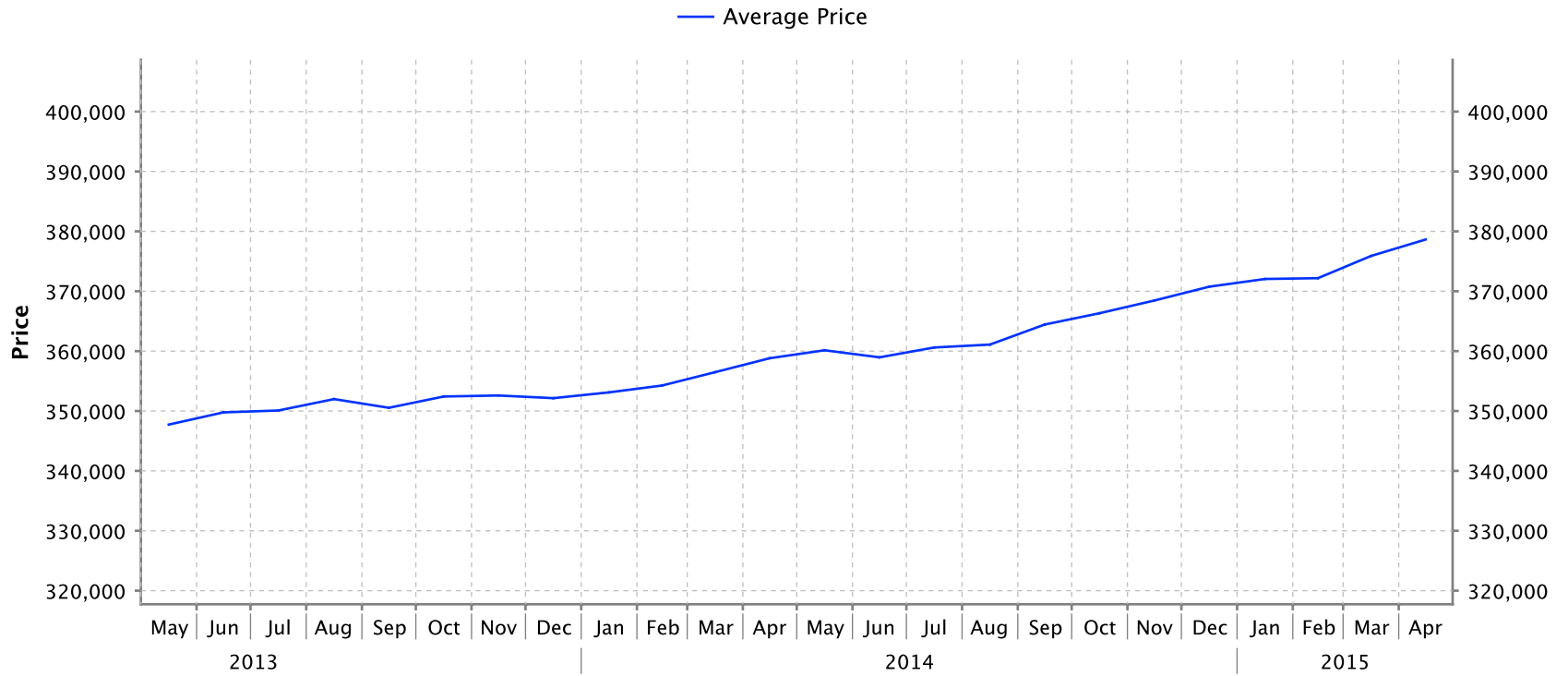


Nanaimo

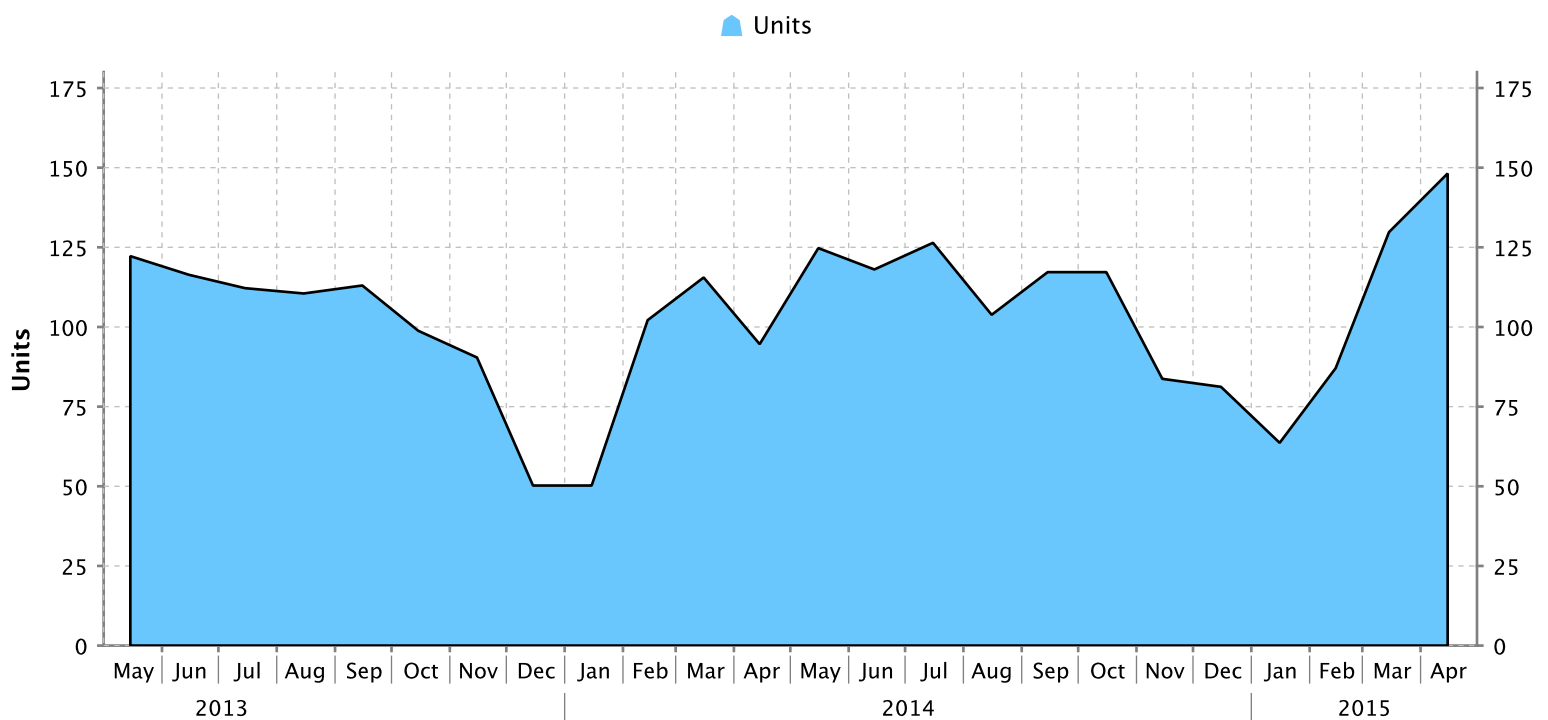
as at April 30, 2015

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	22	20	10%	260	327	-20%
Units Reported Sold	14	8	75%	134	89	51%
Sell/List Ratio	64%	40%		52%	27%	
Reported Sales Dollars	\$2,537,720	\$1,452,300	75%	\$22,019,820	\$14,495,098	52%
Average Sell Price / Unit	\$181,266	\$181,538	-0%	\$164,327	\$162,866	1%
Median Sell Price	\$196,220			\$162,500		
Sell Price / List Price	93%	98%		95%	96%	
Days to Sell	238	194	23%	189	102	86%
Active Listings	128	176				
Single Family						
Units Listed	225	209	8%	2,091	1,999	5%
Units Reported Sold	148	94	57%	1,296	1,172	11%
Sell/List Ratio	66%	45%		62%	59%	
Reported Sales Dollars	\$57,345,430	\$33,473,725	71%	\$490,719,399	\$420,533,840	17%
Average Sell Price / Unit	\$387,469	\$356,103	9%	\$378,642	\$358,817	6%
Median Sell Price	\$370,000			\$358,000		
Sell Price / List Price	97%	96%		97%	96%	
Days to Sell	32	37	-14%	47	52	-10%
Active Listings	452	533				
Condos (Apt)						
Units Listed	47	50	-6%	495	469	6%
Units Reported Sold	25	22	14%	234	197	19%
Sell/List Ratio	53%	44%		47%	42%	
Reported Sales Dollars	\$5,182,957	\$4,095,585	27%	\$50,200,868	\$43,029,425	17%
Average Sell Price / Unit	\$207,318	\$186,163	11%	\$214,534	\$218,423	-2%
Median Sell Price	\$202,684			\$196,400		
Sell Price / List Price	96%	97%		95%	95%	
Days to Sell	74	66	12%	81	86	-6%
Active Listings	197	179				
Condos (Patio)						
Units Listed	6	7	-14%	76	73	4%
Units Reported Sold	8	7	14%	58	55	5%
Sell/List Ratio	133%	100%		76%	75%	
Reported Sales Dollars	\$2,448,000	\$1,794,760	36%	\$16,793,400	\$15,946,030	5%
Average Sell Price / Unit	\$306,000	\$256,394	19%	\$289,541	\$289,928	-0%
Median Sell Price	\$325,000			\$285,000		
Sell Price / List Price	96%	96%		97%	97%	
Days to Sell	48	102	-53%	54	77	-30%
Active Listings	12	17				
Condos (Twnhse)						
Units Listed	39	27	44%	320	356	-10%
Units Reported Sold	22	21	5%	178	173	3%
Sell/List Ratio	56%	78%		56%	49%	
Reported Sales Dollars	\$5,756,899	\$5,452,000	6%	\$46,590,649	\$44,449,118	5%
Average Sell Price / Unit	\$261,677	\$259,619	1%	\$261,745	\$256,931	2%
Median Sell Price	\$248,000			\$242,000		
Sell Price / List Price	96%	96%		96%	96%	
Days to Sell	96	107	-10%	80	74	8%
Active Listings	87	106				

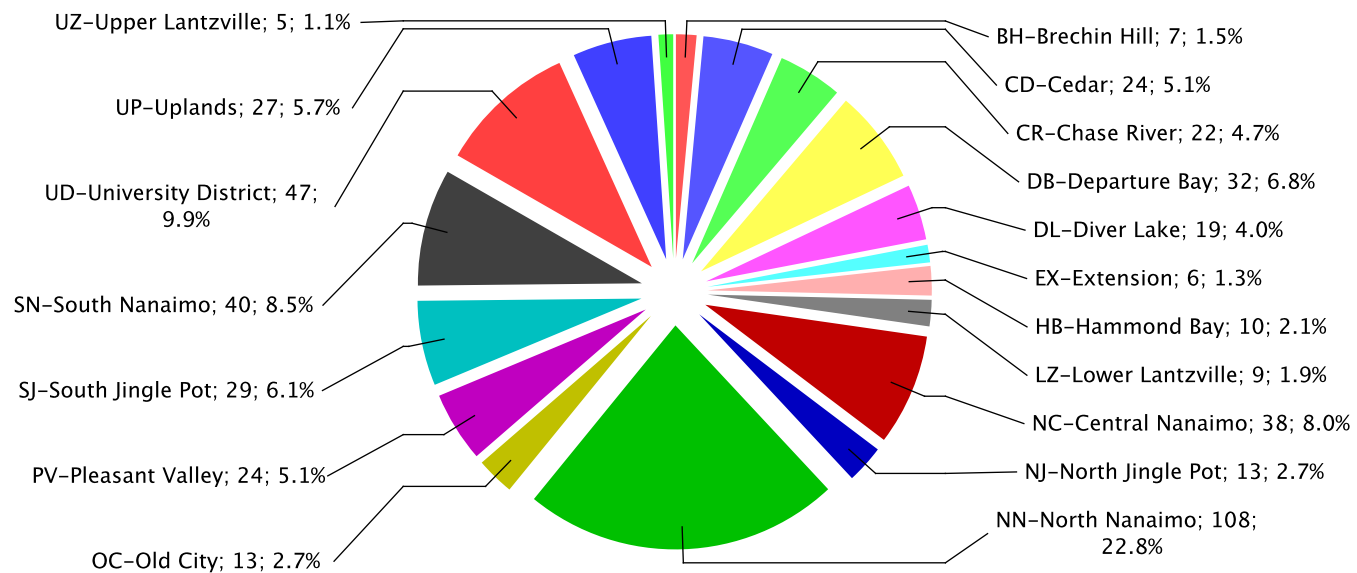
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Apr 30, 2015

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	1	1	4	1	0	0	0	0	0	0	0	0	7
CD-Cedar	1	1	4	1	5	4	3	0	2	2	1	0	0	0	24
CR-Chase River	0	0	2	2	5	5	5	3	0	0	0	0	0	0	22
DB-Departure Bay	0	0	0	3	6	11	3	3	3	3	0	0	0	0	32
DL-Diver Lake	0	0	1	4	3	3	3	4	1	0	0	0	0	0	19
EX-Extension	0	1	0	2	0	0	1	1	1	0	0	0	0	0	6
HB-Hammond Bay	0	0	0	0	0	1	5	2	1	0	1	0	0	0	10
LZ-Lower Lantzville	0	0	0	0	0	2	1	1	2	0	1	2	0	0	9
NC-Central Nanaimo	0	3	9	13	9	2	2	0	0	0	0	0	0	0	38
NJ-North Jingle Pot	0	0	0	2	0	3	2	0	1	1	1	2	1	0	13
NN-North Nanaimo	0	1	0	5	11	16	16	15	19	15	3	4	1	2	108
OC-Old City	0	1	3	3	2	2	1	1	0	0	0	0	0	0	13
PV-Pleasant Valley	0	0	1	3	5	8	3	3	1	0	0	0	0	0	24
SJ-South Jingle Pot	0	0	2	0	12	7	5	1	1	1	0	0	0	0	29
SN-South Nanaimo	1	4	10	9	13	1	2	0	0	0	0	0	0	0	40
UD-University District	0	2	7	6	7	3	14	4	3	0	1	0	0	0	47
UP-Uplands	0	0	2	1	8	8	2	1	2	0	0	0	0	3	27
UZ-Upper Lantzville	0	0	0	1	0	1	0	0	2	1	0	0	0	0	5
Zone 4 TOTALS	2	13	42	56	90	78	68	39	39	23	8	8	2	5	473

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to April 30, 2015 = 473

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	7	4	75%	35	32	9%
Units Reported Sold	1	3	-67%	15	10	50%
Sell/List Ratio	14%	75%		43%	31%	
Reported Sales Dollars	\$92,000	\$305,000	-70%	\$1,351,000	\$983,125	37%
Average Sell Price / Unit	\$92,000	\$101,667	-10%	\$90,067	\$98,312	-8%
Median Sell Price	\$92,000			\$80,000		
Sell Price / List Price	93%	88%		83%	86%	
Days to Sell	12	132	-91%	221	141	56%
Active Listings	22	25				
Single Family						
Units Listed	12	8	50%	79	101	-22%
Units Reported Sold	4	4	0%	44	47	-6%
Sell/List Ratio	33%	50%		56%	47%	
Reported Sales Dollars	\$1,113,400	\$1,128,000	-1%	\$11,187,875	\$13,426,220	-17%
Average Sell Price / Unit	\$278,350	\$282,000	-1%	\$254,270	\$285,664	-11%
Median Sell Price	\$300,000			\$257,000		
Sell Price / List Price	95%	88%		92%	92%	
Days to Sell	124	130	-5%	125	86	45%
Active Listings	33	47				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

