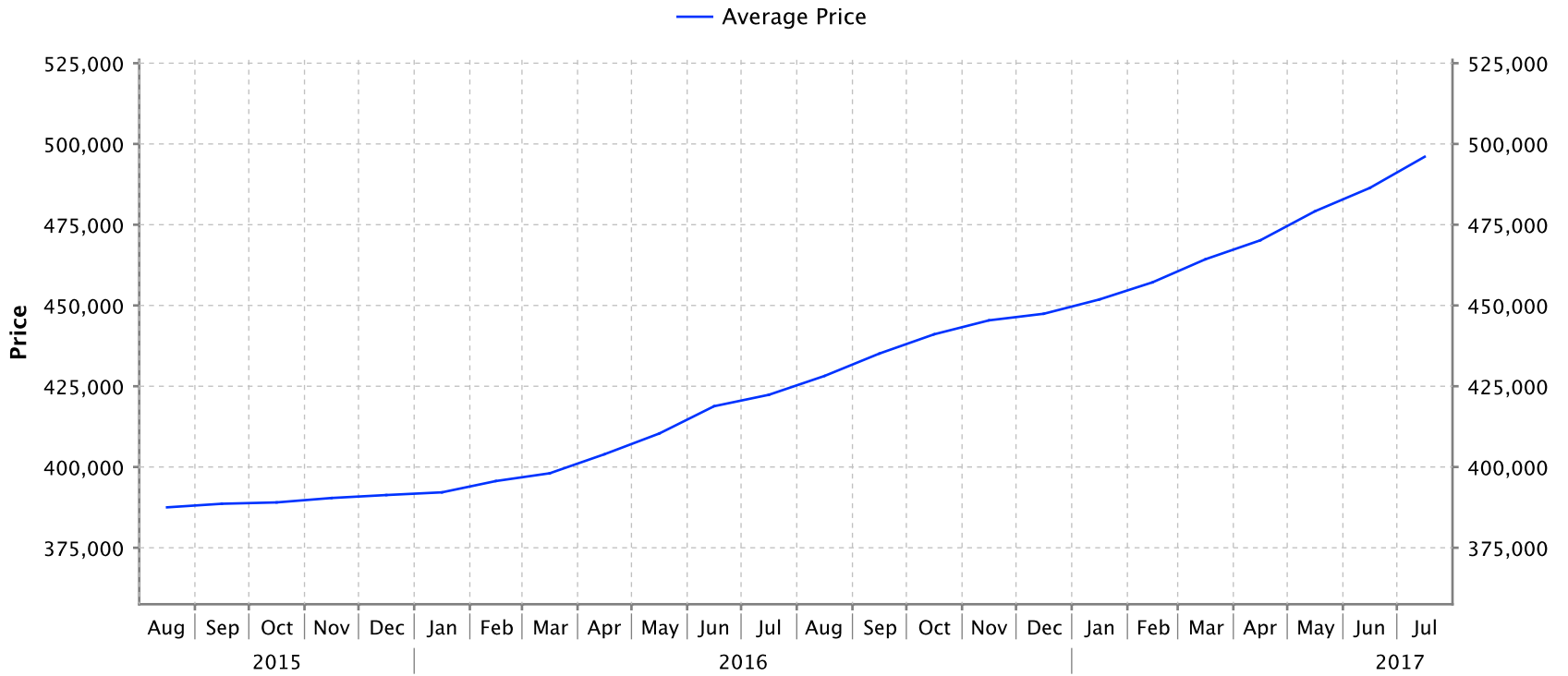


Nanaimo

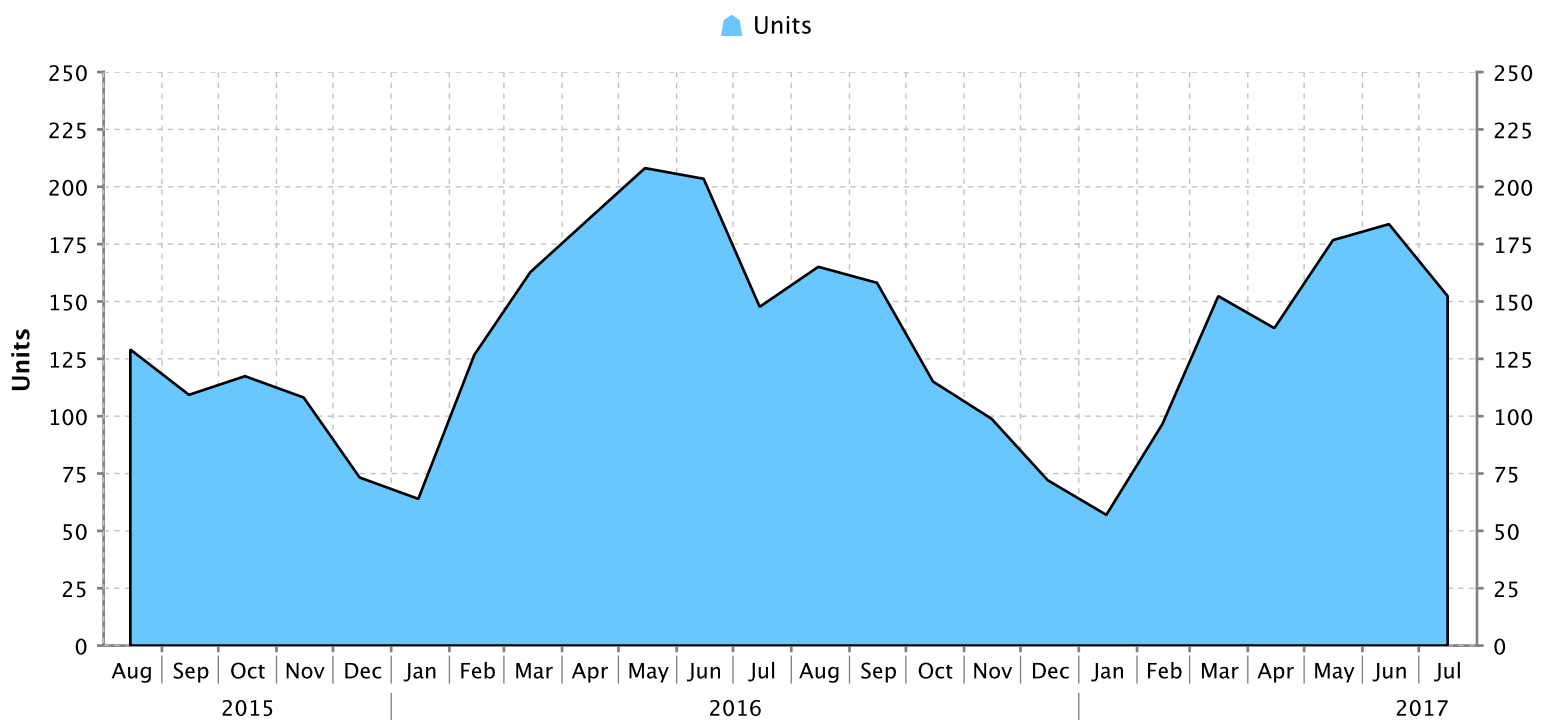
as at July 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	3	10	-70%	162	193	-16%
Units Reported Sold	10	12	-17%	149	146	2%
Sell/List Ratio	333%	120%		92%	76%	
Reported Sales Dollars	\$2,211,600	\$2,229,000	-1%	\$32,027,345	\$24,593,903	30%
Average Sell Price / Unit	\$221,160	\$185,750	19%	\$214,949	\$168,451	28%
Median Sell Price	\$229,900			\$236,000		
Sell Price / List Price	97%	103%		103%	97%	
Days to Sell	60	50	18%	109	172	-37%
Active Listings	37	77				
Single Family						
Units Listed	224	204	10%	2,147	2,098	2%
Units Reported Sold	152	147	3%	1,558	1,627	-4%
Sell/List Ratio	68%	72%		73%	78%	
Reported Sales Dollars	\$79,714,103	\$62,256,173	28%	\$772,822,499	\$687,161,118	12%
Average Sell Price / Unit	\$524,435	\$423,511	24%	\$496,035	\$422,349	17%
Median Sell Price	\$485,000			\$465,000		
Sell Price / List Price	99%	99%		99%	98%	
Days to Sell	20	17	19%	23	35	-35%
Active Listings	336	327				
Condos (Apt)						
Units Listed	40	46	-13%	421	479	-12%
Units Reported Sold	37	57	-35%	376	381	-1%
Sell/List Ratio	92%	124%		89%	80%	
Reported Sales Dollars	\$9,126,000	\$12,918,616	-29%	\$94,272,962	\$88,711,773	6%
Average Sell Price / Unit	\$246,649	\$226,642	9%	\$250,726	\$232,839	8%
Median Sell Price	\$237,000			\$231,000		
Sell Price / List Price	99%	99%		99%	98%	
Days to Sell	25	53	-53%	31	92	-66%
Active Listings	51	96				
Condos (Patio)						
Units Listed	13	12	8%	70	88	-20%
Units Reported Sold	9	8	12%	56	72	-22%
Sell/List Ratio	69%	67%		80%	82%	
Reported Sales Dollars	\$3,556,700	\$2,419,150	47%	\$21,704,000	\$20,067,357	8%
Average Sell Price / Unit	\$395,189	\$302,394	31%	\$387,571	\$278,713	39%
Median Sell Price	\$379,900			\$367,500		
Sell Price / List Price	101%	98%		101%	98%	
Days to Sell	17	30	-43%	22	26	-16%
Active Listings	16	11				
Condos (Twnhse)						
Units Listed	36	30	20%	285	342	-17%
Units Reported Sold	27	29	-7%	266	259	3%
Sell/List Ratio	75%	97%		93%	76%	
Reported Sales Dollars	\$9,476,300	\$9,463,757	0%	\$78,120,044	\$70,093,180	11%
Average Sell Price / Unit	\$350,974	\$326,336	8%	\$293,684	\$270,630	9%
Median Sell Price	\$328,000			\$283,900		
Sell Price / List Price	100%	100%		100%	98%	
Days to Sell	9	30	-70%	27	44	-37%
Active Listings	40	61				

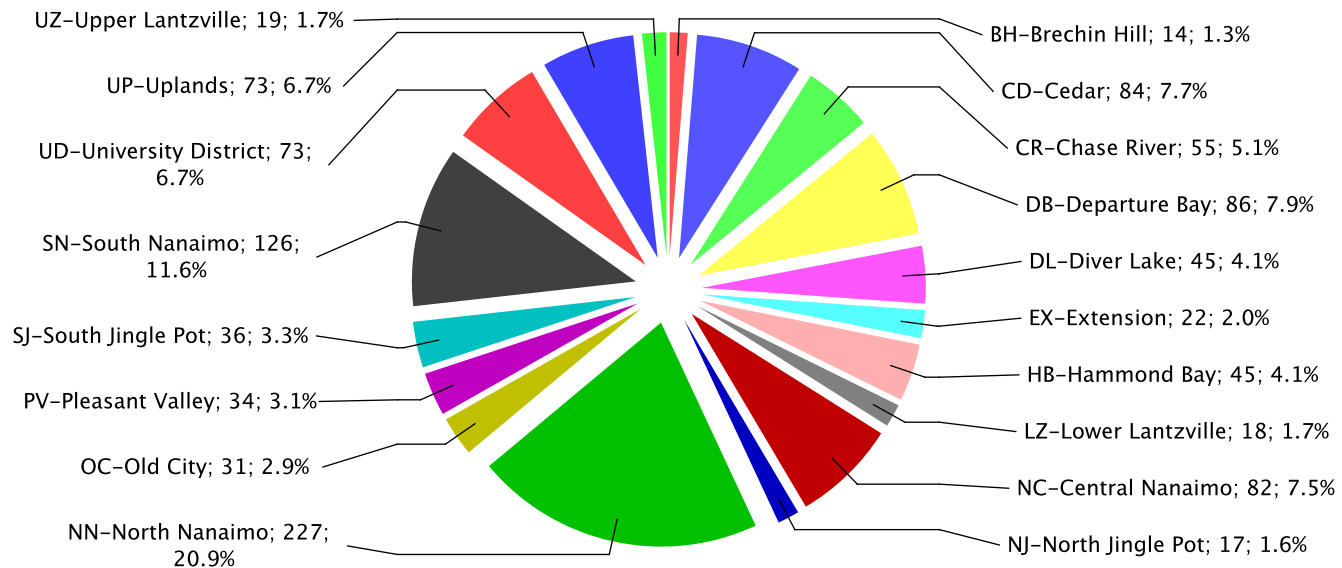
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jul 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	1	3	3	3	3	0	1	0	0	0	14
CD-Cedar	0	1	4	10	3	6	11	8	16	11	8	1	0	5	84
CR-Chase River	0	0	0	0	0	9	16	11	15	4	0	0	0	0	55
DB-Departure Bay	0	0	0	0	4	8	19	17	19	8	8	1	0	2	86
DL-Diver Lake	0	0	0	2	5	4	13	11	5	3	1	0	1	0	45
EX-Extension	0	0	3	3	2	2	4	0	4	2	1	0	0	1	22
HB-Hammond Bay	0	0	0	1	0	0	2	5	12	11	2	4	1	7	45
LZ-Lower Lantzville	0	0	0	0	0	0	2	1	2	3	4	1	4	1	18
NC-Central Nanaimo	0	0	2	6	20	21	23	5	4	1	0	0	0	0	82
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	4	4	1	2	2	4	17
NN-North Nanaimo	0	0	0	2	5	4	13	25	57	41	33	23	7	17	227
OC-Old City	0	0	1	7	4	5	6	3	4	1	0	0	0	0	31
PV-Pleasant Valley	0	0	0	1	0	5	10	5	7	2	1	1	0	2	34
SJ-South Jingle Pot	0	1	1	0	0	1	4	6	7	12	2	2	0	0	36
SN-South Nanaimo	1	1	8	7	16	20	23	18	26	5	0	0	0	1	126
UD-University District	0	0	0	2	10	16	12	7	17	9	0	0	0	0	73
UP-Uplands	0	0	0	1	7	19	17	11	11	5	1	1	0	0	73
UZ-Upper Lantzville	0	0	0	0	1	1	3	4	4	3	1	1	0	1	19
Zone 4 TOTALS	1	3	19	42	78	124	181	140	217	125	64	37	15	41	1,087

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to July 31, 2017 = 1,087

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	5	-20%	43	34	26%
Units Reported Sold	4	7	-43%	25	24	4%
Sell/List Ratio	100%	140%		58%	71%	
Reported Sales Dollars	\$398,000	\$633,900	-37%	\$2,514,600	\$1,948,500	29%
Average Sell Price / Unit	\$99,500	\$90,557	10%	\$100,584	\$81,188	24%
Median Sell Price	\$98,000			\$95,000		
Sell Price / List Price	93%	93%		94%	91%	
Days to Sell	121	184	-34%	78	145	-46%
Active Listings	25	14				
Single Family						
Units Listed	12	7	71%	79	89	-11%
Units Reported Sold	8	9	-11%	62	83	-25%
Sell/List Ratio	67%	129%		78%	93%	
Reported Sales Dollars	\$3,703,000	\$2,928,700	26%	\$24,018,186	\$24,555,130	-2%
Average Sell Price / Unit	\$462,875	\$325,411	42%	\$387,390	\$295,845	31%
Median Sell Price	\$412,000			\$351,500		
Sell Price / List Price	98%	97%		98%	96%	
Days to Sell	19	38	-51%	49	93	-47%
Active Listings	19	16				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

