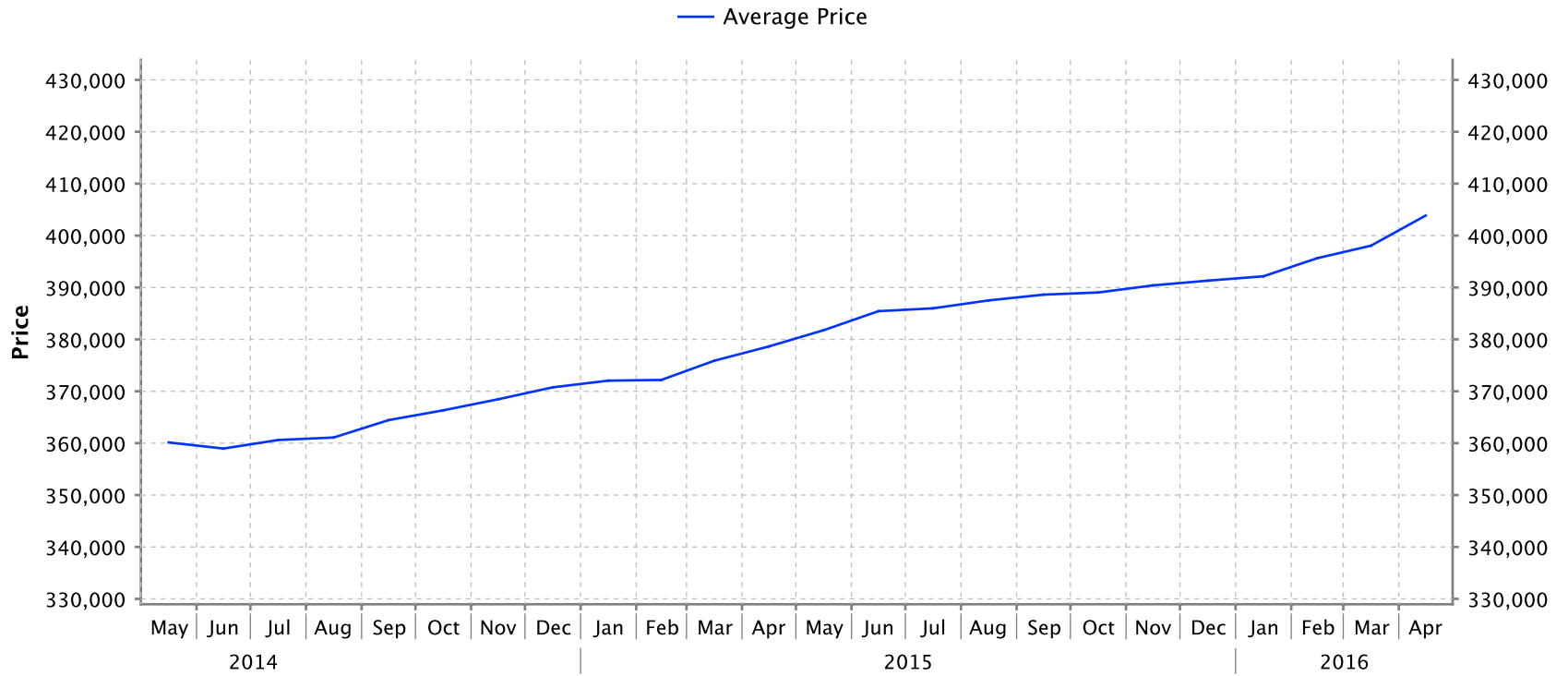


Nanaimo

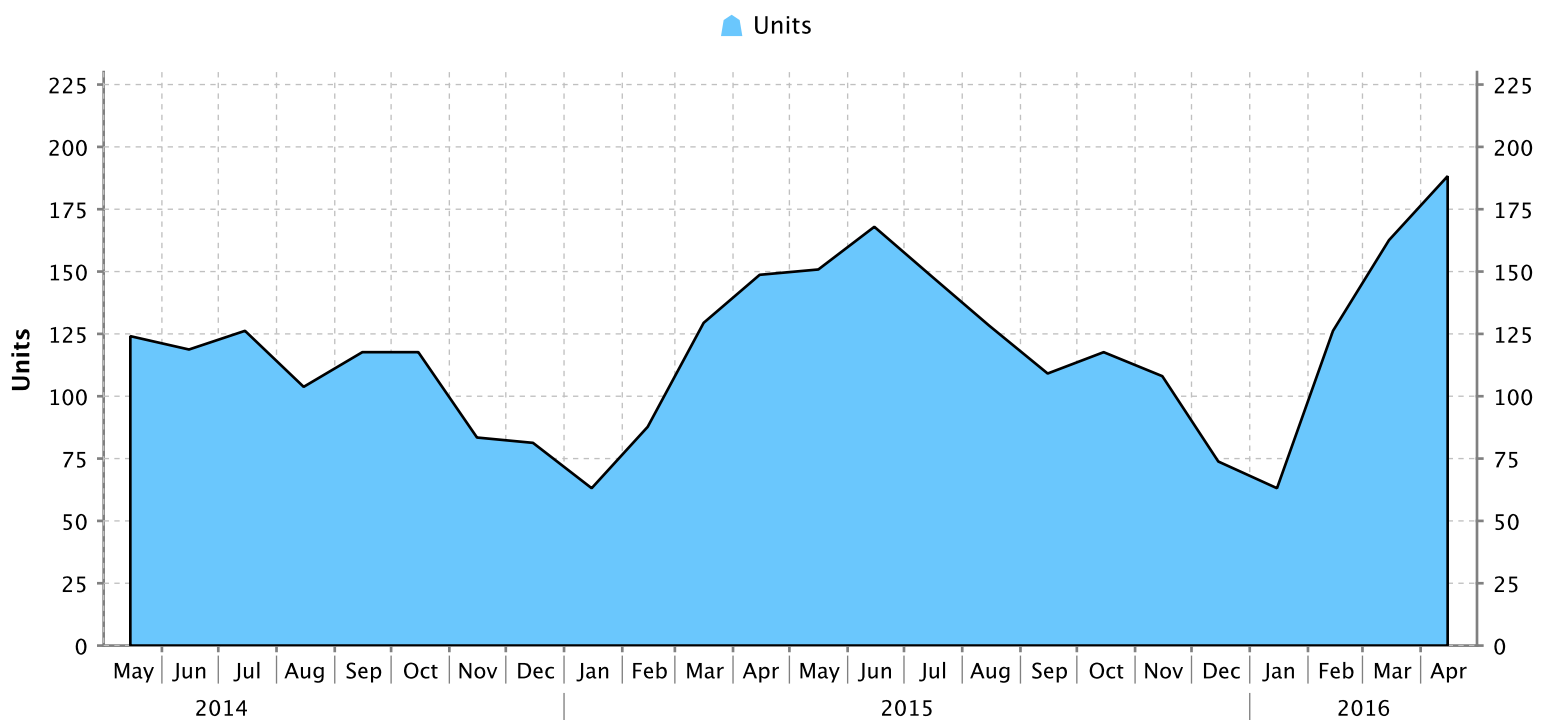
as at April 30, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	47	22	114%	224	260	-14%
Units Reported Sold	19	11	73%	128	130	-2%
Sell/List Ratio	40%	50%		57%	50%	
Reported Sales Dollars	\$2,564,401	\$1,880,720	36%	\$20,516,803	\$21,247,820	-3%
Average Sell Price / Unit	\$134,968	\$170,975	-21%	\$160,288	\$163,445	-2%
Median Sell Price	\$134,900			\$154,000		
Sell Price / List Price	97%	93%		96%	95%	
Days to Sell	167	213	-22%	193	187	3%
Active Listings	128	128				
Single Family						
Units Listed	238	225	6%	2,072	2,090	-1%
Units Reported Sold	188	148	27%	1,537	1,296	19%
Sell/List Ratio	79%	66%		74%	62%	
Reported Sales Dollars	\$82,199,641	\$57,345,430	43%	\$620,739,631	\$490,719,399	26%
Average Sell Price / Unit	\$437,232	\$387,469	13%	\$403,864	\$378,642	7%
Median Sell Price	\$391,500			\$374,900		
Sell Price / List Price	99%	97%		97%	97%	
Days to Sell	26	32	-18%	40	47	-16%
Active Listings	283	451				
Condos (Apt)						
Units Listed	57	47	21%	439	495	-11%
Units Reported Sold	52	25	108%	325	234	39%
Sell/List Ratio	91%	53%		74%	47%	
Reported Sales Dollars	\$12,400,879	\$5,182,957	139%	\$74,210,547	\$50,200,868	48%
Average Sell Price / Unit	\$238,478	\$207,318	15%	\$228,340	\$214,534	6%
Median Sell Price	\$223,840			\$212,000		
Sell Price / List Price	99%	96%		97%	95%	
Days to Sell	88	74	20%	108	81	33%
Active Listings	119	197				
Condos (Patio)						
Units Listed	14	6	133%	84	76	11%
Units Reported Sold	9	8	12%	64	58	10%
Sell/List Ratio	64%	133%		76%	76%	
Reported Sales Dollars	\$2,575,200	\$2,448,000	5%	\$17,553,577	\$16,793,400	5%
Average Sell Price / Unit	\$286,133	\$306,000	-6%	\$274,275	\$289,541	-5%
Median Sell Price	\$315,000			\$290,000		
Sell Price / List Price	98%	96%		98%	97%	
Days to Sell	34	48	-30%	32	54	-41%
Active Listings	15	12				
Condos (Twnhse)						
Units Listed	37	39	-5%	311	319	-3%
Units Reported Sold	27	22	23%	230	178	29%
Sell/List Ratio	73%	56%		74%	56%	
Reported Sales Dollars	\$7,278,894	\$5,756,899	26%	\$59,544,245	\$46,590,649	28%
Average Sell Price / Unit	\$269,589	\$261,677	3%	\$258,888	\$261,745	-1%
Median Sell Price	\$256,900			\$249,800		
Sell Price / List Price	100%	96%		97%	96%	
Days to Sell	28	96	-71%	49	80	-39%
Active Listings	72	86				

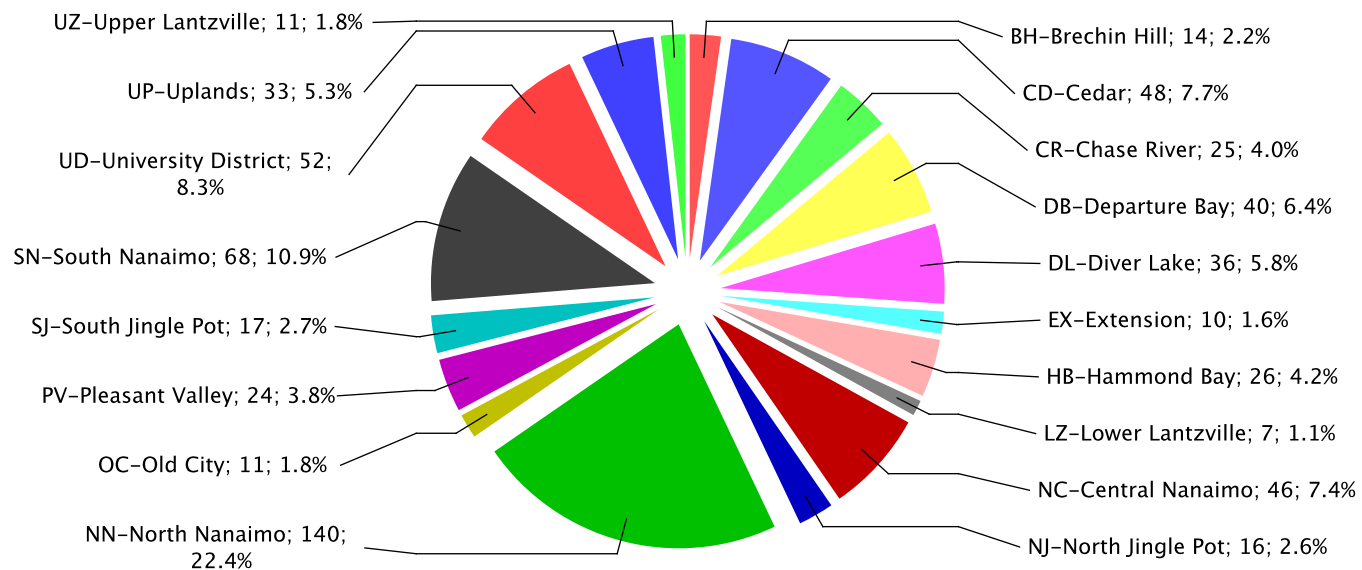
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Apr 30, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	2	5	6	0	1	0	0	0	0	0	0	14
CD-Cedar	2	2	1	8	11	5	3	2	8	2	0	0	1	3	48
CR-Chase River	0	0	0	1	9	6	5	2	1	1	0	0	0	0	25
DB-Departure Bay	0	0	0	1	6	8	5	8	6	4	1	0	0	1	40
DL-Diver Lake	0	1	1	2	8	18	1	3	1	1	0	0	0	0	36
EX-Extension	0	1	0	1	5	0	1	0	1	0	1	0	0	0	10
HB-Hammond Bay	0	0	0	0	1	1	4	1	7	2	2	3	2	3	26
LZ-Lower Lantzville	0	0	0	0	1	2	1	1	0	0	1	1	0	0	7
NC-Central Nanaimo	0	0	6	20	12	6	1	1	0	0	0	0	0	0	46
NJ-North Jingle Pot	0	0	0	0	0	0	0	1	6	3	3	1	0	2	16
NN-North Nanaimo	0	0	0	1	5	17	21	18	33	21	13	7	1	3	140
OC-Old City	1	1	2	3	4	0	0	0	0	0	0	0	0	0	11
PV-Pleasant Valley	0	0	1	2	8	3	3	2	2	1	2	0	0	0	24
SJ-South Jingle Pot	0	0	1	0	3	6	1	2	2	2	0	0	0	0	17
SN-South Nanaimo	0	0	9	13	17	12	14	2	0	1	0	0	0	0	68
UD-University District	0	2	5	12	7	8	6	3	8	1	0	0	0	0	52
UP-Uplands	0	0	1	2	10	7	4	5	0	1	2	0	0	1	33
UZ-Upper Lantzville	0	0	1	0	1	2	0	1	1	4	0	1	0	0	11
Zone 4 TOTALS	3	7	28	68	113	107	70	53	76	44	25	13	4	13	624

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to April 30, 2016 = 624

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	5	7	-29%	29	35	-17%
Units Reported Sold	4	1	300%	16	15	7%
Sell/List Ratio	80%	14%		55%	43%	
Reported Sales Dollars	\$351,100	\$92,000	282%	\$1,151,500	\$1,351,000	-15%
Average Sell Price / Unit	\$87,775	\$92,000	-5%	\$71,969	\$90,067	-20%
Median Sell Price	\$110,000			\$61,000		
Sell Price / List Price	84%	93%		88%	83%	
Days to Sell	130	12	983%	129	221	-41%
Active Listings	15	22				
Single Family						
Units Listed	9	12	-25%	83	79	5%
Units Reported Sold	8	4	100%	71	44	61%
Sell/List Ratio	89%	33%		86%	56%	
Reported Sales Dollars	\$2,317,800	\$1,113,400	108%	\$19,629,930	\$11,187,875	75%
Average Sell Price / Unit	\$289,725	\$278,350	4%	\$276,478	\$254,270	9%
Median Sell Price	\$330,000			\$279,000		
Sell Price / List Price	96%	95%		95%	92%	
Days to Sell	49	124	-61%	99	125	-21%
Active Listings	22	33				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

