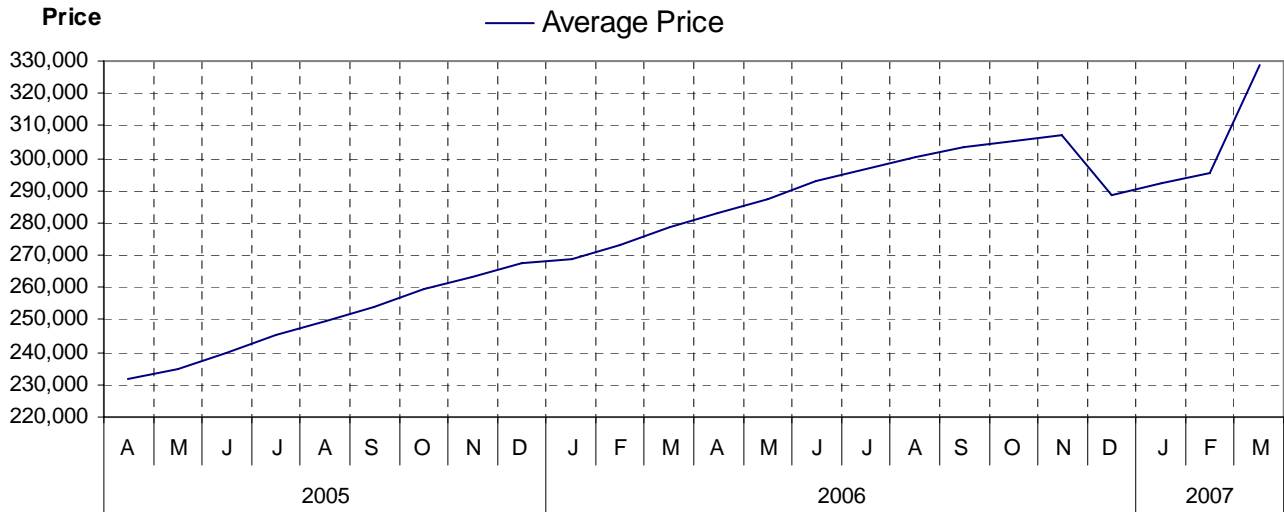


# Nanaimo

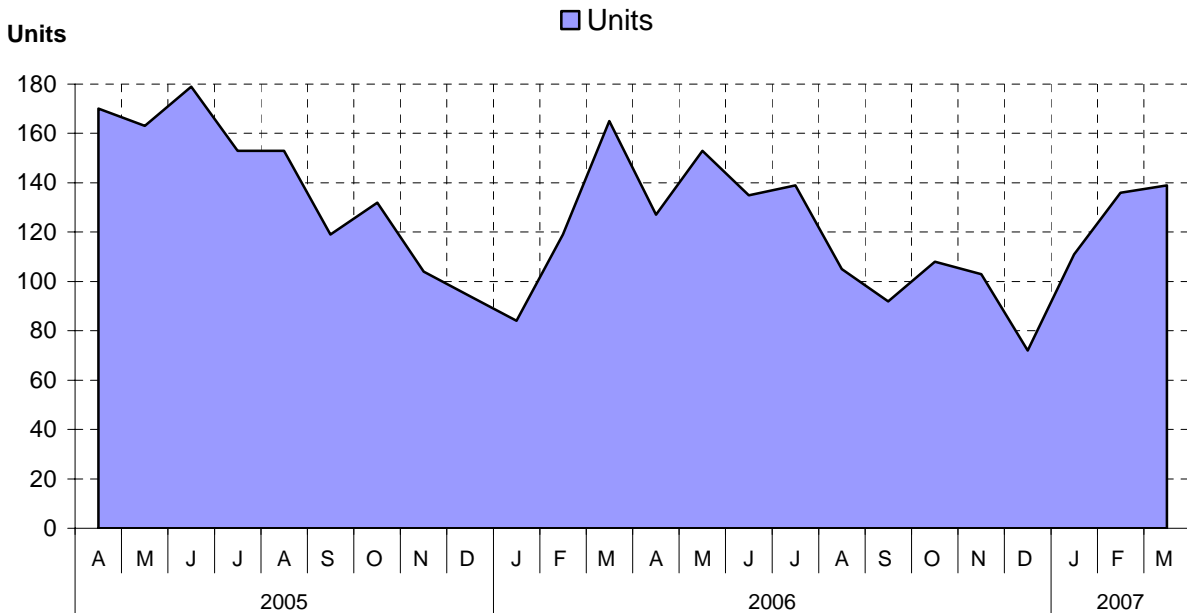
## as at March 31, 2007

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type (Reported Sales – Unconditional Sales Only)

	-----CURRENT MONTH-----			-----12 MONTHS TO DATE-----		
	THIS YEAR	LAST YEAR	% Change	THIS YEAR	LAST YEAR	% Change
<b>LOTS</b>						
UNITS LISTED	14	18	22-%	360	225	60 %
UNITS REPORTED SOLD	17	11	54 %	116	187	37-%
SELL/LIST RATIO	121 %	61 %		32 %	83 %	
REPORTED SALES DOLLARS	3,031,100	1,323,900	128 %	22,724,642	24,672,363	7-%
AVG SELL PRICE/UNIT	178,300	120,354	48 %	195,902	131,937	48 %
MEDIAN SELL PRICE	157,900			154,900		
PRICE RATIO	98 %	100 %		99 %	96 %	
DAYS TO SELL	53	44	20 %	64	56	14 %
ACTIVE LISTINGS	145	42	245 %			
<b>SINGLE FAMILY</b>						
UNITS LISTED	251	232	8 %	2,467	2,249	9 %
UNITS REPORTED SOLD	139	167	16-%	1,425	1,757	18-%
SELL/LIST RATIO	55 %	71 %		57 %	78 %	
REPORTED SALES DOLLARS	45,699,579	50,501,571	9-%	449,181,601	467,358,767	3-%
AVG SELL PRICE/UNIT	328,773	302,404	8 %	315,215	265,998	18 %
MEDIAN SELL PRICE	324,000			300,000		
PRICE RATIO	98 %	99 %		98 %	98 %	
DAYS TO SELL	52	41	26 %	48	43	11 %
ACTIVE LISTINGS	467	399	17 %			
<b>CONDOMINIUM (APT)</b>						
UNITS LISTED	39	49	20-%	572	445	28 %
UNITS REPORTED SOLD	33	22	50 %	293	348	15-%
SELL/LIST RATIO	84 %	44 %		51 %	78 %	
REPORTED SALES DOLLARS	6,238,585	4,203,000	48 %	56,945,326	57,247,320	0 %
AVG SELL PRICE/UNIT	189,048	191,045	1-%	194,352	164,503	18 %
MEDIAN SELL PRICE	184,500			184,500		
PRICE RATIO	98 %	98 %		97 %	98 %	
DAYS TO SELL	54	16	237 %	55	37	48 %
ACTIVE LISTINGS	143	83	72 %			
<b>CONDOMINIUM (TWNHSE)</b>						
UNITS LISTED	23	24	4-%	364	237	53 %
UNITS REPORTED SOLD	19	20	5-%	210	202	3 %
SELL/LIST RATIO	82 %	83 %		57 %	85 %	
REPORTED SALES DOLLARS	4,267,400	4,356,400	2-%	46,251,123	38,007,899	21 %
AVG SELL PRICE/UNIT	224,600	217,820	3 %	220,243	188,157	17 %
MEDIAN SELL PRICE	216,000			210,000		
PRICE RATIO	98 %	99 %		98 %	98 %	
DAYS TO SELL	73	40	82 %	54	50	8 %
ACTIVE LISTINGS	71	39	82 %			

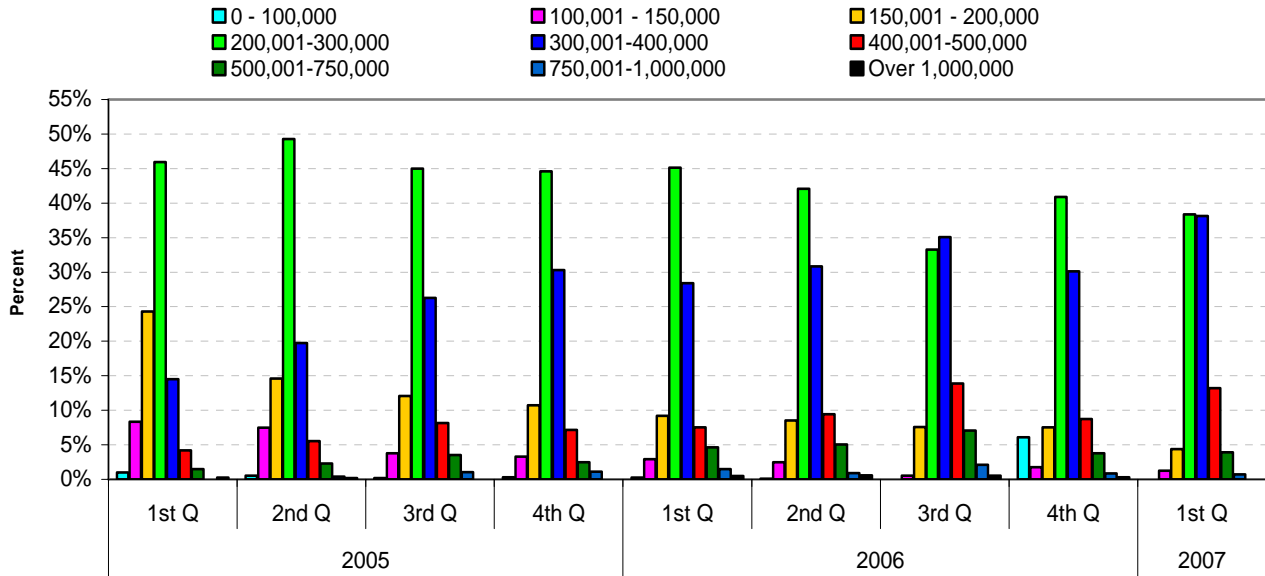
### PLEASE NOTE:

**SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata.

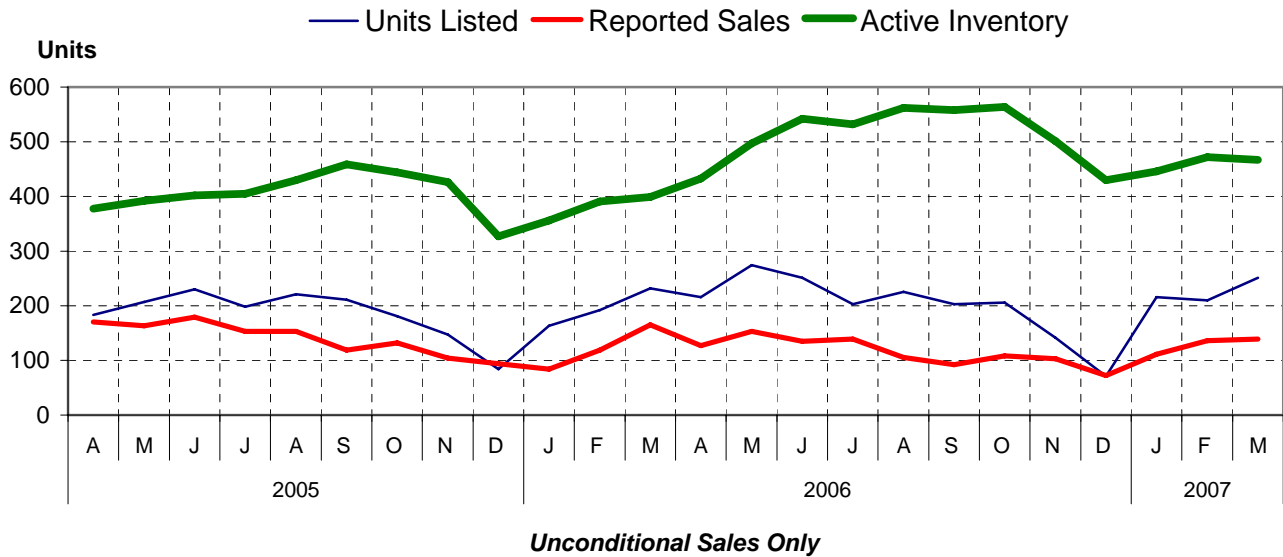
**LOTS** do NOT INCLUDE acreage or waterfront acreage.

**COLLAPSE RATE** – The collapse rate for all properties within the Board area was 0.9% for the current month.

## Percentage of Market Share by Price Range Nanaimo

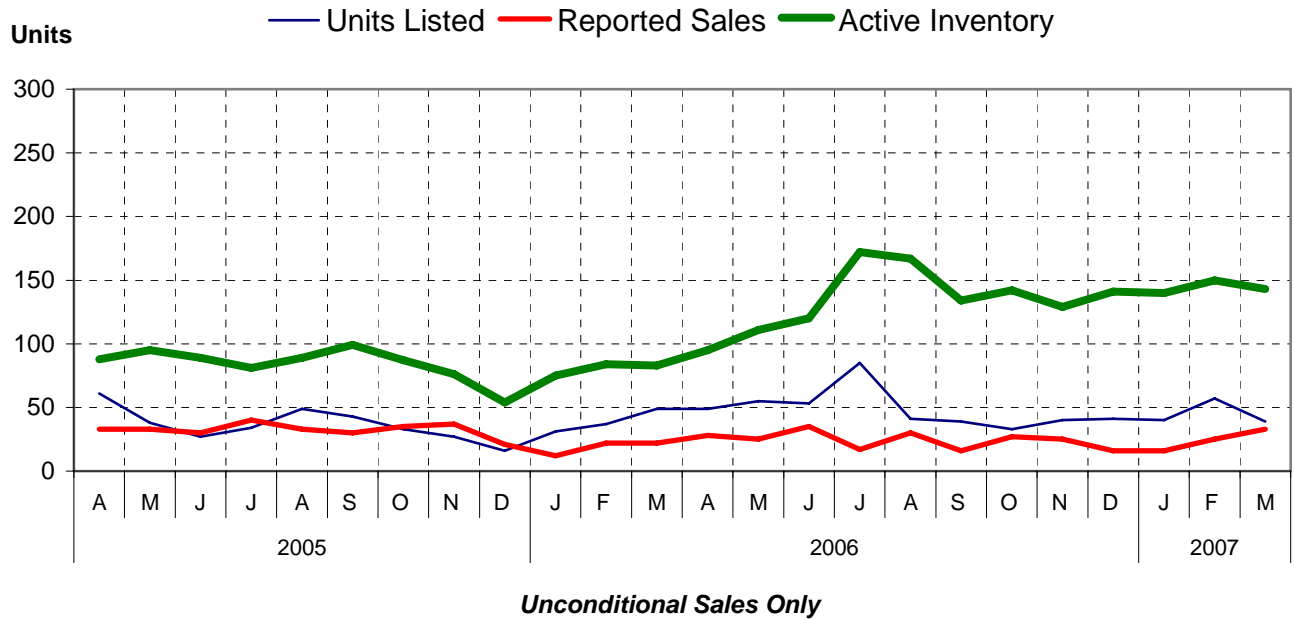


## Single Family Comparisons between

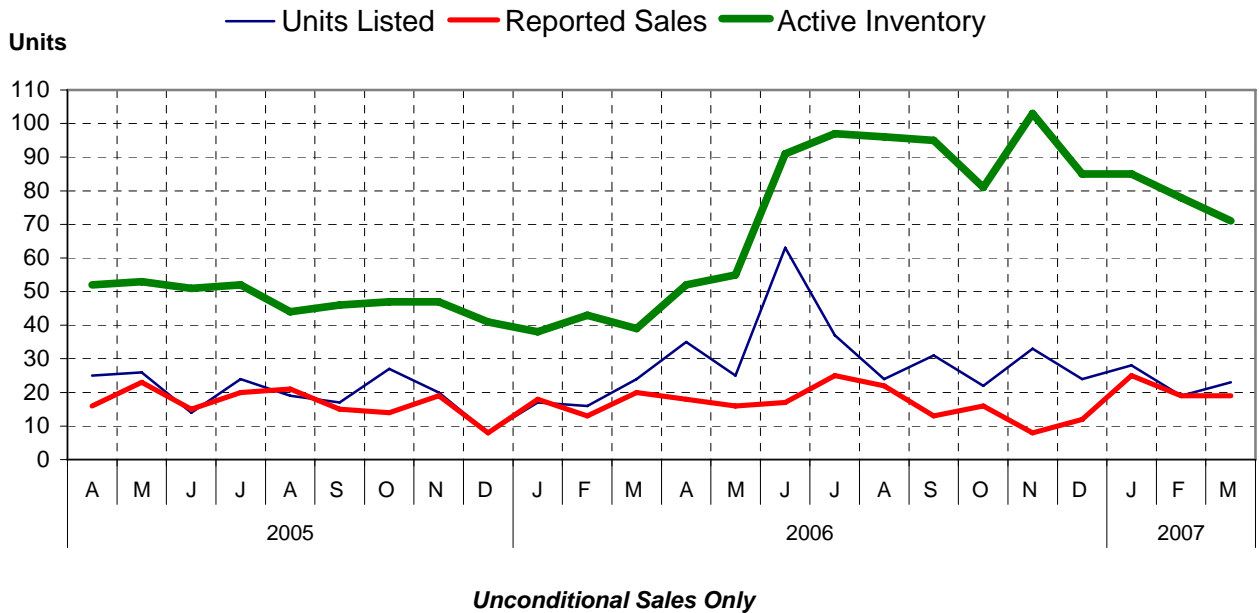


*Unconditional Sales Only*

## Condominium (Apartment) Comparisons between



## Condominium (Townhouse) Comparisons between



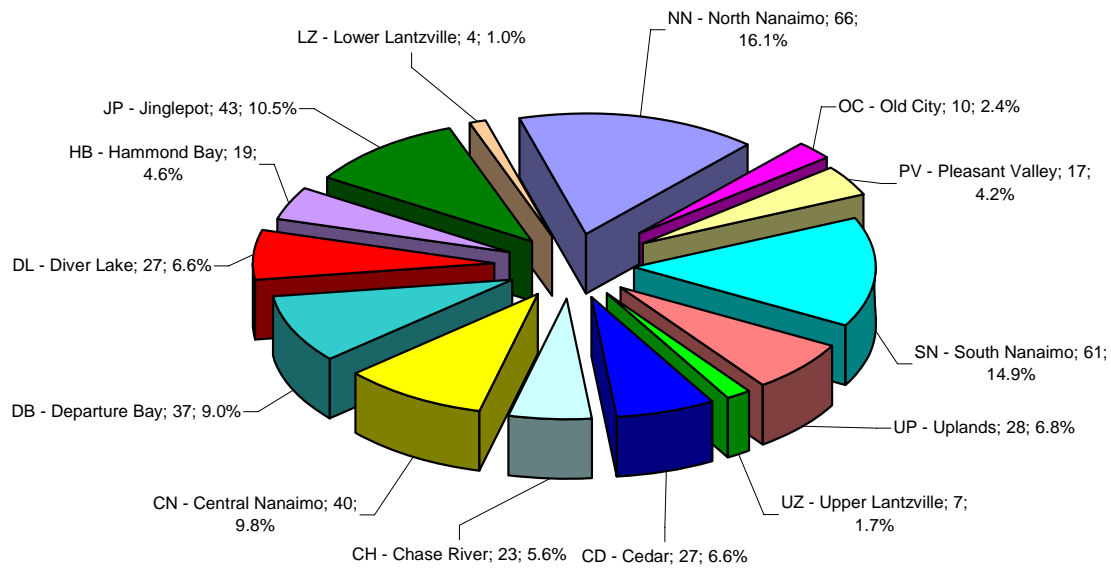
# MLS® Single Family Sales Analysis

## Unconditional Sales from January 1 to March 31, 2007

-----SUB-AREAS-----

RANGE	TOTAL	CD	CH	CN	DB	DL	HB	JP	LZ	NN	OC	PV	SN	UP	UZ
0 - 100,000	0														
100,001- 150,000	5			1									3	1	
150,001- 200,000	18	2	1	2		1		1		1			10		
200,001- 300,000	157	7	7	35	9	11	2	6	1	9	10	6	39	14	1
300,001- 400,000	156	9	12	1	23	15	5	25		32		9	9	13	3
400,001- 500,000	54	6	2	1	4		7	10	3	17		1			3
500,001- 750,000	16	1	1		1		5	1		6		1			
750,001-1,000,000	3	2								1					
OVER 1,000,000	0														
<b>ZONE 4 TOTALS</b>	<b>409</b>	<b>27</b>	<b>23</b>	<b>40</b>	<b>37</b>	<b>27</b>	<b>19</b>	<b>43</b>	<b>4</b>	<b>66</b>	<b>10</b>	<b>17</b>	<b>61</b>	<b>28</b>	<b>7</b>

### Single Family Sales - Nanaimo by Subarea



Total Unconditional Sales January 1 to March 31, 2007 = 409

# GABRIOLA ISLAND

## Comparative Activity by Property Type

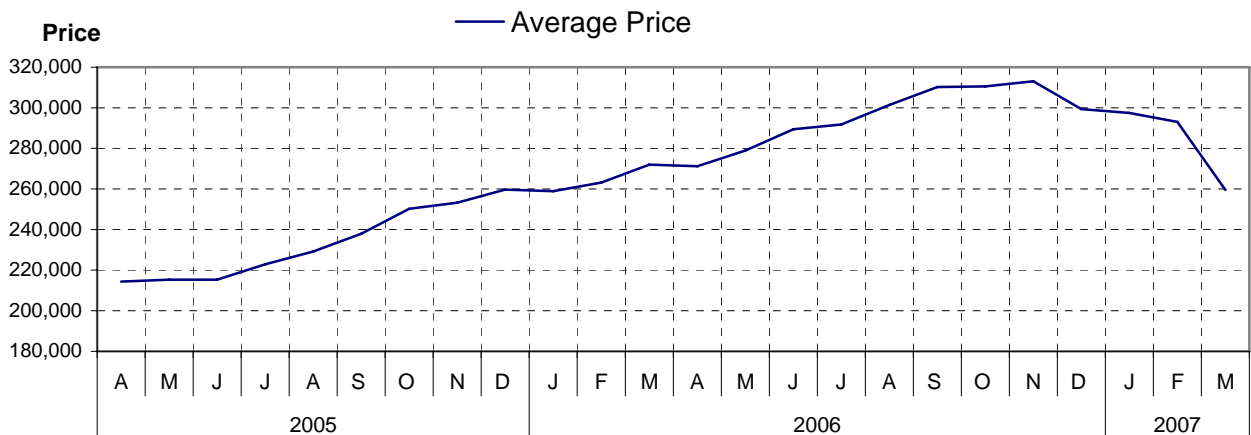
(Reported Sales – Unconditional Sales Only)

	-----CURRENT MONTH-----			-----12 MONTHS TO DATE-----		
	THIS YEAR	LAST YEAR	% Change	THIS YEAR	LAST YEAR	% Change
<b>LOTS</b>						
UNITS LISTED	9	10	10-%	68	65	4 %
UNITS REPORTED SOLD	7	4	75 %	47	42	11 %
SELL/LIST RATIO	77 %	40 %		69 %	64 %	
REPORTED SALES DOLLARS	942,900	748,000	26 %	6,031,800	4,133,727	45 %
AVG SELL PRICE/UNIT	134,700	187,000	27-%	128,336	98,422	30 %
PRICE RATIO	95 %	99 %		97 %	96 %	
DAYS TO SELL	87	15	480 %	48	35	37 %
ACTIVE LISTINGS	14	15	6-%			

### SINGLE FAMILY

UNITS LISTED	9	11	18-%	102	104	1-%
UNITS REPORTED SOLD	2	6	66-%	66	74	10-%
SELL/LIST RATIO	22 %	54 %		64 %	71 %	
REPORTED SALES DOLLARS	519,000	1,860,900	72-%	19,168,200	20,003,050	4-%
AVG SELL PRICE/UNIT	259,500	310,150	16-%	290,427	270,311	7 %
PRICE RATIO	95 %	99 %		97 %	97 %	
DAYS TO SELL	210	71	195 %	59	62	4-%
ACTIVE LISTINGS	28	24	16 %			

### Cumulative Residential Average Single Family Sale Price



#### PLEASE NOTE:

**SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes, single family waterfront or single family strata.

**LOTS** do NOT INCLUDE acreage or waterfront acreage.

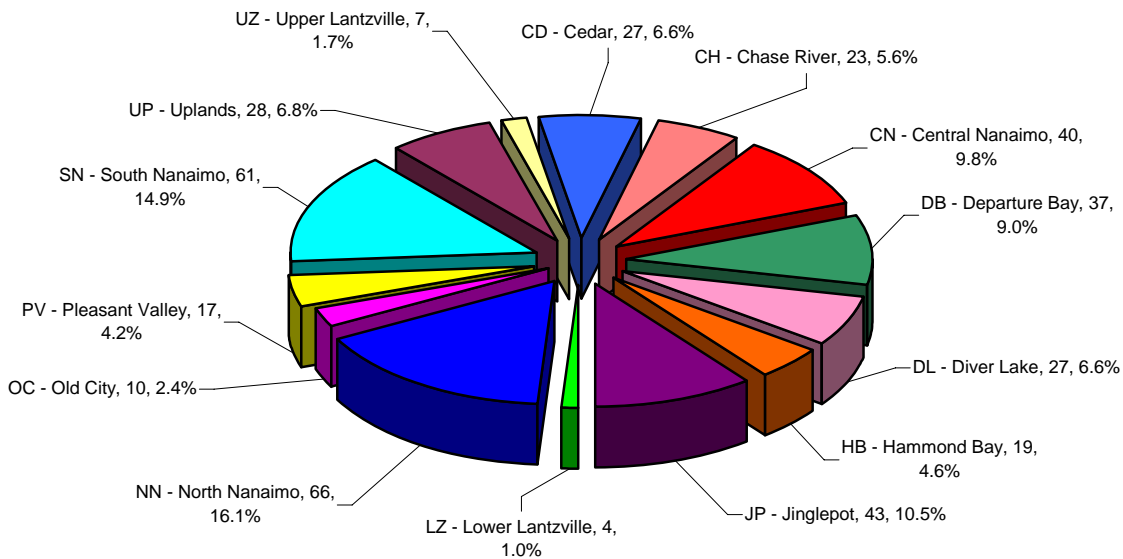
**COLLAPSE RATE** – The collapse rate for all properties within the Board area was 0.9% for the current month.

**1st Quarter 2007**  
**MLS® Single Family Sales Analysis**  
 Unconditional Sales from January 1 to March 31, 2007

-----SUB-AREAS-----

<b>RANGE</b>	<b>TOTAL</b>	<b>CD</b>	<b>CH</b>	<b>CN</b>	<b>DB</b>	<b>DL</b>	<b>HB</b>	<b>JP</b>	<b>LZ</b>	<b>NN</b>	<b>OC</b>	<b>PV</b>	<b>SN</b>	<b>UP</b>	<b>UZ</b>
0 - 100,000	0														
100,001- 150,000	5			1									3	1	
150,001- 200,000	18	2	1	2		1		1		1			10		
200,001- 300,000	157	7	7	35	9	11	2	6	1	9	10	6	39	14	1
300,001- 400,000	156	9	12	1	23	15	5	25		32		9	9	13	3
400,001- 500,000	54	6	2	1	4		7	10	3	17		1			3
500,001- 750,000	16	1	1		1		5	1		6		1			
750,001-1,000,000	3	2								1					
OVER 1,000,000	0														
<b>ZONE 4 TOTALS</b>	<b>409</b>	<b>27</b>	<b>23</b>	<b>40</b>	<b>37</b>	<b>27</b>	<b>19</b>	<b>43</b>	<b>4</b>	<b>66</b>	<b>10</b>	<b>17</b>	<b>61</b>	<b>28</b>	<b>7</b>

**1st Quarter 2007 Single Family Sales**  
**Nanaimo**  
 by Subarea



Total Unconditional Sales January 1 to March 31, 2007 = 409