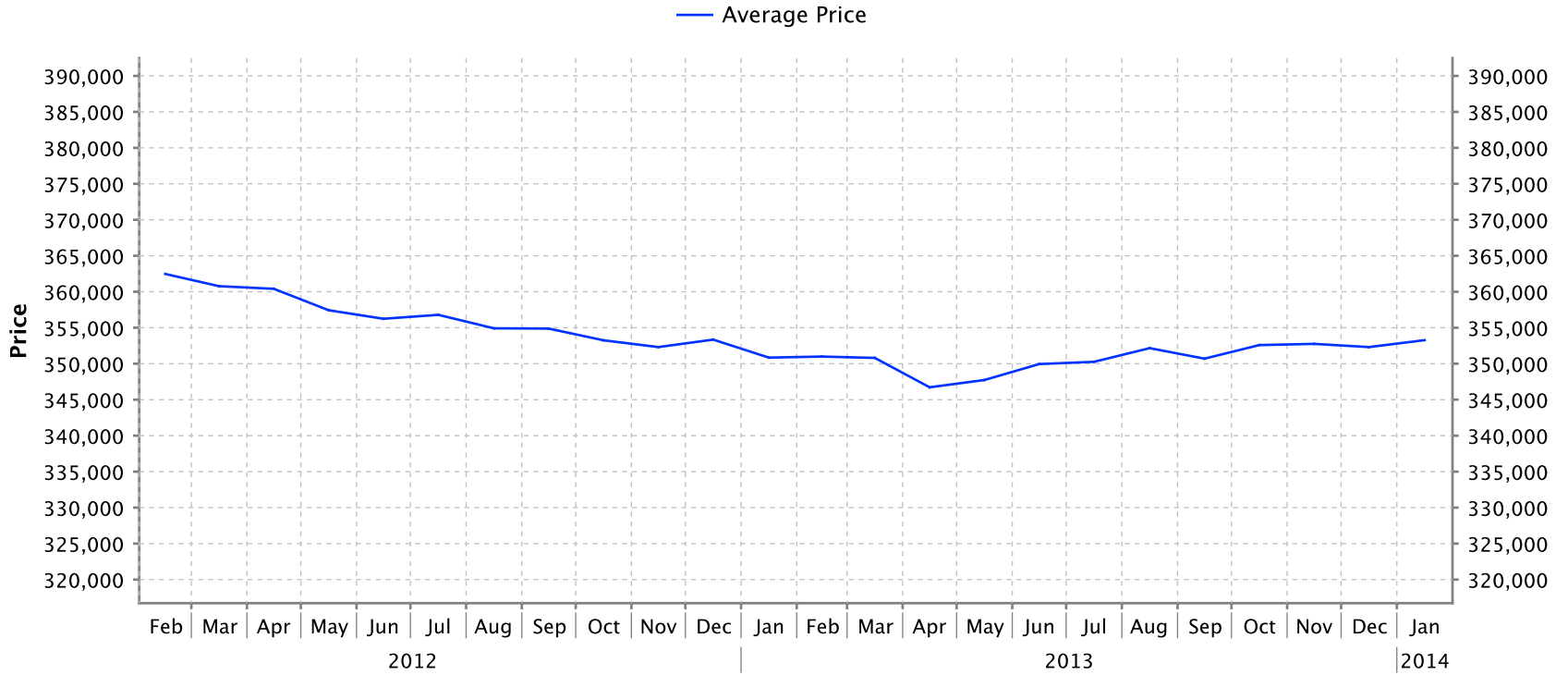


Nanaimo

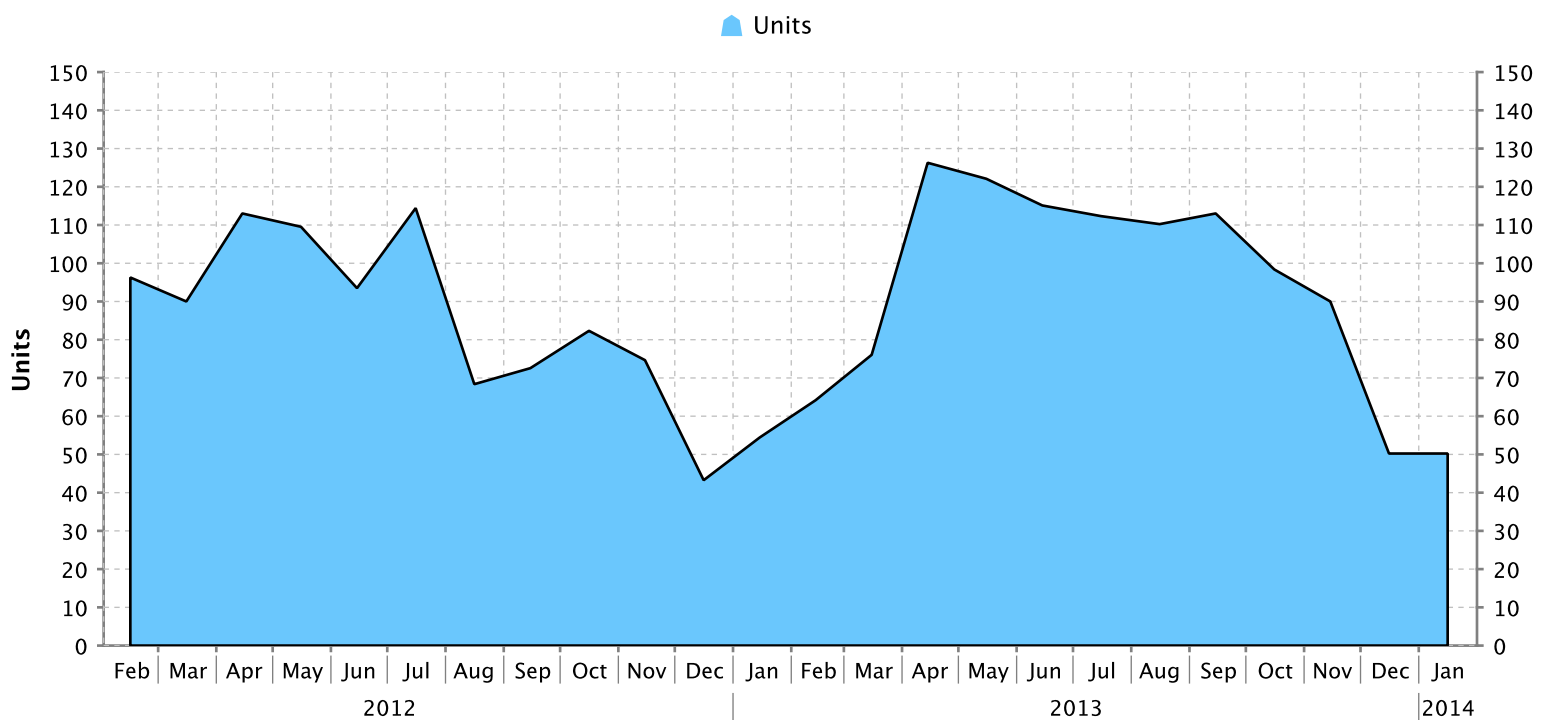
as at January 31, 2014

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	64	36	78%	337	256	32%
Units Reported Sold	4	4	0%	64	62	3%
Sell/List Ratio	6%	11%		19%	24%	
Reported Sales Dollars	\$652,900	\$545,000	20%	\$10,013,198	\$9,431,138	6%
Average Sell Price / Unit	\$163,225	\$136,250	20%	\$156,456	\$152,115	3%
Median Sell Price	\$171,500			\$162,000		
Sell Price / List Price	98%	95%		95%	92%	
Days to Sell	185	79	134%	111	104	6%
Active Listings	199	147				
Single Family						
Units Listed	161	129	25%	2,029	2,183	-7%
Units Reported Sold	50	54	-7%	1,126	1,008	12%
Sell/List Ratio	31%	42%		55%	46%	
Reported Sales Dollars	\$16,698,375	\$17,021,598	-2%	\$397,785,749	\$353,653,206	12%
Average Sell Price / Unit	\$333,968	\$315,215	6%	\$353,273	\$350,846	1%
Median Sell Price	\$318,000			\$339,000		
Sell Price / List Price	96%	94%		96%	95%	
Days to Sell	70	65	7%	56	54	4%
Active Listings	404	418				
Condos (Apt)						
Units Listed	28	38	-26%	449	619	-27%
Units Reported Sold	10	4	150%	180	184	-2%
Sell/List Ratio	36%	11%		40%	30%	
Reported Sales Dollars	\$1,815,045	\$624,000	191%	\$39,180,651	\$37,792,368	4%
Average Sell Price / Unit	\$181,504	\$156,000	16%	\$217,670	\$205,393	6%
Median Sell Price	\$195,000			\$202,000		
Sell Price / List Price	95%	90%		94%	93%	
Days to Sell	104	84	24%	83	83	-0%
Active Listings	148	180				
Condos (Patio)						
Units Listed	6	9	-33%	80	113	-29%
Units Reported Sold	1	4	-75%	61	56	9%
Sell/List Ratio	17%	44%		76%	50%	
Reported Sales Dollars	\$391,140	\$967,900	-60%	\$17,138,890	\$14,581,717	18%
Average Sell Price / Unit	\$391,140	\$241,975	62%	\$280,965	\$260,388	8%
Median Sell Price	\$391,140			\$282,000		
Sell Price / List Price	104%	95%		97%	96%	
Days to Sell	88	138	-36%	70	64	10%
Active Listings	19	33				
Condos (Twnhse)						
Units Listed	27	41	-34%	371	417	-11%
Units Reported Sold	13	9	44%	176	142	24%
Sell/List Ratio	48%	22%		47%	34%	
Reported Sales Dollars	\$3,682,450	\$1,910,300	93%	\$44,713,996	\$34,826,525	28%
Average Sell Price / Unit	\$283,265	\$212,256	33%	\$254,057	\$245,257	4%
Median Sell Price	\$260,000			\$232,000		
Sell Price / List Price	97%	96%		101%	96%	
Days to Sell	86	49	75%	65	62	5%
Active Listings	93	111				

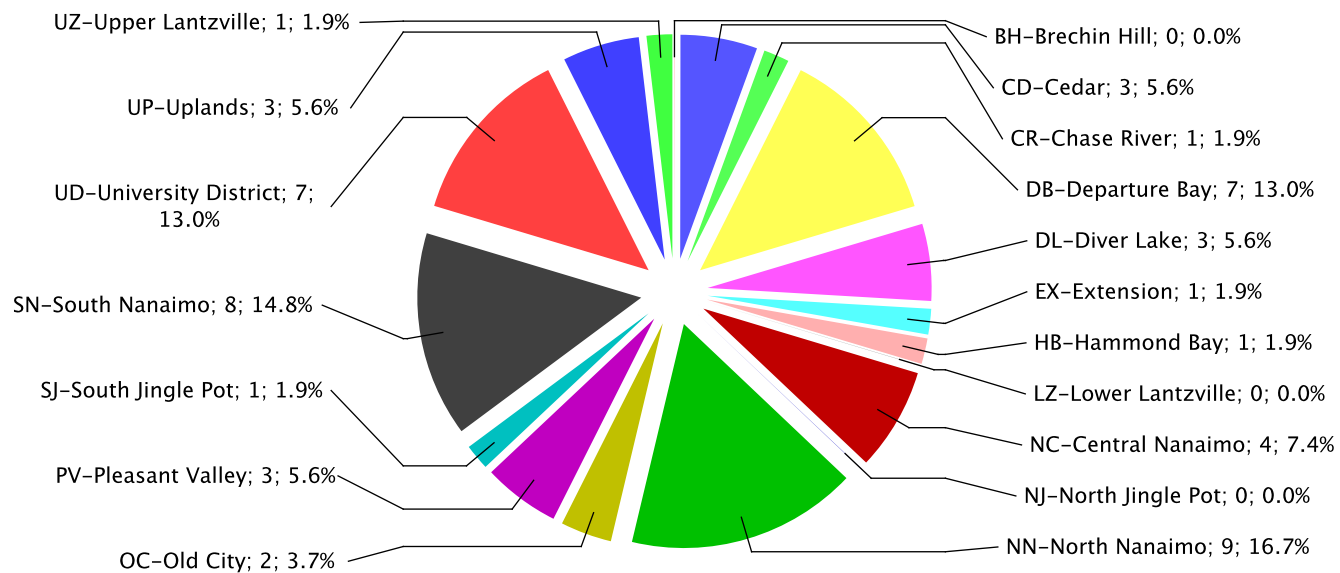
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2014

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CD-Cedar	0	0	0	0	0	0	1	2	0	0	0	0	0	0	3
CR-Chase River	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
DB-Departure Bay	0	0	1	4	2	0	0	0	0	0	0	0	0	0	7
DL-Diver Lake	0	0	0	1	1	1	0	0	0	0	0	0	0	0	3
EX-Extension	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
HB-Hammond Bay	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NC-Central Nanaimo	0	0	2	1	1	0	0	0	0	0	0	0	0	0	4
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NN-North Nanaimo	0	0	0	0	1	1	1	2	2	1	1	0	0	0	9
OC-Old City	0	1	1	0	0	0	0	0	0	0	0	0	0	0	2
PV-Pleasant Valley	0	0	1	0	1	0	1	0	0	0	0	0	0	0	3
SJ-South Jingle Pot	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
SN-South Nanaimo	0	2	3	1	1	1	0	0	0	0	0	0	0	0	8
UD-University District	1	0	1	0	2	1	2	0	0	0	0	0	0	0	7
UP-Uplands	0	0	0	2	0	1	0	0	0	0	0	0	0	0	3
UZ-Upper Lantzville	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
Zone 4 TOTALS	1	4	9	9	10	6	5	5	2	1	1	0	0	1	54

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2014 = 54

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	6	2	200%	28	39	-28%
Units Reported Sold	0	1	-100%	8	11	-27%
Sell/List Ratio	0%	50%		29%	28%	
Reported Sales Dollars	\$0	\$129,000	-100%	\$800,125	\$1,085,500	-26%
Average Sell Price / Unit		\$129,000		\$100,016	\$98,682	1%
Median Sell Price				\$122,000		
Sell Price / List Price		76%		91%	85%	
Days to Sell		501		168	225	-25%
Active Listings	25	24				
Single Family						
Units Listed	9	11	-18%	106	128	-17%
Units Reported Sold	1	1	0%	56	34	65%
Sell/List Ratio	11%	9%		53%	27%	
Reported Sales Dollars	\$275,000	\$575,000	-52%	\$15,918,020	\$9,558,249	67%
Average Sell Price / Unit	\$275,000	\$575,000	-52%	\$284,250	\$281,125	1%
Median Sell Price	\$275,000			\$278,000		
Sell Price / List Price	97%	101%		93%	94%	
Days to Sell	46	69	-33%	91	107	-15%
Active Listings	36	48				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

