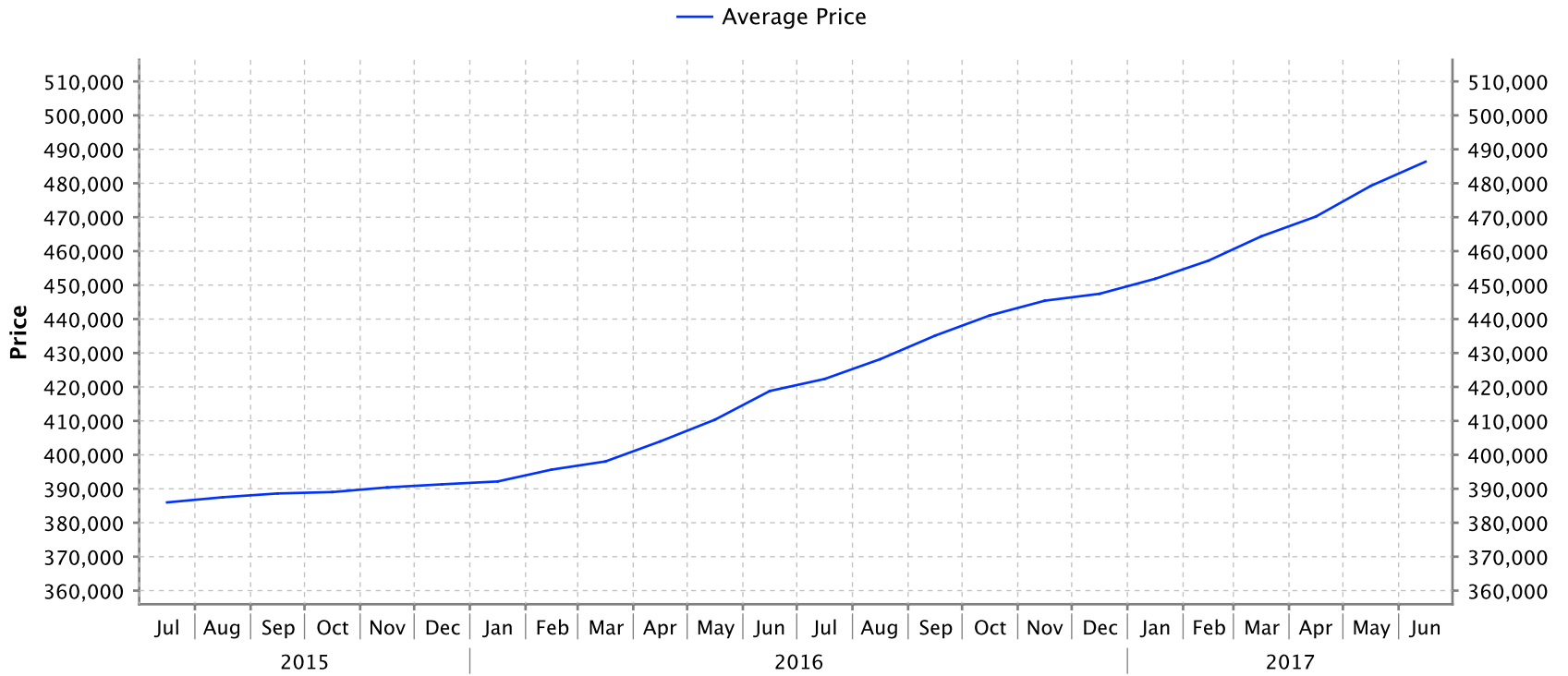


Nanaimo

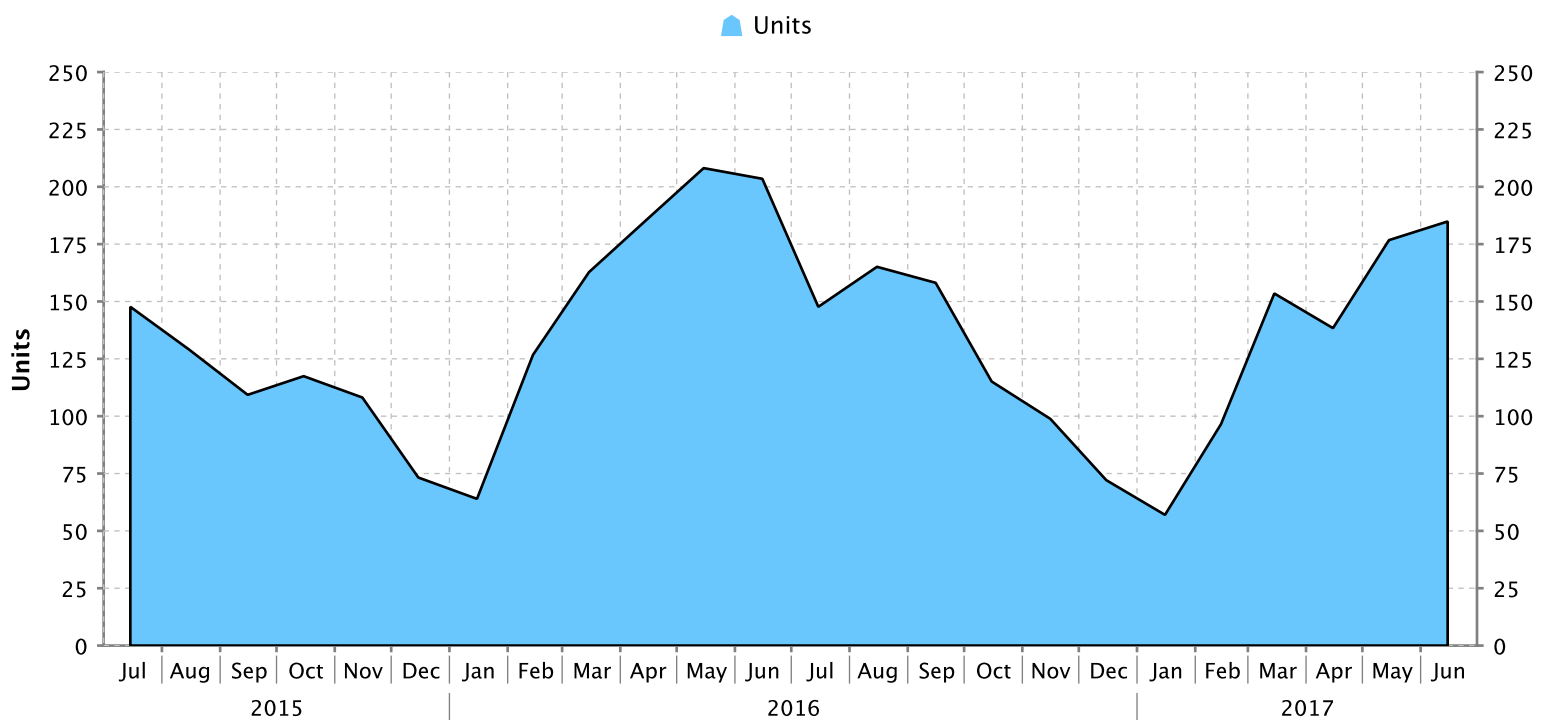
as at June 30, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	31	8	288%	169	231	-27%
Units Reported Sold	12	16	-25%	151	140	8%
Sell/List Ratio	39%	200%		89%	61%	
Reported Sales Dollars	\$2,469,200	\$3,526,700	-30%	\$32,044,745	\$23,410,903	37%
Average Sell Price / Unit	\$205,767	\$220,419	-7%	\$212,217	\$167,221	27%
Median Sell Price	\$249,900			\$234,900		
Sell Price / List Price	113%	102%		103%	97%	
Days to Sell	122	259	-53%	108	190	-43%
Active Listings	47	91				
Single Family						
Units Listed	261	245	7%	2,128	2,095	2%
Units Reported Sold	184	203	-9%	1,555	1,627	-4%
Sell/List Ratio	70%	83%		73%	78%	
Reported Sales Dollars	\$96,884,350	\$94,883,870	2%	\$756,288,469	\$681,405,145	11%
Average Sell Price / Unit	\$526,545	\$467,408	13%	\$486,359	\$418,811	16%
Median Sell Price	\$500,000			\$458,000		
Sell Price / List Price	100%	100%		99%	98%	
Days to Sell	19	22	-16%	22	37	-39%
Active Listings	322	309				
Condos (Apt)						
Units Listed	40	68	-41%	427	468	-9%
Units Reported Sold	40	50	-20%	396	357	11%
Sell/List Ratio	100%	74%		93%	76%	
Reported Sales Dollars	\$10,376,700	\$11,272,798	-8%	\$98,065,578	\$82,599,523	19%
Average Sell Price / Unit	\$259,418	\$225,456	15%	\$247,640	\$231,371	7%
Median Sell Price	\$235,000			\$232,000		
Sell Price / List Price	99%	99%		99%	97%	
Days to Sell	17	95	-82%	35	98	-65%
Active Listings	52	120				
Condos (Patio)						
Units Listed	10	8	25%	69	80	-14%
Units Reported Sold	6	12	-50%	55	70	-21%
Sell/List Ratio	60%	150%		80%	88%	
Reported Sales Dollars	\$2,166,300	\$3,475,502	-38%	\$20,566,450	\$19,319,107	6%
Average Sell Price / Unit	\$361,050	\$289,625	25%	\$373,935	\$275,987	35%
Median Sell Price	\$365,000			\$357,800		
Sell Price / List Price	101%	100%		100%	98%	
Days to Sell	25	13	94%	24	25	-4%
Active Listings	13	7				
Condos (Twnhse)						
Units Listed	33	31	6%	279	329	-15%
Units Reported Sold	26	28	-7%	268	250	7%
Sell/List Ratio	79%	90%		96%	76%	
Reported Sales Dollars	\$7,821,150	\$8,203,543	-5%	\$78,122,501	\$65,528,351	19%
Average Sell Price / Unit	\$300,813	\$292,984	3%	\$291,502	\$262,113	11%
Median Sell Price	\$305,000			\$277,000		
Sell Price / List Price	102%	98%		100%	98%	
Days to Sell	11	49	-77%	30	46	-35%
Active Listings	38	65				

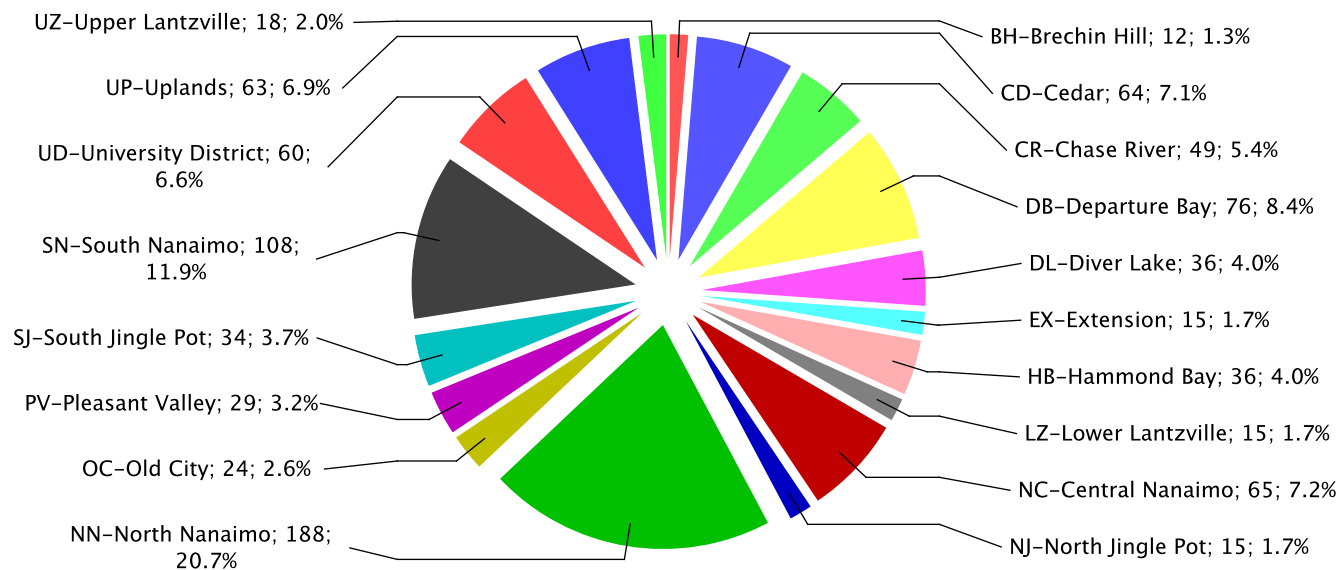
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	3	3	3	2	0	1	0	0	0	12
CD-Cedar	0	0	2	6	1	6	9	7	15	8	6	1	0	3	64
CR-Chase River	0	0	0	0	0	7	16	10	13	3	0	0	0	0	49
DB-Departure Bay	0	0	0	0	2	8	16	15	18	6	8	1	0	2	76
DL-Diver Lake	0	0	0	2	5	4	10	8	3	2	1	0	1	0	36
EX-Extension	0	0	3	2	2	1	2	0	3	2	0	0	0	0	15
HB-Hammond Bay	0	0	0	1	0	0	2	4	10	9	1	2	1	6	36
LZ-Lower Lantzville	0	0	0	0	0	0	2	0	2	3	4	1	3	0	15
NC-Central Nanaimo	0	0	2	6	16	18	17	3	2	1	0	0	0	0	65
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	4	1	2	1	4	15
NN-North Nanaimo	0	0	0	2	3	4	11	20	47	37	26	19	6	13	188
OC-Old City	0	0	1	5	3	3	6	3	3	0	0	0	0	0	24
PV-Pleasant Valley	0	0	0	1	0	4	10	4	7	1	1	1	0	0	29
SJ-South Jingle Pot	0	1	1	0	0	1	4	5	7	11	2	2	0	0	34
SN-South Nanaimo	1	1	7	5	11	20	20	16	24	2	0	0	0	1	108
UD-University District	0	0	0	2	9	11	10	6	16	6	0	0	0	0	60
UP-Uplands	0	0	0	1	6	17	15	8	10	5	0	1	0	0	63
UZ-Upper Lantzville	0	0	0	0	1	1	3	4	4	3	1	1	0	0	18
Zone 4 TOTALS	1	2	16	33	59	108	156	116	189	103	52	31	12	29	907

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2017 = 907

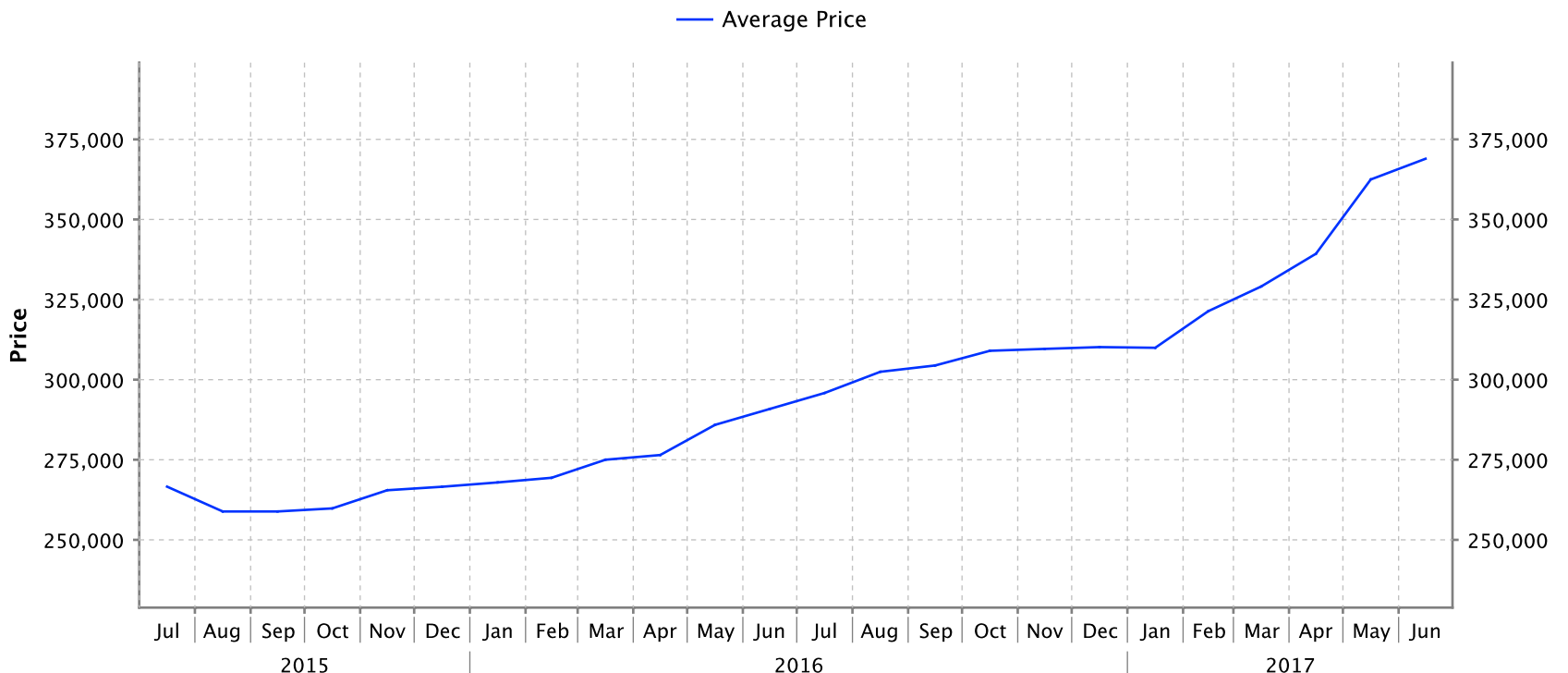
GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	6	5	20%	44	33	33%
Units Reported Sold	3	3	0%	28	18	56%
Sell/List Ratio	50%	60%		64%	55%	
Reported Sales Dollars	\$380,000	\$236,500	61%	\$2,750,500	\$1,405,600	96%
Average Sell Price / Unit	\$126,667	\$78,833	61%	\$98,232	\$78,089	26%
Median Sell Price	\$118,500			\$90,000		
Sell Price / List Price	93%	93%		94%	91%	
Days to Sell	60	51	17%	98	124	-21%
Active Listings	25	15				
Single Family						
Units Listed	8	13	-38%	74	93	-20%
Units Reported Sold	5	10	-50%	63	79	-20%
Sell/List Ratio	62%	77%		85%	85%	
Reported Sales Dollars	\$1,776,400	\$3,180,750	-44%	\$23,243,886	\$22,978,180	1%
Average Sell Price / Unit	\$355,280	\$318,075	12%	\$368,951	\$290,863	27%
Median Sell Price	\$332,500			\$336,000		
Sell Price / List Price	100%	99%		98%	96%	
Days to Sell	18	46	-61%	51	98	-48%
Active Listings	18	17				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price



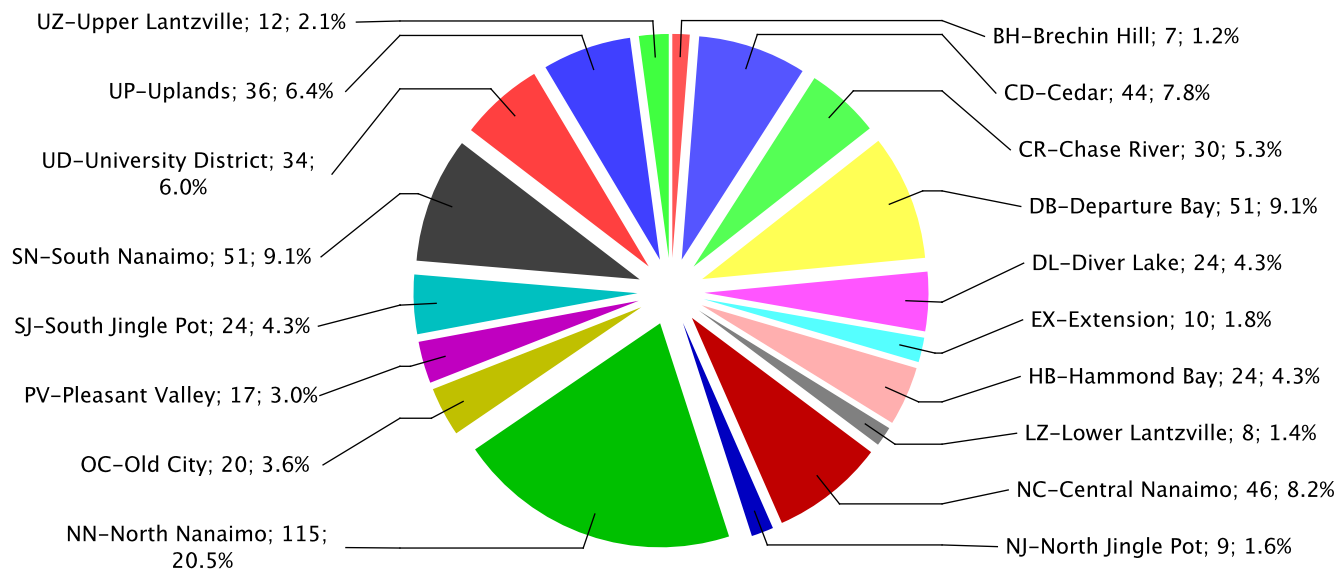
2nd Quarter 2017

MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	1	1	2	2	0	1	0	0	0	7
CD-Cedar	0	0	2	4	0	3	6	5	9	6	5	1	0	3	44
CR-Chase River	0	0	0	0	0	1	13	6	7	3	0	0	0	0	30
DB-Departure Bay	0	0	0	0	0	6	13	7	13	3	6	1	0	2	51
DL-Diver Lake	0	0	0	1	3	2	6	6	2	2	1	0	1	0	24
EX-Extension	0	0	2	2	1	0	1	0	2	2	0	0	0	0	10
HB-Hammond Bay	0	0	0	1	0	0	0	4	5	8	1	1	1	3	24
LZ-Lower Lantzville	0	0	0	0	0	0	1	0	0	3	2	0	2	0	8
NC-Central Nanaimo	0	0	2	3	9	13	14	3	2	0	0	0	0	0	46
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	1	2	1	2	1	2	9
NN-North Nanaimo	0	0	0	1	3	2	5	13	32	24	13	11	3	8	115
OC-Old City	0	0	1	4	3	3	5	2	2	0	0	0	0	0	20
PV-Pleasant Valley	0	0	0	1	0	3	5	3	2	1	1	1	0	0	17
SJ-South Jingle Pot	0	1	1	0	0	0	1	4	6	8	2	1	0	0	24
SN-South Nanaimo	0	1	1	2	5	12	9	8	12	1	0	0	0	0	51
UD-University District	0	0	0	2	3	7	5	4	8	5	0	0	0	0	34
UP-Uplands	0	0	0	0	3	8	7	7	8	2	0	1	0	0	36
UZ-Upper Lantzville	0	0	0	0	1	1	2	2	1	3	1	1	0	0	12
Zone 4 TOTALS	0	2	9	21	31	62	94	76	114	73	34	20	8	18	562

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2017 = 562