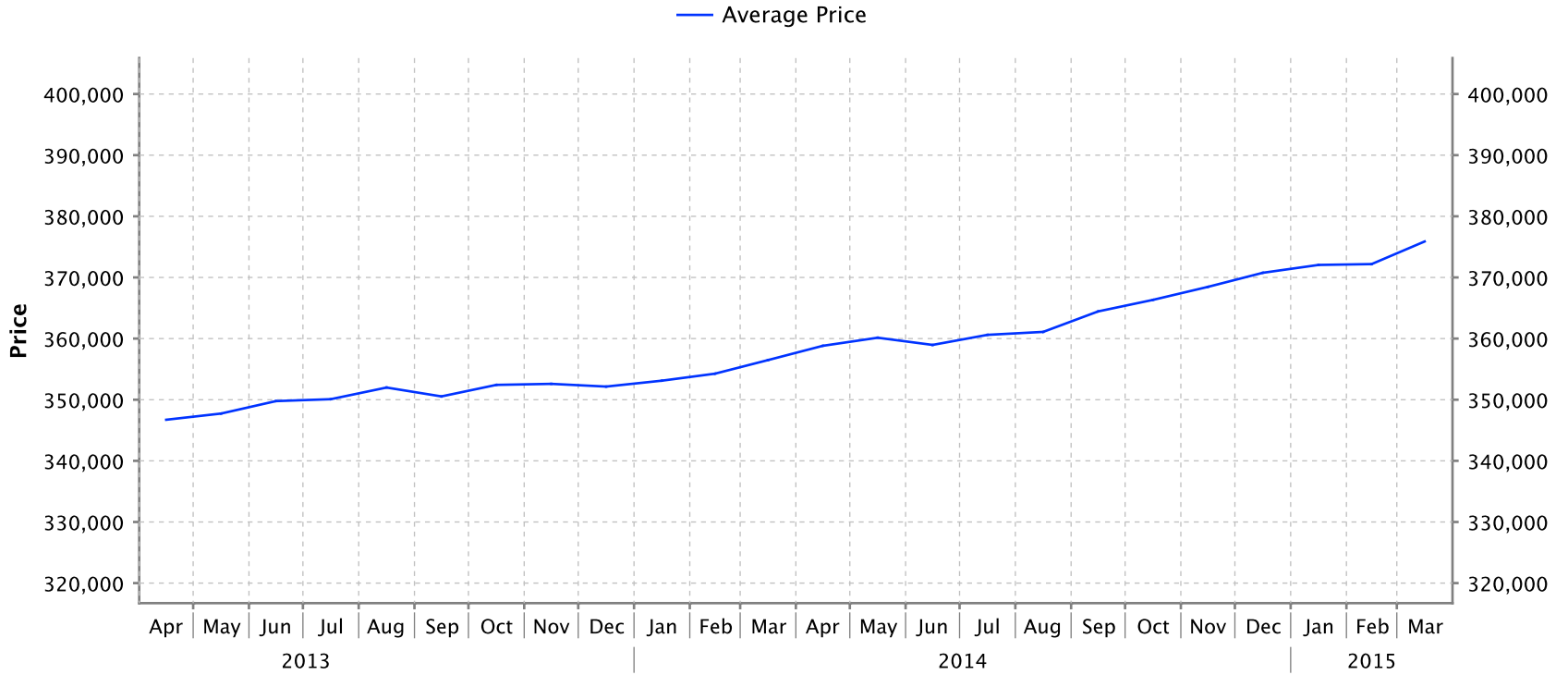


Nanaimo

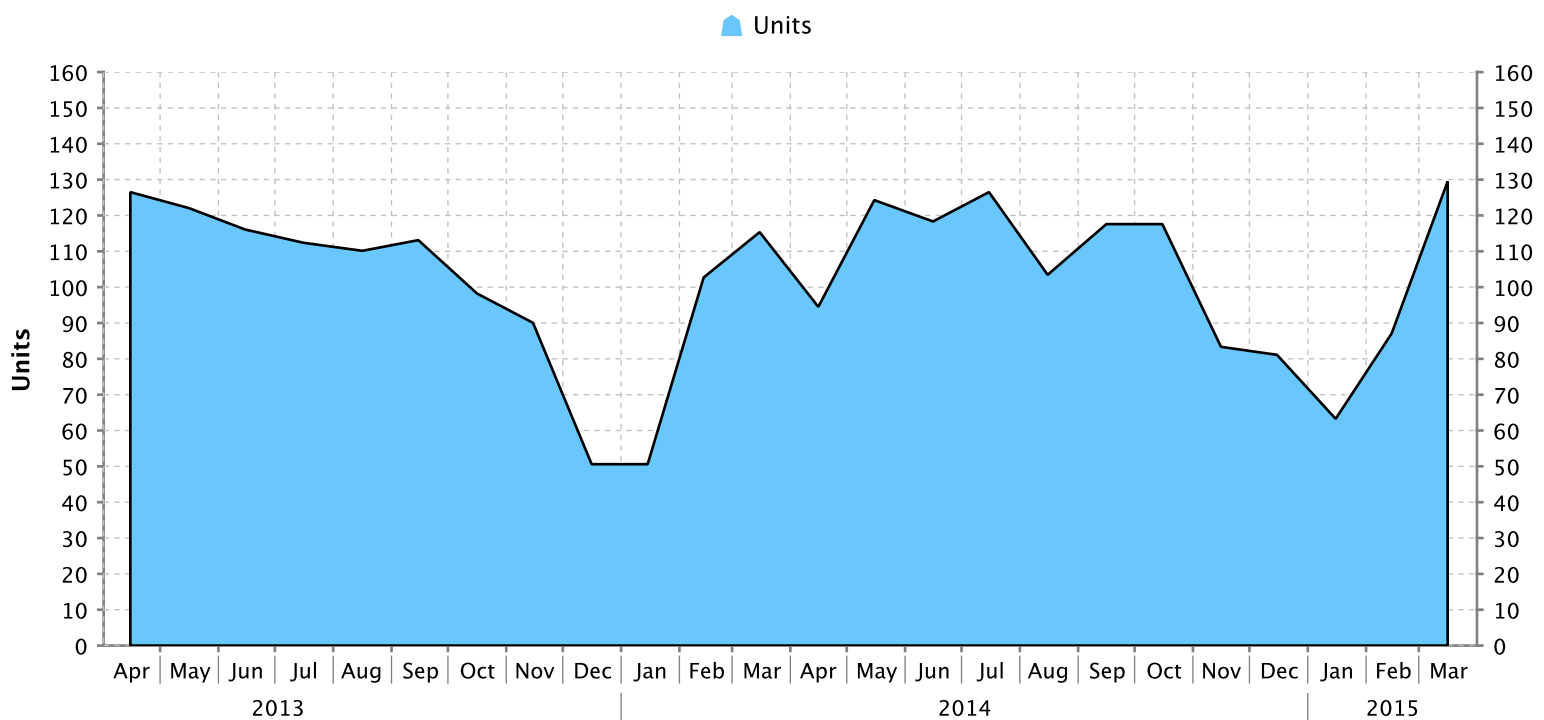
as at March 31, 2015

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	31	27	15%	258	335	-23%
Units Reported Sold	13	12	8%	128	85	51%
Sell/List Ratio	42%	44%		50%	25%	
Reported Sales Dollars	\$1,970,750	\$2,196,700	-10%	\$20,934,400	\$13,661,798	53%
Average Sell Price / Unit	\$151,596	\$183,058	-17%	\$163,550	\$160,727	2%
Median Sell Price	\$129,750			\$159,900		
Sell Price / List Price	95%	95%		95%	95%	
Days to Sell	191	78	146%	184	93	99%
Active Listings	138	176				
Single Family						
Units Listed	205	196	5%	2,075	2,019	3%
Units Reported Sold	129	115	12%	1,242	1,204	3%
Sell/List Ratio	63%	59%		60%	60%	
Reported Sales Dollars	\$52,640,983	\$42,834,298	23%	\$466,847,694	\$429,205,317	9%
Average Sell Price / Unit	\$408,070	\$372,472	10%	\$375,884	\$356,483	5%
Median Sell Price	\$383,962			\$356,000		
Sell Price / List Price	97%	97%		97%	96%	
Days to Sell	43	43	0%	48	53	-9%
Active Listings	426	463				
Condos (Apt)						
Units Listed	31	50	-38%	498	463	8%
Units Reported Sold	20	19	5%	231	192	20%
Sell/List Ratio	65%	38%		46%	41%	
Reported Sales Dollars	\$4,547,293	\$4,515,629	1%	\$49,113,496	\$43,052,830	14%
Average Sell Price / Unit	\$227,365	\$237,665	-4%	\$212,613	\$224,233	-5%
Median Sell Price	\$231,581			\$192,500		
Sell Price / List Price	97%	95%		95%	94%	
Days to Sell	68	102	-34%	80	88	-8%
Active Listings	191	171				
Condos (Patio)						
Units Listed	6	6	0%	77	75	3%
Units Reported Sold	8	6	33%	57	61	-7%
Sell/List Ratio	133%	100%		74%	81%	
Reported Sales Dollars	\$2,371,900	\$1,622,500	46%	\$16,140,160	\$17,327,570	-7%
Average Sell Price / Unit	\$296,488	\$270,417	10%	\$283,161	\$284,059	-0%
Median Sell Price	\$278,000			\$283,000		
Sell Price / List Price	97%	93%		97%	97%	
Days to Sell	57	177	-68%	61	78	-23%
Active Listings	19	18				
Condos (Twnhse)						
Units Listed	29	33	-12%	308	377	-18%
Units Reported Sold	20	17	18%	177	170	4%
Sell/List Ratio	69%	52%		57%	45%	
Reported Sales Dollars	\$5,274,773	\$4,079,000	29%	\$46,285,750	\$43,109,128	7%
Average Sell Price / Unit	\$263,739	\$239,941	10%	\$261,501	\$253,583	3%
Median Sell Price	\$268,000			\$240,244		
Sell Price / List Price	98%	95%		96%	96%	
Days to Sell	61	83	-27%	81	70	15%
Active Listings	87	113				

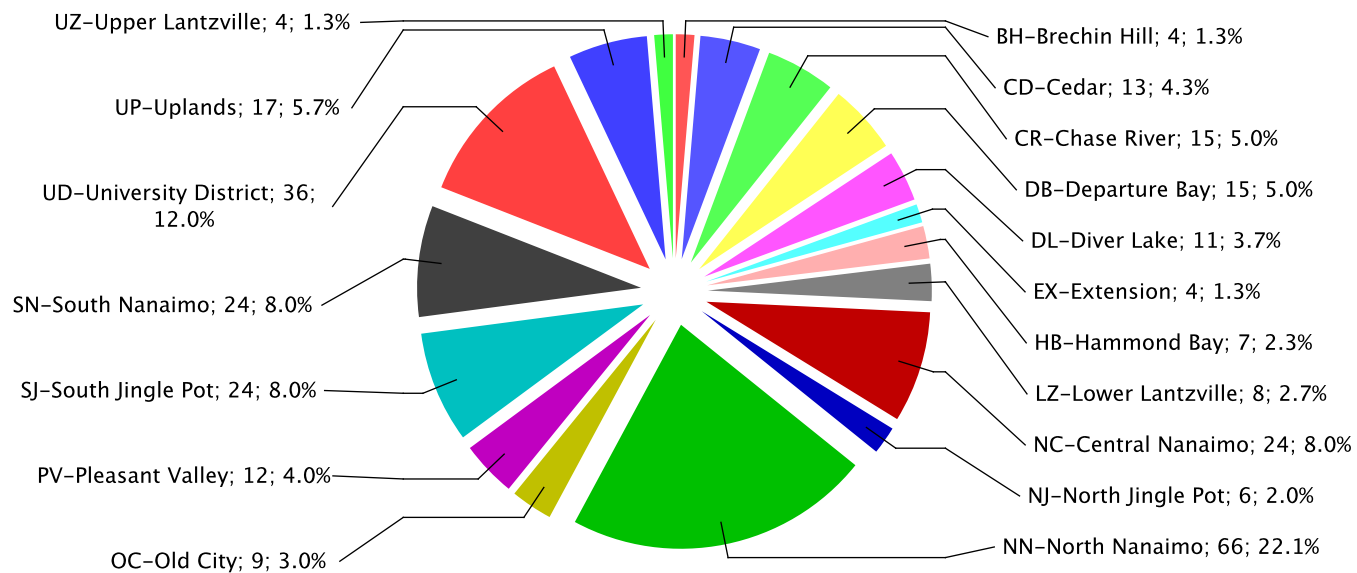
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2015

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	1	1	1	1	0	0	0	0	0	0	0	0	4
CD-Cedar	1	1	2	1	2	1	1	0	2	1	1	0	0	0	13
CR-Chase River	0	0	2	1	3	4	2	3	0	0	0	0	0	0	15
DB-Departure Bay	0	0	0	2	2	5	2	2	1	1	0	0	0	0	15
DL-Diver Lake	0	0	0	4	2	1	2	2	0	0	0	0	0	0	11
EX-Extension	0	1	0	0	0	0	1	1	1	0	0	0	0	0	4
HB-Hammond Bay	0	0	0	0	0	1	3	2	1	0	0	0	0	0	7
LZ-Lower Lantzville	0	0	0	0	0	2	1	1	2	0	1	1	0	0	8
NC-Central Nanaimo	0	3	6	6	7	1	1	0	0	0	0	0	0	0	24
NJ-North Jingle Pot	0	0	0	2	0	0	1	0	0	1	0	2	0	0	6
NN-North Nanaimo	0	0	0	5	5	8	14	8	9	12	2	2	0	1	66
OC-Old City	0	0	3	3	1	0	1	1	0	0	0	0	0	0	9
PV-Pleasant Valley	0	0	1	2	4	2	1	1	1	0	0	0	0	0	12
SJ-South Jingle Pot	0	0	1	0	11	6	4	0	1	1	0	0	0	0	24
SN-South Nanaimo	0	4	7	4	7	0	2	0	0	0	0	0	0	0	24
UD-University District	0	2	4	1	7	2	14	3	3	0	0	0	0	0	36
UP-Uplands	0	0	1	0	6	7	1	1	0	0	0	0	0	1	17
UZ-Upper Lantzville	0	0	0	1	0	0	0	0	2	1	0	0	0	0	4
Zone 4 TOTALS	1	11	28	33	58	41	51	25	23	17	4	5	0	2	299

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2015 = 299

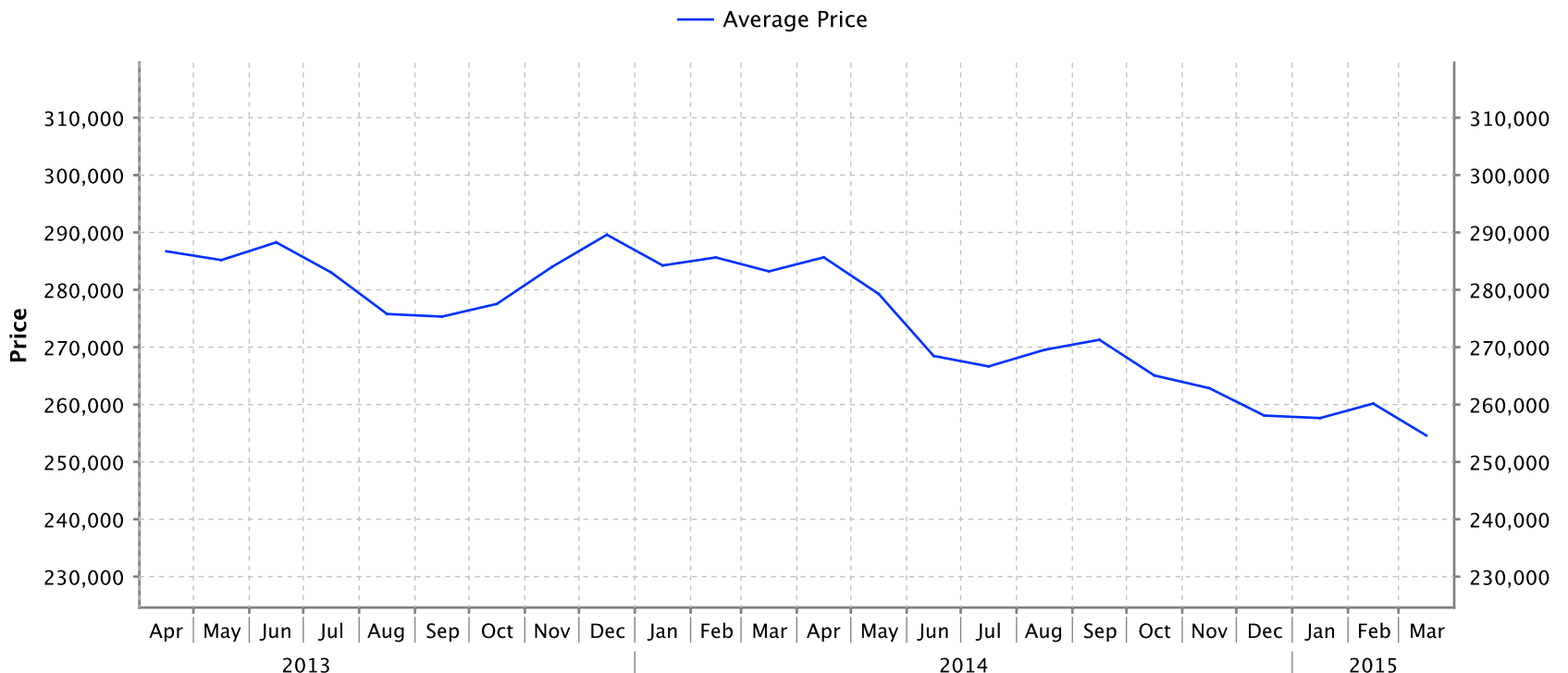
GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	3	3	0%	33	30	10%
Units Reported Sold	3	1	200%	17	8	112%
Sell/List Ratio	100%	33%		52%	27%	
Reported Sales Dollars	\$203,000	\$40,000	408%	\$1,564,000	\$716,125	118%
Average Sell Price / Unit	\$67,667	\$40,000	69%	\$92,000	\$89,516	3%
Median Sell Price	\$74,000			\$80,000		
Sell Price / List Price	80%	62%		83%	87%	
Days to Sell	364	13	2,703%	218	145	50%
Active Listings	19	26				
Single Family						
Units Listed	8	7	14%	75	108	-31%
Units Reported Sold	5	2	150%	44	51	-14%
Sell/List Ratio	62%	29%		59%	47%	
Reported Sales Dollars	\$1,140,500	\$605,000	89%	\$11,202,475	\$14,444,120	-22%
Average Sell Price / Unit	\$228,100	\$302,500	-25%	\$254,602	\$283,218	-10%
Median Sell Price	\$257,000			\$255,000		
Sell Price / List Price	93%	85%		91%	93%	
Days to Sell	155	136	14%	126	95	32%
Active Listings	26	45				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price



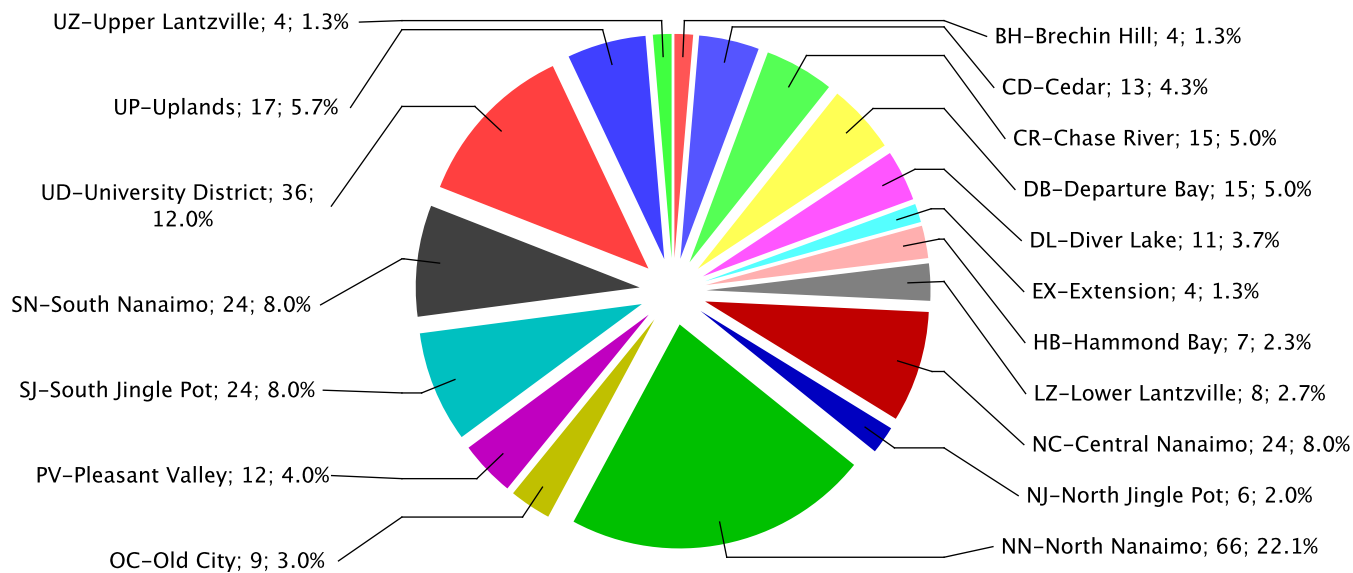
1st Quarter 2015

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2015

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	1	1	1	1	0	0	0	0	0	0	0	0	4
CD-Cedar	1	1	2	1	2	1	1	0	2	1	1	0	0	0	13
CR-Chase River	0	0	2	1	3	4	2	3	0	0	0	0	0	0	15
DB-Departure Bay	0	0	0	2	2	5	2	2	1	1	0	0	0	0	15
DL-Diver Lake	0	0	0	4	2	1	2	2	0	0	0	0	0	0	11
EX-Extension	0	1	0	0	0	0	1	1	1	0	0	0	0	0	4
HB-Hammond Bay	0	0	0	0	0	1	3	2	1	0	0	0	0	0	7
LZ-Lower Lantzville	0	0	0	0	0	2	1	1	2	0	1	1	0	0	8
NC-Central Nanaimo	0	3	6	6	7	1	1	0	0	0	0	0	0	0	24
NJ-North Jingle Pot	0	0	0	2	0	0	1	0	0	1	0	2	0	0	6
NN-North Nanaimo	0	0	0	5	5	8	14	8	9	12	2	2	0	1	66
OC-Old City	0	0	3	3	1	0	1	1	0	0	0	0	0	0	9
PV-Pleasant Valley	0	0	1	2	4	2	1	1	1	0	0	0	0	0	12
SJ-South Jingle Pot	0	0	1	0	11	6	4	0	1	1	0	0	0	0	24
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UZ-Upper Lantzville	0	0	0	1	0	0	0	0	2	1	0	0	0	0	4
Zone 4 TOTALS	1	11	28	33	58	41	51	25	23	17	4	5	0	2	299

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2015 = 299