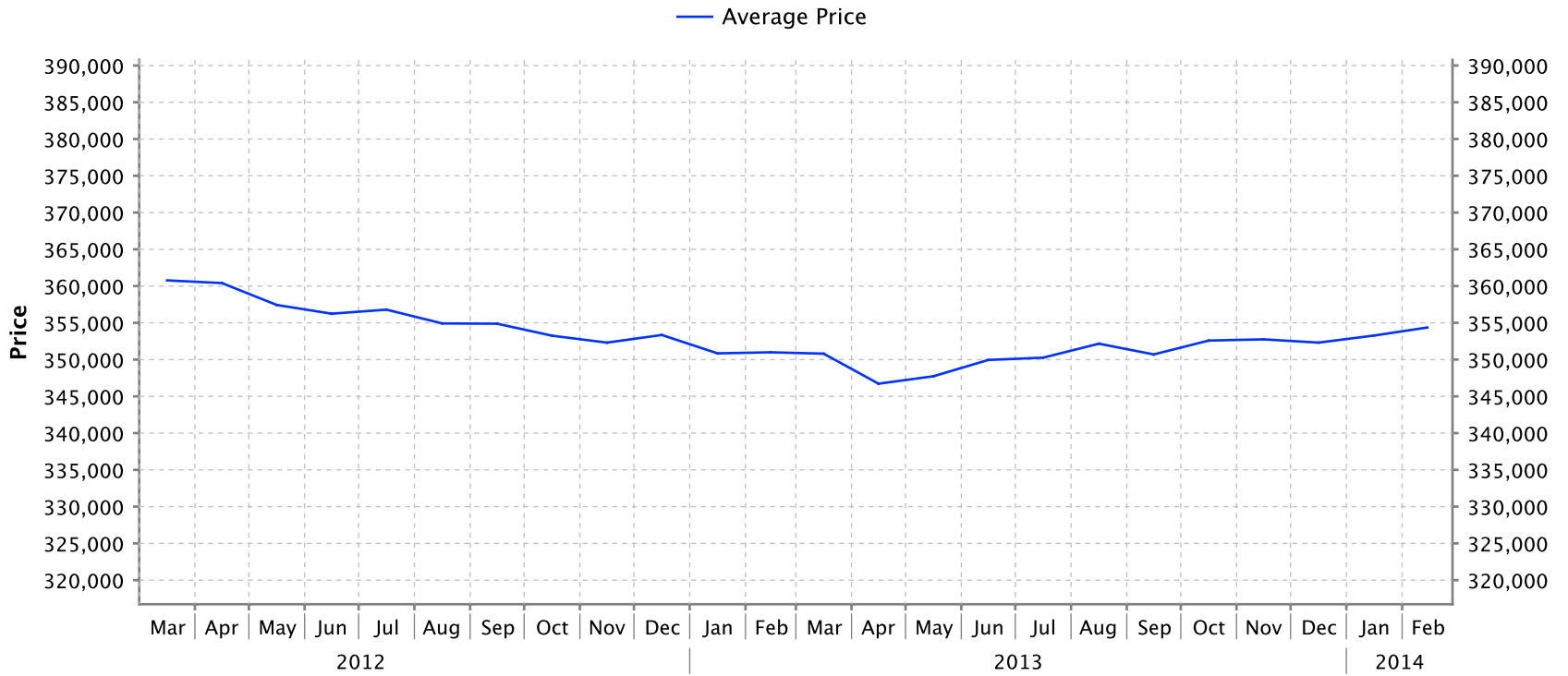


Nanaimo

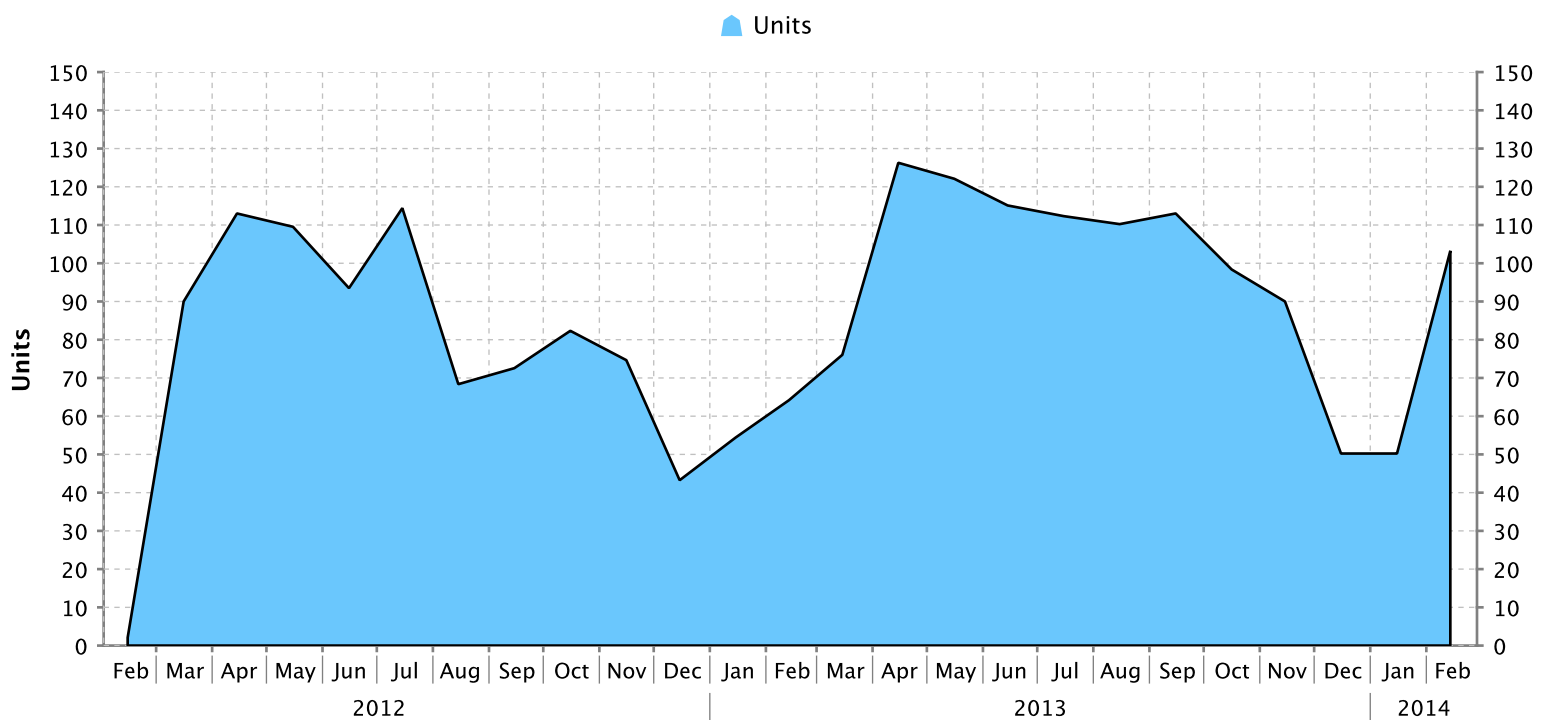
as at February 28, 2014

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	15	21	-29%	331	257	29%
Units Reported Sold	17	4	325%	77	53	45%
Sell/List Ratio	113%	19%		23%	21%	
Reported Sales Dollars	\$2,532,300	\$578,000	338%	\$11,967,498	\$8,399,150	42%
Average Sell Price / Unit	\$148,959	\$144,500	3%	\$155,422	\$158,475	-2%
Median Sell Price	\$155,000			\$155,000		
Sell Price / List Price	94%	90%		95%	92%	
Days to Sell	39	108	-64%	95	127	-26%
Active Listings	187	125				
Single Family						
Units Listed	175	177	-1%	2,027	2,152	-6%
Units Reported Sold	103	64	61%	1,165	976	19%
Sell/List Ratio	59%	36%		57%	45%	
Reported Sales Dollars	\$37,571,888	\$22,522,772	67%	\$412,834,865	\$342,615,843	20%
Average Sell Price / Unit	\$364,776	\$351,918	4%	\$354,365	\$351,041	1%
Median Sell Price	\$349,900			\$339,000		
Sell Price / List Price	97%	95%		96%	95%	
Days to Sell	50	68	-27%	55	54	1%
Active Listings	432	480				
Condos (Apt)						
Units Listed	47	23	104%	473	597	-21%
Units Reported Sold	11	8	38%	183	174	5%
Sell/List Ratio	23%	35%		39%	29%	
Reported Sales Dollars	\$2,495,000	\$1,255,650	99%	\$40,420,001	\$35,627,868	13%
Average Sell Price / Unit	\$226,818	\$156,956	45%	\$220,874	\$204,758	8%
Median Sell Price	\$212,000			\$205,000		
Sell Price / List Price	94%	94%		94%	93%	
Days to Sell	104	57	84%	85	78	9%
Active Listings	165	173				
Condos (Patio)						
Units Listed	3	7	-57%	76	111	-32%
Units Reported Sold	2	3	-33%	60	54	11%
Sell/List Ratio	67%	43%		79%	49%	
Reported Sales Dollars	\$607,880	\$627,200	-3%	\$17,119,570	\$13,764,917	24%
Average Sell Price / Unit	\$303,940	\$209,067	45%	\$285,326	\$254,906	12%
Median Sell Price	\$368,880			\$284,000		
Sell Price / List Price	100%	96%		97%	96%	
Days to Sell	53	58	-8%	70	67	6%
Active Listings	19	35				
Condos (Twnhse)						
Units Listed	34	29	17%	376	423	-11%
Units Reported Sold	8	15	-47%	169	152	11%
Sell/List Ratio	24%	52%		45%	36%	
Reported Sales Dollars	\$2,075,000	\$3,763,300	-45%	\$43,025,696	\$37,530,025	15%
Average Sell Price / Unit	\$259,375	\$250,887	3%	\$254,590	\$246,908	3%
Median Sell Price	\$260,500			\$235,000		
Sell Price / List Price	99%	154%		97%	102%	
Days to Sell	111	51	118%	68	62	11%
Active Listings	107	99				

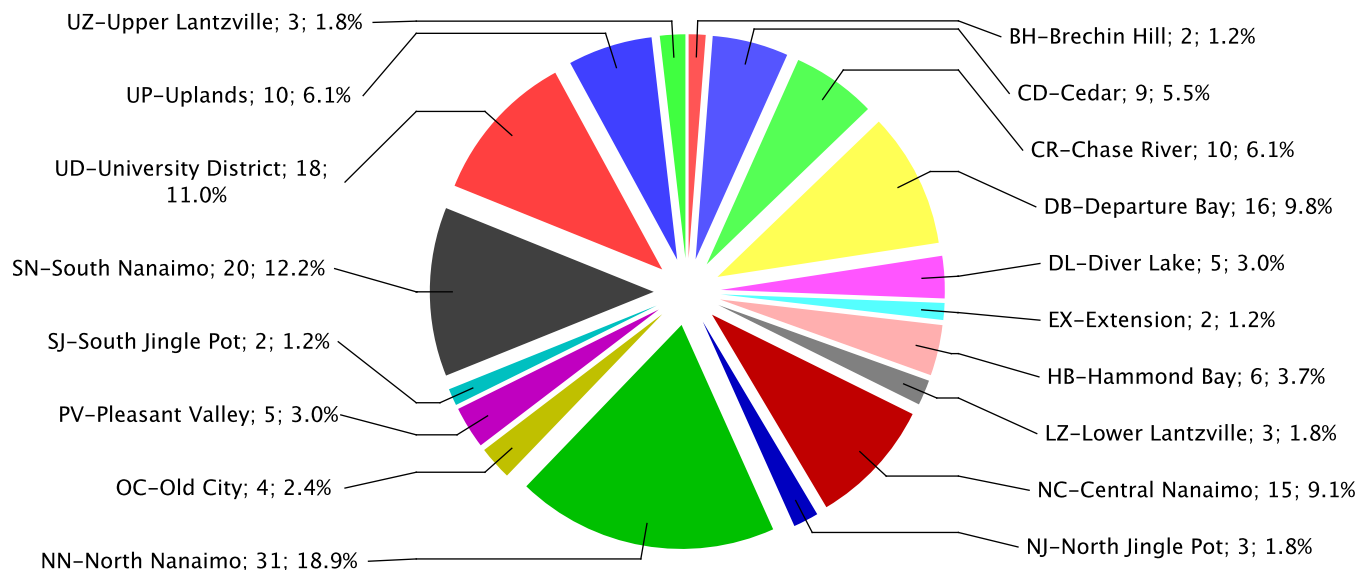
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 28, 2014

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	2	0	0	0	0	0	0	0	0	0	2
CD-Cedar	0	0	2	1	1	0	2	2	0	1	0	0	0	0	9
CR-Chase River	0	0	0	4	2	3	1	0	0	0	0	0	0	0	10
DB-Departure Bay	0	0	2	8	3	1	1	0	1	0	0	0	0	0	16
DL-Diver Lake	0	0	0	1	1	2	0	1	0	0	0	0	0	0	5
EX-Extension	1	1	0	0	0	0	0	0	0	0	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	1	0	1	1	1	0	0	0	1	1	6
LZ-Lower Lantzville	0	0	0	1	1	0	0	0	0	1	0	0	0	0	3
NC-Central Nanaimo	1	0	6	4	3	0	1	0	0	0	0	0	0	0	15
NJ-North Jingle Pot	0	0	0	0	0	0	2	0	1	0	0	0	0	0	3
NN-North Nanaimo	0	0	0	1	2	4	6	6	7	3	2	0	0	0	31
OC-Old City	0	2	2	0	0	0	0	0	0	0	0	0	0	0	4
PV-Pleasant Valley	0	0	1	0	2	1	1	0	0	0	0	0	0	0	5
SJ-South Jingle Pot	0	0	0	0	0	0	0	2	0	0	0	0	0	0	2
SN-South Nanaimo	0	4	6	5	2	2	0	1	0	0	0	0	0	0	20
UD-University District	1	0	1	4	2	4	4	0	1	0	1	0	0	0	18
UP-Uplands	0	0	0	3	1	2	3	0	1	0	0	0	0	0	10
UZ-Upper Lantzville	0	0	0	1	2	0	0	0	0	0	0	0	0	0	3
Zone 4 TOTALS	3	7	20	33	25	19	22	13	12	5	3	0	1	1	164

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2014 = 164

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	3	2	50%	29	38	-24%
Units Reported Sold	0	0		8	11	-27%
Sell/List Ratio	0%	0%		28%	29%	
Reported Sales Dollars	\$0	\$0		\$800,125	\$1,085,500	-26%
Average Sell Price / Unit				\$100,016	\$98,682	1%
Median Sell Price				\$122,000		
Sell Price / List Price				91%	85%	
Days to Sell				168	225	-25%
Active Listings	27	24				
Single Family						
Units Listed	10	6	67%	110	124	-11%
Units Reported Sold	0	3	-100%	53	35	51%
Sell/List Ratio	0%	50%		48%	28%	
Reported Sales Dollars	\$0	\$779,000	-100%	\$15,139,020	\$9,960,249	52%
Average Sell Price / Unit		\$259,667		\$285,642	\$284,579	0%
Median Sell Price				\$279,000		
Sell Price / List Price		99%		93%	95%	
Days to Sell		5		96	84	14%
Active Listings	42	46				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

