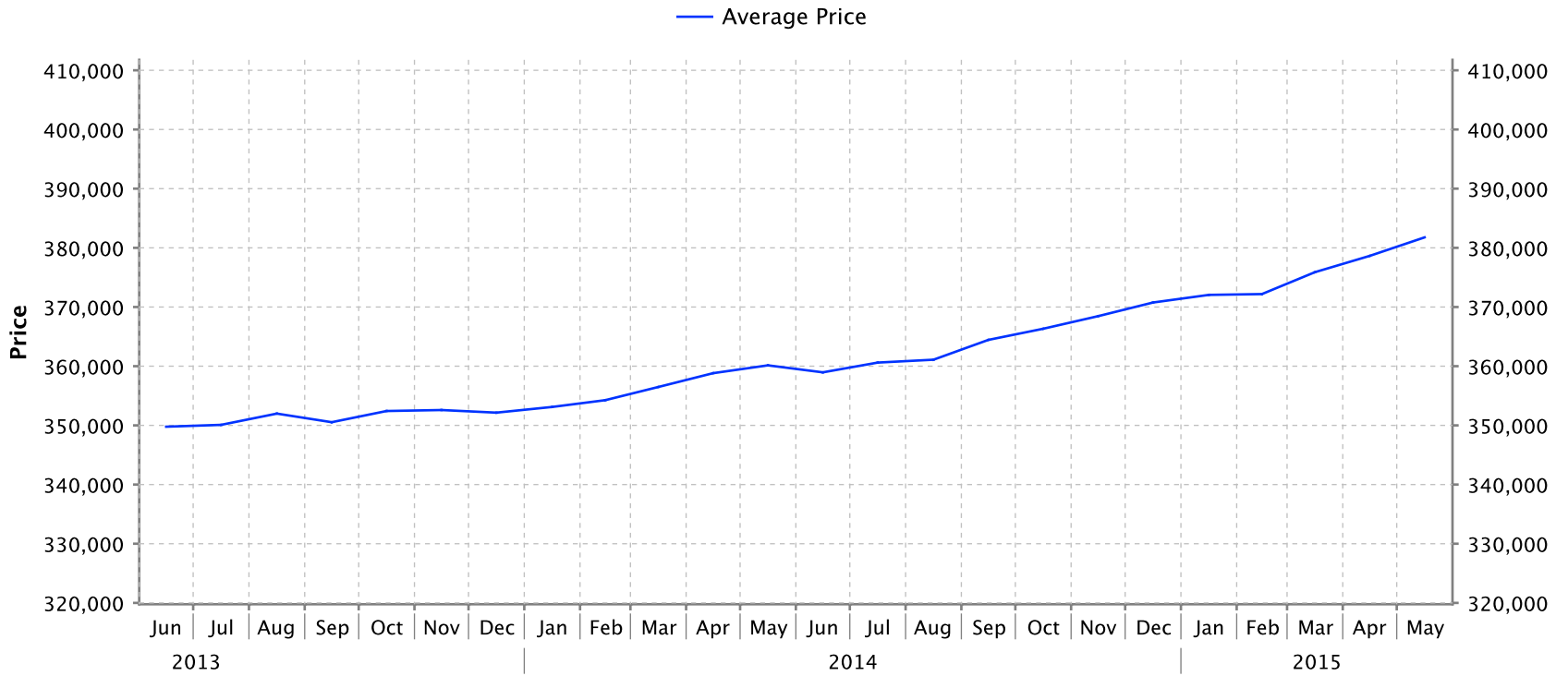


Nanaimo

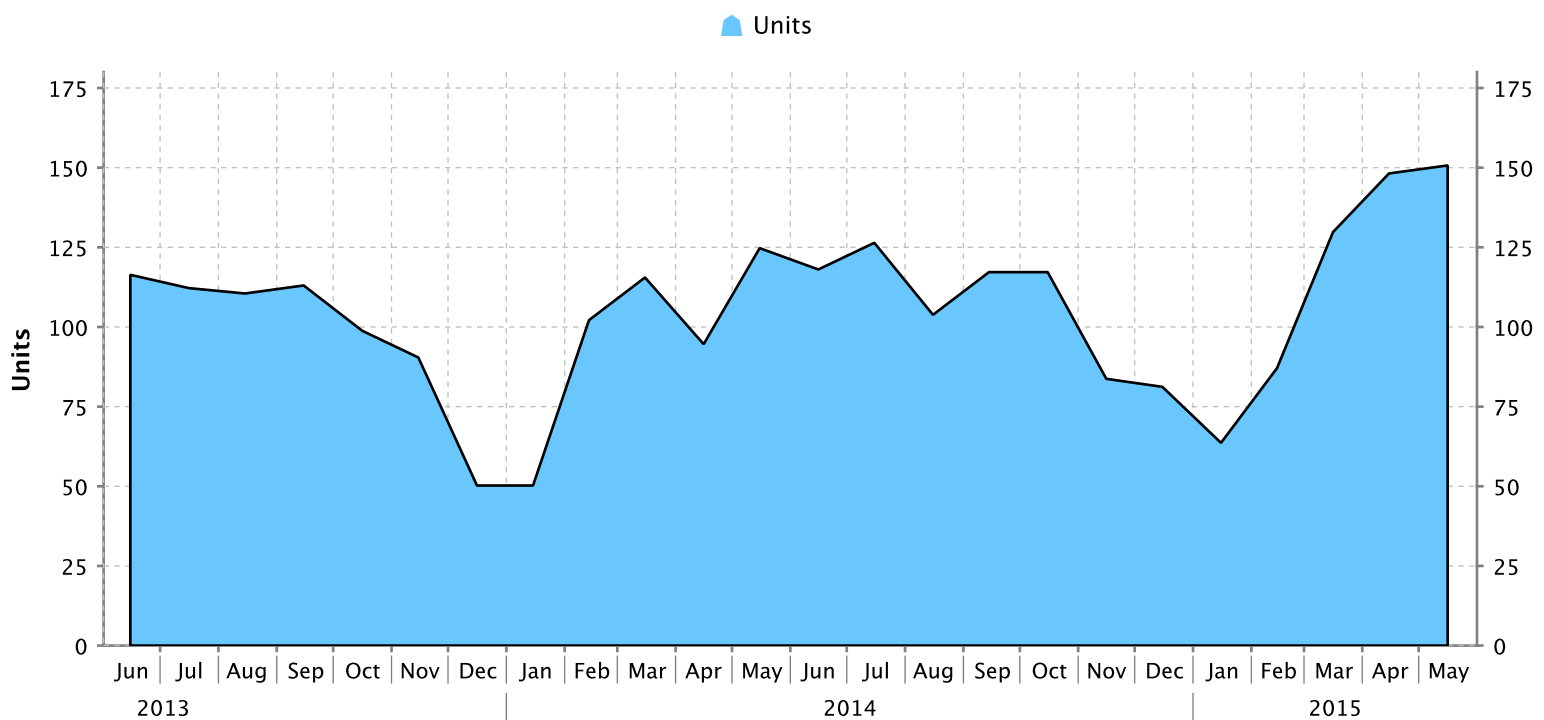
as at May 31, 2015

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	5	33	-85%	232	340	-32%
Units Reported Sold	12	6	100%	139	93	49%
Sell/List Ratio	240%	18%		60%	27%	
Reported Sales Dollars	\$2,200,000	\$953,500	131%	\$23,181,320	\$14,963,598	55%
Average Sell Price / Unit	\$183,333	\$158,917	15%	\$166,772	\$160,899	4%
Median Sell Price	\$193,000			\$168,400		
Sell Price / List Price	98%	95%		95%	96%	
Days to Sell	151	123	22%	189	105	80%
Active Listings	107	178				
Single Family						
Units Listed	246	236	4%	2,101	1,996	5%
Units Reported Sold	150	124	21%	1,322	1,174	13%
Sell/List Ratio	61%	53%		63%	59%	
Reported Sales Dollars	\$59,857,824	\$45,880,433	30%	\$504,696,790	\$422,806,244	19%
Average Sell Price / Unit	\$399,052	\$370,003	8%	\$381,768	\$360,142	6%
Median Sell Price	\$374,500			\$360,000		
Sell Price / List Price	97%	96%		97%	96%	
Days to Sell	30	39	-23%	46	51	-10%
Active Listings	464	565				
Condos (Apt)						
Units Listed	47	42	12%	500	465	8%
Units Reported Sold	32	26	23%	240	204	18%
Sell/List Ratio	68%	62%		48%	44%	
Reported Sales Dollars	\$7,527,513	\$5,687,900	32%	\$52,040,481	\$44,722,925	16%
Average Sell Price / Unit	\$235,235	\$218,765	8%	\$216,835	\$219,230	-1%
Median Sell Price	\$215,000			\$196,500		
Sell Price / List Price	97%	96%		95%	95%	
Days to Sell	122	79	54%	87	86	1%
Active Listings	193	176				
Condos (Patio)						
Units Listed	11	3	267%	84	70	20%
Units Reported Sold	8	5	60%	61	56	9%
Sell/List Ratio	73%	167%		73%	80%	
Reported Sales Dollars	\$1,940,000	\$1,424,800	36%	\$17,308,600	\$16,377,330	6%
Average Sell Price / Unit	\$242,500	\$284,960	-15%	\$283,748	\$292,452	-3%
Median Sell Price	\$283,000			\$285,000		
Sell Price / List Price	95%	98%		97%	97%	
Days to Sell	57	42	36%	55	76	-27%
Active Listings	15	15				
Condos (Twnhse)						
Units Listed	29	44	-34%	304	363	-16%
Units Reported Sold	26	14	86%	190	171	11%
Sell/List Ratio	90%	32%		62%	47%	
Reported Sales Dollars	\$7,050,230	\$3,519,500	100%	\$50,121,379	\$43,992,547	14%
Average Sell Price / Unit	\$271,163	\$251,393	8%	\$263,797	\$257,266	3%
Median Sell Price	\$248,000			\$244,000		
Sell Price / List Price	98%	97%		97%	96%	
Days to Sell	55	94	-42%	75	78	-4%
Active Listings	82	115				

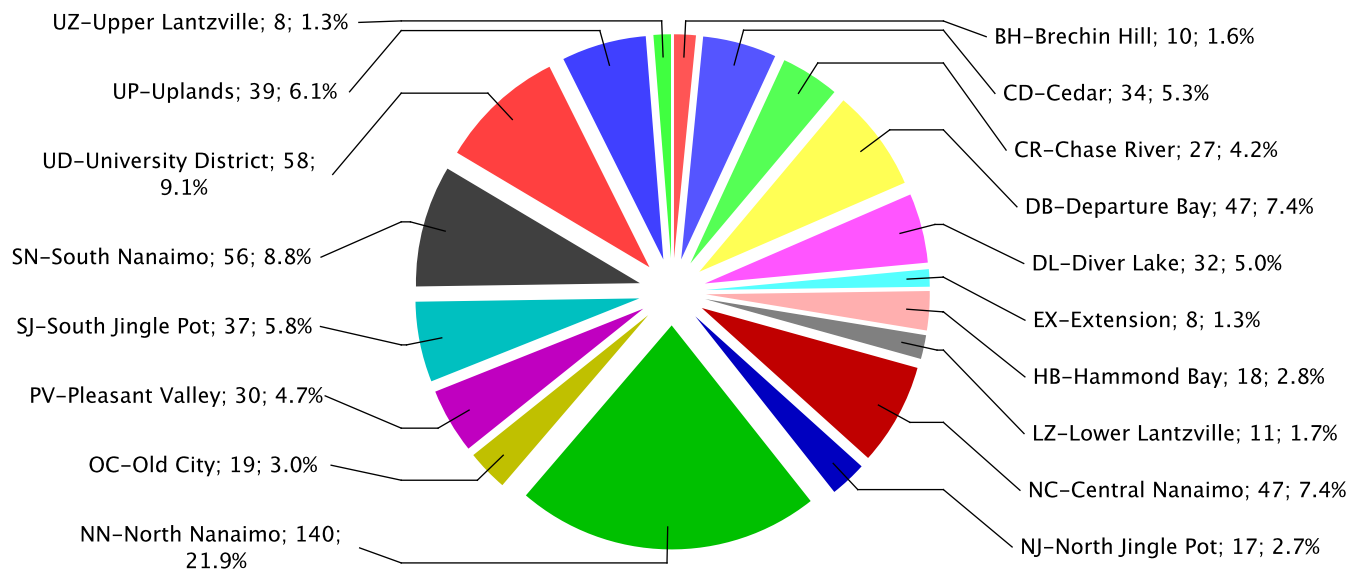
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to May 31, 2015

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	1	2	4	1	0	1	1	0	0	0	0	0	10
CD-Cedar	1	2	4	3	6	5	5	1	4	2	1	0	0	0	34
CR-Chase River	0	1	2	2	7	6	5	3	1	0	0	0	0	0	27
DB-Departure Bay	0	0	0	3	11	16	5	3	6	3	0	0	0	0	47
DL-Diver Lake	0	1	2	6	8	5	3	5	2	0	0	0	0	0	32
EX-Extension	0	1	0	3	0	0	1	1	1	0	1	0	0	0	8
HB-Hammond Bay	0	1	0	0	0	4	6	2	1	2	2	0	0	0	18
LZ-Lower Lantzville	0	0	0	0	0	2	2	2	2	0	1	2	0	0	11
NC-Central Nanaimo	0	3	12	16	11	2	3	0	0	0	0	0	0	0	47
NJ-North Jingle Pot	0	0	0	2	0	3	2	0	2	3	1	2	2	0	17
NN-North Nanaimo	0	1	1	5	12	23	20	23	26	17	3	5	2	2	140
OC-Old City	1	1	3	3	5	2	1	1	2	0	0	0	0	0	19
PV-Pleasant Valley	0	0	1	4	6	10	4	3	2	0	0	0	0	0	30
SJ-South Jingle Pot	0	0	2	0	14	8	6	3	3	1	0	0	0	0	37
SN-South Nanaimo	1	4	11	16	18	2	3	1	0	0	0	0	0	0	56
UD-University District	0	2	8	9	10	5	14	6	3	0	1	0	0	0	58
UP-Uplands	0	0	2	3	12	13	2	1	2	0	1	0	0	3	39
UZ-Upper Lantzville	0	0	0	1	0	1	1	0	4	1	0	0	0	0	8
Zone 4 TOTALS	3	17	49	78	124	108	83	56	62	29	11	9	4	5	638

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to May 31, 2015 = 638

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	2	4	-50%	33	32	3%
Units Reported Sold	0	2	-100%	13	12	8%
Sell/List Ratio	0%	50%		39%	38%	
Reported Sales Dollars	\$0	\$240,000	-100%	\$1,111,000	\$1,223,125	-9%
Average Sell Price / Unit		\$120,000		\$85,462	\$101,927	-16%
Median Sell Price				\$75,000		
Sell Price / List Price		82%		83%	86%	
Days to Sell		228		220	156	41%
Active Listings	23	26				
Single Family						
Units Listed	8	5	60%	82	94	-13%
Units Reported Sold	6	6	0%	44	51	-14%
Sell/List Ratio	75%	120%		54%	54%	
Reported Sales Dollars	\$1,486,500	\$1,385,900	7%	\$11,288,475	\$14,243,120	-21%
Average Sell Price / Unit	\$247,750	\$230,983	7%	\$256,556	\$279,277	-8%
Median Sell Price	\$237,500			\$257,000		
Sell Price / List Price	96%	92%		93%	92%	
Days to Sell	105	194	-46%	113	98	16%
Active Listings	32	38				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

