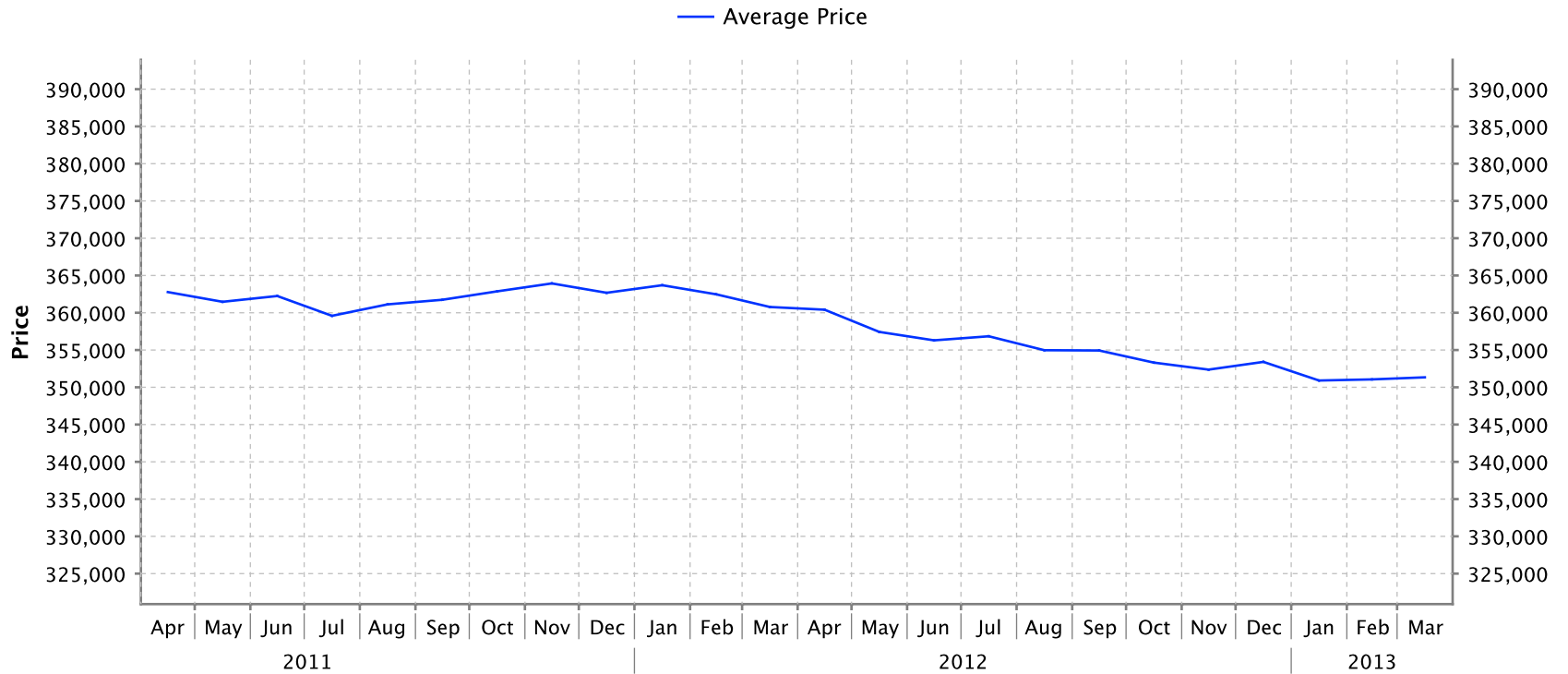


Nanaimo

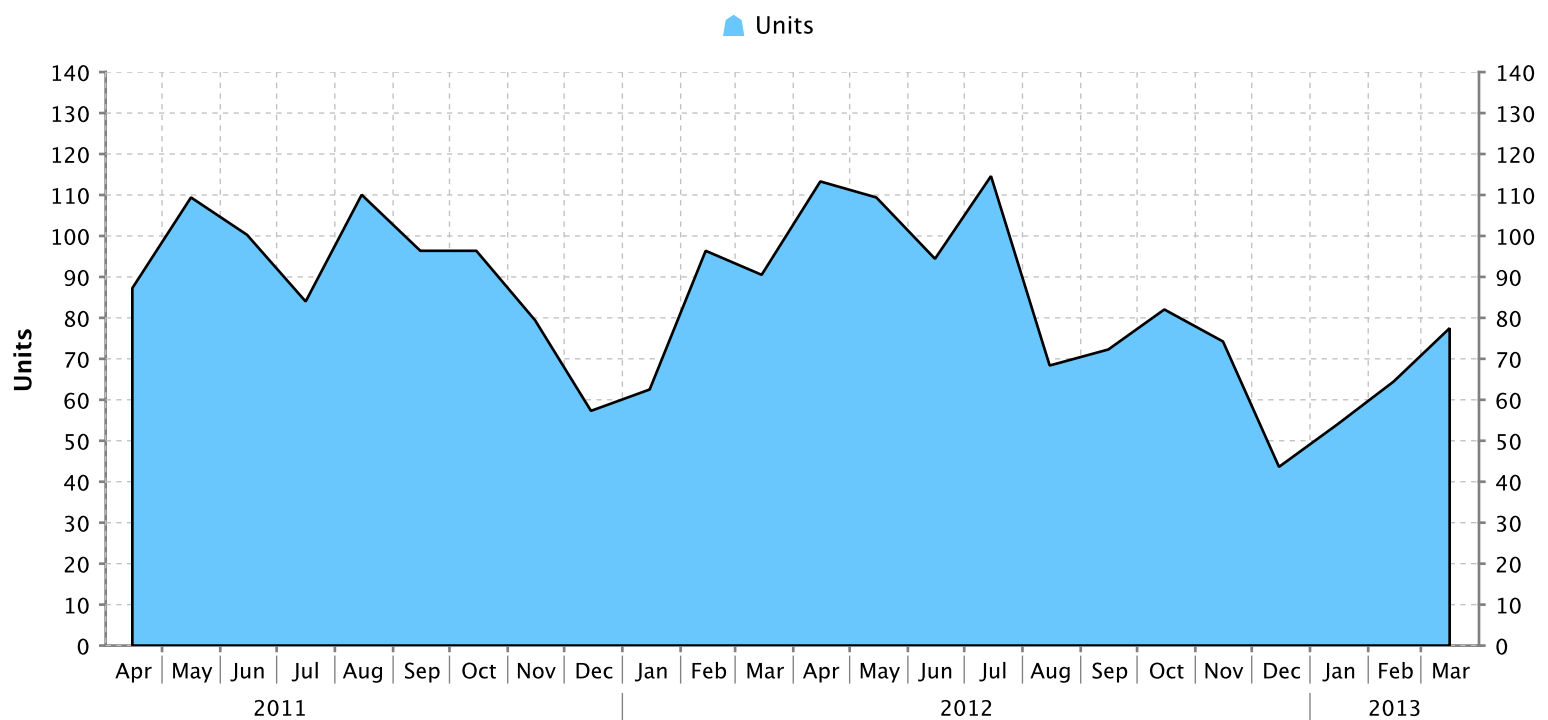
as at March 31, 2013

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	25	22	14%	260	204	27%
Units Reported Sold	5	9	-44%	49	71	-31%
Sell/List Ratio	20%	41%		19%	35%	
Reported Sales Dollars	\$639,900	\$1,338,500	-52%	\$7,700,550	\$10,781,088	-29%
Average Sell Price / Unit	\$127,980	\$148,722	-14%	\$157,154	\$151,846	3%
Median Sell Price	\$139,900			\$153,500		
Sell Price / List Price	94%	92%		92%	94%	
Days to Sell	93	173	-46%	115	81	42%
Active Listings	134	77				
Single Family						
Units Listed	206	224	-8%	2,135	2,319	-8%
Units Reported Sold	77	90	-14%	964	1,066	-10%
Sell/List Ratio	37%	40%		45%	46%	
Reported Sales Dollars	\$27,139,846	\$31,482,542	-14%	\$338,687,799	\$384,583,943	-12%
Average Sell Price / Unit	\$352,466	\$349,806	1%	\$351,336	\$360,773	-3%
Median Sell Price	\$323,000			\$339,900		
Sell Price / List Price	95%	96%		95%	96%	
Days to Sell	66	47	42%	56	54	3%
Active Listings	545	557				
Condos (Apt)						
Units Listed	60	72	-17%	585	607	-4%
Units Reported Sold	10	16	-38%	168	202	-17%
Sell/List Ratio	17%	22%		29%	33%	
Reported Sales Dollars	\$1,882,800	\$3,434,600	-45%	\$34,076,068	\$43,167,011	-21%
Average Sell Price / Unit	\$188,280	\$214,662	-12%	\$202,834	\$213,698	-5%
Median Sell Price	\$215,000			\$196,000		
Sell Price / List Price	93%	94%		93%	93%	
Days to Sell	69	74	-7%	78	85	-8%
Active Listings	201	196				
Condos (Patio)						
Units Listed	5	11	-55%	105	110	-5%
Units Reported Sold	5	7	-29%	52	58	-10%
Sell/List Ratio	100%	64%		50%	53%	
Reported Sales Dollars	\$1,414,500	\$1,799,000	-21%	\$13,380,417	\$15,946,099	-16%
Average Sell Price / Unit	\$282,900	\$257,000	10%	\$257,316	\$274,933	-6%
Median Sell Price	\$282,500			\$273,000		
Sell Price / List Price	94%	96%		96%	96%	
Days to Sell	102	105	-3%	65	95	-32%
Active Listings	30	26				
Condos (Twnhse)						
Units Listed	33	47	-30%	408	422	-3%
Units Reported Sold	16	17	-6%	152	167	-9%
Sell/List Ratio	48%	36%		37%	40%	
Reported Sales Dollars	\$3,995,568	\$3,919,249	2%	\$37,866,344	\$43,090,881	-12%
Average Sell Price / Unit	\$249,723	\$230,544	8%	\$249,121	\$258,029	-3%
Median Sell Price	\$261,000			\$226,000		
Sell Price / List Price	99%	97%		102%	97%	
Days to Sell	67	58	15%	63	70	-10%
Active Listings	110	125				

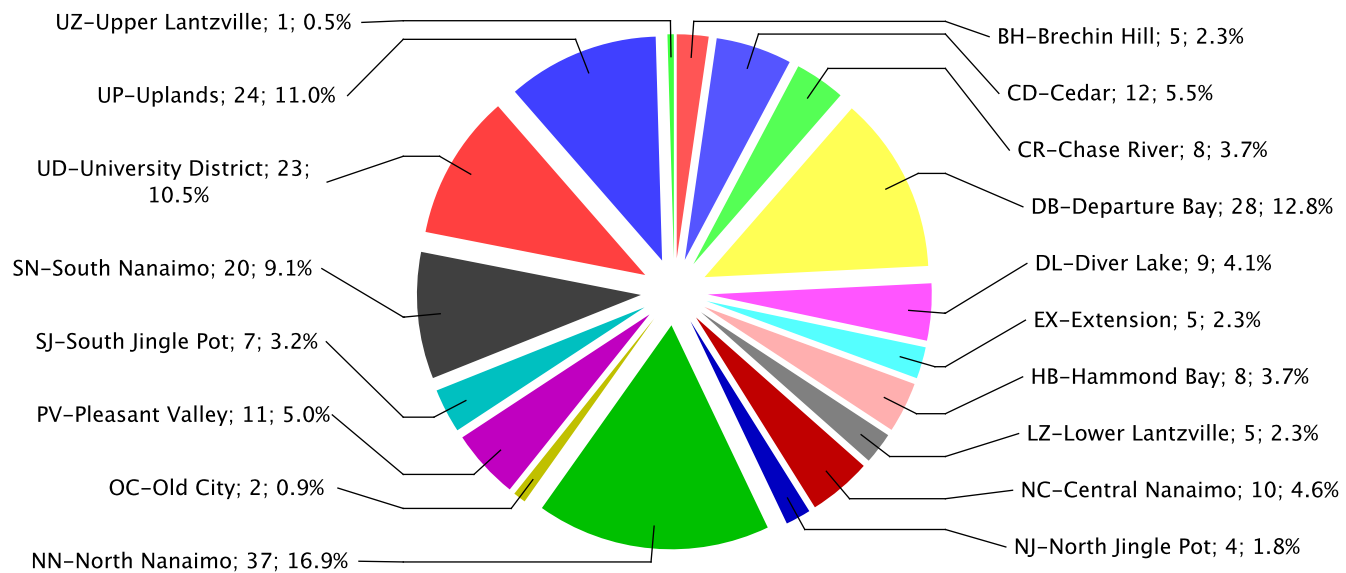
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	4	1	0	0	0	0	0	0	0	0	0	0	5
CD-Cedar	0	0	0	0	1	3	2	1	1	1	3	0	0	0	12
CR-Chase River	0	0	1	2	1	2	2	0	0	0	0	0	0	0	8
DB-Departure Bay	0	0	0	7	6	5	6	2	0	1	0	1	0	0	28
DL-Diver Lake	0	0	2	2	2	3	0	0	0	0	0	0	0	0	9
EX-Extension	0	0	0	2	1	1	0	0	0	1	0	0	0	0	5
HB-Hammond Bay	0	0	1	0	1	2	0	1	3	0	0	0	0	0	8
LZ-Lower Lantzville	0	0	0	2	2	0	0	0	1	0	0	0	0	0	5
NC-Central Nanaimo	0	3	1	6	0	0	0	0	0	0	0	0	0	0	10
NJ-North Jingle Pot	0	0	0	0	0	2	0	0	2	0	0	0	0	0	4
NN-North Nanaimo	0	0	0	4	4	13	4	4	6	1	0	0	0	1	37
OC-Old City	0	0	0	1	0	0	1	0	0	0	0	0	0	0	2
PV-Pleasant Valley	0	0	0	1	6	3	1	0	0	0	0	0	0	0	11
SJ-South Jingle Pot	0	0	0	0	3	3	0	0	1	0	0	0	0	0	7
SN-South Nanaimo	0	5	7	2	4	1	1	0	0	0	0	0	0	0	20
UD-University District	2	1	4	9	2	1	3	0	1	0	0	0	0	0	23
UP-Uplands	0	2	3	11	6	0	0	1	0	0	0	0	0	1	24
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
Zone 4 TOTALS	2	11	23	50	39	40	20	9	15	4	3	1	0	2	219

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2013 = 219

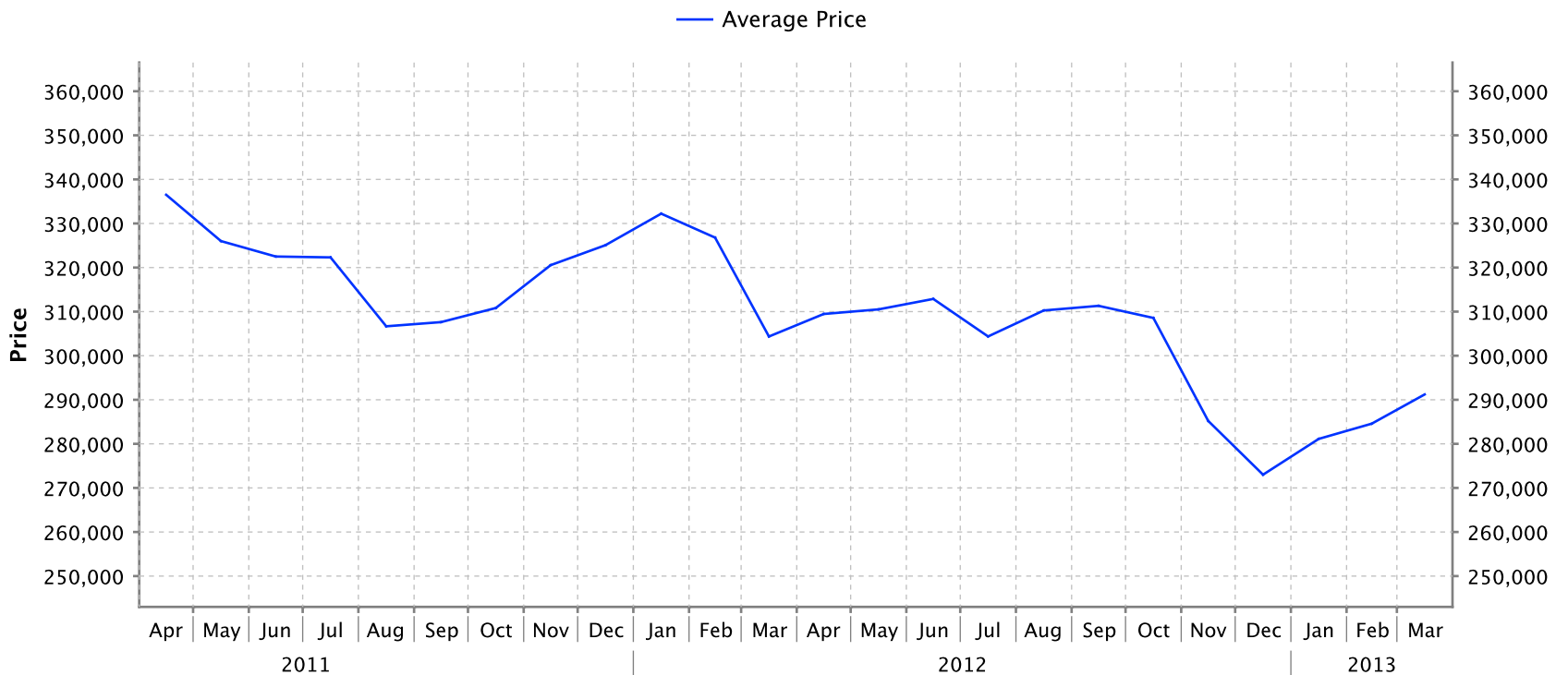
GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	2	2	0%	38	36	6%
Units Reported Sold	1	0		12	10	20%
Sell/List Ratio	50%	0%		32%	28%	
Reported Sales Dollars	\$124,000	\$0		\$1,209,500	\$1,010,000	20%
Average Sell Price / Unit	\$124,000			\$100,792	\$101,000	-0%
Median Sell Price	\$124,000			\$110,000		
Sell Price / List Price	89%			85%	88%	
Days to Sell	202			223	86	160%
Active Listings	25	26				
Single Family						
Units Listed	9	12	-25%	122	101	21%
Units Reported Sold	4	4	0%	35	28	25%
Sell/List Ratio	44%	33%		29%	28%	
Reported Sales Dollars	\$1,299,900	\$1,067,749	22%	\$10,192,400	\$8,522,009	20%
Average Sell Price / Unit	\$324,975	\$266,937	22%	\$291,211	\$304,357	-4%
Median Sell Price	\$381,000			\$285,000		
Sell Price / List Price	97%	97%		95%	94%	
Days to Sell	119	55	116%	91	102	-11%
Active Listings	48	44				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price



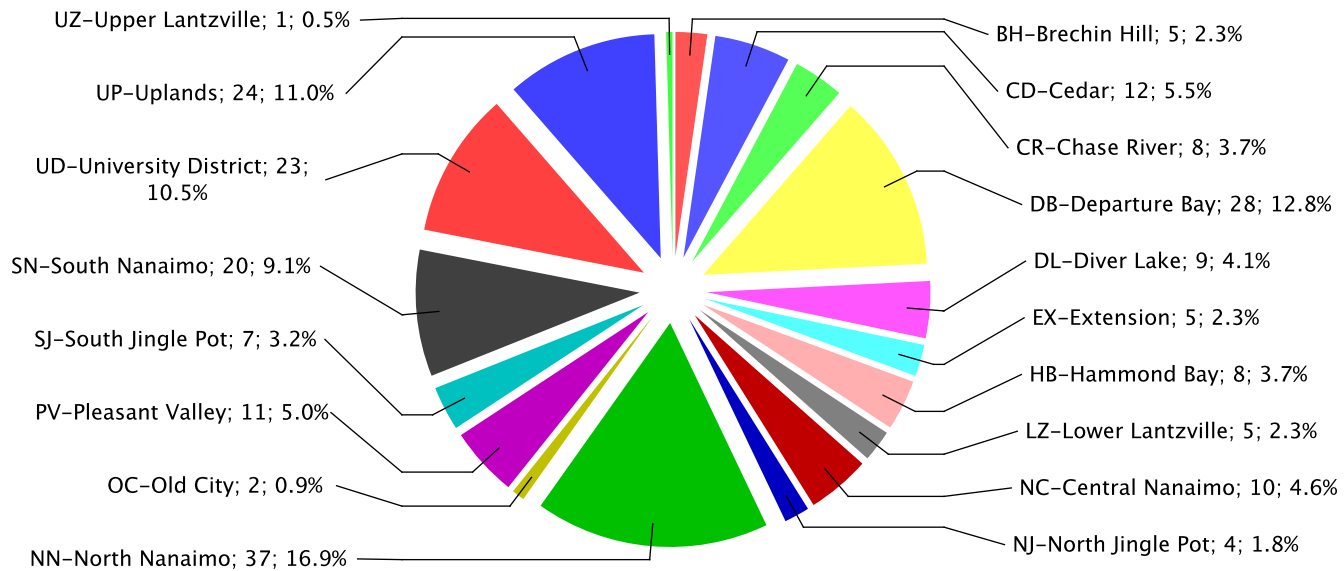
1st Quarter 2013

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	4	1	0	0	0	0	0	0	0	0	0	0	5
CD-Cedar	0	0	0	0	1	3	2	1	1	1	3	0	0	0	12
CR-Chase River	0	0	1	2	1	2	2	0	0	0	0	0	0	0	8
DB-Departure Bay	0	0	0	7	6	5	6	2	0	1	0	1	0	0	28
DL-Diver Lake	0	0	2	2	2	3	0	0	0	0	0	0	0	0	9
EX-Extension	0	0	0	2	1	1	0	0	0	1	0	0	0	0	5
HB-Hammond Bay	0	0	1	0	1	2	0	1	3	0	0	0	0	0	8
LZ-Lower Lantzville	0	0	0	2	2	0	0	0	1	0	0	0	0	0	5
NC-Central Nanaimo	0	3	1	6	0	0	0	0	0	0	0	0	0	0	10
NJ-North Jingle Pot	0	0	0	0	0	2	0	0	2	0	0	0	0	0	4
NN-North Nanaimo	0	0	0	4	4	13	4	4	6	1	0	0	0	1	37
OC-Old City	0	0	0	1	0	0	1	0	0	0	0	0	0	0	2
PV-Pleasant Valley	0	0	0	1	6	3	1	0	0	0	0	0	0	0	11
SJ-South Jingle Pot	0	0	0	0	3	3	0	0	1	0	0	0	0	0	7
SN-South Nanaimo	0	5	7	2	4	1	1	0	0	0	0	0	0	0	20
UD-University District	2	1	4	9	2	1	3	0	1	0	0	0	0	0	23
UP-Uplands	0	2	3	11	6	0	0	1	0	0	0	0	0	1	24
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
Zone 4 TOTALS	2	11	23	50	39	40	20	9	15	4	3	1	0	2	219

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2013 = 219