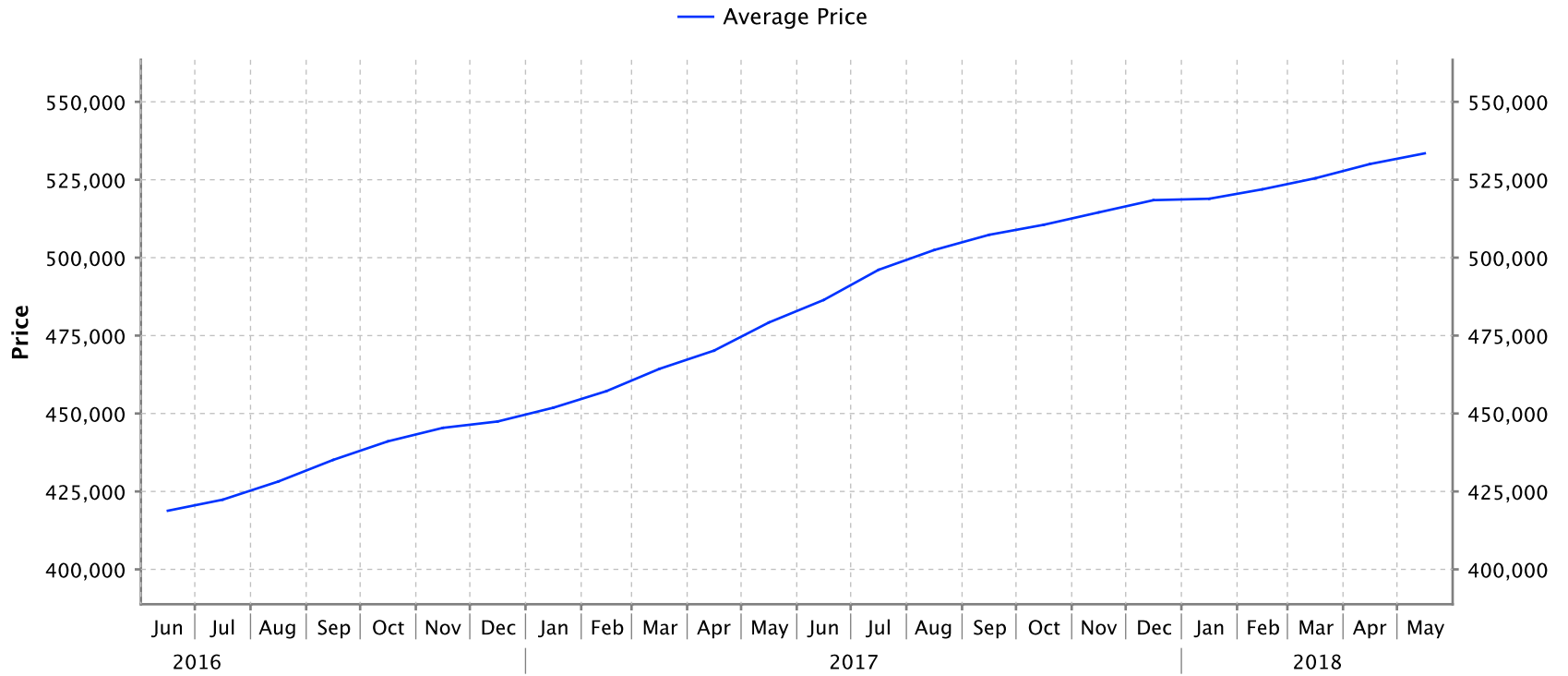


Nanaimo

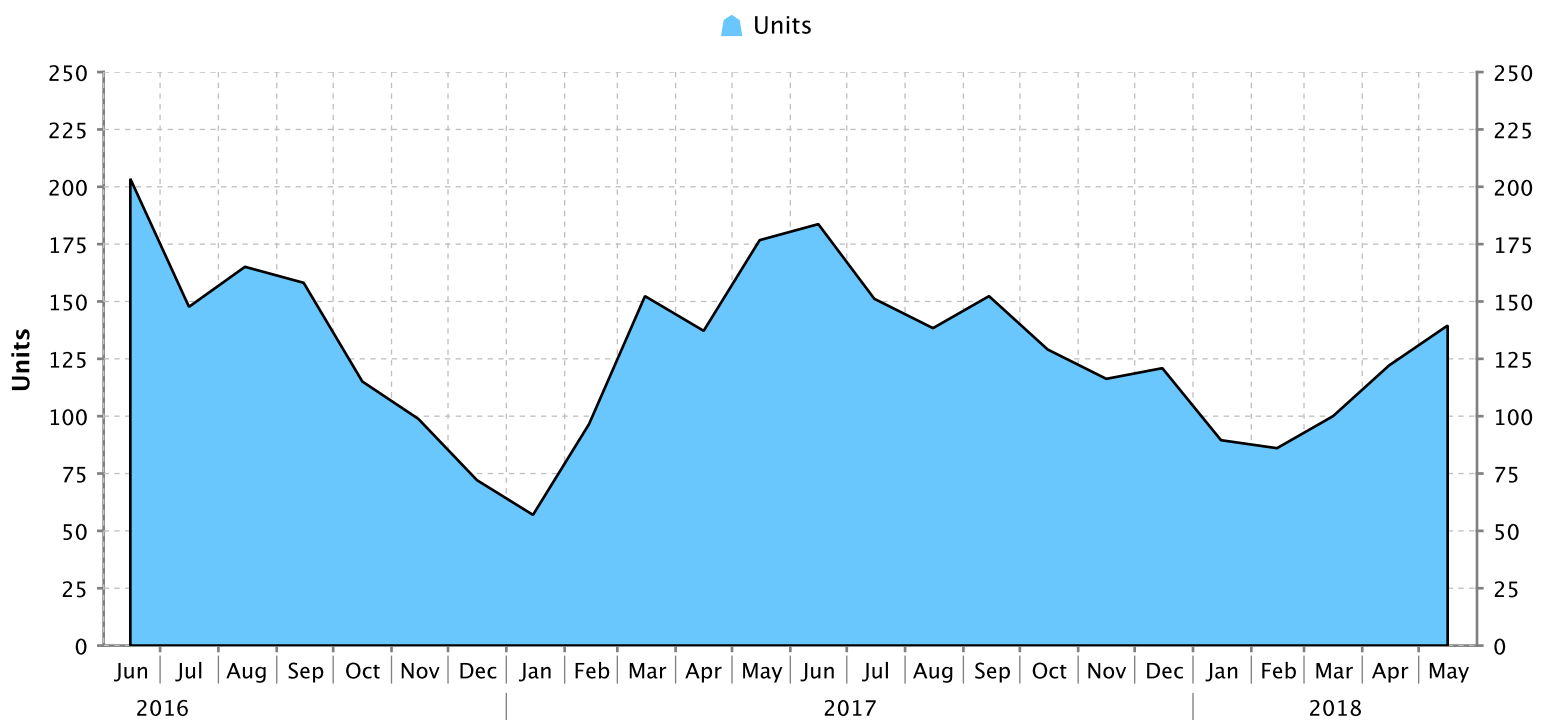
as at May 31, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	17	7	143%	174	146	19%
Units Reported Sold	3	11	-73%	78	154	-49%
Sell/List Ratio	18%	157%		45%	105%	
Reported Sales Dollars	\$1,090,800	\$2,764,300	-61%	\$19,423,786	\$32,842,345	-41%
Average Sell Price / Unit	\$363,600	\$251,300	45%	\$249,023	\$213,262	17%
Median Sell Price	\$259,900			\$259,000		
Sell Price / List Price	98%	102%		102%	102%	
Days to Sell	155	101	54%	79	123	-36%
Active Listings	58	35				
Single Family						
Units Listed	266	256	4%	2,267	2,112	7%
Units Reported Sold	139	176	-21%	1,522	1,572	-3%
Sell/List Ratio	52%	69%		67%	74%	
Reported Sales Dollars	\$78,287,247	\$92,689,701	-16%	\$811,931,817	\$753,309,089	8%
Average Sell Price / Unit	\$563,218	\$526,646	7%	\$533,464	\$479,204	11%
Median Sell Price	\$555,000			\$507,000		
Sell Price / List Price	99%	100%		99%	99%	
Days to Sell	16	16	1%	23	23	3%
Active Listings	358	297				
Condos (Apt)						
Units Listed	43	48	-10%	522	455	15%
Units Reported Sold	35	36	-3%	429	406	6%
Sell/List Ratio	81%	75%		82%	89%	
Reported Sales Dollars	\$9,528,356	\$9,459,240	1%	\$122,306,666	\$98,961,676	24%
Average Sell Price / Unit	\$272,239	\$262,757	4%	\$285,097	\$243,748	17%
Median Sell Price	\$237,000			\$259,000		
Sell Price / List Price	99%	98%		100%	99%	
Days to Sell	21	18	12%	18	44	-59%
Active Listings	54	61				
Condos (Patio)						
Units Listed	17	8	112%	104	67	55%
Units Reported Sold	10	8	25%	84	61	38%
Sell/List Ratio	59%	100%		81%	91%	
Reported Sales Dollars	\$4,327,190	\$3,054,600	42%	\$35,877,198	\$21,875,652	64%
Average Sell Price / Unit	\$432,719	\$381,825	13%	\$427,110	\$358,617	19%
Median Sell Price	\$490,000			\$429,900		
Sell Price / List Price	100%	98%		101%	100%	
Days to Sell	17	16	9%	36	22	68%
Active Listings	16	11				
Condos (Twnhse)						
Units Listed	42	32	31%	354	277	28%
Units Reported Sold	23	30	-23%	253	270	-6%
Sell/List Ratio	55%	94%		71%	97%	
Reported Sales Dollars	\$7,995,733	\$8,968,169	-11%	\$83,366,397	\$78,504,894	6%
Average Sell Price / Unit	\$347,641	\$298,939	16%	\$329,511	\$290,759	13%
Median Sell Price	\$334,000			\$316,500		
Sell Price / List Price	100%	101%		100%	100%	
Days to Sell	18	19	-6%	22	33	-33%
Active Listings	57	33				

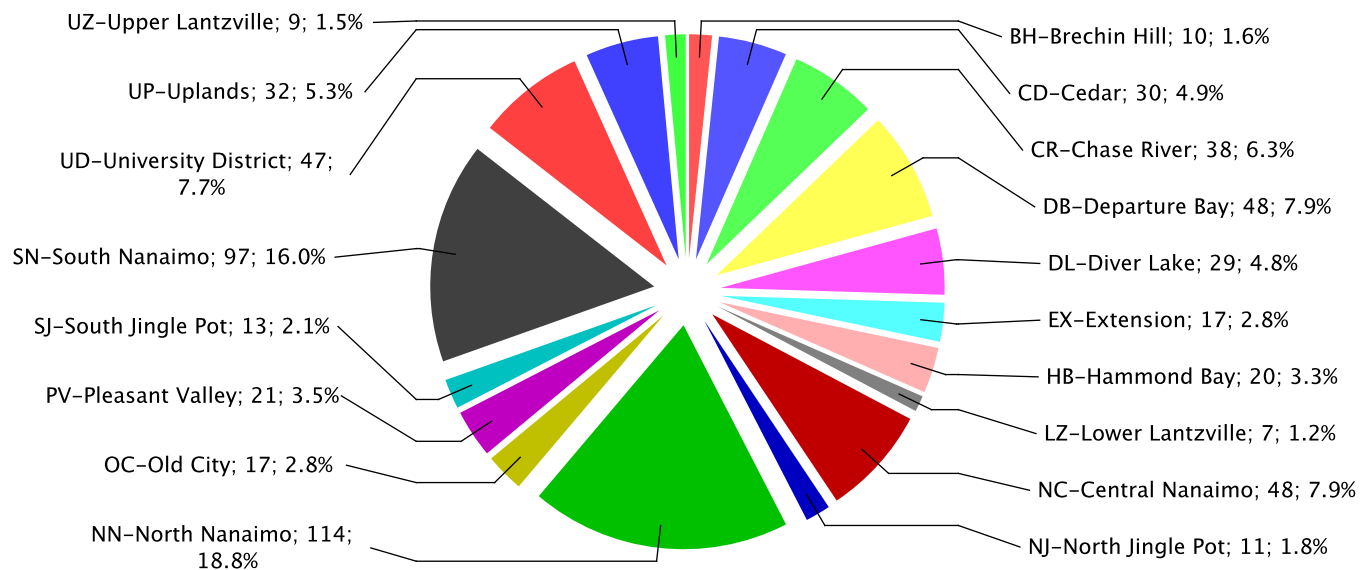
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to May 31, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	4	2	2	1	0	0	0	0	1	10
CD-Cedar	0	0	2	0	1	2	5	3	5	5	2	0	1	4	30
CR-Chase River	0	0	0	0	0	1	3	8	17	8	0	1	0	0	38
DB-Departure Bay	0	0	0	0	0	0	0	13	16	6	10	0	1	2	48
DL-Diver Lake	0	0	0	1	2	2	2	8	10	3	1	0	0	0	29
EX-Extension	0	0	0	1	3	3	4	0	2	1	1	2	0	0	17
HB-Hammond Bay	0	0	0	0	0	1	0	0	8	6	0	1	3	1	20
LZ-Lower Lantzville	0	0	0	0	0	1	0	1	2	1	1	0	0	1	7
NC-Central Nanaimo	0	0	0	0	5	12	7	12	12	0	0	0	0	0	48
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	1	3	2	1	3	1	11
NN-North Nanaimo	0	0	0	0	6	1	1	7	22	36	24	9	4	4	114
OC-Old City	0	0	0	0	3	3	5	1	3	1	1	0	0	0	17
PV-Pleasant Valley	0	0	0	0	0	0	1	1	12	4	2	0	0	1	21
SJ-South Jingle Pot	0	0	0	0	0	1	0	1	7	2	2	0	0	0	13
SN-South Nanaimo	0	0	5	11	12	11	12	19	19	7	1	0	0	0	97
UD-University District	0	0	3	0	1	5	10	7	15	3	3	0	0	0	47
UP-Uplands	0	0	0	0	0	1	5	8	9	7	0	1	0	1	32
UZ-Upper Lantzville	0	0	0	1	0	0	2	1	4	0	1	0	0	0	9
Zone 4 TOTALS	0	0	10	14	33	48	59	92	165	93	51	15	12	16	608

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to May 31, 2018 = 608

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	2	6	-67%	38	43	-12%
Units Reported Sold	1	1	0%	37	28	32%
Sell/List Ratio	50%	17%		97%	65%	
Reported Sales Dollars	\$102,000	\$100,200	2%	\$3,759,500	\$2,607,000	44%
Average Sell Price / Unit	\$102,000	\$100,200	2%	\$101,608	\$93,107	9%
Median Sell Price	\$102,000			\$95,000		
Sell Price / List Price	104%	92%		94%	94%	
Days to Sell	3	7	-57%	124	97	27%
Active Listings	13	22				
Single Family						
Units Listed	7	10	-30%	79	79	0%
Units Reported Sold	6	8	-25%	70	68	3%
Sell/List Ratio	86%	80%		89%	86%	
Reported Sales Dollars	\$2,197,500	\$3,981,536	-45%	\$27,192,800	\$24,648,236	10%
Average Sell Price / Unit	\$366,250	\$497,692	-26%	\$388,469	\$362,474	7%
Median Sell Price	\$423,500			\$373,000		
Sell Price / List Price	96%	99%		98%	98%	
Days to Sell	25	47	-46%	39	53	-26%
Active Listings	11	17				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

