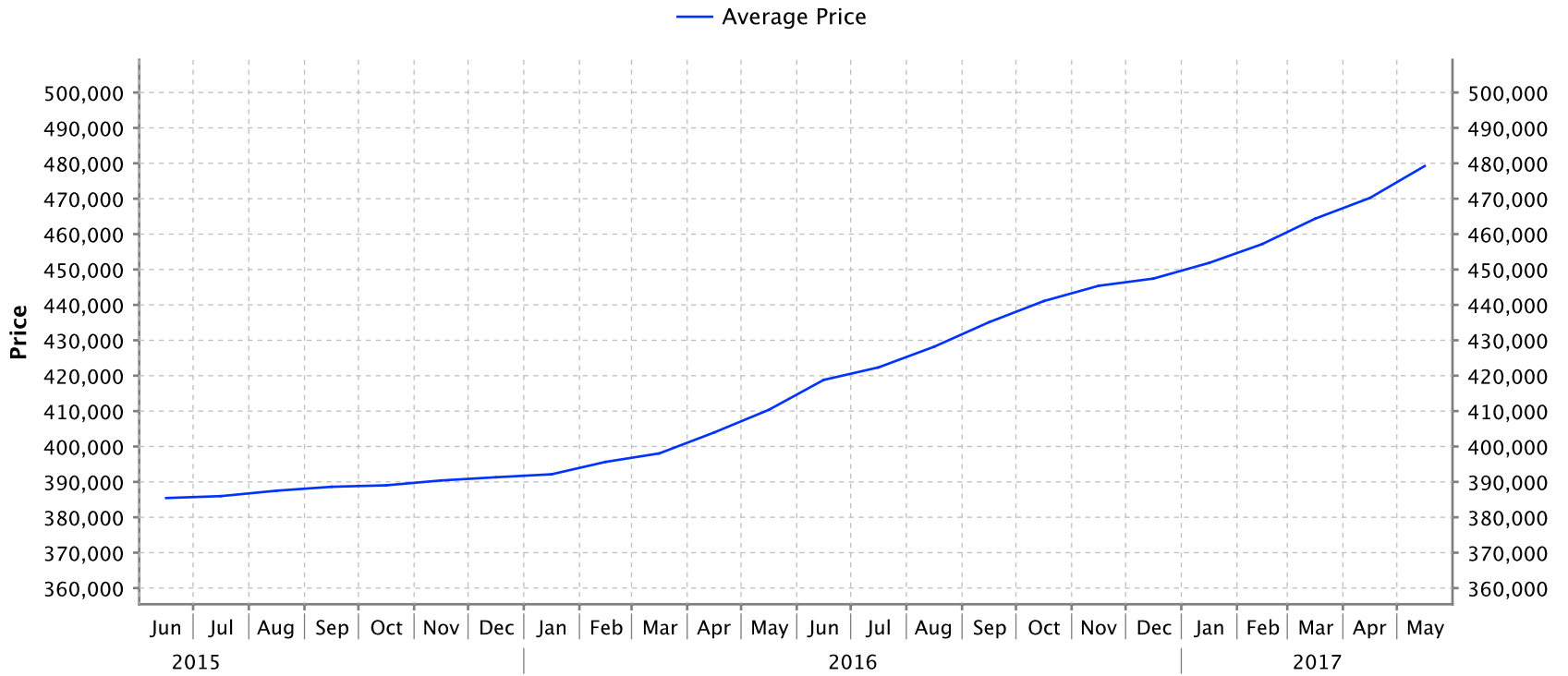


Nanaimo

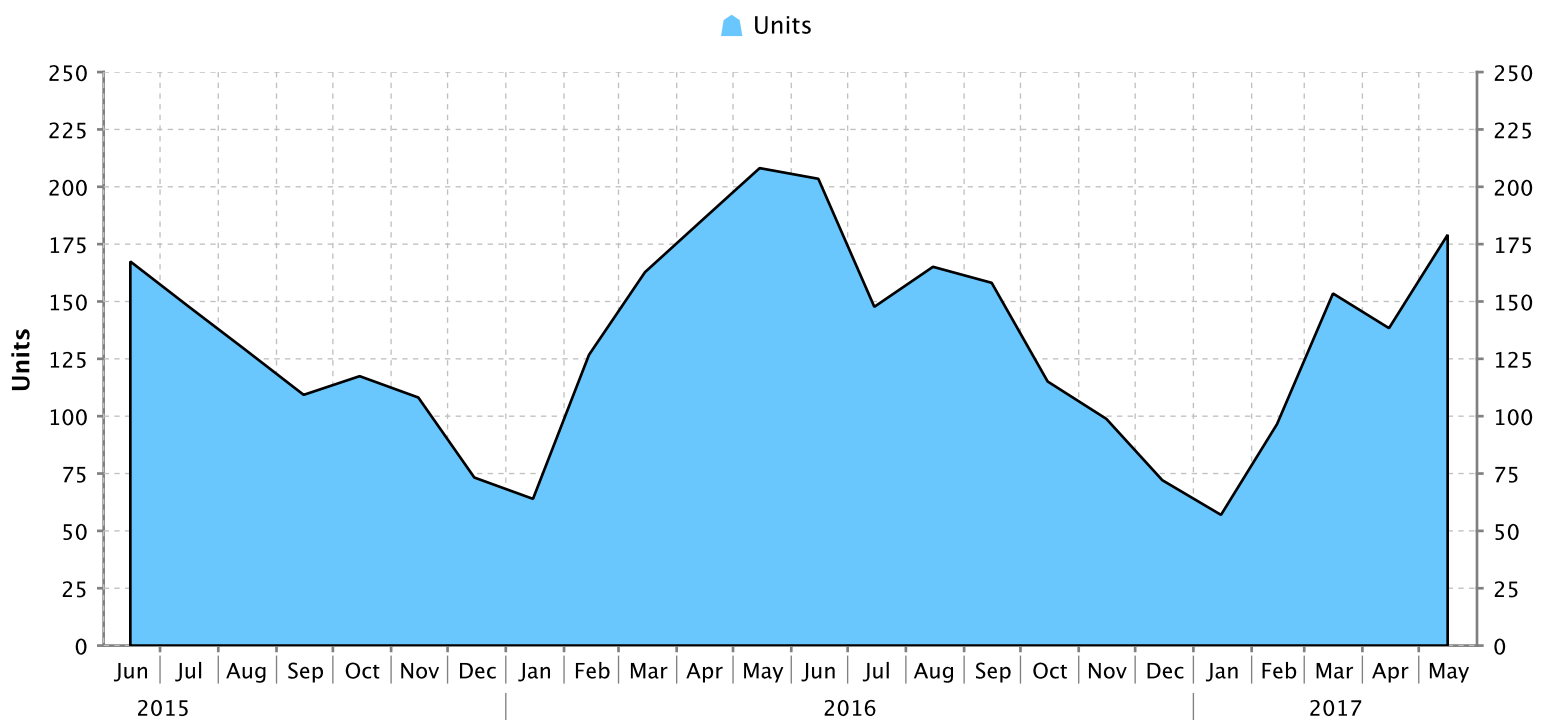
as at May 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	7	9	-22%	146	228	-36%
Units Reported Sold	12	27	-56%	156	142	10%
Sell/List Ratio	171%	300%		107%	62%	
Reported Sales Dollars	\$3,024,200	\$4,813,200	-37%	\$33,362,145	\$23,010,103	45%
Average Sell Price / Unit	\$252,017	\$178,267	41%	\$213,860	\$162,043	32%
Median Sell Price	\$259,900			\$229,900		
Sell Price / List Price	102%	99%		102%	96%	
Days to Sell	98	180	-46%	122	193	-37%
Active Listings	35	104				
Single Family						
Units Listed	256	275	-7%	2,112	2,099	1%
Units Reported Sold	178	207	-14%	1,576	1,591	-1%
Sell/List Ratio	70%	75%		75%	76%	
Reported Sales Dollars	\$93,669,701	\$93,088,342	1%	\$755,267,989	\$652,895,149	16%
Average Sell Price / Unit	\$526,234	\$449,702	17%	\$479,231	\$410,368	17%
Median Sell Price	\$480,000			\$449,900		
Sell Price / List Price	100%	99%		99%	97%	
Days to Sell	16	27	-41%	23	39	-41%
Active Listings	297	309				
Condos (Apt)						
Units Listed	48	48	0%	455	440	3%
Units Reported Sold	36	42	-14%	406	335	21%
Sell/List Ratio	75%	88%		89%	76%	
Reported Sales Dollars	\$9,459,240	\$11,244,062	-16%	\$98,961,676	\$77,927,096	27%
Average Sell Price / Unit	\$262,757	\$267,716	-2%	\$243,748	\$232,618	5%
Median Sell Price	\$215,000			\$229,500		
Sell Price / List Price	98%	98%		99%	97%	
Days to Sell	18	77	-76%	44	102	-57%
Active Listings	61	114				
Condos (Patio)						
Units Listed	9	9	0%	68	82	-17%
Units Reported Sold	8	12	-33%	61	68	-10%
Sell/List Ratio	89%	133%		90%	83%	
Reported Sales Dollars	\$3,054,600	\$3,248,728	-6%	\$21,875,652	\$18,862,305	16%
Average Sell Price / Unit	\$381,825	\$270,727	41%	\$358,617	\$277,387	29%
Median Sell Price	\$357,800			\$339,900		
Sell Price / List Price	98%	98%		100%	98%	
Days to Sell	16	22	-27%	22	27	-20%
Active Listings	12	11				
Condos (Twnhse)						
Units Listed	31	43	-28%	276	325	-15%
Units Reported Sold	30	34	-12%	270	238	13%
Sell/List Ratio	97%	79%		98%	73%	
Reported Sales Dollars	\$8,968,169	\$9,805,900	-9%	\$78,504,894	\$62,299,915	26%
Average Sell Price / Unit	\$298,939	\$288,409	4%	\$290,759	\$261,764	11%
Median Sell Price	\$289,900			\$275,880		
Sell Price / List Price	101%	99%		100%	98%	
Days to Sell	19	35	-46%	33	46	-28%
Active Listings	32	63				

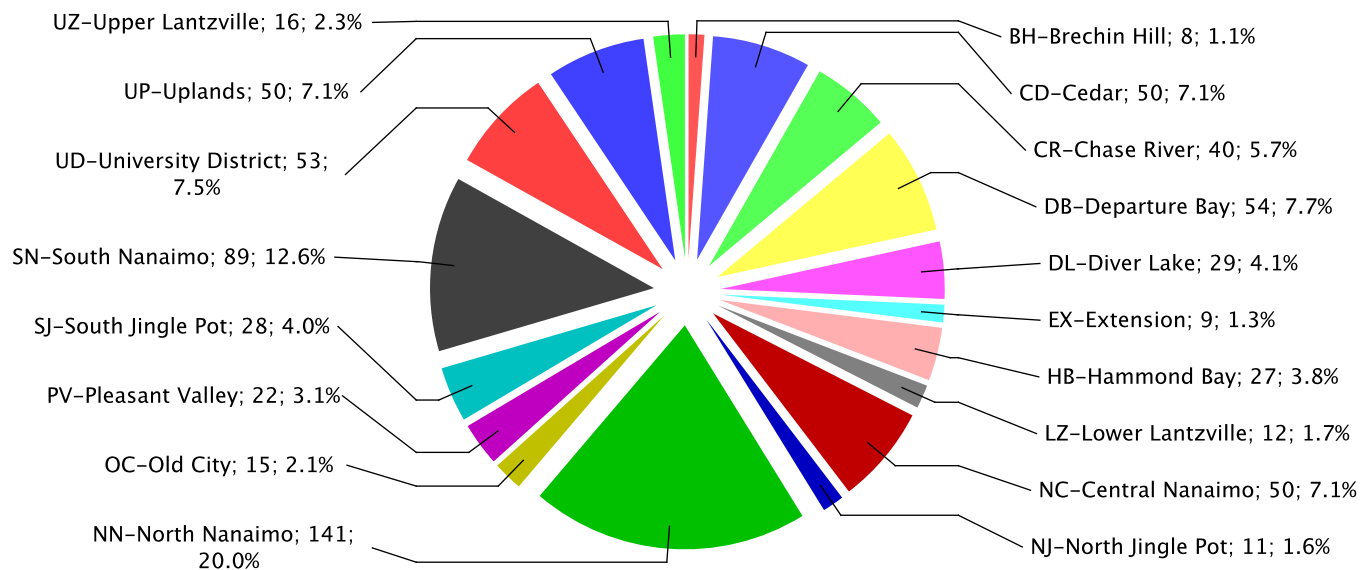
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to May 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	3	2	2	1	0	0	0	0	0	8
CD-Cedar	0	0	2	6	1	5	7	5	9	6	5	1	0	3	50
CR-Chase River	0	0	0	0	0	7	11	10	11	1	0	0	0	0	40
DB-Departure Bay	0	0	0	0	2	4	12	12	10	6	6	0	0	2	54
DL-Diver Lake	0	0	0	2	4	4	9	7	1	1	1	0	0	0	29
EX-Extension	0	0	2	1	1	1	1	0	2	1	0	0	0	0	9
HB-Hammond Bay	0	0	0	1	0	0	2	3	7	5	1	2	1	5	27
LZ-Lower Lantzville	0	0	0	0	0	0	2	0	2	2	3	1	2	0	12
NC-Central Nanaimo	0	0	1	5	12	11	15	2	3	1	0	0	0	0	50
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	3	0	1	1	3	11
NN-North Nanaimo	0	0	0	1	0	3	9	18	28	34	21	14	3	10	141
OC-Old City	0	0	1	1	2	3	4	2	2	0	0	0	0	0	15
PV-Pleasant Valley	0	0	0	1	0	2	8	1	7	1	1	1	0	0	22
SJ-South Jingle Pot	0	1	1	0	0	1	4	4	5	8	2	2	0	0	28
SN-South Nanaimo	1	1	7	4	9	13	18	13	21	1	0	0	0	1	89
UD-University District	0	0	0	1	9	10	10	4	14	5	0	0	0	0	53
UP-Uplands	0	0	0	1	5	14	12	4	8	5	0	1	0	0	50
UZ-Upper Lantzville	0	0	0	0	1	1	3	3	4	2	1	1	0	0	16
Zone 4 TOTALS	1	2	14	24	46	82	129	90	138	82	41	24	7	24	704

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to May 31, 2017 = 704

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	6	4	50%	43	31	39%
Units Reported Sold	1	2	-50%	28	18	56%
Sell/List Ratio	17%	50%		65%	58%	
Reported Sales Dollars	\$100,200	\$201,000	-50%	\$2,607,000	\$1,352,500	93%
Average Sell Price / Unit	\$100,200	\$100,500	-0%	\$93,107	\$75,139	24%
Median Sell Price	\$100,200			\$87,500		
Sell Price / List Price	92%	91%		94%	88%	
Days to Sell	7	186	-96%	97	136	-28%
Active Listings	22	16				
Single Family						
Units Listed	10	12	-17%	79	87	-9%
Units Reported Sold	8	14	-43%	68	79	-14%
Sell/List Ratio	80%	117%		86%	91%	
Reported Sales Dollars	\$3,981,536	\$4,442,000	-10%	\$24,648,236	\$22,585,430	9%
Average Sell Price / Unit	\$497,692	\$317,286	57%	\$362,474	\$285,892	27%
Median Sell Price	\$460,000			\$336,000		
Sell Price / List Price	99%	99%		98%	96%	
Days to Sell	47	96	-52%	53	98	-46%
Active Listings	17	17				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

— Average Price

