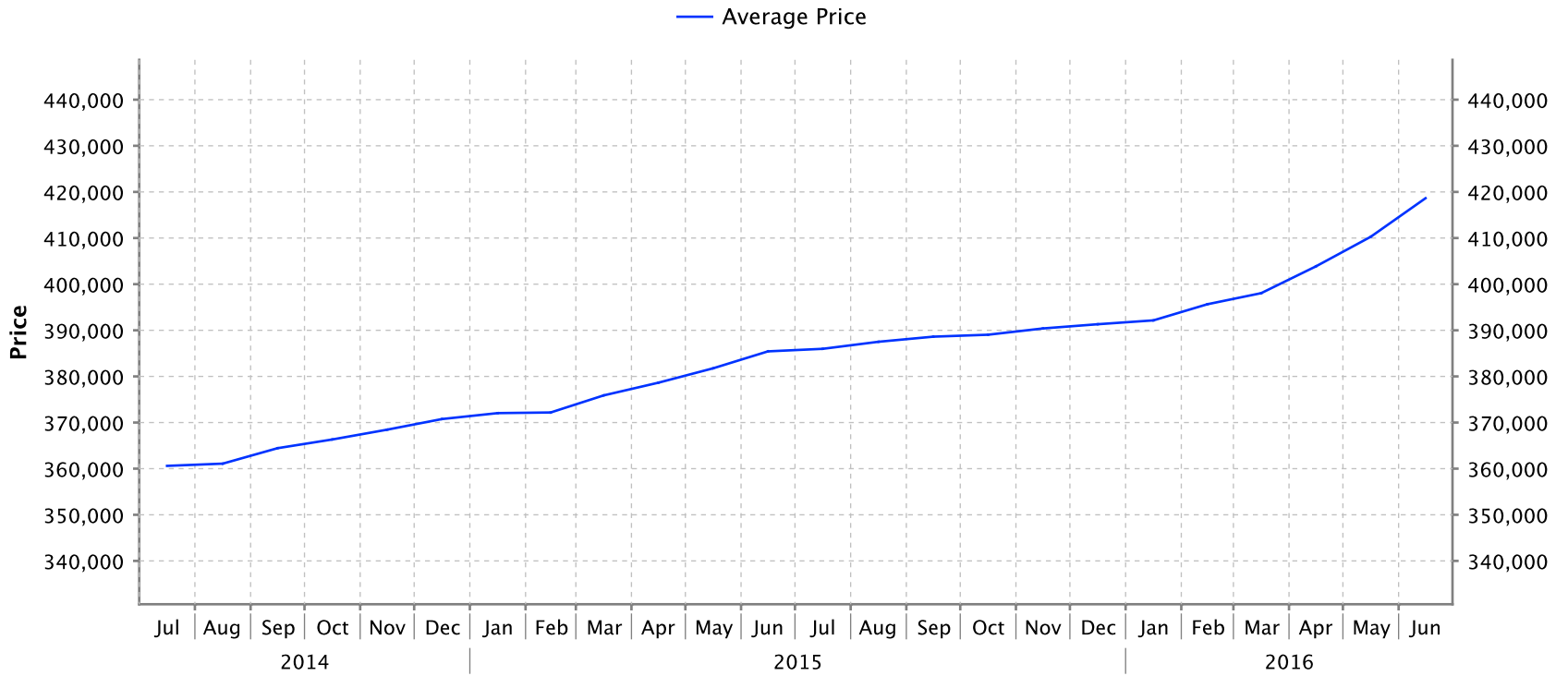


# Nanaimo

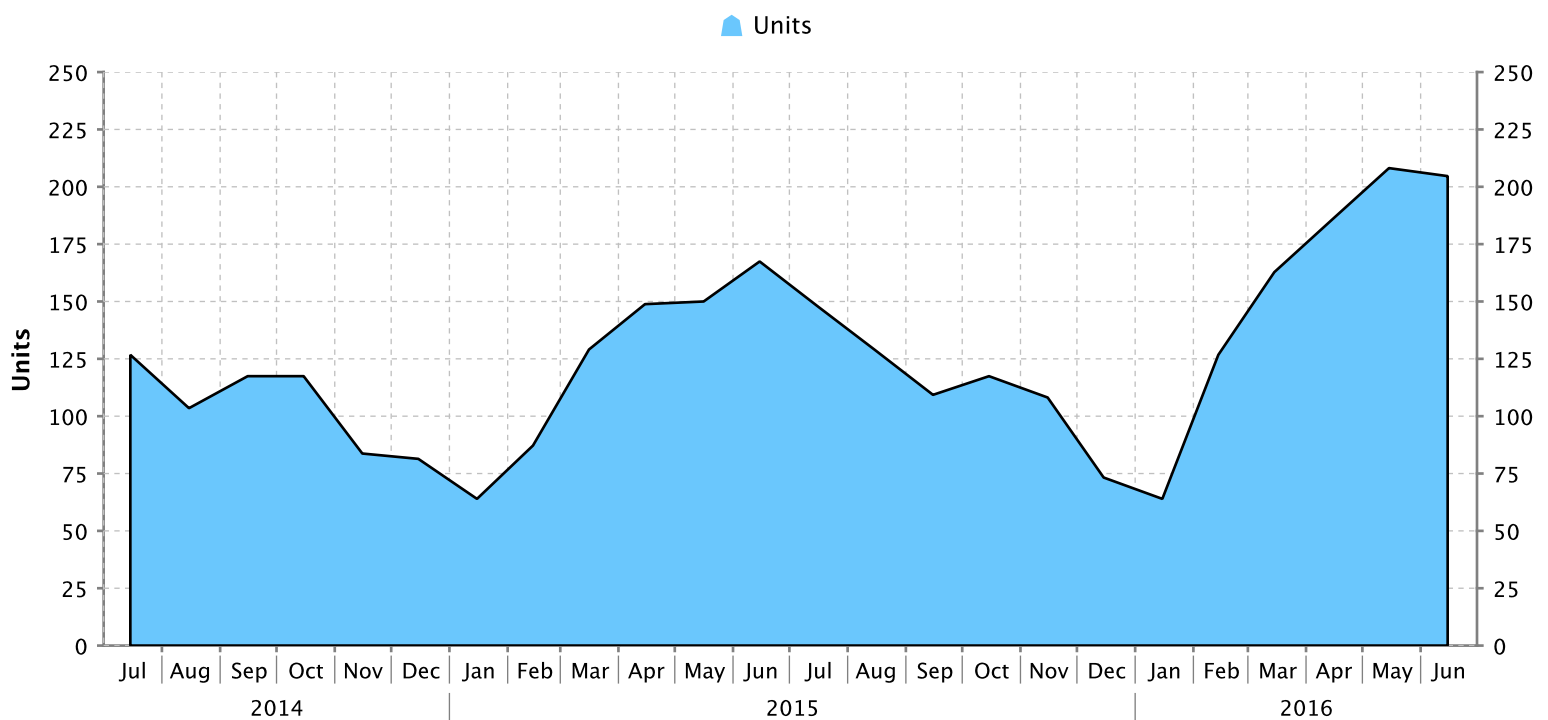
## as at June 30, 2016

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	8	5	60%	231	194	19%
Units Reported Sold	16	18	-11%	140	145	-3%
Sell/List Ratio	200%	360%		61%	75%	
Reported Sales Dollars	\$3,526,700	\$3,125,900	13%	\$23,410,903	\$24,208,720	-3%
Average Sell Price / Unit	\$220,419	\$173,661	27%	\$167,221	\$166,957	0%
Median Sell Price	\$149,900			\$155,000		
Sell Price / List Price	102%	96%		97%	95%	
Days to Sell	259	277	-7%	190	205	-7%
Active Listings	91	102				
<b>Single Family</b>						
Units Listed	245	249	-2%	2,095	2,155	-3%
Units Reported Sold	204	167	22%	1,629	1,371	19%
Sell/List Ratio	83%	67%		78%	64%	
Reported Sales Dollars	\$95,163,870	\$66,373,874	43%	\$681,955,145	\$528,432,400	29%
Average Sell Price / Unit	\$466,490	\$397,448	17%	\$418,634	\$385,436	9%
Median Sell Price	\$439,900			\$390,000		
Sell Price / List Price	100%	97%		98%	97%	
Days to Sell	22	41	-46%	37	45	-18%
Active Listings	308	486				
<b>Condos (Apt)</b>						
Units Listed	68	40	70%	468	495	-5%
Units Reported Sold	50	28	79%	357	244	46%
Sell/List Ratio	74%	70%		76%	49%	
Reported Sales Dollars	\$11,272,798	\$6,600,371	71%	\$82,599,523	\$53,019,217	56%
Average Sell Price / Unit	\$225,456	\$235,728	-4%	\$231,371	\$217,292	6%
Median Sell Price	\$206,297			\$212,000		
Sell Price / List Price	99%	97%		97%	96%	
Days to Sell	95	141	-32%	98	88	12%
Active Listings	120	186				
<b>Condos (Patio)</b>						
Units Listed	7	10	-30%	79	84	-6%
Units Reported Sold	12	10	20%	70	61	15%
Sell/List Ratio	171%	100%		89%	73%	
Reported Sales Dollars	\$3,475,502	\$3,018,700	15%	\$19,319,107	\$17,326,660	11%
Average Sell Price / Unit	\$289,625	\$301,870	-4%	\$275,987	\$284,044	-3%
Median Sell Price	\$314,000			\$287,500		
Sell Price / List Price	100%	100%		98%	97%	
Days to Sell	13	24	-46%	25	50	-50%
Active Listings	6	13				
<b>Condos (Twnhse)</b>						
Units Listed	31	27	15%	329	298	10%
Units Reported Sold	28	16	75%	250	185	35%
Sell/List Ratio	90%	59%		76%	62%	
Reported Sales Dollars	\$8,203,543	\$4,975,107	65%	\$65,528,351	\$49,426,686	33%
Average Sell Price / Unit	\$292,984	\$310,944	-6%	\$262,113	\$267,171	-2%
Median Sell Price	\$279,900			\$255,000		
Sell Price / List Price	98%	97%		98%	97%	
Days to Sell	49	59	-18%	46	73	-37%
Active Listings	65	82				

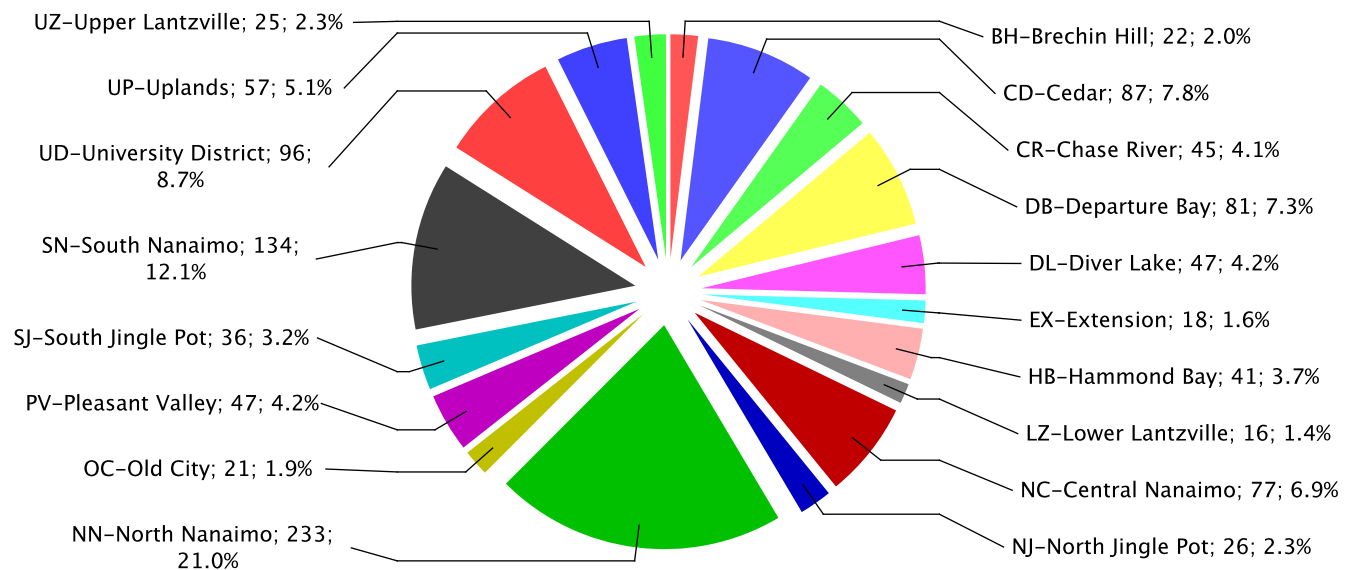
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	2	5	8	2	1	3	0	1	0	0	0	22
CD-Cedar	2	3	2	9	13	11	6	5	15	9	2	1	2	7	87
CR-Chase River	0	0	0	1	13	8	11	5	5	2	0	0	0	0	45
DB-Departure Bay	0	0	0	4	10	20	12	12	10	7	1	2	1	2	81
DL-Diver Lake	0	1	2	3	11	19	3	4	3	1	0	0	0	0	47
EX-Extension	0	1	0	2	8	0	5	0	1	0	1	0	0	0	18
HB-Hammond Bay	0	0	1	0	1	1	7	3	11	4	4	3	3	3	41
LZ-Lower Lantzville	0	0	0	0	1	3	2	3	1	2	2	2	0	0	16
NC-Central Nanaimo	0	0	6	28	24	13	4	2	0	0	0	0	0	0	77
NJ-North Jingle Pot	0	0	0	0	0	0	1	1	7	9	3	1	0	4	26
NN-North Nanaimo	0	0	1	3	6	22	33	26	54	40	25	12	3	8	233
OC-Old City	1	1	4	3	5	4	1	1	1	0	0	0	0	0	21
PV-Pleasant Valley	0	0	3	2	10	8	6	7	7	2	2	0	0	0	47
SJ-South Jingle Pot	0	0	2	0	6	9	5	3	4	6	1	0	0	0	36
SN-South Nanaimo	0	1	12	28	32	25	25	8	1	1	1	0	0	0	134
UD-University District	0	3	7	18	18	13	11	8	12	6	0	0	0	0	96
UP-Uplands	0	0	2	5	16	10	10	6	2	2	2	0	1	1	57
UZ-Upper Lantzville	0	0	2	1	3	5	0	3	3	4	1	1	1	1	25
<b>Zone 4 TOTALS</b>	<b>3</b>	<b>10</b>	<b>44</b>	<b>109</b>	<b>182</b>	<b>179</b>	<b>144</b>	<b>98</b>	<b>140</b>	<b>95</b>	<b>46</b>	<b>22</b>	<b>11</b>	<b>26</b>	<b>1,109</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2016 = 1,109

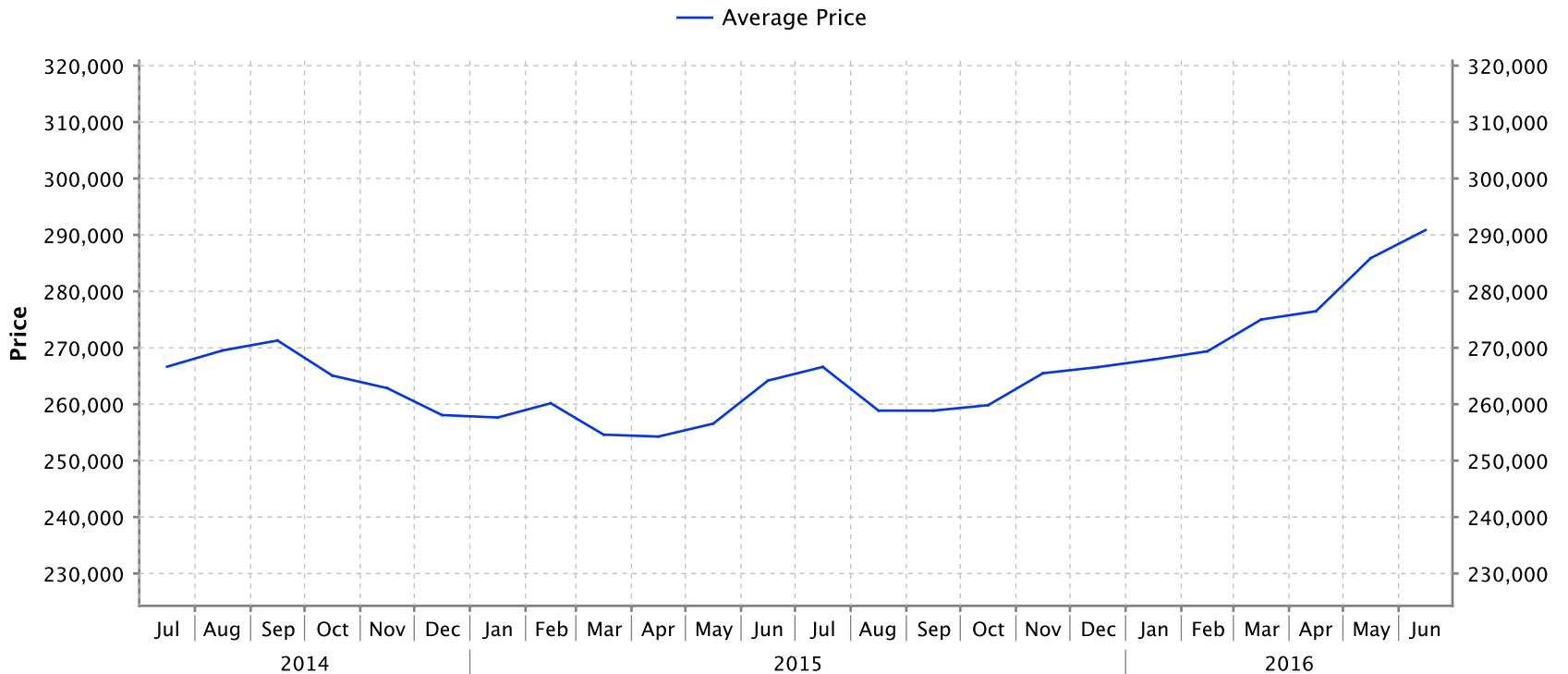
# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	5	3	67%	33	33	0%
Units Reported Sold	3	3	0%	18	14	29%
Sell/List Ratio	60%	100%		55%	42%	
Reported Sales Dollars	\$236,500	\$183,400	29%	\$1,405,600	\$1,117,400	26%
Average Sell Price / Unit	\$78,833	\$61,133	29%	\$78,089	\$79,814	-2%
Median Sell Price	\$80,000			\$70,000		
Sell Price / List Price	93%	78%		91%	82%	
Days to Sell	51	120	-57%	124	181	-31%
Active Listings	15	23				
<b>Single Family</b>						
Units Listed	13	7	86%	93	76	22%
Units Reported Sold	10	10	0%	79	49	61%
Sell/List Ratio	77%	143%		85%	64%	
Reported Sales Dollars	\$3,180,750	\$2,788,000	14%	\$22,978,180	\$12,945,475	77%
Average Sell Price / Unit	\$318,075	\$278,800	14%	\$290,863	\$264,193	10%
Median Sell Price	\$329,750			\$290,000		
Sell Price / List Price	99%	95%		96%	93%	
Days to Sell	46	44	3%	98	105	-7%
Active Listings	17	27				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

### Cumulative Residential Average Single Family Sale Price



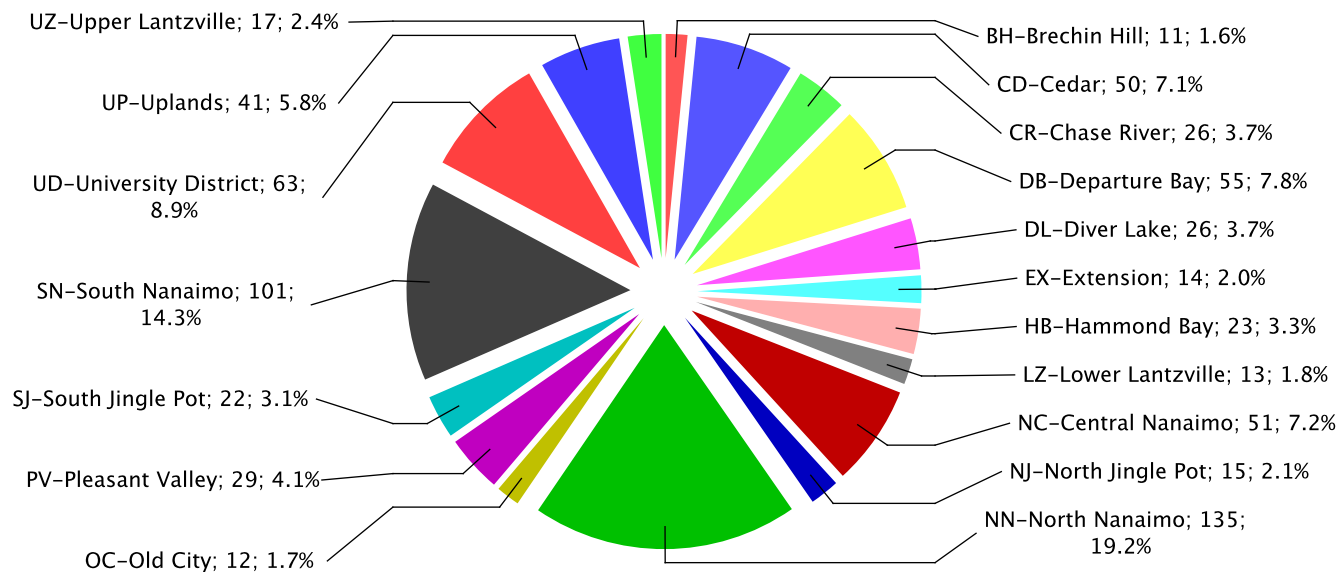
## 2nd Quarter 2016

### MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	1	4	2	0	3	0	1	0	0	0	11
CD-Cedar	0	1	1	3	5	7	5	3	9	7	2	1	1	5	50
CR-Chase River	0	0	0	0	6	3	7	4	5	1	0	0	0	0	26
DB-Departure Bay	0	0	0	3	6	16	8	5	6	5	1	2	1	2	55
DL-Diver Lake	0	0	1	1	4	11	2	3	3	1	0	0	0	0	26
EX-Extension	0	0	0	2	5	0	5	0	1	0	1	0	0	0	14
HB-Hammond Bay	0	0	1	0	0	1	5	2	5	3	2	1	1	2	23
LZ-Lower Lantzville	0	0	0	0	1	2	1	3	1	2	1	2	0	0	13
NC-Central Nanaimo	0	0	2	17	18	9	4	1	0	0	0	0	0	0	51
NJ-North Jingle Pot	0	0	0	0	0	0	1	0	3	8	0	1	0	2	15
NN-North Nanaimo	0	0	1	2	2	7	16	13	33	26	18	8	3	6	135
OC-Old City	0	0	3	0	2	4	1	1	1	0	0	0	0	0	12
PV-Pleasant Valley	0	0	3	1	2	5	4	6	6	1	1	0	0	0	29
SJ-South Jingle Pot	0	0	2	0	3	3	5	1	2	5	1	0	0	0	22
SN-South Nanaimo	0	1	6	19	24	23	19	6	1	1	1	0	0	0	101
UD-University District	0	2	2	10	15	7	8	6	8	5	0	0	0	0	63
UP-Uplands	0	0	1	3	12	6	10	3	2	1	1	0	1	1	41
UZ-Upper Lantzville	0	0	1	1	2	3	0	2	2	2	1	1	1	1	17
<b>Zone 4 TOTALS</b>	<b>0</b>	<b>4</b>	<b>24</b>	<b>62</b>	<b>108</b>	<b>111</b>	<b>103</b>	<b>59</b>	<b>91</b>	<b>68</b>	<b>31</b>	<b>16</b>	<b>8</b>	<b>19</b>	<b>704</b>

### Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2016 = 704