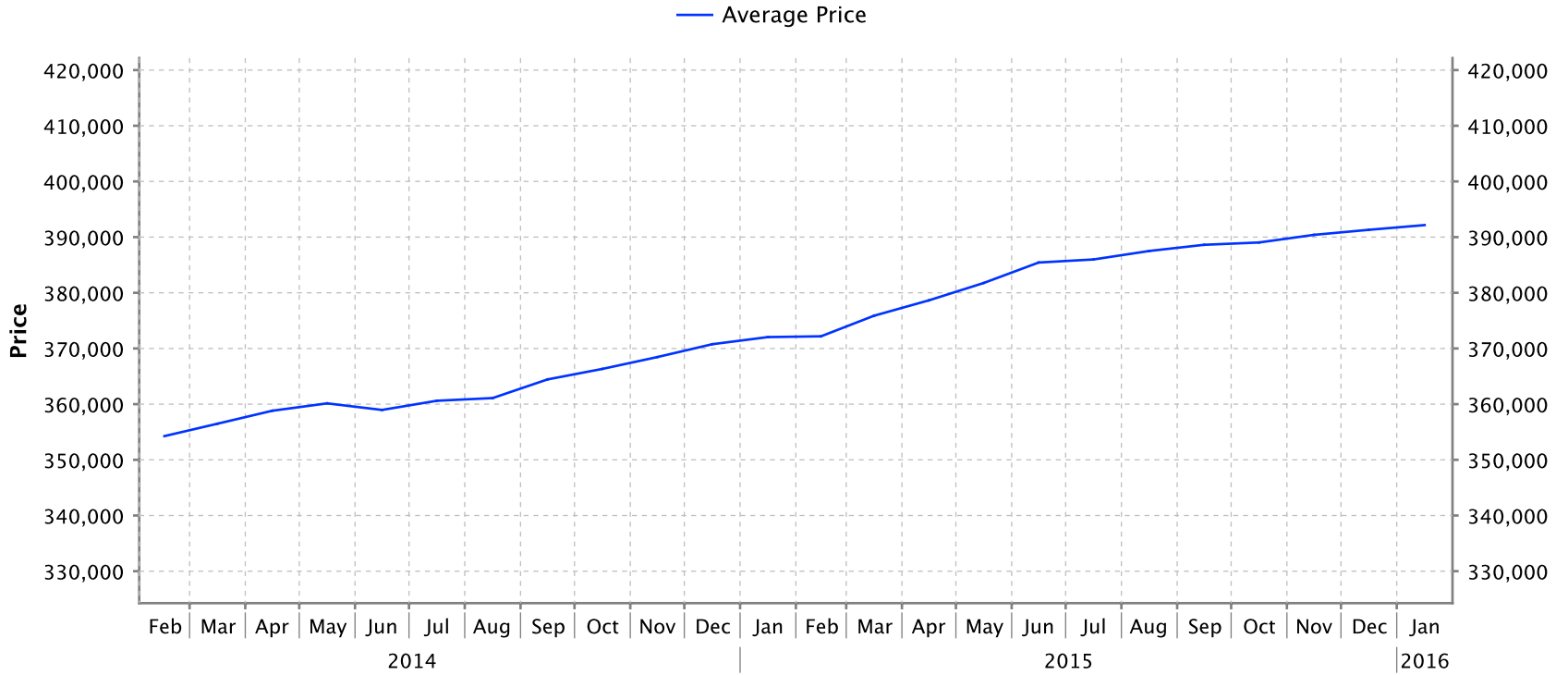


Nanaimo

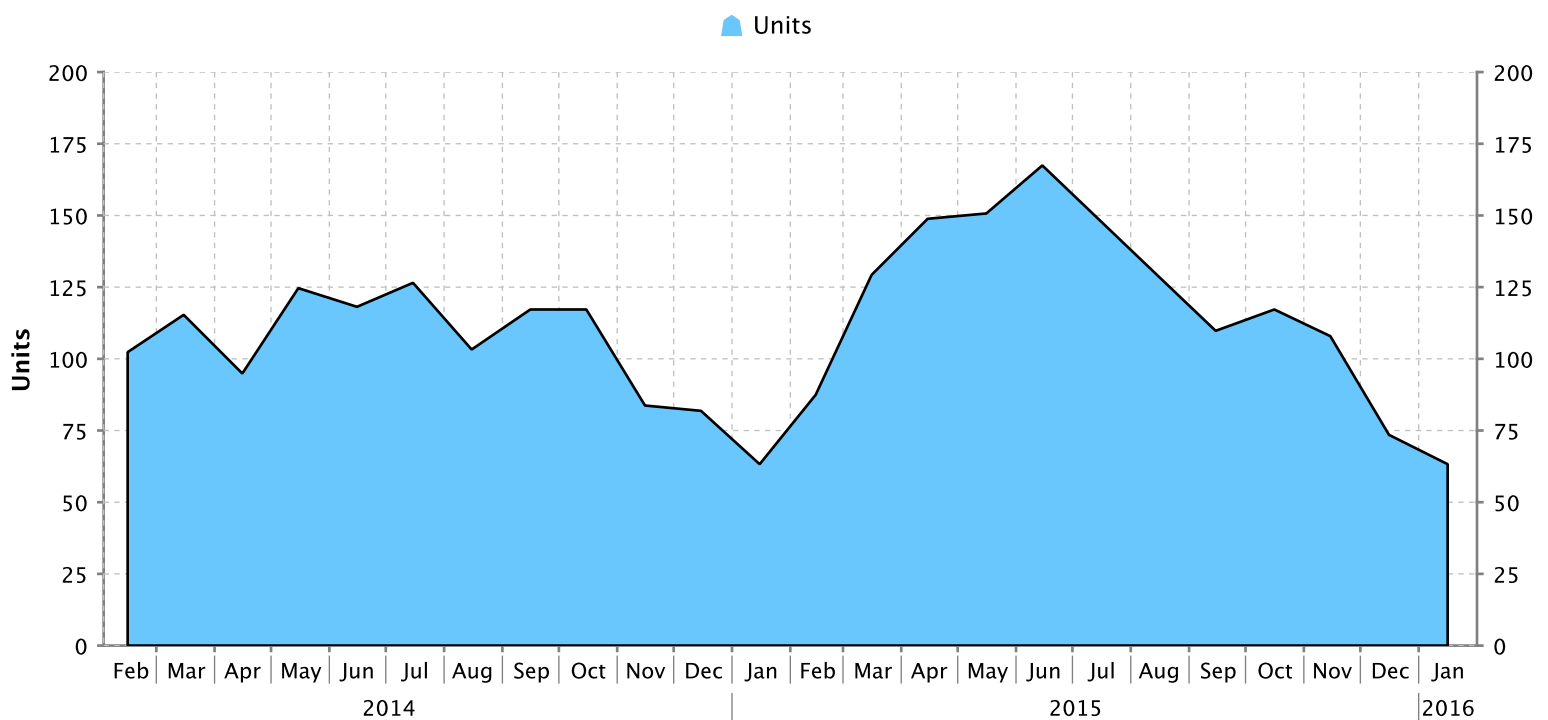
as at January 31, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	28	15	87%	213	262	-19%
Units Reported Sold	12	5	140%	124	135	-8%
Sell/List Ratio	43%	33%		58%	52%	
Reported Sales Dollars	\$2,120,300	\$834,000	154%	\$20,056,222	\$22,449,700	-11%
Average Sell Price / Unit	\$176,692	\$166,800	6%	\$161,744	\$166,294	-3%
Median Sell Price	\$171,000			\$157,000		
Sell Price / List Price	97%	95%		95%	95%	
Days to Sell	297	214	39%	212	150	41%
Active Listings	128	138				
Single Family						
Units Listed	125	162	-23%	2,090	2,062	1%
Units Reported Sold	63	63	0%	1,425	1,243	15%
Sell/List Ratio	50%	39%		68%	60%	
Reported Sales Dollars	\$24,321,552	\$23,118,715	5%	\$558,823,288	\$462,455,386	21%
Average Sell Price / Unit	\$386,056	\$366,964	5%	\$392,157	\$372,048	5%
Median Sell Price	\$350,000			\$369,900		
Sell Price / List Price	97%	97%		97%	97%	
Days to Sell	49	60	-19%	40	49	-17%
Active Listings	275	355				
Condos (Apt)						
Units Listed	31	45	-31%	419	525	-20%
Units Reported Sold	19	18	6%	281	229	23%
Sell/List Ratio	61%	40%		67%	44%	
Reported Sales Dollars	\$3,991,660	\$3,328,338	20%	\$62,867,214	\$49,022,632	28%
Average Sell Price / Unit	\$210,087	\$184,908	14%	\$223,727	\$214,073	5%
Median Sell Price	\$192,000			\$210,500		
Sell Price / List Price	98%	95%		97%	95%	
Days to Sell	126	81	56%	102	84	21%
Active Listings	111	180				
Condos (Patio)						
Units Listed	12	6	100%	81	69	17%
Units Reported Sold	3	3	0%	59	56	5%
Sell/List Ratio	25%	50%		73%	81%	
Reported Sales Dollars	\$671,000	\$693,500	-3%	\$16,257,300	\$15,718,640	3%
Average Sell Price / Unit	\$223,667	\$231,167	-3%	\$275,547	\$280,690	-2%
Median Sell Price	\$210,000			\$284,000		
Sell Price / List Price	98%	95%		97%	97%	
Days to Sell	63	65	-4%	39	74	-47%
Active Listings	15	15				
Condos (Twnhse)						
Units Listed	26	37	-30%	295	324	-9%
Units Reported Sold	11	6	83%	212	168	26%
Sell/List Ratio	42%	16%		72%	52%	
Reported Sales Dollars	\$2,808,100	\$1,772,337	58%	\$54,316,040	\$43,773,153	24%
Average Sell Price / Unit	\$255,282	\$295,390	-14%	\$256,208	\$260,554	-2%
Median Sell Price	\$253,000			\$244,000		
Sell Price / List Price	96%	98%		97%	96%	
Days to Sell	65	38	71%	62	84	-25%
Active Listings	55	79				

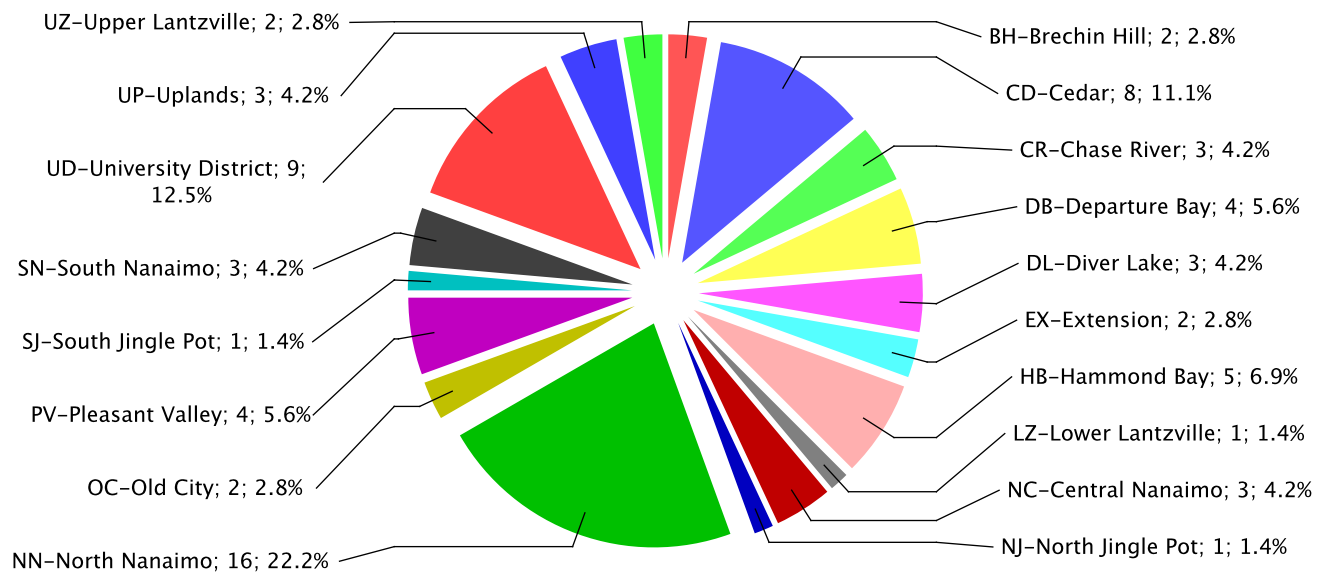
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	0	1	0	0	0	0	0	0	0	0	2
CD-Cedar	0	1	0	2	2	0	0	0	2	0	0	0	0	1	8
CR-Chase River	0	0	0	0	1	2	0	0	0	0	0	0	0	0	3
DB-Departure Bay	0	0	0	1	2	1	0	0	0	0	0	0	0	0	4
DL-Diver Lake	0	0	0	1	1	1	0	0	0	0	0	0	0	0	3
EX-Extension	0	1	0	0	1	0	0	0	0	0	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	1	0	0	0	2	0	0	0	1	1	5
LZ-Lower Lantzville	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
NC-Central Nanaimo	0	0	2	1	0	0	0	0	0	0	0	0	0	0	3
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1
NN-North Nanaimo	0	0	0	0	1	6	0	2	3	2	2	0	0	0	16
OC-Old City	0	1	0	1	0	0	0	0	0	0	0	0	0	0	2
PV-Pleasant Valley	0	0	0	0	2	0	1	1	0	0	0	0	0	0	4
SJ-South Jingle Pot	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
SN-South Nanaimo	0	0	1	1	1	0	0	0	0	0	0	0	0	0	3
UD-University District	0	0	3	2	1	2	0	0	1	0	0	0	0	0	9
UP-Uplands	0	0	0	1	1	0	0	1	0	0	0	0	0	0	3
UZ-Upper Lantzville	0	0	1	0	0	1	0	0	0	0	0	0	0	0	2
Zone 4 TOTALS	0	3	7	11	15	15	1	4	8	2	2	0	1	3	72

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2016 = 72

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	1	300%	32	32	0%
Units Reported Sold	0	0		13	14	-7%
Sell/List Ratio	0%	0%		41%	44%	
Reported Sales Dollars	\$0	\$0		\$890,900	\$1,335,500	-33%
Average Sell Price / Unit				\$68,531	\$95,393	-28%
Median Sell Price				\$70,000		
Sell Price / List Price				86%	82%	
Days to Sell				177	173	2%
Active Listings	18	17				
Single Family						
Units Listed	5	5	0%	79	79	0%
Units Reported Sold	2	0		56	39	44%
Sell/List Ratio	40%	0%		71%	49%	
Reported Sales Dollars	\$608,900	\$0		\$15,003,750	\$10,048,075	49%
Average Sell Price / Unit	\$304,450			\$267,924	\$257,643	4%
Median Sell Price	\$325,900			\$272,000		
Sell Price / List Price	99%			95%	90%	
Days to Sell	55			107	126	-15%
Active Listings	22	25				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

