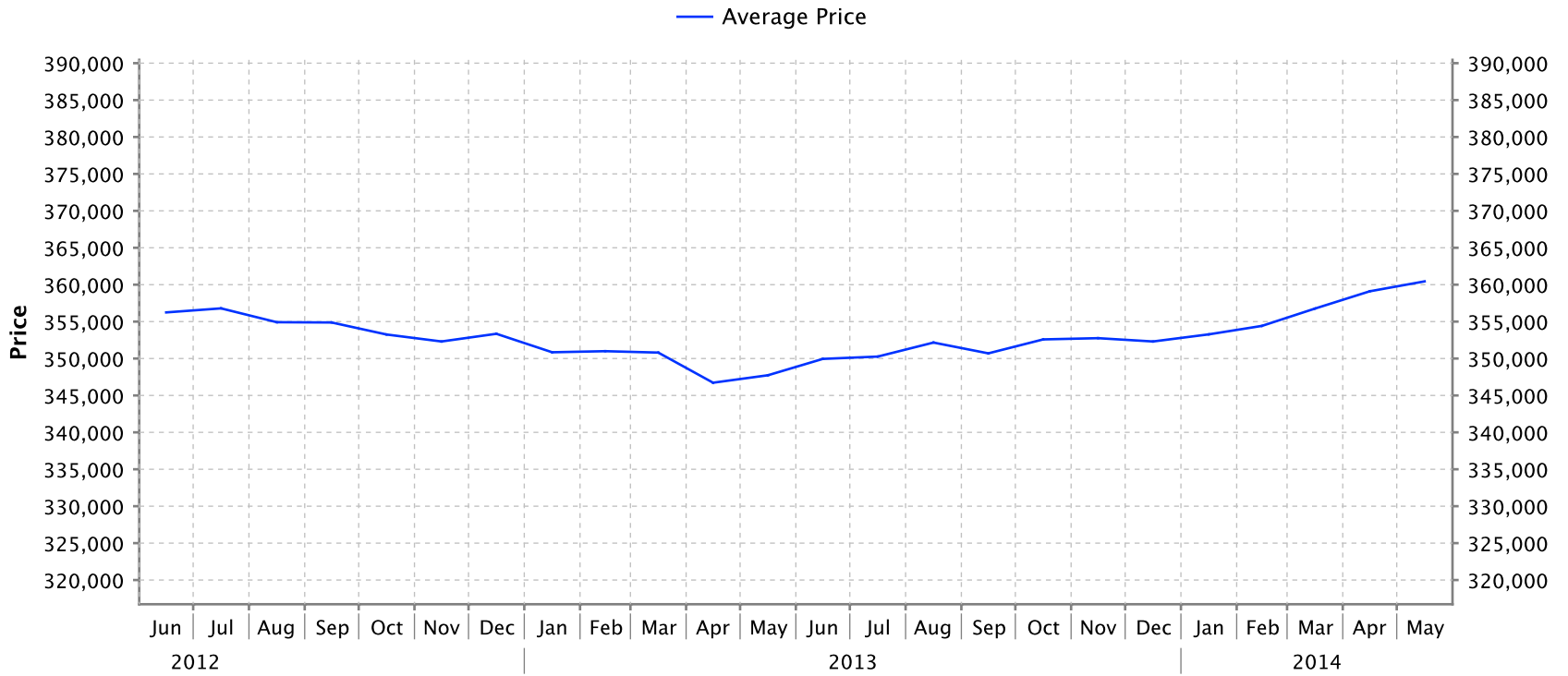


Nanaimo

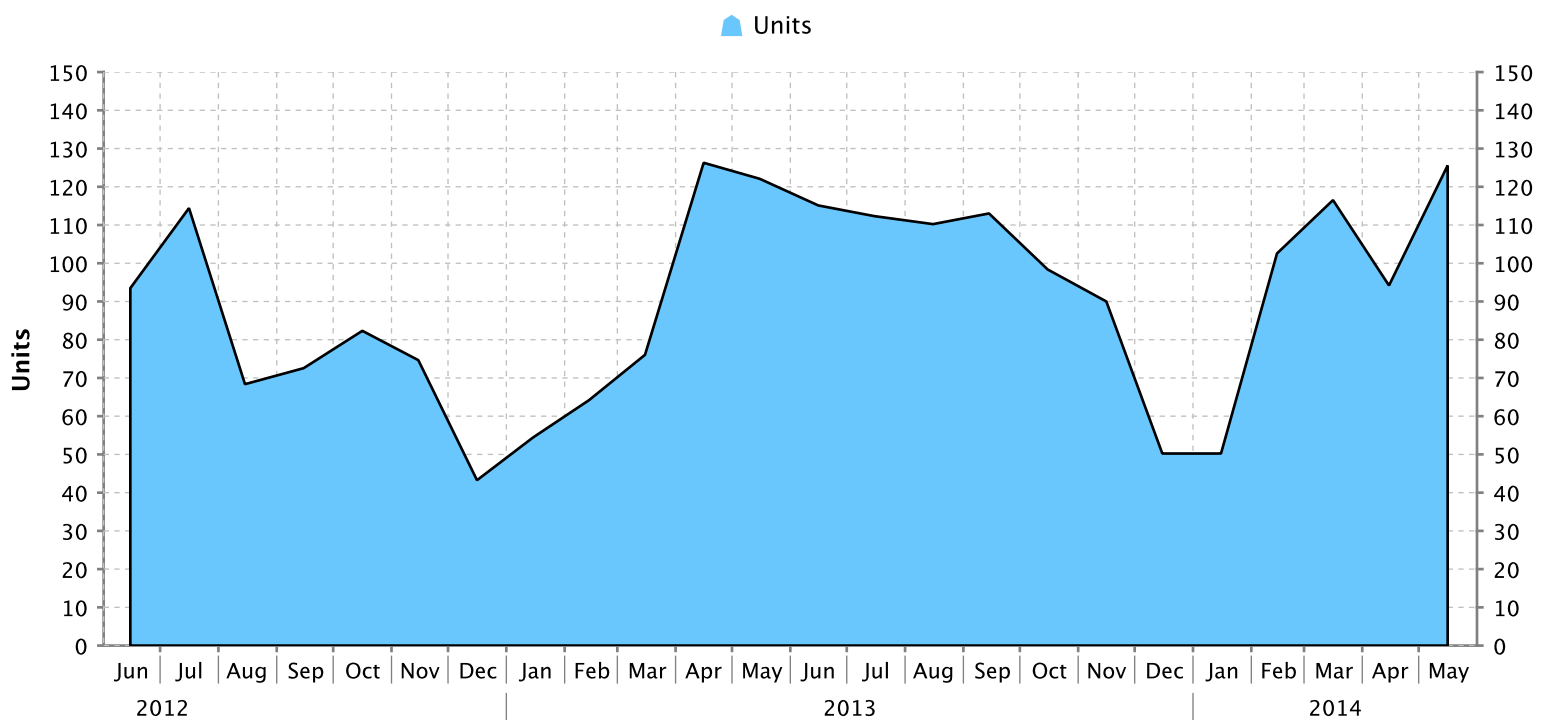
as at May 31, 2014

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	33	20	65%	337	273	23%
Units Reported Sold	6	2	200%	95	46	107%
Sell/List Ratio	18%	10%		28%	17%	
Reported Sales Dollars	\$953,500	\$485,000	97%	\$15,332,598	\$7,126,300	115%
Average Sell Price / Unit	\$158,917	\$242,500	-34%	\$161,396	\$154,920	4%
Median Sell Price	\$176,000			\$162,000		
Sell Price / List Price	95%	97%		96%	92%	
Days to Sell	123	10	1,071%	108	98	10%
Active Listings	176	152				
Single Family						
Units Listed	235	238	-1%	1,994	2,109	-5%
Units Reported Sold	125	122	2%	1,175	988	19%
Sell/List Ratio	53%	51%		59%	47%	
Reported Sales Dollars	\$46,265,433	\$43,608,029	6%	\$423,528,244	\$343,560,417	23%
Average Sell Price / Unit	\$370,123	\$357,443	4%	\$360,450	\$347,733	4%
Median Sell Price	\$356,500			\$347,500		
Sell Price / List Price	96%	96%		96%	95%	
Days to Sell	41	50	-18%	51	56	-8%
Active Listings	564	607				
Condos (Apt)						
Units Listed	43	46	-7%	466	521	-11%
Units Reported Sold	26	19	37%	204	152	34%
Sell/List Ratio	60%	41%		44%	29%	
Reported Sales Dollars	\$5,687,900	\$3,994,400	42%	\$44,722,925	\$31,221,758	43%
Average Sell Price / Unit	\$218,765	\$210,232	4%	\$219,230	\$205,406	7%
Median Sell Price	\$209,000			\$202,000		
Sell Price / List Price	96%	95%		95%	94%	
Days to Sell	79	74	6%	86	75	15%
Active Listings	177	210				
Condos (Patio)						
Units Listed	3	6	-50%	70	96	-27%
Units Reported Sold	5	4	25%	56	57	-2%
Sell/List Ratio	167%	67%		80%	59%	
Reported Sales Dollars	\$1,424,800	\$993,500	43%	\$16,377,330	\$14,578,817	12%
Average Sell Price / Unit	\$284,960	\$248,375	15%	\$292,452	\$255,769	14%
Median Sell Price	\$259,900			\$290,000		
Sell Price / List Price	98%	96%		97%	96%	
Days to Sell	42	52	-18%	76	74	2%
Active Listings	15	22				
Condos (Twnhse)						
Units Listed	42	37	14%	362	394	-8%
Units Reported Sold	14	16	-12%	171	150	14%
Sell/List Ratio	33%	43%		47%	38%	
Reported Sales Dollars	\$3,519,500	\$3,976,071	-11%	\$43,992,547	\$37,313,383	18%
Average Sell Price / Unit	\$251,393	\$248,504	1%	\$257,266	\$248,756	3%
Median Sell Price	\$210,000			\$238,500		
Sell Price / List Price	97%	97%		96%	102%	
Days to Sell	94	42	123%	78	61	29%
Active Listings	114	128				

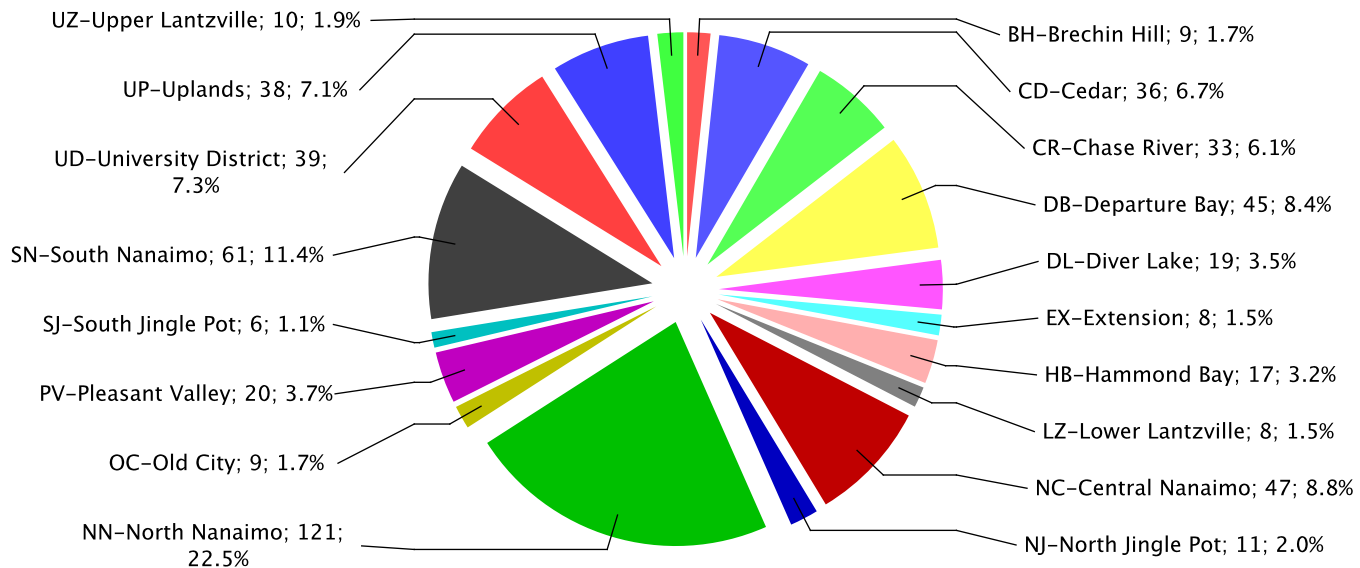
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to May 31, 2014

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	3	0	4	1	1	0	0	0	0	0	0	0	9
CD-Cedar	1	2	4	4	4	5	6	5	2	1	1	0	0	1	36
CR-Chase River	0	0	0	6	6	12	8	0	1	0	0	0	0	0	33
DB-Departure Bay	0	0	3	12	12	5	4	3	4	0	0	1	0	1	45
DL-Diver Lake	0	1	1	5	2	8	0	2	0	0	0	0	0	0	19
EX-Extension	1	1	2	1	0	0	1	1	0	1	0	0	0	0	8
HB-Hammond Bay	0	0	0	1	1	3	4	1	3	2	0	0	1	1	17
LZ-Lower Lantzville	0	0	0	1	1	0	2	1	1	2	0	0	0	0	8
NC-Central Nanaimo	2	7	15	8	11	3	1	0	0	0	0	0	0	0	47
NJ-North Jingle Pot	0	0	0	0	0	1	3	2	2	2	0	1	0	0	11
NN-North Nanaimo	0	0	0	2	9	21	27	22	20	12	5	1	1	1	121
OC-Old City	0	2	4	1	1	1	0	0	0	0	0	0	0	0	9
PV-Pleasant Valley	0	0	2	2	5	6	2	1	0	1	0	1	0	0	20
SJ-South Jingle Pot	0	0	0	0	0	1	1	3	1	0	0	0	0	0	6
SN-South Nanaimo	1	10	16	19	6	6	1	1	1	0	0	0	0	0	61
UD-University District	2	1	3	11	5	8	6	0	2	0	1	0	0	0	39
UP-Uplands	0	0	1	10	9	10	6	0	2	0	0	0	0	0	38
UZ-Upper Lantzville	0	0	0	3	3	1	1	0	2	0	0	0	0	0	10
Zone 4 TOTALS	7	24	54	86	79	92	74	42	41	21	7	4	2	4	537

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to May 31, 2014 = 537

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	4	0%	32	38	-16%
Units Reported Sold	2	0		12	9	33%
Sell/List Ratio	50%	0%		38%	24%	
Reported Sales Dollars	\$240,000	\$0		\$1,223,125	\$867,000	41%
Average Sell Price / Unit	\$120,000			\$101,927	\$96,333	6%
Median Sell Price	\$160,000			\$90,000		
Sell Price / List Price	82%			86%	84%	
Days to Sell	228			156	232	-33%
Active Listings	26	25				
Single Family						
Units Listed	5	12	-58%	94	124	-24%
Units Reported Sold	6	2	200%	51	41	24%
Sell/List Ratio	120%	17%		54%	33%	
Reported Sales Dollars	\$1,385,900	\$569,000	144%	\$14,243,120	\$11,692,800	22%
Average Sell Price / Unit	\$230,983	\$284,500	-19%	\$279,277	\$285,190	-2%
Median Sell Price	\$220,000			\$267,000		
Sell Price / List Price	92%	91%		92%	93%	
Days to Sell	194	113	71%	98	109	-10%
Active Listings	38	53				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

