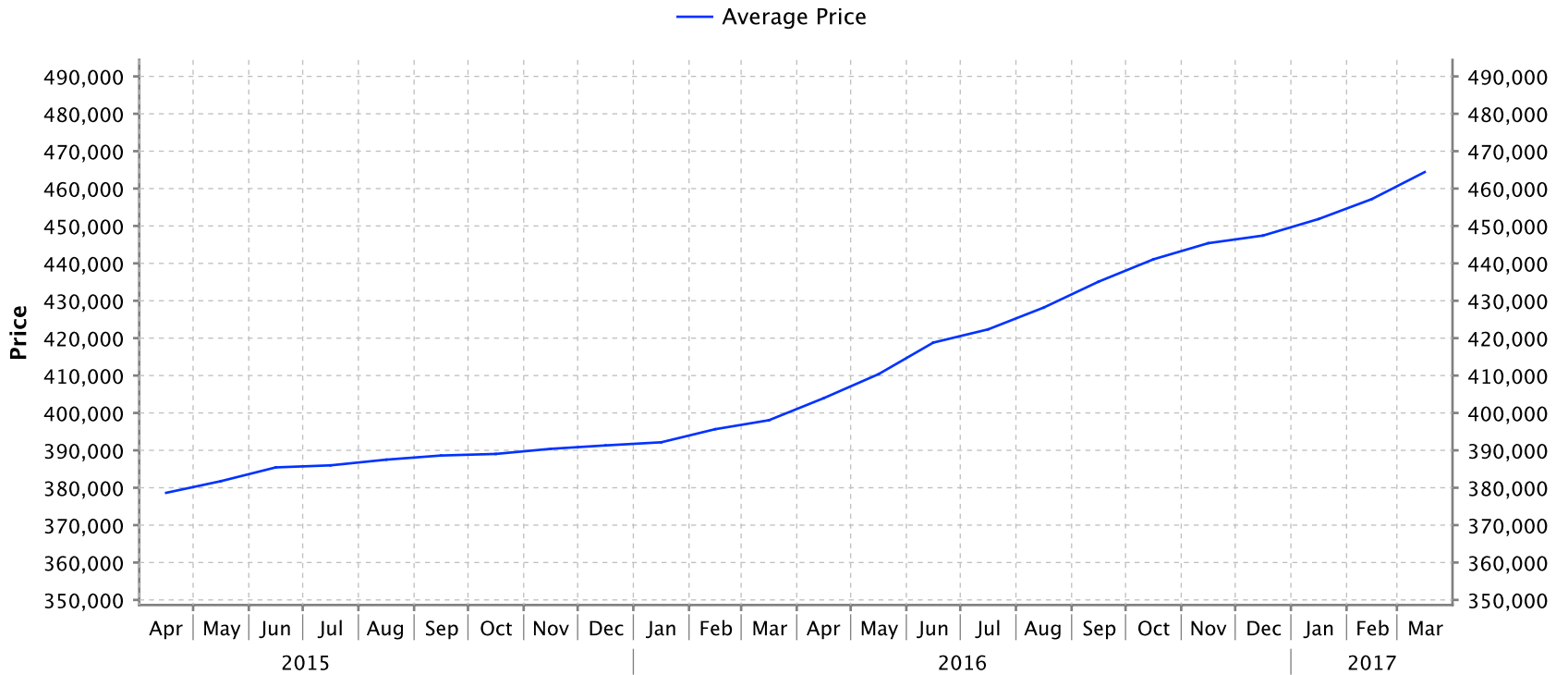


Nanaimo

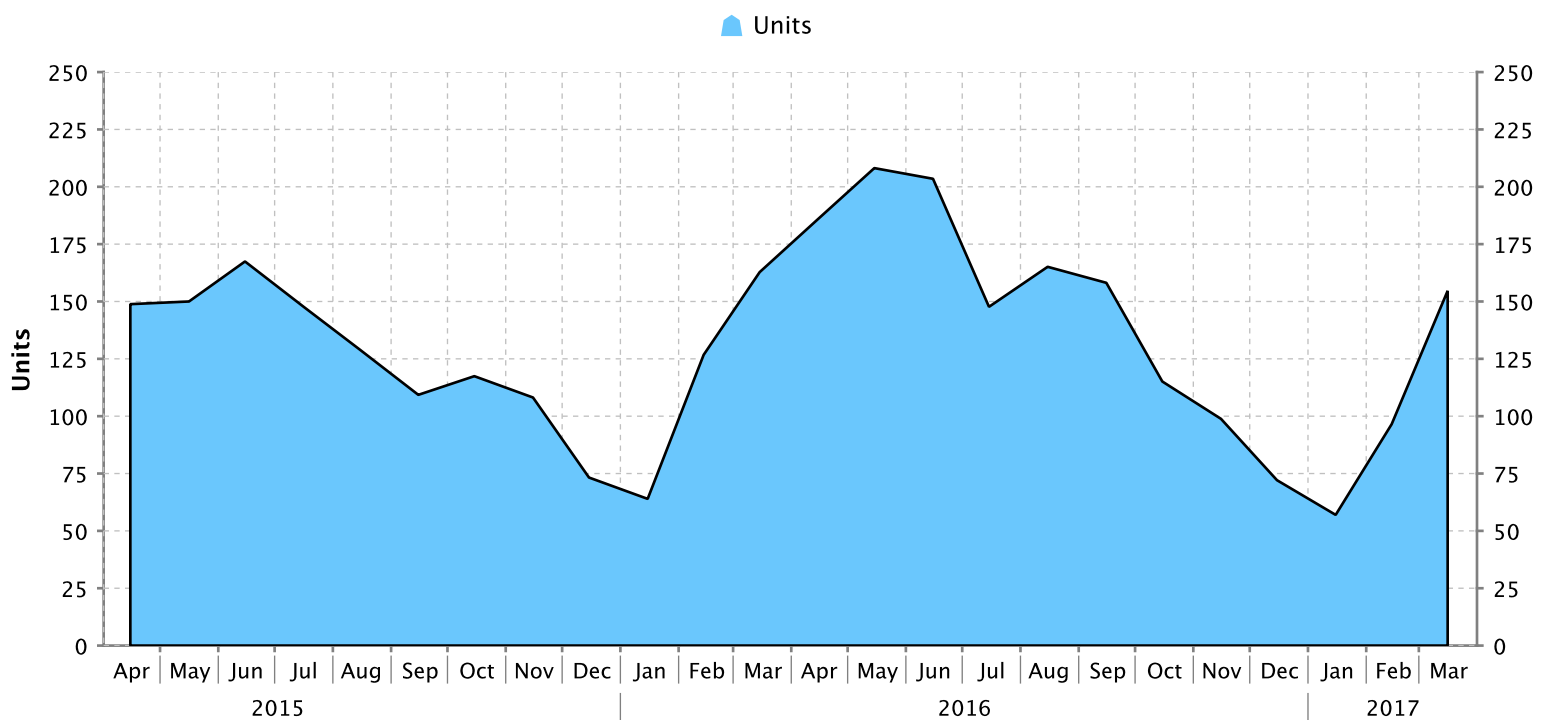
as at March 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	29	19	53%	186	199	-7%
Units Reported Sold	17	8	112%	183	119	54%
Sell/List Ratio	59%	42%		98%	60%	
Reported Sales Dollars	\$4,246,900	\$1,399,900	203%	\$36,054,946	\$19,713,222	83%
Average Sell Price / Unit	\$249,818	\$174,988	43%	\$197,022	\$165,657	19%
Median Sell Price	\$259,900			\$206,000		
Sell Price / List Price	100%	95%		101%	95%	
Days to Sell	50	126	-60%	138	198	-30%
Active Listings	45	109				
Single Family						
Units Listed	200	179	12%	2,143	2,058	4%
Units Reported Sold	154	162	-5%	1,653	1,497	10%
Sell/List Ratio	77%	91%		77%	73%	
Reported Sales Dollars	\$77,415,109	\$69,301,327	12%	\$767,661,268	\$595,885,420	29%
Average Sell Price / Unit	\$502,696	\$427,786	18%	\$464,405	\$398,053	17%
Median Sell Price	\$479,900			\$430,000		
Sell Price / List Price	100%	98%		99%	97%	
Days to Sell	25	39	-36%	25	40	-38%
Active Listings	245	269				
Condos (Apt)						
Units Listed	51	47	9%	468	429	9%
Units Reported Sold	49	29	69%	439	298	47%
Sell/List Ratio	96%	62%		94%	69%	
Reported Sales Dollars	\$14,687,750	\$7,454,337	97%	\$108,048,377	\$66,992,625	61%
Average Sell Price / Unit	\$299,750	\$257,046	17%	\$246,124	\$224,807	9%
Median Sell Price	\$273,000			\$226,500		
Sell Price / List Price	100%	97%		99%	97%	
Days to Sell	17	126	-87%	56	108	-48%
Active Listings	40	127				
Condos (Patio)						
Units Listed	10	8	25%	76	76	0%
Units Reported Sold	10	6	67%	71	63	13%
Sell/List Ratio	100%	75%		93%	83%	
Reported Sales Dollars	\$3,948,700	\$1,879,477	110%	\$23,044,280	\$17,426,377	32%
Average Sell Price / Unit	\$394,870	\$313,246	26%	\$324,567	\$276,609	17%
Median Sell Price	\$355,000			\$315,000		
Sell Price / List Price	102%	98%		100%	97%	
Days to Sell	4	22	-82%	22	34	-36%
Active Listings	13	11				
Condos (Twnhse)						
Units Listed	24	40	-40%	297	313	-5%
Units Reported Sold	24	29	-17%	280	225	24%
Sell/List Ratio	100%	72%		94%	72%	
Reported Sales Dollars	\$6,718,050	\$7,666,950	-12%	\$79,564,319	\$58,022,250	37%
Average Sell Price / Unit	\$279,919	\$264,378	6%	\$284,158	\$257,877	10%
Median Sell Price	\$274,900			\$270,000		
Sell Price / List Price	101%	98%		99%	97%	
Days to Sell	27	35	-22%	35	56	-38%
Active Listings	26	65				

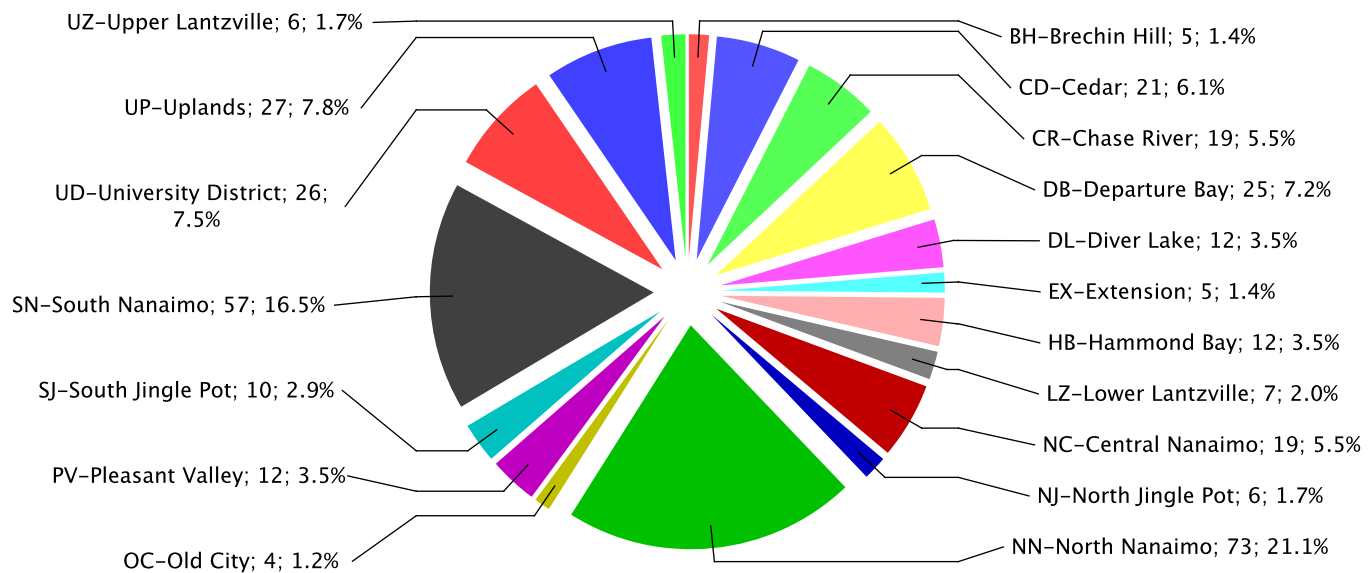
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	2	2	1	0	0	0	0	0	0	5
CD-Cedar	0	0	0	2	1	3	3	2	7	2	1	0	0	0	21
CR-Chase River	0	0	0	0	0	6	3	4	6	0	0	0	0	0	19
DB-Departure Bay	0	0	0	0	2	2	3	8	5	3	2	0	0	0	25
DL-Diver Lake	0	0	0	1	2	2	4	2	1	0	0	0	0	0	12
EX-Extension	0	0	1	0	1	1	1	0	1	0	0	0	0	0	5
HB-Hammond Bay	0	0	0	0	0	0	2	0	5	1	0	1	0	3	12
LZ-Lower Lantzville	0	0	0	0	0	0	1	0	2	0	2	1	1	0	7
NC-Central Nanaimo	0	0	0	3	7	5	3	0	0	1	0	0	0	0	19
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	2	0	0	0	2	6
NN-North Nanaimo	0	0	0	1	0	2	6	7	15	13	13	8	3	5	73
OC-Old City	0	0	0	1	0	0	1	1	1	0	0	0	0	0	4
PV-Pleasant Valley	0	0	0	0	0	1	5	1	5	0	0	0	0	0	12
SJ-South Jingle Pot	0	0	0	0	0	1	3	1	1	3	0	1	0	0	10
SN-South Nanaimo	1	0	6	3	6	8	11	8	12	1	0	0	0	1	57
UD-University District	0	0	0	0	6	4	5	2	8	1	0	0	0	0	26
UP-Uplands	0	0	0	1	3	10	7	1	2	3	0	0	0	0	27
UZ-Upper Lantzville	0	0	0	0	0	0	1	2	3	0	0	0	0	0	6
Zone 4 TOTALS	1	0	7	12	28	47	61	40	76	30	18	11	4	11	346

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2017 = 346

GABRIOLA ISLAND

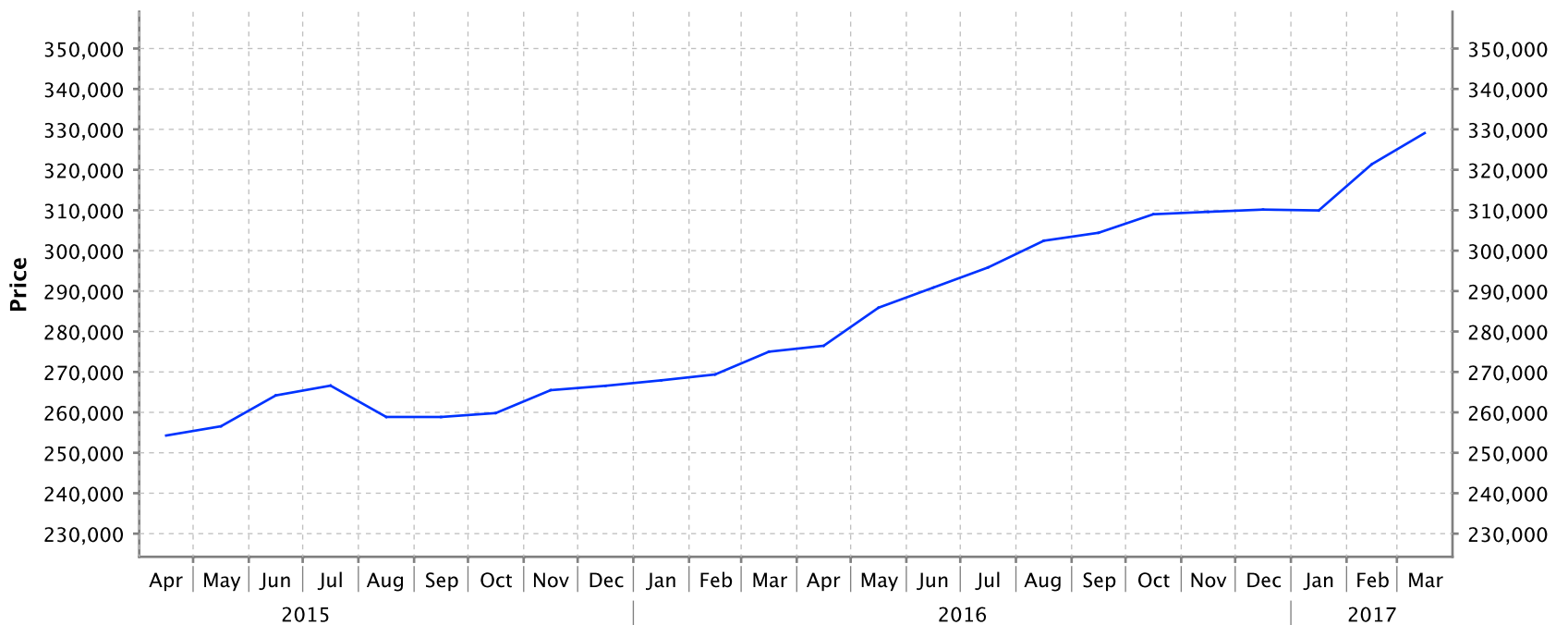
Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	7	2	250%	43	31	39%
Units Reported Sold	2	3	-33%	31	13	138%
Sell/List Ratio	29%	150%		72%	42%	
Reported Sales Dollars	\$179,000	\$169,000	6%	\$2,777,900	\$892,400	211%
Average Sell Price / Unit	\$89,500	\$56,333	59%	\$89,610	\$68,646	31%
Median Sell Price	\$109,000			\$85,000		
Sell Price / List Price	95%	93%		92%	90%	
Days to Sell	17	118	-86%	116	120	-3%
Active Listings	17	16				
Single Family						
Units Listed	8	10	-20%	83	86	-3%
Units Reported Sold	2	12	-83%	76	67	13%
Sell/List Ratio	25%	120%		92%	78%	
Reported Sales Dollars	\$776,500	\$3,403,500	-77%	\$25,010,600	\$18,425,530	36%
Average Sell Price / Unit	\$388,250	\$283,625	37%	\$329,087	\$275,008	20%
Median Sell Price	\$425,000			\$330,000		
Sell Price / List Price	101%	97%		98%	95%	
Days to Sell	1	60	-98%	63	106	-41%
Active Listings	13	22				

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Cumulative Residential Average Single Family Sale Price

— Average Price



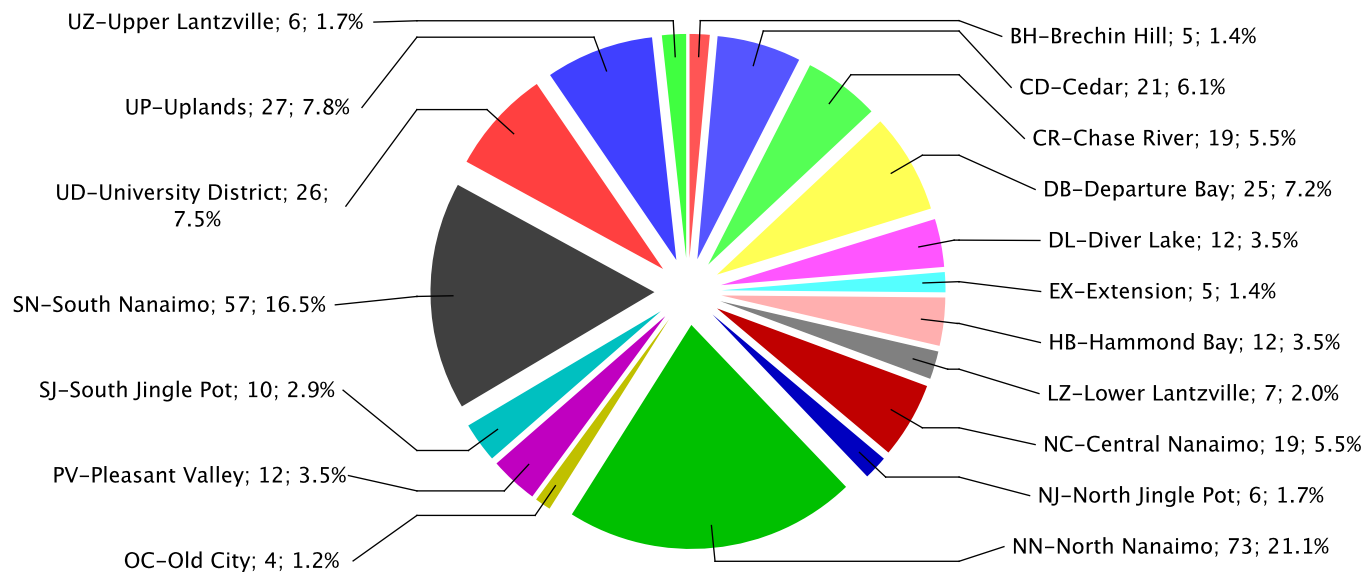
1st Quarter 2017

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	2	2	1	0	0	0	0	0	0	5
CD-Cedar	0	0	0	2	1	3	3	2	7	2	1	0	0	0	21
CR-Chase River	0	0	0	0	0	6	3	4	6	0	0	0	0	0	19
DB-Departure Bay	0	0	0	0	2	2	3	8	5	3	2	0	0	0	25
DL-Diver Lake	0	0	0	1	2	2	4	2	1	0	0	0	0	0	12
EX-Extension	0	0	1	0	1	1	1	0	1	0	0	0	0	0	5
HB-Hammond Bay	0	0	0	0	0	0	2	0	5	1	0	1	0	3	12
LZ-Lower Lantzville	0	0	0	0	0	0	1	0	2	0	2	1	1	0	7
NC-Central Nanaimo	0	0	0	3	7	5	3	0	0	1	0	0	0	0	19
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	2	0	0	0	2	6
NN-North Nanaimo	0	0	0	1	0	2	6	7	15	13	13	8	3	5	73
OC-Old City	0	0	0	1	0	0	1	1	1	0	0	0	0	0	4
PV-Pleasant Valley	0	0	0	0	0	1	5	1	5	0	0	0	0	0	12
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UD-University District	0	0	0	0	6	4	5	2	8	1	0	0	0	0	26
UP-Uplands	0	0	0	1	3	10	7	1	2	3	0	0	0	0	27
UZ-Upper Lantzville	0	0	0	0	0	0	1	2	3	0	0	0	0	0	6
Zone 4 TOTALS	1	0	7	12	28	47	61	40	76	30	18	11	4	11	346

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2017 = 346