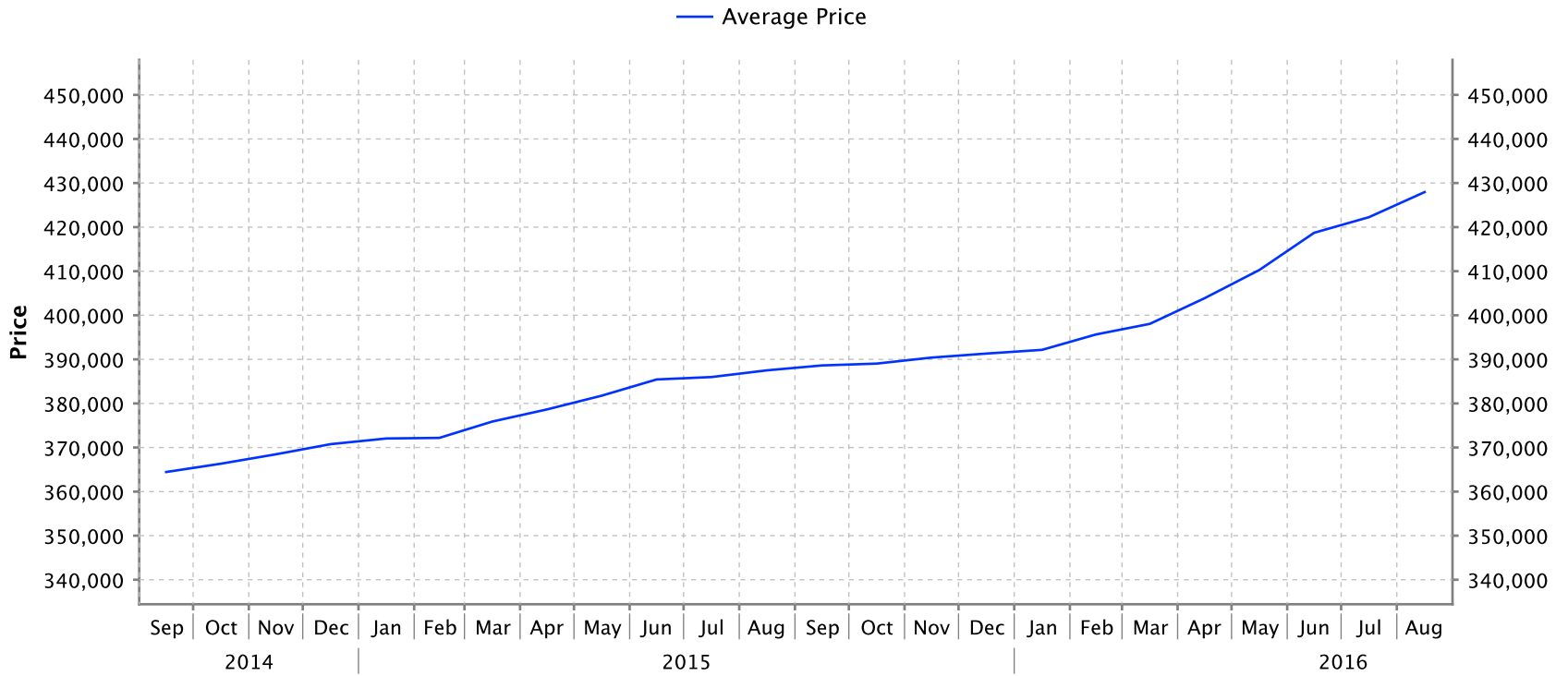


Nanaimo

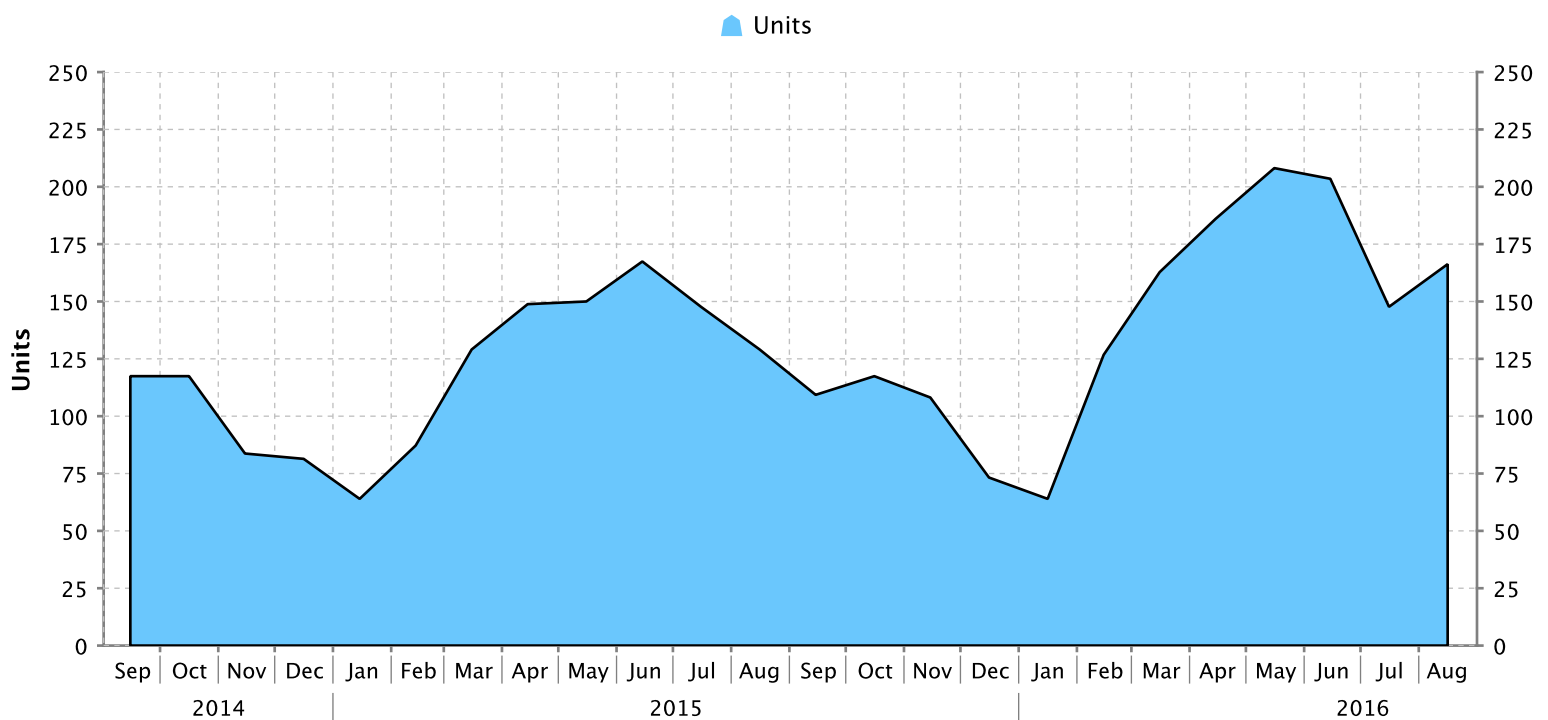
as at August 31, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	5	14	-64%	184	236	-22%
Units Reported Sold	12	14	-14%	144	147	-2%
Sell/List Ratio	240%	100%		78%	62%	
Reported Sales Dollars	\$2,354,650	\$1,757,902	34%	\$25,190,651	\$23,988,122	5%
Average Sell Price / Unit	\$196,221	\$125,564	56%	\$174,935	\$163,185	7%
Median Sell Price	\$155,000			\$158,000		
Sell Price / List Price	99%	93%		98%	94%	
Days to Sell	216	39	455%	189	201	-6%
Active Listings	69	124				
Single Family						
Units Listed	182	181	1%	2,099	2,150	-2%
Units Reported Sold	166	128	30%	1,666	1,417	18%
Sell/List Ratio	91%	71%		79%	66%	
Reported Sales Dollars	\$75,319,015	\$49,784,739	51%	\$712,965,394	\$549,103,310	30%
Average Sell Price / Unit	\$453,729	\$388,943	17%	\$427,950	\$387,511	10%
Median Sell Price	\$419,900			\$396,000		
Sell Price / List Price	98%	97%		98%	97%	
Days to Sell	27	41	-35%	34	43	-21%
Active Listings	272	445				
Condos (Apt)						
Units Listed	35	38	-8%	476	495	-4%
Units Reported Sold	44	27	63%	398	264	51%
Sell/List Ratio	126%	71%		84%	53%	
Reported Sales Dollars	\$10,117,562	\$6,522,700	55%	\$92,306,635	\$57,220,983	61%
Average Sell Price / Unit	\$229,945	\$241,581	-5%	\$231,926	\$216,746	7%
Median Sell Price	\$238,000			\$221,000		
Sell Price / List Price	98%	95%		98%	96%	
Days to Sell	67	55	23%	92	87	6%
Active Listings	77	164				
Condos (Patio)						
Units Listed	5	5	0%	88	80	10%
Units Reported Sold	5	4	25%	73	60	22%
Sell/List Ratio	100%	80%		83%	75%	
Reported Sales Dollars	\$1,977,400	\$1,060,000	87%	\$20,984,757	\$17,319,880	21%
Average Sell Price / Unit	\$395,480	\$265,000	49%	\$287,462	\$288,665	-0%
Median Sell Price	\$367,500			\$300,000		
Sell Price / List Price	99%	96%		98%	97%	
Days to Sell	25	69	-64%	24	46	-48%
Active Listings	11	10				
Condos (Twnhse)						
Units Listed	31	25	24%	348	287	21%
Units Reported Sold	25	17	47%	267	186	44%
Sell/List Ratio	81%	68%		77%	65%	
Reported Sales Dollars	\$6,611,650	\$4,679,591	41%	\$72,025,239	\$49,908,083	44%
Average Sell Price / Unit	\$264,466	\$275,270	-4%	\$269,757	\$268,323	1%
Median Sell Price	\$240,000			\$256,900		
Sell Price / List Price	98%	97%		98%	97%	
Days to Sell	31	77	-59%	40	73	-45%
Active Listings	64	69				

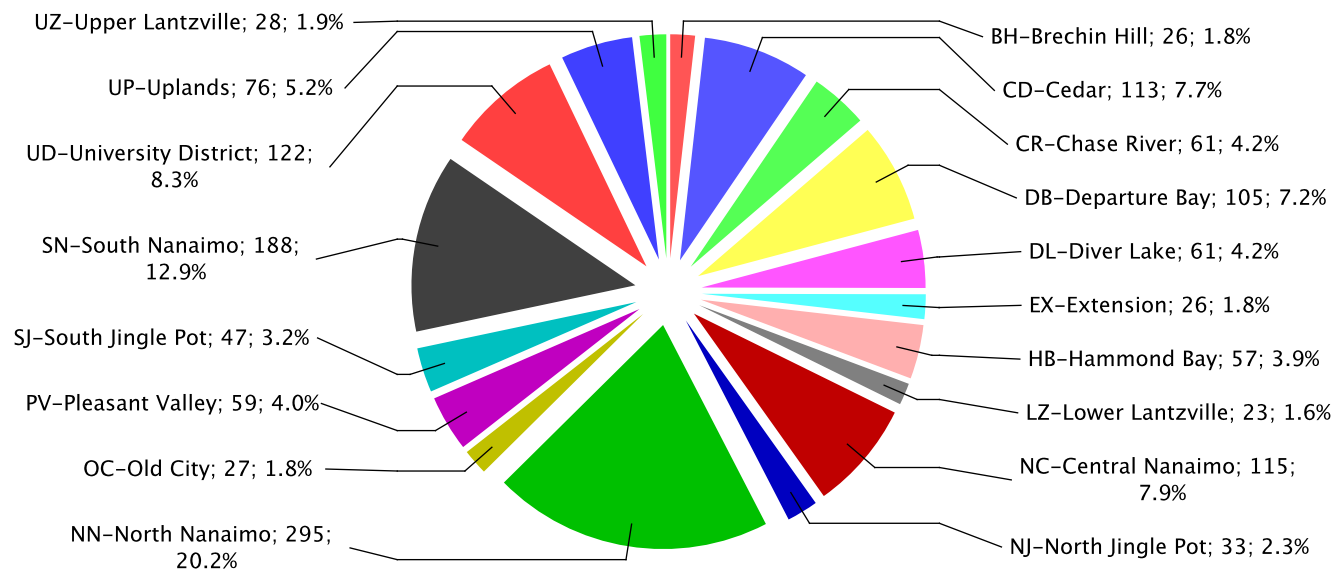
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Aug 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	4	6	9	2	1	3	0	1	0	0	0	26
CD-Cedar	3	5	2	11	13	13	12	8	20	12	3	1	2	8	113
CR-Chase River	0	0	0	1	15	9	13	9	11	3	0	0	0	0	61
DB-Departure Bay	0	0	0	4	12	27	14	15	15	11	2	2	1	2	105
DL-Diver Lake	0	1	3	4	11	24	6	5	4	3	0	0	0	0	61
EX-Extension	1	1	1	4	8	0	6	2	1	1	1	0	0	0	26
HB-Hammond Bay	0	0	1	0	2	1	8	4	16	5	9	3	3	5	57
LZ-Lower Lantzville	0	0	0	0	1	4	2	3	3	3	4	2	1	0	23
NC-Central Nanaimo	0	0	7	40	36	18	12	2	0	0	0	0	0	0	115
NJ-North Jingle Pot	0	0	0	0	0	3	1	2	10	9	3	1	0	4	33
NN-North Nanaimo	0	0	1	7	8	26	40	36	66	50	31	16	4	10	295
OC-Old City	1	2	5	6	5	4	1	1	1	0	1	0	0	0	27
PV-Pleasant Valley	0	0	3	3	11	8	9	9	12	2	2	0	0	0	59
SJ-South Jingle Pot	0	1	2	0	6	10	9	3	5	8	2	0	0	1	47
SN-South Nanaimo	0	5	16	39	47	36	29	10	2	2	2	0	0	0	188
UD-University District	0	4	8	24	24	16	12	9	16	8	0	1	0	0	122
UP-Uplands	0	0	2	9	19	16	12	9	3	2	2	0	1	1	76
UZ-Upper Lantzville	0	0	2	1	3	5	0	4	4	4	2	1	1	1	28
Zone 4 TOTALS	5	19	53	157	227	229	188	132	192	123	65	27	13	32	1,462

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to August 31, 2016 = 1,462

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	2	6	-67%	30	34	-12%
Units Reported Sold	4	1	300%	27	12	125%
Sell/List Ratio	200%	17%		90%	35%	
Reported Sales Dollars	\$333,500	\$90,000	271%	\$2,192,000	\$1,004,900	118%
Average Sell Price / Unit	\$83,375	\$90,000	-7%	\$81,185	\$83,742	-3%
Median Sell Price	\$83,000			\$70,000		
Sell Price / List Price	95%	90%		92%	84%	
Days to Sell	48	54	-12%	134	191	-30%
Active Listings	12	24				
Single Family						
Units Listed	9	6	50%	92	75	23%
Units Reported Sold	8	5	60%	86	51	69%
Sell/List Ratio	89%	83%		93%	68%	
Reported Sales Dollars	\$2,416,300	\$1,063,000	127%	\$25,908,430	\$13,202,050	96%
Average Sell Price / Unit	\$302,038	\$212,600	42%	\$301,261	\$258,864	16%
Median Sell Price	\$360,000			\$315,000		
Sell Price / List Price	98%	96%		96%	94%	
Days to Sell	36	22	64%	91	98	-6%
Active Listings	13	30				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

