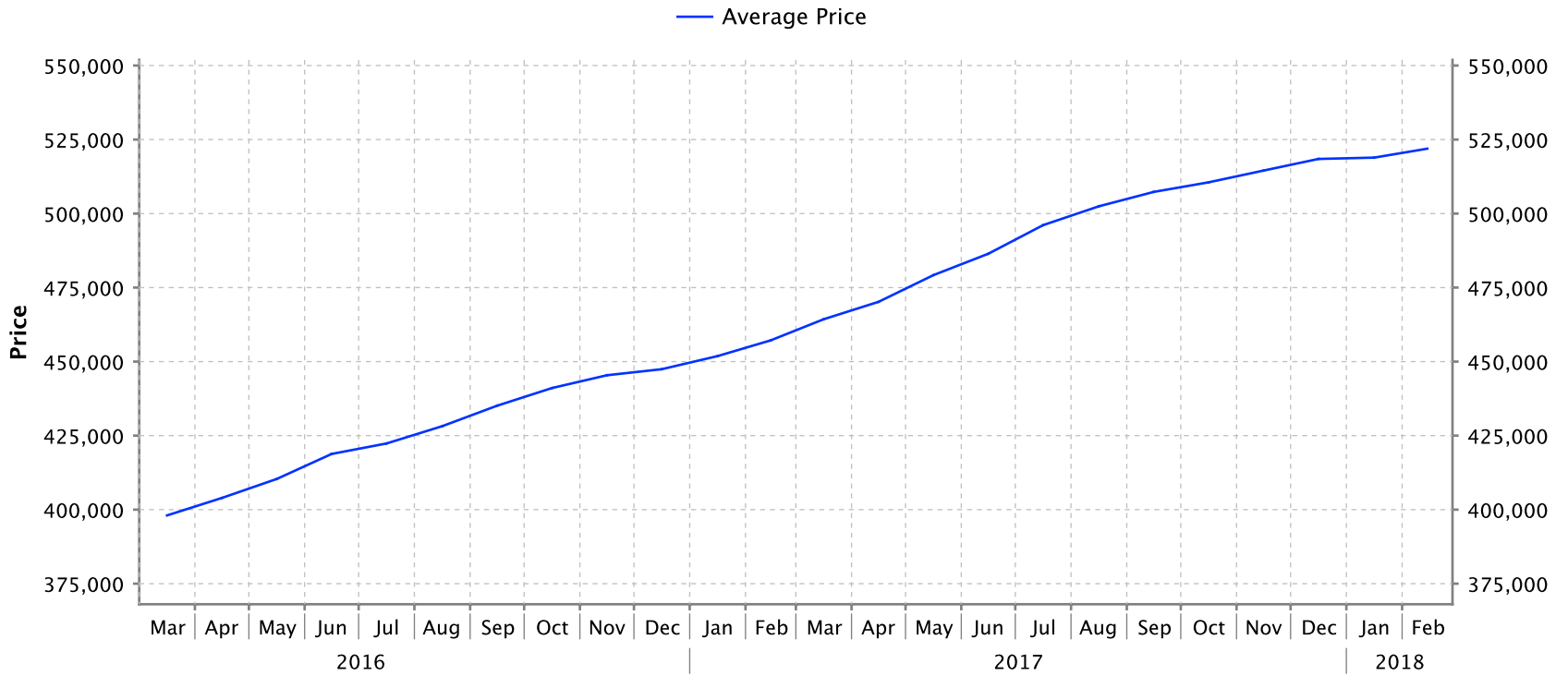


# Nanaimo

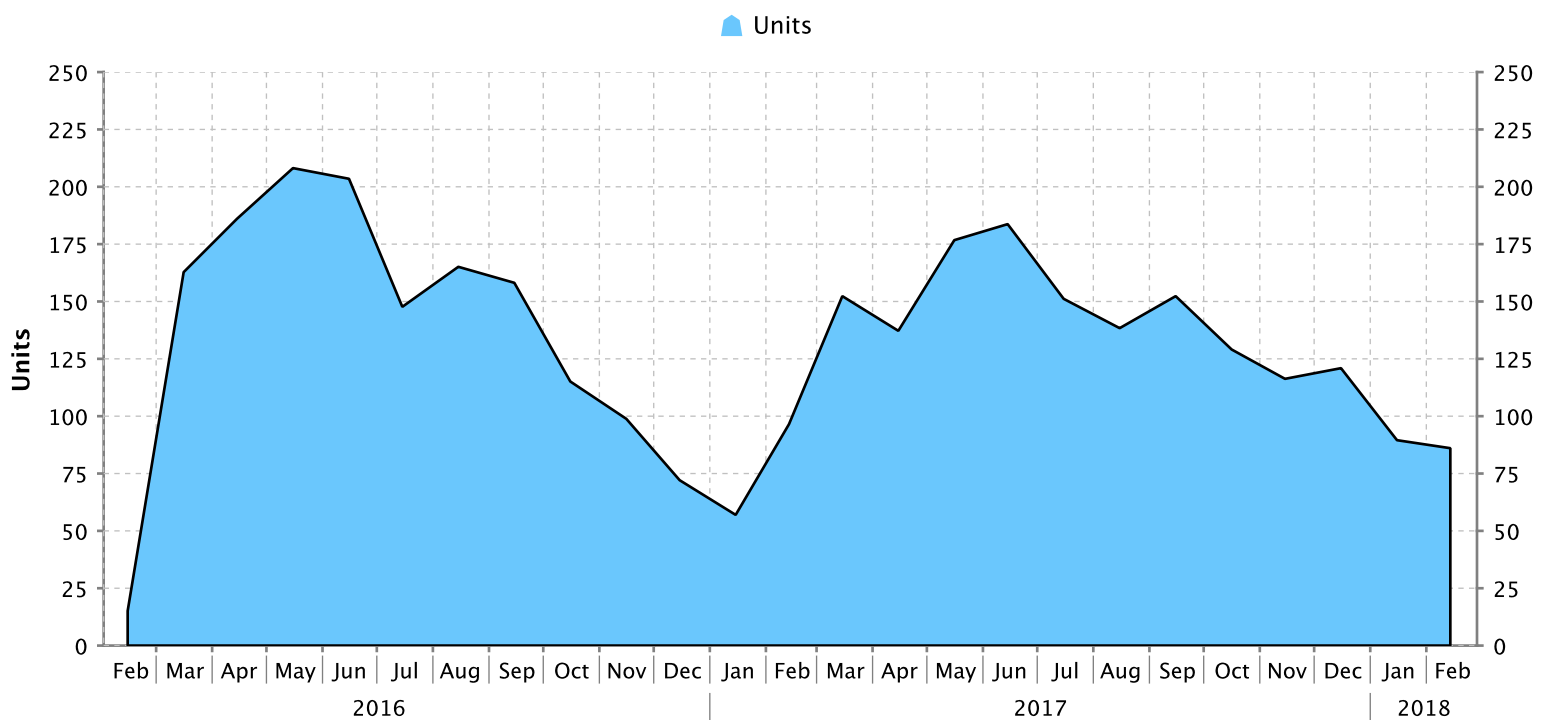
## as at February 28, 2018

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	8	13	-38%	165	176	-6%
Units Reported Sold	7	6	17%	101	173	-42%
Sell/List Ratio	88%	46%		61%	98%	
Reported Sales Dollars	\$1,845,155	\$1,193,700	55%	\$24,418,055	\$32,977,946	-26%
Average Sell Price / Unit	\$263,594	\$198,950	32%	\$241,763	\$190,624	27%
Median Sell Price	\$257,500			\$259,900		
Sell Price / List Price	94%	108%		101%	101%	
Days to Sell	168	129	30%	74	147	-49%
Active Listings	42	38				
<b>Single Family</b>						
Units Listed	140	179	-22%	2,262	2,122	7%
Units Reported Sold	85	96	-11%	1,627	1,661	-2%
Sell/List Ratio	61%	54%		72%	78%	
Reported Sales Dollars	\$46,916,695	\$47,704,732	-2%	\$849,163,931	\$759,547,486	12%
Average Sell Price / Unit	\$551,961	\$496,924	11%	\$521,920	\$457,283	14%
Median Sell Price	\$545,000			\$495,000		
Sell Price / List Price	100%	99%		99%	99%	
Days to Sell	30	27	11%	23	26	-11%
Active Listings	210	239				
<b>Condos (Apt)</b>						
Units Listed	40	33	21%	529	464	14%
Units Reported Sold	38	24	58%	433	418	4%
Sell/List Ratio	95%	73%		82%	90%	
Reported Sales Dollars	\$12,530,573	\$5,898,500	112%	\$121,557,748	\$100,590,064	21%
Average Sell Price / Unit	\$329,752	\$245,771	34%	\$280,734	\$240,646	17%
Median Sell Price	\$315,000			\$252,000		
Sell Price / List Price	100%	99%		100%	98%	
Days to Sell	23	26	-9%	18	66	-73%
Active Listings	49	43				
<b>Condos (Patio)</b>						
Units Listed	7	8	-12%	92	74	24%
Units Reported Sold	6	0		71	66	8%
Sell/List Ratio	86%	0%		77%	89%	
Reported Sales Dollars	\$2,779,300	\$0		\$29,685,100	\$20,486,057	45%
Average Sell Price / Unit	\$463,217			\$418,100	\$310,395	35%
Median Sell Price	\$472,500			\$398,000		
Sell Price / List Price	102%			101%	99%	
Days to Sell	29			33	23	40%
Active Listings	16	13				
<b>Condos (Twnhse)</b>						
Units Listed	29	16	81%	330	313	5%
Units Reported Sold	18	19	-5%	267	285	-6%
Sell/List Ratio	62%	119%		81%	91%	
Reported Sales Dollars	\$5,786,400	\$5,495,513	5%	\$85,464,586	\$80,513,219	6%
Average Sell Price / Unit	\$321,467	\$289,238	11%	\$320,092	\$282,503	13%
Median Sell Price	\$316,000			\$300,000		
Sell Price / List Price	99%	102%		100%	99%	
Days to Sell	37	24	54%	24	36	-32%
Active Listings	41	30				

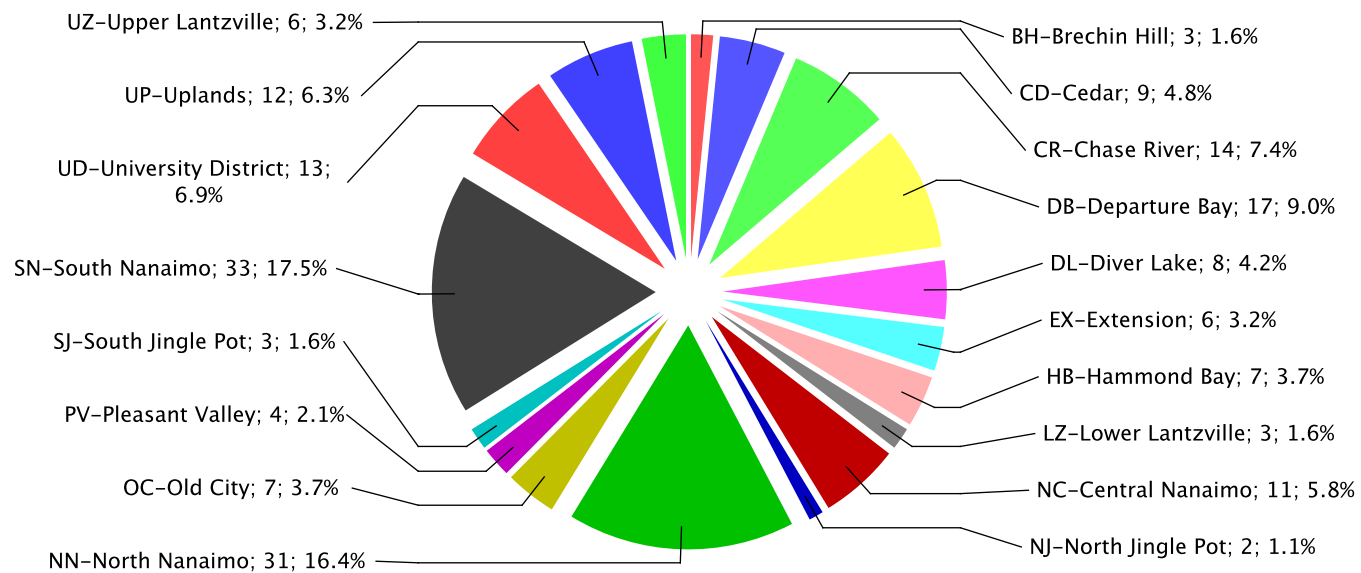
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 28, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	3	0	0	0	0	0	0	0	0	3
CD-Cedar	0	0	1	0	0	1	0	1	3	1	0	0	0	2	9
CR-Chase River	0	0	0	0	0	1	2	1	7	3	0	0	0	0	14
DB-Departure Bay	0	0	0	0	0	0	0	4	4	3	4	0	1	1	17
DL-Diver Lake	0	0	0	1	1	1	0	4	1	0	0	0	0	0	8
EX-Extension	0	0	0	1	2	1	1	0	0	0	0	1	0	0	6
HB-Hammond Bay	0	0	0	0	0	0	0	0	3	3	0	0	1	0	7
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	2	0	1	0	0	0	3
NC-Central Nanaimo	0	0	0	0	1	1	2	4	3	0	0	0	0	0	11
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	1	1	0	0	0	2
NN-North Nanaimo	0	0	0	0	2	0	0	4	5	9	8	0	1	2	31
OC-Old City	0	0	0	0	1	1	1	1	2	0	1	0	0	0	7
PV-Pleasant Valley	0	0	0	0	0	0	1	0	1	2	0	0	0	0	4
SJ-South Jingle Pot	0	0	0	0	0	1	0	0	1	0	1	0	0	0	3
SN-South Nanaimo	0	0	2	5	4	6	3	5	7	1	0	0	0	0	33
UD-University District	0	0	0	0	0	3	2	2	5	0	1	0	0	0	13
UP-Uplands	0	0	0	0	0	0	4	2	4	2	0	0	0	0	12
UZ-Upper Lantzville	0	0	0	0	0	0	1	0	4	0	1	0	0	0	6
<b>Zone 4 TOTALS</b>	<b>0</b>	<b>0</b>	<b>3</b>	<b>7</b>	<b>11</b>	<b>19</b>	<b>17</b>	<b>28</b>	<b>52</b>	<b>25</b>	<b>18</b>	<b>1</b>	<b>3</b>	<b>5</b>	<b>189</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2018 = 189

# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	3	3	0%	40	38	5%
Units Reported Sold	2	1	100%	33	32	3%
Sell/List Ratio	67%	33%		82%	84%	
Reported Sales Dollars	\$164,000	\$105,000	56%	\$3,306,700	\$2,767,900	19%
Average Sell Price / Unit	\$82,000	\$105,000	-22%	\$100,203	\$86,497	16%
Median Sell Price	\$99,000			\$95,000		
Sell Price / List Price	94%	81%		95%	92%	
Days to Sell	127	153	-17%	95	123	-23%
Active Listings	10	13				
<b>Single Family</b>						
Units Listed	5	3	67%	81	85	-5%
Units Reported Sold	3	5	-40%	65	86	-24%
Sell/List Ratio	60%	167%		80%	101%	
Reported Sales Dollars	\$1,175,900	\$2,449,750	-52%	\$26,018,236	\$27,637,600	-6%
Average Sell Price / Unit	\$391,967	\$489,950	-20%	\$400,281	\$321,367	25%
Median Sell Price	\$387,900			\$366,000		
Sell Price / List Price	96%	94%		98%	97%	
Days to Sell	137	127	8%	41	64	-35%
Active Listings	11	9				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

### Cumulative Residential Average Single Family Sale Price

