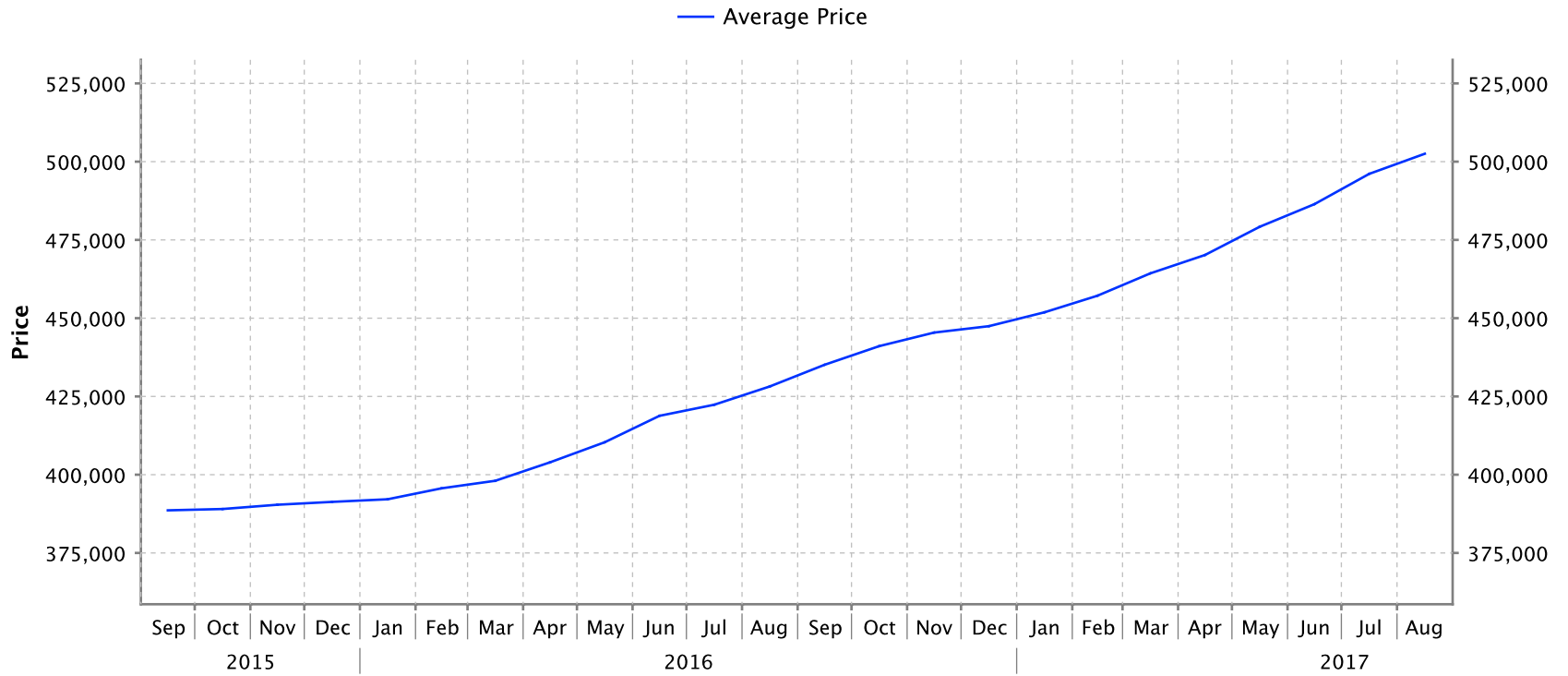


Nanaimo

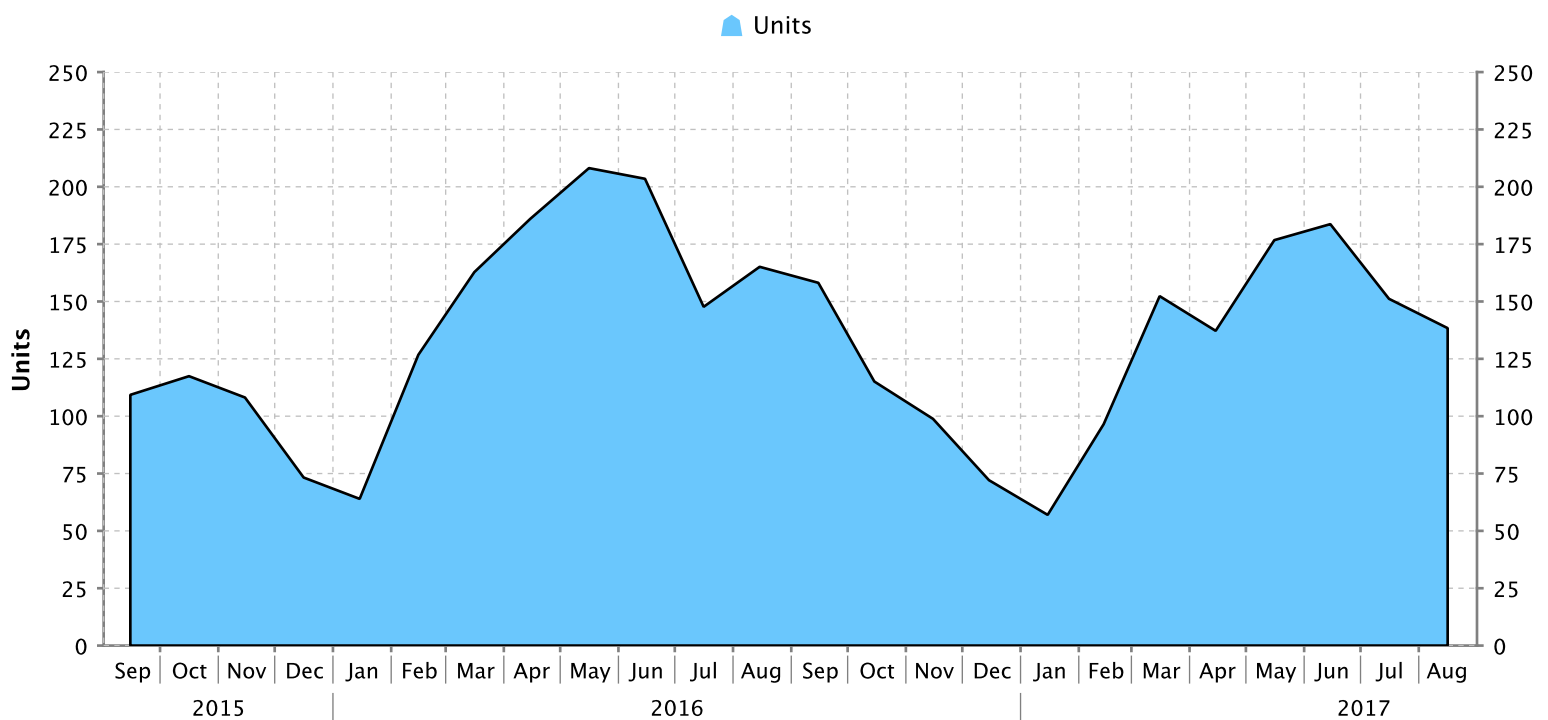
as at August 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	5	-20%	161	184	-12%
Units Reported Sold	7	12	-42%	143	144	-1%
Sell/List Ratio	175%	240%		89%	78%	
Reported Sales Dollars	\$1,448,600	\$2,354,650	-38%	\$30,861,395	\$25,190,651	23%
Average Sell Price / Unit	\$206,943	\$196,221	5%	\$215,814	\$174,935	23%
Median Sell Price	\$249,900			\$239,900		
Sell Price / List Price	117%	99%		104%	98%	
Days to Sell	180	216	-17%	104	189	-45%
Active Listings	33	69				
Single Family						
Units Listed	218	184	18%	2,178	2,101	4%
Units Reported Sold	138	165	-16%	1,529	1,664	-8%
Sell/List Ratio	63%	90%		70%	79%	
Reported Sales Dollars	\$71,568,465	\$75,137,100	-5%	\$768,353,864	\$712,513,479	8%
Average Sell Price / Unit	\$518,612	\$455,376	14%	\$502,521	\$428,193	17%
Median Sell Price	\$495,000			\$474,500		
Sell Price / List Price	99%	98%		99%	98%	
Days to Sell	24	27	-10%	22	34	-34%
Active Listings	342	274				
Condos (Apt)						
Units Listed	42	31	35%	432	472	-8%
Units Reported Sold	36	44	-18%	368	398	-8%
Sell/List Ratio	86%	142%		85%	84%	
Reported Sales Dollars	\$8,955,647	\$10,117,562	-11%	\$93,111,047	\$92,306,635	1%
Average Sell Price / Unit	\$248,768	\$229,945	8%	\$253,019	\$231,926	9%
Median Sell Price	\$236,000			\$232,000		
Sell Price / List Price	101%	98%		99%	98%	
Days to Sell	15	67	-78%	25	92	-73%
Active Listings	51	73				
Condos (Patio)						
Units Listed	5	5	0%	70	88	-20%
Units Reported Sold	5	5	0%	56	73	-23%
Sell/List Ratio	100%	100%		80%	83%	
Reported Sales Dollars	\$2,000,700	\$1,977,400	1%	\$21,727,300	\$20,984,757	4%
Average Sell Price / Unit	\$400,140	\$395,480	1%	\$387,988	\$287,462	35%
Median Sell Price	\$350,000			\$365,000		
Sell Price / List Price	100%	99%		101%	98%	
Days to Sell	37	25	48%	23	24	-3%
Active Listings	16	11				
Condos (Twnhse)						
Units Listed	38	33	15%	290	350	-17%
Units Reported Sold	29	25	16%	270	267	1%
Sell/List Ratio	76%	76%		93%	76%	
Reported Sales Dollars	\$9,462,300	\$6,611,650	43%	\$80,970,694	\$72,025,239	12%
Average Sell Price / Unit	\$326,286	\$264,466	23%	\$299,891	\$269,757	11%
Median Sell Price	\$275,000			\$285,000		
Sell Price / List Price	100%	98%		100%	98%	
Days to Sell	25	31	-18%	27	40	-33%
Active Listings	49	66				

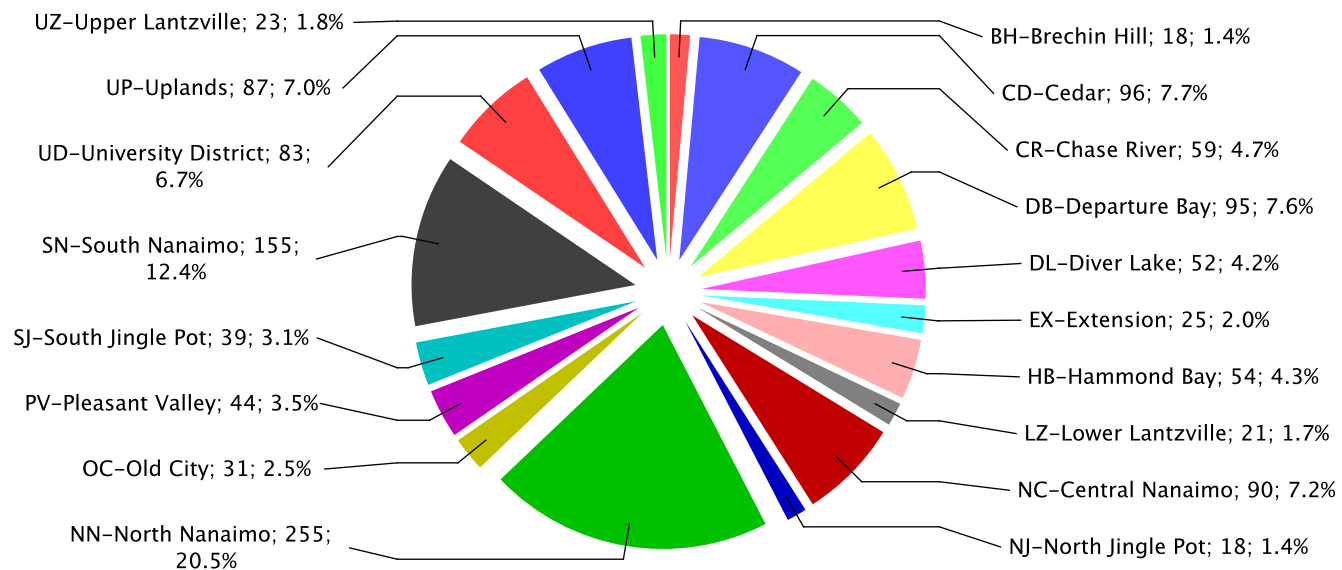
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Aug 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	1	4	4	3	5	0	1	0	0	0	18
CD-Cedar	0	1	4	10	3	7	11	10	19	15	8	3	0	5	96
CR-Chase River	0	0	0	0	0	9	17	12	16	5	0	0	0	0	59
DB-Departure Bay	0	0	0	0	4	8	21	19	21	11	8	1	0	2	95
DL-Diver Lake	0	0	0	2	8	4	15	13	5	3	1	0	1	0	52
EX-Extension	0	1	3	3	2	2	4	0	5	3	1	0	0	1	25
HB-Hammond Bay	0	0	0	1	0	0	2	6	12	13	3	6	2	9	54
LZ-Lower Lantzville	0	0	0	0	0	0	2	2	2	3	5	1	4	2	21
NC-Central Nanaimo	0	0	2	6	23	22	24	7	5	1	0	0	0	0	90
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	4	5	1	2	2	4	18
NN-North Nanaimo	0	0	0	2	5	5	15	26	63	48	38	27	7	19	255
OC-Old City	0	0	1	7	4	5	5	3	5	1	0	0	0	0	31
PV-Pleasant Valley	0	0	0	3	0	6	13	8	7	2	2	1	0	2	44
SJ-South Jingle Pot	0	1	1	0	0	2	4	6	7	14	2	2	0	0	39
SN-South Nanaimo	1	1	8	10	21	25	29	22	30	7	0	0	0	1	155
UD-University District	0	0	0	3	12	16	14	8	17	11	2	0	0	0	83
UP-Uplands	0	0	0	1	8	21	22	12	13	6	2	2	0	0	87
UZ-Upper Lantzville	0	0	0	0	1	2	3	6	5	3	1	1	0	1	23
Zone 4 TOTALS	1	4	19	48	92	138	205	163	241	151	75	46	16	46	1,245

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to August 31, 2017 = 1,245

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	2	100%	45	30	50%
Units Reported Sold	8	4	100%	29	27	7%
Sell/List Ratio	200%	200%		64%	90%	
Reported Sales Dollars	\$739,500	\$333,500	122%	\$2,920,600	\$2,192,000	33%
Average Sell Price / Unit	\$92,438	\$83,375	11%	\$100,710	\$81,185	24%
Median Sell Price	\$89,500			\$95,000		
Sell Price / List Price	94%	95%		94%	92%	
Days to Sell	68	48	44%	79	134	-41%
Active Listings	19	12				
Single Family						
Units Listed	8	9	-11%	78	92	-15%
Units Reported Sold	13	7	86%	68	85	-20%
Sell/List Ratio	162%	78%		87%	92%	
Reported Sales Dollars	\$4,635,500	\$2,216,500	109%	\$26,437,186	\$25,708,630	3%
Average Sell Price / Unit	\$356,577	\$316,643	13%	\$388,782	\$302,454	29%
Median Sell Price	\$335,000			\$339,000		
Sell Price / List Price	98%	97%		98%	96%	
Days to Sell	72	37	95%	54	92	-41%
Active Listings	14	13				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

