

Top Broker/Owners honored

By **Amanda Okker**
RE/MAX Times Associate Editor

WASHINGTON, D.C. – Broker/Owner and Manager of the Year awards, traditionally announced at the RE/MAX International conventions, were for the first time presented to North American winners at the annual Summer Conference for Broker/Owners and Managers in August.

At the Opening Session, 11 Affiliates from the United States and Canada were honored for their leadership in 2005.

Broker/Owners of the Year for a Single Office:

Rob Scaralia, of RE/MAX 1st Choice in Cranston, R.I., recruited 21 Associates in 2005 with clever brand promotion.

Dick Belcher and **Frank Johnson**, of RE/MAX of Nanaimo in Nanaimo, British Columbia, provide more than 70 Associates with top resources.

Broker/Owners of the Year for a Multi-Office Network:

Steve and Sally Koss, of RE/MAX Landmark in Stoughton, Mass., empower their team leaders and continually add new services for their agents.

Don Dahlberg, of RE/MAX Premier in Dallas, seeks out top coaches and programs to stay ahead of the competition.

John McLennan and **Brian Naphtali**, of RE/MAX Select Properties and RE/MAX Westcoast in Vancouver, have almost 200 Associates who nearly double their closest competitors in production.

Broker/Managers of the Year:

Mike Kozinski, of RE/MAX Commitment in Canton, Ohio, facilitated the smooth conversion of a 73-agent Realty Executives office to RE/MAX.

Elizabeth Mendenhall, of RE/MAX Boone Realty in Columbia, Mo., has

helped her offices lead the region in transaction sides and sales volume for the past five years.

Judy Thomas, of RE/MAX Integrity in Eugene, Ore., has more than doubled her office's agent count to 133 since 2000.

International award winners (outside the U.S. and Canada) in these categories will be recognized during Awards Night at the 2007 International Convention in Atlanta, March 3-7.



SCARALIA
Smart promotion



BELCHER
B.C. leader



JOHNSON
70 Associates



DAHLBERG
Coaching proponent



McLENNAN
Top office



NAPHTALI
Huge sales force



KOZINSKI
Major conversion



MENDENHALL
Sales leaders



THOMAS
Savvy recruiter