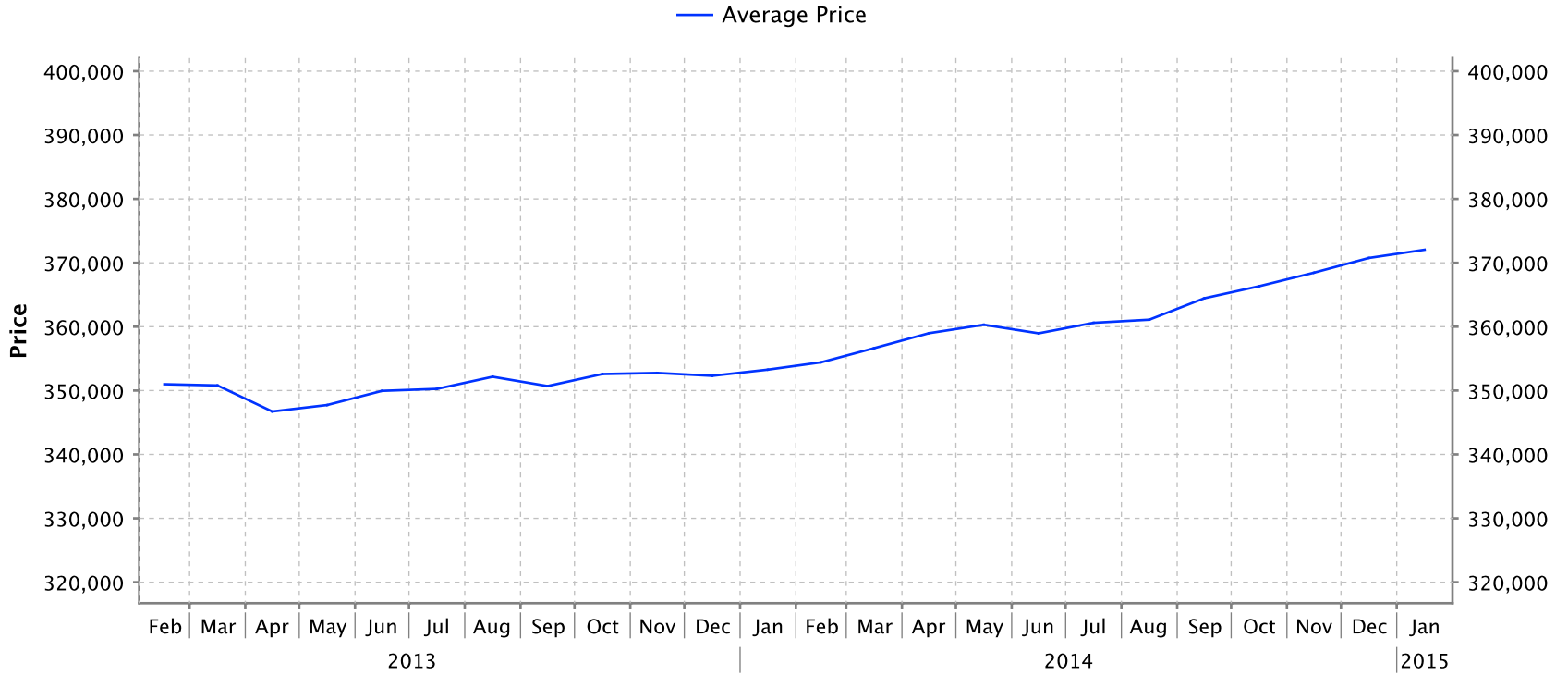


# Nanaimo

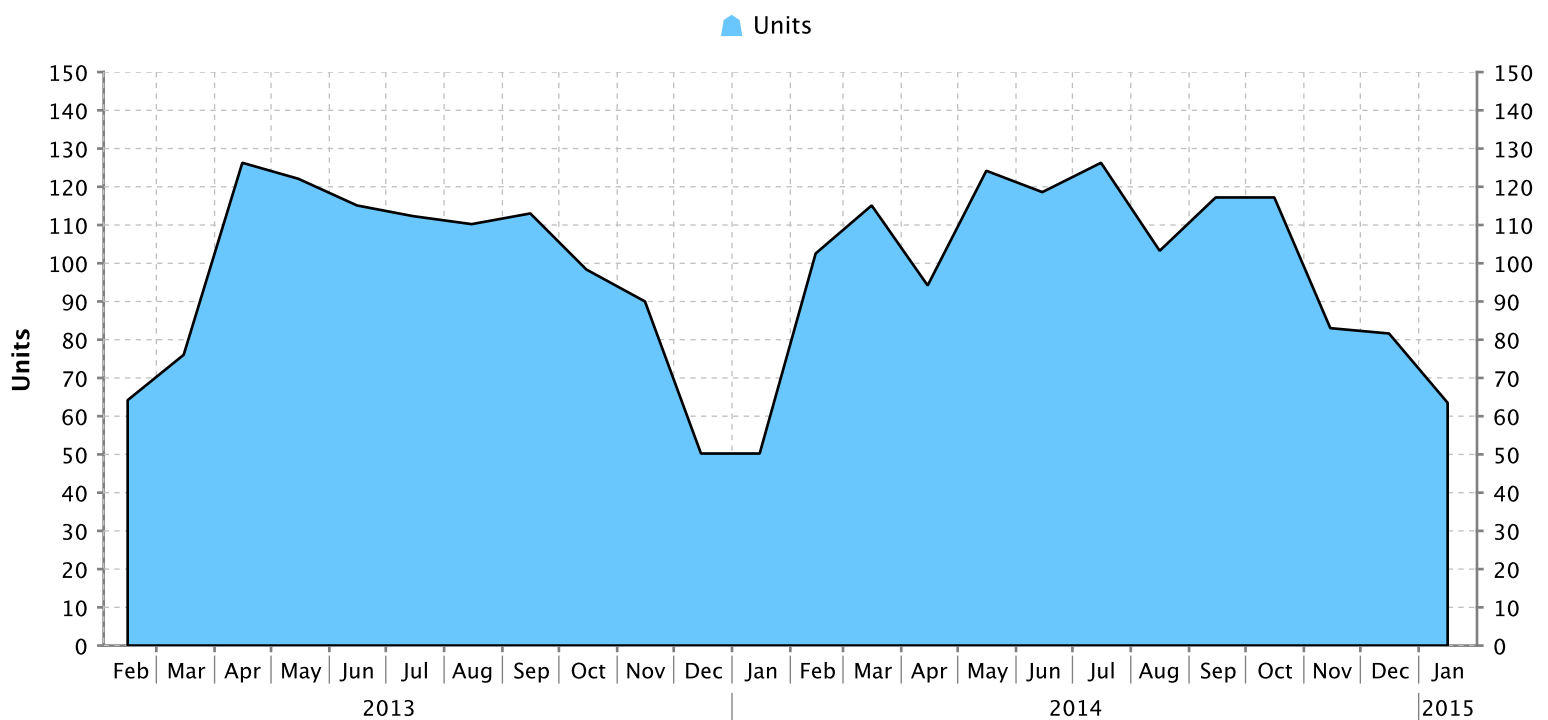
## as at January 31, 2015

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	15	64	-77%	261	337	-23%
Units Reported Sold	5	4	25%	134	64	109%
Sell/List Ratio	33%	6%		51%	19%	
Reported Sales Dollars	\$834,000	\$652,900	28%	\$22,239,700	\$10,013,198	122%
Average Sell Price / Unit	\$166,800	\$163,225	2%	\$165,968	\$156,456	6%
Median Sell Price	\$180,000			\$160,000		
Sell Price / List Price	95%	98%		95%	95%	
Days to Sell	214	185	16%	149	111	35%
Active Listings	137	199				
<b>Single Family</b>						
Units Listed	162	161	1%	2,063	2,029	2%
Units Reported Sold	63	50	26%	1,243	1,126	10%
Sell/List Ratio	39%	31%		60%	55%	
Reported Sales Dollars	\$23,118,715	\$16,698,375	38%	\$462,455,386	\$397,785,749	16%
Average Sell Price / Unit	\$366,964	\$333,968	10%	\$372,048	\$353,273	5%
Median Sell Price	\$352,000			\$355,000		
Sell Price / List Price	97%	96%		97%	96%	
Days to Sell	60	70	-14%	49	56	-13%
Active Listings	356	404				
<b>Condos (Apt)</b>						
Units Listed	45	28	61%	525	449	17%
Units Reported Sold	18	10	80%	229	180	27%
Sell/List Ratio	40%	36%		44%	40%	
Reported Sales Dollars	\$3,328,338	\$1,815,045	83%	\$49,022,632	\$39,180,651	25%
Average Sell Price / Unit	\$184,908	\$181,504	2%	\$214,073	\$217,670	-2%
Median Sell Price	\$160,560			\$192,800		
Sell Price / List Price	95%	95%		95%	94%	
Days to Sell	81	104	-22%	84	83	2%
Active Listings	180	148				
<b>Condos (Patio)</b>						
Units Listed	6	5	20%	69	79	-13%
Units Reported Sold	3	1	200%	56	61	-8%
Sell/List Ratio	50%	20%		81%	77%	
Reported Sales Dollars	\$2,732,000	\$391,140	598%	\$17,757,140	\$17,138,890	4%
Average Sell Price / Unit	\$910,667	\$391,140	133%	\$317,092	\$280,965	13%
Median Sell Price	\$283,000			\$285,000		
Sell Price / List Price	385%	104%		112%	97%	
Days to Sell	65	88	-26%	74	70	6%
Active Listings	15	18				
<b>Condos (Twnhse)</b>						
Units Listed	37	27	37%	324	371	-13%
Units Reported Sold	6	13	-54%	168	176	-5%
Sell/List Ratio	16%	48%		52%	47%	
Reported Sales Dollars	\$1,772,337	\$3,682,450	-52%	\$43,773,153	\$44,713,996	-2%
Average Sell Price / Unit	\$295,390	\$283,265	4%	\$260,554	\$254,057	3%
Median Sell Price	\$290,000			\$240,000		
Sell Price / List Price	98%	97%		96%	101%	
Days to Sell	38	86	-56%	84	65	29%
Active Listings	79	93				

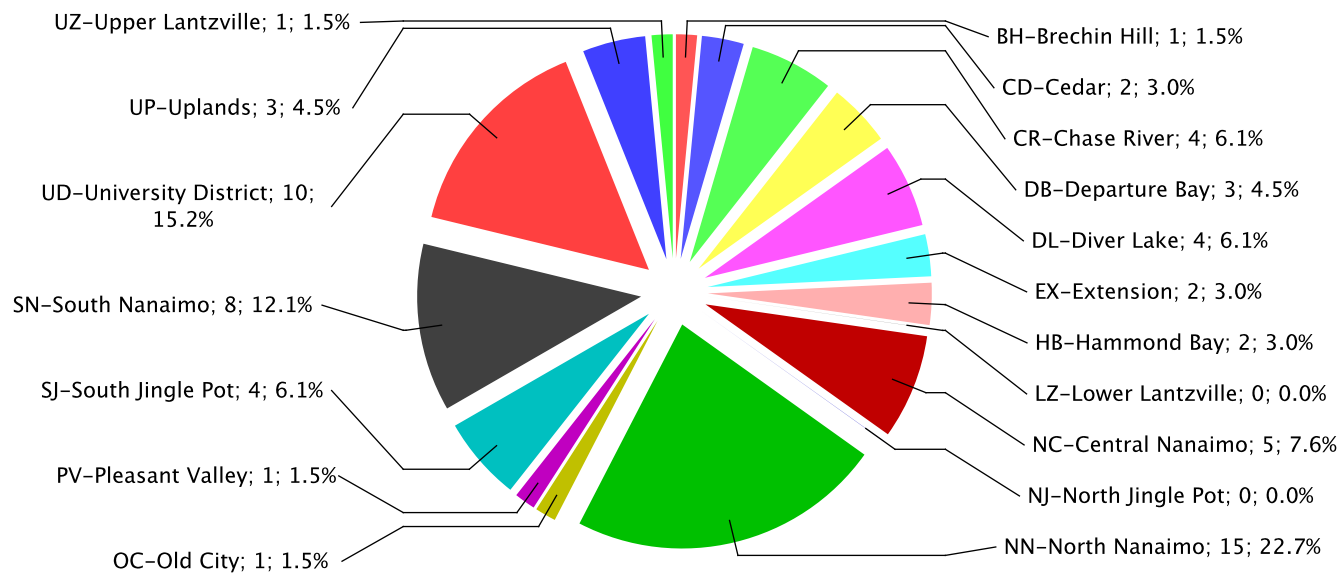
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2015

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
CD-Cedar	0	0	1	0	0	0	1	0	0	0	0	0	0	0	2
CR-Chase River	0	0	1	1	0	1	0	1	0	0	0	0	0	0	4
DB-Departure Bay	0	0	0	0	0	0	0	1	1	1	0	0	0	0	3
DL-Diver Lake	0	0	0	3	0	1	0	0	0	0	0	0	0	0	4
EX-Extension	0	0	0	0	0	0	0	1	1	0	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	0	1	1	0	0	0	0	0	0	0	2
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NC-Central Nanaimo	0	1	2	0	2	0	0	0	0	0	0	0	0	0	5
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NN-North Nanaimo	0	0	0	1	1	3	2	4	1	3	0	0	0	0	15
OC-Old City	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
PV-Pleasant Valley	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
SJ-South Jingle Pot	0	0	0	0	2	2	0	0	0	0	0	0	0	0	4
SN-South Nanaimo	0	2	3	1	2	0	0	0	0	0	0	0	0	0	8
UD-University District	0	0	1	0	4	0	5	0	0	0	0	0	0	0	10
UP-Uplands	0	0	0	0	1	2	0	0	0	0	0	0	0	0	3
UZ-Upper Lantzville	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
<b>Zone 4 TOTALS</b>	<b>0</b>	<b>3</b>	<b>9</b>	<b>6</b>	<b>14</b>	<b>10</b>	<b>9</b>	<b>7</b>	<b>4</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>66</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2015 = 66

# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	1	6	-83%	33	28	18%
Units Reported Sold	0	0		14	8	75%
Sell/List Ratio	0%	0%		42%	29%	
Reported Sales Dollars	\$0	\$0		\$1,335,500	\$800,125	67%
Average Sell Price / Unit				\$95,393	\$100,016	-5%
Median Sell Price				\$90,000		
Sell Price / List Price				82%	91%	
Days to Sell				173	168	3%
Active Listings	18	25				
<b>Single Family</b>						
Units Listed	6	9	-33%	79	106	-25%
Units Reported Sold	0	1	-100%	39	56	-30%
Sell/List Ratio	0%	11%		49%	53%	
Reported Sales Dollars	\$0	\$275,000	-100%	\$10,048,075	\$15,918,020	-37%
Average Sell Price / Unit		\$275,000		\$257,643	\$284,250	-9%
Median Sell Price				\$240,000		
Sell Price / List Price		97%		90%	93%	
Days to Sell		46		126	91	39%
Active Listings	25	36				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

### Cumulative Residential Average Single Family Sale Price

