3	12	10	3	2	2	1	0	0	0	0	37
SN-South Nanaimo	3	24	25	23	17	6	3	0	1	0	0	0	0	0	102
UD-University District	3	5	18	22	20	18	11	0	5	1	1	0	0	1	105
UP-Uplands	0	4	13	37	26	11	5	2	0	0	0	1	1	2	102
UZ-Upper Lantzville	0	0	0	2	7	3	3	2	3	3	1	0	0	0	24
Zone 4 TOTALS	11	59	121	222	241	206	123	59	88	32	16	8	3	9	1,198

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to November 30, 2013 = 1,198

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	0	5	-100%	24	39	-38%
Units Reported Sold	0	1	-100%	9	10	-10%
Sell/List Ratio		20%		38%	26%	
Reported Sales Dollars	\$0	\$120,000	-100%	\$929,125	\$956,500	-3%
Average Sell Price / Unit		\$120,000		\$103,236	\$95,650	8%
Median Sell Price				\$122,000		
Sell Price / List Price		77%		89%	86%	
Days to Sell		170		205	198	4%
Active Listings	21	26				
Single Family						
Units Listed	4	2	100%	110	124	-11%
Units Reported Sold	3	3	0%	55	34	62%
Sell/List Ratio	75%	150%		50%	27%	
Reported Sales Dollars	\$830,000	\$476,000	74%	\$15,619,020	\$9,697,249	61%
Average Sell Price / Unit	\$276,667	\$158,667	74%	\$283,982	\$285,213	-0%
Median Sell Price	\$281,000			\$278,000		
Sell Price / List Price	97%	85%		94%	94%	
Days to Sell	96	129	-26%	91	114	-20%
Active Listings	36	52				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

