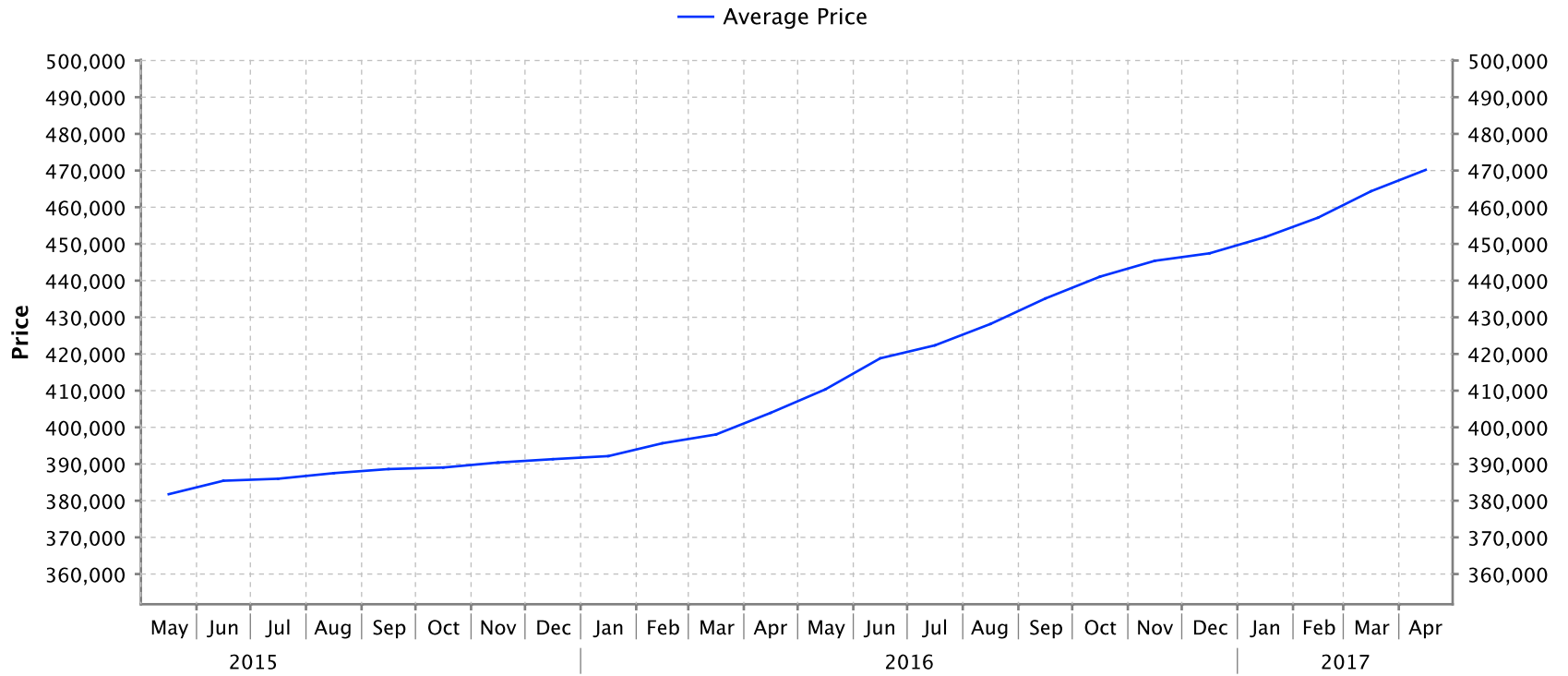


Nanaimo

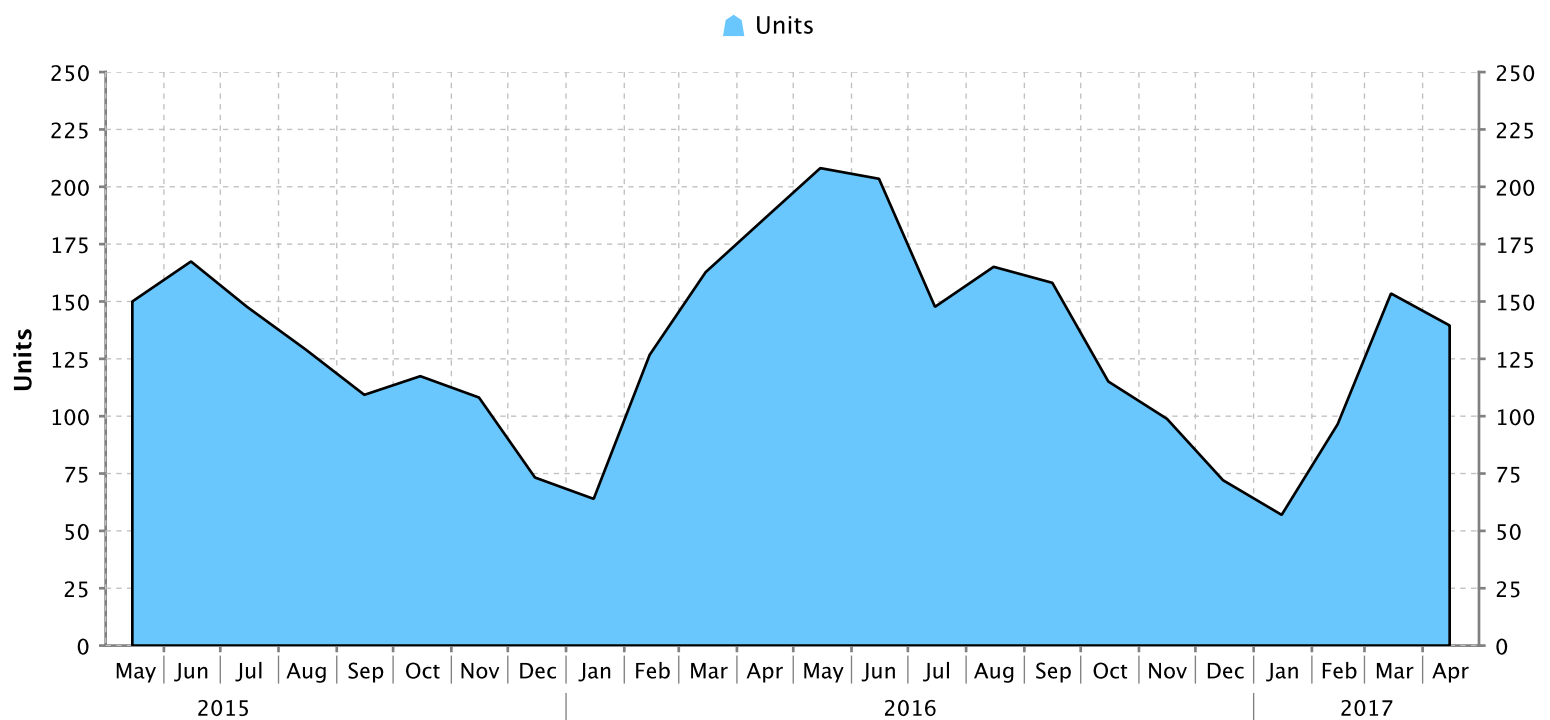
as at April 30, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	9	47	-81%	148	224	-34%
Units Reported Sold	8	19	-58%	171	127	35%
Sell/List Ratio	89%	40%		116%	57%	
Reported Sales Dollars	\$1,890,600	\$2,564,401	-26%	\$35,151,145	\$20,396,903	72%
Average Sell Price / Unit	\$236,325	\$134,968	75%	\$205,562	\$160,606	28%
Median Sell Price	\$259,900			\$209,900		
Sell Price / List Price	101%	97%		102%	96%	
Days to Sell	66	167	-61%	133	192	-31%
Active Listings	37	128				
Single Family						
Units Listed	225	236	-5%	2,132	2,069	3%
Units Reported Sold	139	185	-25%	1,606	1,534	5%
Sell/List Ratio	62%	78%		75%	74%	
Reported Sales Dollars	\$69,114,103	\$81,124,641	-15%	\$755,111,630	\$619,664,631	22%
Average Sell Price / Unit	\$497,224	\$438,512	13%	\$470,182	\$403,953	16%
Median Sell Price	\$480,000			\$440,000		
Sell Price / List Price	100%	99%		99%	97%	
Days to Sell	17	27	-34%	24	40	-39%
Active Listings	277	281				
Condos (Apt)						
Units Listed	44	57	-23%	455	439	4%
Units Reported Sold	27	52	-48%	412	325	27%
Sell/List Ratio	61%	91%		91%	74%	
Reported Sales Dollars	\$5,848,900	\$12,400,879	-53%	\$100,746,498	\$74,210,547	36%
Average Sell Price / Unit	\$216,626	\$238,478	-9%	\$244,530	\$228,340	7%
Median Sell Price	\$229,900			\$229,900		
Sell Price / List Price	100%	99%		99%	97%	
Days to Sell	13	88	-86%	50	108	-54%
Active Listings	55	119				
Condos (Patio)						
Units Listed	6	14	-57%	68	84	-19%
Units Reported Sold	4	9	-56%	66	64	3%
Sell/List Ratio	67%	64%		97%	76%	
Reported Sales Dollars	\$2,089,700	\$2,575,200	-19%	\$22,558,780	\$17,553,577	29%
Average Sell Price / Unit	\$522,425	\$286,133	83%	\$341,800	\$274,275	25%
Median Sell Price	\$529,900			\$329,900		
Sell Price / List Price	103%	98%		100%	98%	
Days to Sell	80	34	136%	23	32	-27%
Active Listings	11	15				
Condos (Twnhse)						
Units Listed	27	37	-27%	288	311	-7%
Units Reported Sold	21	27	-22%	274	230	19%
Sell/List Ratio	78%	73%		95%	74%	
Reported Sales Dollars	\$7,057,200	\$7,278,894	-3%	\$79,342,625	\$59,544,245	33%
Average Sell Price / Unit	\$336,057	\$269,589	25%	\$289,572	\$258,888	12%
Median Sell Price	\$285,000			\$275,880		
Sell Price / List Price	101%	100%		99%	97%	
Days to Sell	26	28	-5%	35	49	-28%
Active Listings	31	72				

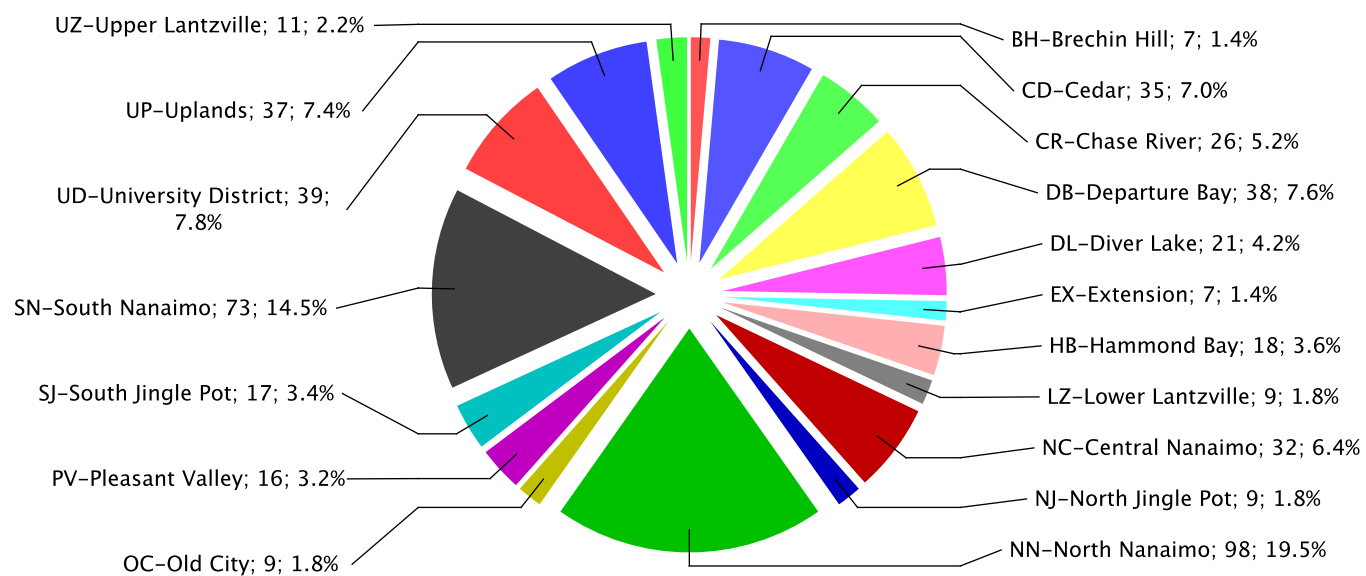
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Apr 30, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	3	2	1	1	0	0	0	0	0	7
CD-Cedar	0	0	2	3	1	4	6	3	8	6	1	0	0	1	35
CR-Chase River	0	0	0	0	0	6	5	7	7	1	0	0	0	0	26
DB-Departure Bay	0	0	0	0	2	2	7	12	7	5	3	0	0	0	38
DL-Diver Lake	0	0	0	2	3	3	6	5	1	0	1	0	0	0	21
EX-Extension	0	0	2	1	1	1	1	0	1	0	0	0	0	0	7
HB-Hammond Bay	0	0	0	1	0	0	2	1	7	2	0	2	0	3	18
LZ-Lower Lantzville	0	0	0	0	0	0	2	0	2	1	2	1	1	0	9
NC-Central Nanaimo	0	0	1	5	8	7	8	1	1	1	0	0	0	0	32
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	3	0	1	1	2	9
NN-North Nanaimo	0	0	0	1	0	2	7	12	21	22	15	8	3	7	98
OC-Old City	0	0	1	1	0	1	3	1	2	0	0	0	0	0	9
PV-Pleasant Valley	0	0	0	0	0	1	6	1	7	0	1	0	0	0	16
SJ-South Jingle Pot	0	1	0	0	0	1	4	2	3	4	0	2	0	0	17
SN-South Nanaimo	1	0	6	4	6	9	17	10	18	1	0	0	0	1	73
UD-University District	0	0	0	1	6	8	5	3	12	4	0	0	0	0	39
UP-Uplands	0	0	0	1	5	12	9	1	4	5	0	0	0	0	37
UZ-Upper Lantzville	0	0	0	0	0	0	2	3	3	2	0	1	0	0	11
Zone 4 TOTALS	1	1	12	20	32	60	92	63	107	57	23	15	5	14	502

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to April 30, 2017 = 502

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	3	5	-40%	41	29	41%
Units Reported Sold	2	4	-50%	29	16	81%
Sell/List Ratio	67%	80%		71%	55%	
Reported Sales Dollars	\$281,000	\$351,100	-20%	\$2,707,800	\$1,151,500	135%
Average Sell Price / Unit	\$140,500	\$87,775	60%	\$93,372	\$71,969	30%
Median Sell Price	\$149,000			\$85,500		
Sell Price / List Price	101%	84%		94%	88%	
Days to Sell	6	130	-96%	107	129	-18%
Active Listings	18	15				
Single Family						
Units Listed	7	9	-22%	81	83	-2%
Units Reported Sold	6	8	-25%	74	71	4%
Sell/List Ratio	86%	89%		91%	86%	
Reported Sales Dollars	\$2,415,900	\$2,317,800	4%	\$25,108,700	\$19,629,930	28%
Average Sell Price / Unit	\$402,650	\$289,725	39%	\$339,307	\$276,478	23%
Median Sell Price	\$360,000			\$335,000		
Sell Price / List Price	98%	96%		98%	95%	
Days to Sell	33	49	-32%	62	99	-37%
Active Listings	15	22				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

