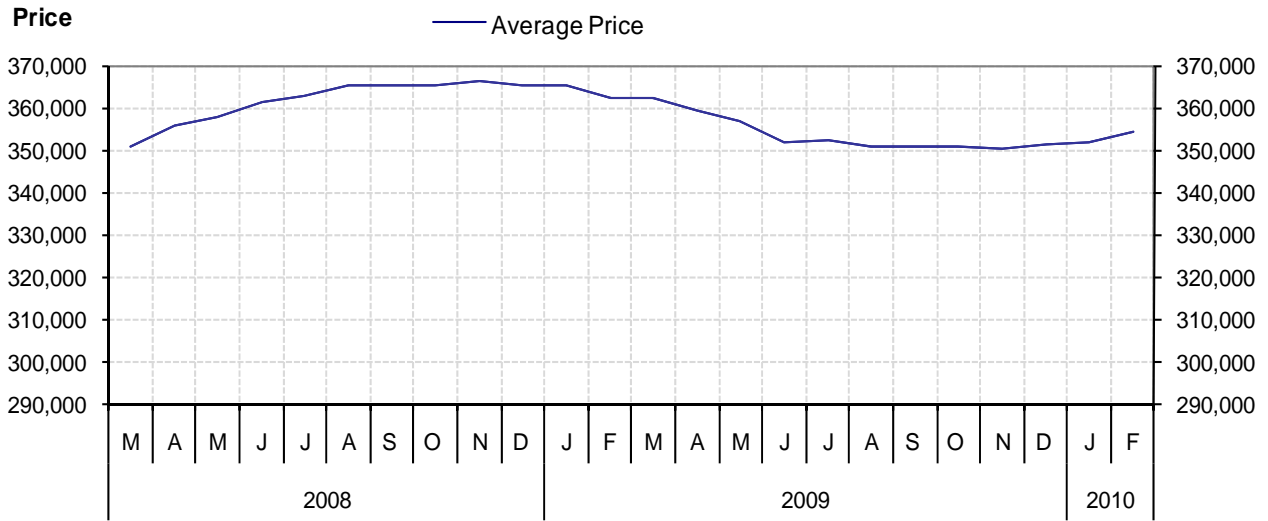


Nanaimo

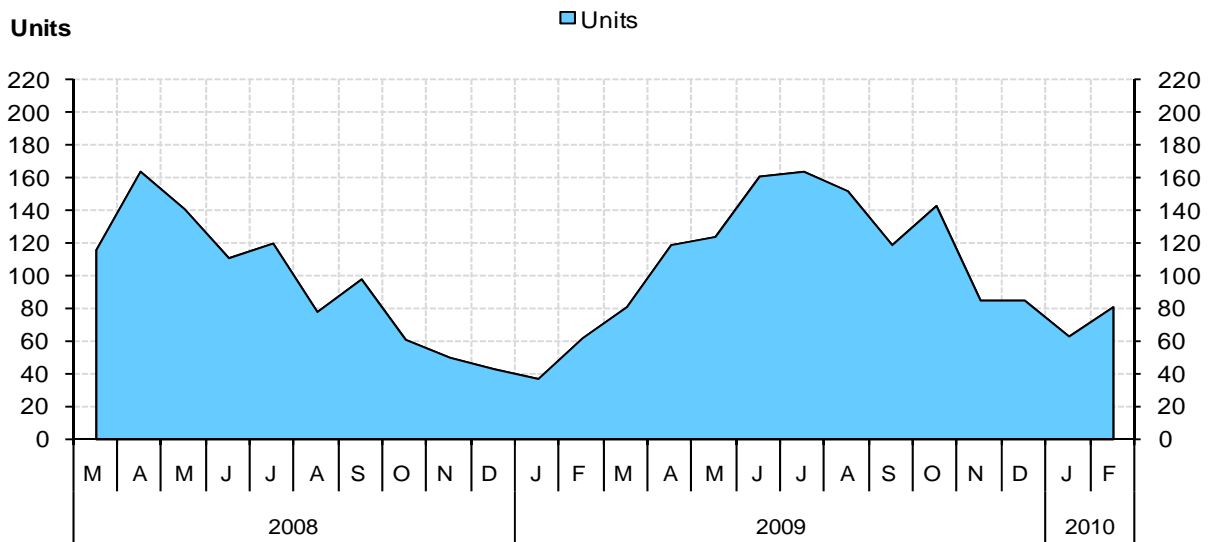
as at February 28, 2010

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	10	43	-77%	303	418	-28%
Units Reported Sold	17	11	55%	140	99	41%
Sell/List Ratio	170%	26%		46%	24%	
Reported Sales Dollars	\$2,116,500	\$1,210,500	75%	\$20,106,125	\$14,512,760	39%
Average Sell Price / Unit	\$124,500	\$110,045	13%	\$143,615	\$146,594	-2%
Median Sell Price	\$109,900			\$124,900		
Sell Price / List Price Ratio	101%	80%		95%	93%	
Days to Sell	112	271	-59%	100	104	-4%
Active Listings	114	199				
Single Family						
Units Listed	220	202	9%	2272	2527	-10%
Units Reported Sold	81	62	31%	1369	1079	27%
Sell/List Ratio	37%	31%		60%	43%	
Reported Sales Dollars	\$30,030,488	\$20,230,661	48%	\$485,010,436	\$391,097,812	24%
Average Sell Price / Unit	\$370,747	\$326,301	14%	\$354,281	\$362,463	-2%
Median Sell Price	\$349,900			\$340,000		
Sell Price / List Price Ratio	98%	93%		96%	96%	
Days to Sell	35	57	-39%	52	50	4%
Active Listings	484	557				
Condos (Apt)						
Units Listed	48	30	60%	564	694	-19%
Units Reported Sold	27	12	125%	278	216	29%
Sell/List Ratio	56%	40%		49%	31%	
Reported Sales Dollars	\$6,419,102	\$2,170,865	196%	\$60,841,574	\$50,134,032	21%
Average Sell Price / Unit	\$237,745	\$180,905	31%	\$218,855	\$232,102	-6%
Median Sell Price	\$216,000			\$195,000		
Sell Price / List Price Ratio	94%	90%		93%	95%	
Days to Sell	75	90	-16%	88	66	32%
Active Listings	163	240				
Condos (Patio)						
Units Listed	9	16	-44%	104	86	21%
Units Reported Sold	2	3	-33%	56	43	30%
Sell/List Ratio	22%	19%		54%	50%	
Reported Sales Dollars	\$524,900	\$1,122,000	-53%	\$15,806,216	\$12,877,300	23%
Average Sell Price / Unit	\$262,450	\$374,000	-30%	\$282,254	\$299,472	-6%
Median Sell Price	\$359,900			\$288,000		
Sell Price / List Price Ratio	96%	95%		96%	96%	
Days to Sell	39	136	-71%	69	57	20%
Active Listings	29	24				
Condos (Twnhse)						
Units Listed	35	32	9%	401	429	-7%
Units Reported Sold	17	12	42%	194	180	8%
Sell/List Ratio	49%	38%		48%	42%	
Reported Sales Dollars	\$4,281,657	\$2,753,500	55%	\$49,865,796	\$43,971,752	13%
Average Sell Price / Unit	\$251,862	\$229,458	10%	\$257,040	\$244,288	5%
Median Sell Price	\$240,000			\$237,500		
Sell Price / List Price Ratio	98%	94%		95%	96%	
Days to Sell	64	88	-27%	79	50	60%
Active Listings	120	122				

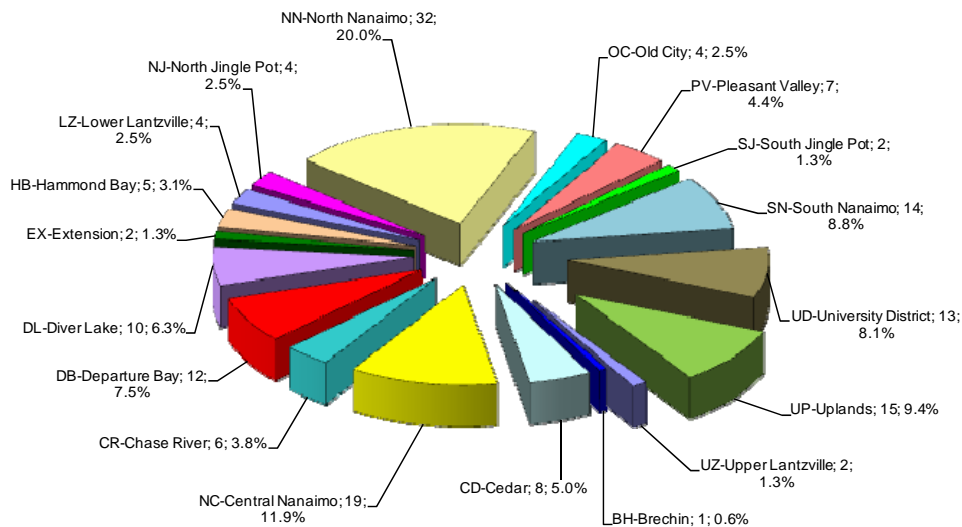
Please Note: **Single Family** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to February 28, 2010

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
CD-Cedar	0	2	0	0	0	2	1	1	2	0	0	0	0	0	8
NC-Central Nanaimo	0	0	4	11	0	4	0	0	0	0	0	0	0	0	19
CR-Chase River	0	0	1	0	3	0	2	0	0	0	0	0	0	0	6
DB-Departure Bay	0	0	1	1	4	3	1	0	0	1	0	0	0	1	12
DL-Diver Lake	0	1	0	3	3	2	1	0	0	0	0	0	0	0	10
EX-Extension	0	0	1	0	0	0	0	0	1	0	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	0	3	0	0	0	1	0	1	0	0	5
LZ-Low er Lantzville	0	0	0	0	1	1	0	0	0	1	0	0	0	1	4
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	1	1	0	0	0	4
NN-North Nanaimo	0	0	0	2	5	5	6	7	3	2	1	0	0	1	32
OC-Old City	1	0	0	3	0	0	0	0	0	0	0	0	0	0	4
PV-Pleasant Valley	0	0	1	2	2	1	1	0	0	0	0	0	0	0	7
SJ-South Jingle Pot	0	0	0	0	0	0	0	0	1	1	0	0	0	0	2
SN-South Nanaimo	0	3	5	5	1	0	0	0	0	0	0	0	0	0	14
UD-University District	0	0	2	1	1	1	3	1	3	1	0	0	0	0	13
UP-Uplands	0	0	1	4	3	5	1	1	0	0	0	0	0	0	15
UZ-Upper Lantzville	0	0	0	0	0	1	0	1	0	0	0	0	0	0	2
ZONE 4 TOTALS	1	6	16	32	24	28	16	11	12	8	2	1	0	3	160

Single Family Sales - Nanaimo by Subarea



Total Unconditional Sales January 1 to February 28, 2010 = 160

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	3	7	-57%	51	58	-12%
Units Reported Sold	2	1	100%	24	28	-14%
Sell/List Ratio	67%	14%		47%	48%	
Reported Sales Dollars	\$249,000	\$125,000	99%	\$3,180,000	\$3,760,500	-15%
Average Sell Price / Unit	\$124,500	\$125,000	0%	\$132,500	\$134,304	-1%
Median Sell Price	\$125,000			\$140,000		
Sell Price / List Price Ratio	92%	93%		89%	92%	
Days to Sell	108	48	124%	114	66	73%
Active Listings	20	17				
Single Family						
Units Listed	17	6	183%	113	101	12%
Units Reported Sold	2	3	-33%	57	45	27%
Sell/List Ratio	12%	50%		50%	45%	
Reported Sales Dollars	\$710,000	\$860,500	-17%	\$17,301,250	\$15,243,342	14%
Average Sell Price / Unit	\$355,000	\$286,833	24%	\$303,531	\$338,741	-10%
Median Sell Price	\$412,000			\$295,000		
Sell Price / List Price Ratio	96%	90%		93%	95%	
Days to Sell	156	78	100%	90	56	60%
Active Listings	33	28				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

